

Simon & Schuster Data Challenge

March 10, 2020

```
[1]: import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
%matplotlib inline
```

```
C:\ProgramData\Anaconda3\lib\site-packages\statsmodels\tools\_testing.py:19:
FutureWarning: pandas.util.testing is deprecated. Use the functions in the
public API at pandas.testing instead.
import pandas.util.testing as tm
```

```
[2]: data = pd.read_csv("C:/Users/sonje/Desktop/simon & schuster/sample_data.
→csv", parse_dates = True)
pd.set_option('display.max_columns', None)
pd.set_option('display.max_rows', None)
```

```
[3]: data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 6539 entries, 0 to 6538
Columns: 106 entries, entity to appledistributor
dtypes: float64(4), int64(91), object(11)
memory usage: 5.3+ MB
```

```
[4]: data.describe()
```

```
[4]:
```

	fromdate	titlecount	todate	amazontotalreviews	\
count	6.539000e+03	6539.000000	6.539000e+03	6522.000000	
mean	2.018078e+07	1.599174	2.018080e+07	242.896044	
std	7.319859e+03	0.748654	7.321285e+03	57.042772	
min	2.017040e+07	1.000000	2.017040e+07	120.000000	
25%	2.017121e+07	1.000000	2.017121e+07	200.000000	
50%	2.018071e+07	1.000000	2.018071e+07	250.000000	
75%	2.019013e+07	2.000000	2.019013e+07	283.000000	
max	2.019083e+07	4.000000	2.019083e+07	331.000000	

```
minappleprice  amazontotalrevenue  accruedpreordersoldunits  \
```

count	6539.000000	6539.000000	6539.000000
mean	118.859459	18074.906866	0.235204
std	323.464108	30999.078107	2.776806
min	0.000000	0.000000	0.000000
25%	0.000000	1998.000000	0.000000
50%	0.000000	7191.000000	0.000000
75%	0.000000	17982.000000	0.000000
max	999.000000	571692.000000	82.000000

	amazonlumpedpreordersubscriptionrevenue	preordersalesrevenue \
count	6539.0	6539.000000
mean	0.0	155.503288
std	0.0	8769.366153
min	0.0	0.000000
25%	0.0	0.000000
50%	0.0	0.000000
75%	0.0	0.000000
max	0.0	501420.000000

	foundatamazon	barnesandnobleaccruedpreorderrevenue \
count	6539.000000	6539.0
mean	0.998165	0.0
std	0.042803	0.0
min	0.000000	0.0
25%	1.000000	0.0
50%	1.000000	0.0
75%	1.000000	0.0
max	1.000000	0.0

	amazonpreordersubscriptionunits	amazonlumpedpreordersalesrevenue \
count	6539.0	6539.000000
mean	0.0	155.503288
std	0.0	8769.366153
min	0.0	0.000000
25%	0.0	0.000000
50%	0.0	0.000000
75%	0.0	0.000000
max	0.0	501420.000000

	foundatbarnesandnoble	maxprice	lumpedpreordersubscriptionunits \
count	6539.000000	6539.000000	6539.0
mean	0.265331	1120.283835	0.0
std	0.441543	480.250221	0.0
min	0.000000	0.000000	0.0
25%	0.000000	799.000000	0.0
50%	0.000000	999.000000	0.0
75%	1.000000	1595.000000	0.0

max	1.000000	3499.000000	0.0
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	applepreorderrevenue	amazontotalunits	totalrevenue \
count	6539.0	6539.000000	6539.000000
mean	0.0	19.246674	19047.171127
std	0.0	36.567037	32704.552550
min	0.0	0.000000	0.000000
25%	0.0	2.000000	1998.000000
50%	0.0	7.000000	7675.000000
75%	0.0	16.000000	20035.000000
max	0.0	781.000000	571692.000000

	barnesandnobleaccruedpreorderunits	preorderunits \
count	6539.0	6539.000000
mean	0.0	0.210124
std	0.0	11.978933
min	0.0	0.000000
25%	0.0	0.000000
50%	0.0	0.000000
75%	0.0	0.000000
max	0.0	685.000000

	amazonsubscriptionrevenue	amazonlumpedpreorderrevenue \
count	6539.000000	6539.000000
mean	2363.101392	155.503288
std	7569.937102	8769.366153
min	0.000000	0.000000
25%	0.000000	0.000000
50%	0.000000	0.000000
75%	0.000000	0.000000
max	216775.000000	501420.000000

	maxbarnesandnoblelistprice	maxlistprice	barnesandnoblesoldunits \
count	6539.0	6539.000000	6539.000000
mean	0.0	813.977672	0.002447
std	0.0	716.871551	0.139899
min	0.0	0.000000	0.000000
25%	0.0	0.000000	0.000000
50%	0.0	799.000000	0.000000
75%	0.0	1458.000000	0.000000
max	0.0	3499.000000	8.000000

	maxapplelistprice	amazonaccruedpreordersubscriptionrevenue \
count	6539.0	6539.0
mean	0.0	0.0
std	0.0	0.0
min	0.0	0.0

25%	0.0	0.0
50%	0.0	0.0
75%	0.0	0.0
max	0.0	0.0

	accruedpreordersubscriptionunits	amazonkenpread	applesoldunits \
count	6539.0	6539.0	6539.000000
mean	0.0	0.0	0.970791
std	0.0	0.0	10.904038
min	0.0	0.0	0.000000
25%	0.0	0.0	0.000000
50%	0.0	0.0	0.000000
75%	0.0	0.0	0.000000
max	0.0	0.0	451.000000

	minamazonlistprice	minprice	bookscanreported \
count	6539.000000	6539.000000	6539.000000
mean	754.291329	1070.648876	0.506194
std	706.126853	512.288446	0.500000
min	0.000000	0.000000	0.000000
25%	0.000000	732.000000	0.000000
50%	732.000000	999.000000	1.000000
75%	1357.000000	1579.000000	1.000000
max	3499.000000	3499.000000	1.000000

	appleaccruedpreorderunits	preorderperiod	lumpedpreordersoldunits \
count	6539.0	6539.000000	6539.000000
mean	0.0	0.022328	0.210124
std	0.0	0.147758	11.978933
min	0.0	0.000000	0.000000
25%	0.0	0.000000	0.000000
50%	0.0	0.000000	0.000000
75%	0.0	0.000000	0.000000
max	0.0	1.000000	685.000000

	accruedpreorderrevenue	maxamazonlistprice \
count	6539.000000	6539.000000
mean	182.564918	813.977672
std	2329.724787	716.871551
min	0.000000	0.000000
25%	0.000000	0.000000
50%	0.000000	799.000000
75%	0.000000	1458.000000
max	88478.000000	3499.000000

	amazonaccruedpreorderrevenue	barnesandnoblepreorderunits \
count	6539.000000	6539.0

mean	182.564918	0.0
std	2329.724787	0.0
min	0.000000	0.0
25%	0.000000	0.0
50%	0.000000	0.0
75%	0.000000	0.0
max	88478.000000	0.0

	amazonaccruedpreorderunits	minbarnesandnoblelistprice \
count	6539.000000	6539.0
mean	0.235204	0.0
std	2.776806	0.0
min	0.000000	0.0
25%	0.000000	0.0
50%	0.000000	0.0
75%	0.000000	0.0
max	82.000000	0.0

	appleaccruedpreorderrevenue	applelumpedpreorderunits \
count	6539.0	6539.0
mean	0.0	0.0
std	0.0	0.0
min	0.0	0.0
25%	0.0	0.0
50%	0.0	0.0
75%	0.0	0.0
max	0.0	0.0

	applesalesrevenue	preordersoldunits	lumpedpreordersalesrevenue \
count	6539.000000	6539.000000	6539.000000
mean	969.819850	0.210124	155.503288
std	10893.133995	11.978933	8769.366153
min	0.000000	0.000000	0.000000
25%	0.000000	0.000000	0.000000
50%	0.000000	0.000000	0.000000
75%	0.000000	0.000000	0.000000
max	450549.000000	685.000000	501420.000000

	totalunits	maxamazonprice	amazonlumpedpreordersoldunits \
count	6539.000000	6539.000000	6539.000000
mean	20.219911	1110.416425	0.210124
std	38.000744	485.727725	11.978933
min	0.000000	0.000000	0.000000
25%	2.000000	795.500000	0.000000
50%	7.000000	999.000000	0.000000
75%	18.000000	1595.000000	0.000000
max	781.000000	3499.000000	685.000000

	amazonaveragerating	accruedpreorderunits	amazonsalesrevenue \
count	6523.000000	6539.000000	6539.000000
mean	453.302162	0.235204	15711.805475
std	13.736645	2.776806	29237.397462
min	410.000000	0.000000	0.000000
25%	440.000000	0.000000	1795.000000
50%	460.000000	0.000000	6392.000000
75%	470.000000	0.000000	14355.000000
max	470.000000	82.000000	571692.000000

	barnesandnoblesalesrevenue	minlistprice \
count	6539.000000	6539.000000
mean	2.444410	670.734975
std	139.759581	735.657320
min	0.000000	0.000000
25%	0.000000	0.000000
50%	0.000000	637.000000
75%	0.000000	1357.000000
max	7992.000000	3499.000000

	amazonaccruedpreordersalesrevenue	amazonlumpedpreorderunits \
count	6539.000000	6539.000000
mean	182.564918	0.210124
std	2329.724787	11.978933
min	0.000000	0.000000
25%	0.000000	0.000000
50%	0.000000	0.000000
75%	0.000000	0.000000
max	88478.000000	685.000000

	lumpedpreordersubscriptionrevenue	applelumpedpreorderrevenue \
count	6539.0	6539.0
mean	0.0	0.0
std	0.0	0.0
min	0.0	0.0
25%	0.0	0.0
50%	0.0	0.0
75%	0.0	0.0
max	0.0	0.0

	minamazonprice	subscriptionunits	amazonpreorderunits \
count	6539.000000	6539.000000	6539.000000
mean	1070.526686	1.580670	0.210124
std	512.448512	5.063503	11.978933
min	0.000000	0.000000	0.000000
25%	732.000000	0.000000	0.000000

50%	999.000000	0.000000	0.000000
75%	1579.000000	0.000000	0.000000
max	3499.000000	145.000000	685.000000

	amazonpreorderrevenue	amazonaccruedpreordersoldunits \
count	6539.000000	6539.000000
mean	155.503288	0.235204
std	8769.366153	2.776806
min	0.000000	0.000000
25%	0.000000	0.000000
50%	0.000000	0.000000
75%	0.000000	0.000000
max	501420.000000	82.000000

	amazonpreordersoldunits	salesrevenue	preordersubscriptionrevenue \
count	6539.000000	6539.000000	6539.0
mean	0.210124	16684.069735	0.0
std	11.978933	31113.761349	0.0
min	0.000000	0.000000	0.0
25%	0.000000	1795.000000	0.0
50%	0.000000	6800.000000	0.0
75%	0.000000	15950.000000	0.0
max	685.000000	571692.000000	0.0

	lumpedpreorderunits	amazonaccruedpreordersubscriptionunits \
count	6539.000000	6539.0
mean	0.210124	0.0
std	11.978933	0.0
min	0.000000	0.0
25%	0.000000	0.0
50%	0.000000	0.0
75%	0.000000	0.0
max	685.000000	0.0

	applepreorderunits	subscriptionrevenue	soldunits \
count	6539.0	6539.000000	6539.000000
mean	0.0	2363.101392	18.639241
std	0.0	7569.937102	37.757858
min	0.0	0.000000	0.000000
25%	0.0	0.000000	1.000000
50%	0.0	0.000000	7.000000
75%	0.0	0.000000	14.000000
max	0.0	216775.000000	781.000000

	minapplelistprice	barnesandnoblepreorderrevenue \
count	6539.0	6539.0
mean	0.0	0.0

std	0.0	0.0
min	0.0	0.0
25%	0.0	0.0
50%	0.0	0.0
75%	0.0	0.0
max	0.0	0.0

	amazonsubscriptionunits	amazonlumpedpreordersubscriptionunits \
count	6539.000000	6539.0
mean	1.580670	0.0
std	5.063503	0.0
min	0.000000	0.0
25%	0.000000	0.0
50%	0.000000	0.0
75%	0.000000	0.0
max	145.000000	0.0

	aapreported	accruedpreordersubscriptionrevenue	foundatapple \
count	6539.000000	6539.0	6539.000000
mean	0.984095	0.0	0.115614
std	0.125116	0.0	0.319786
min	0.000000	0.0	0.000000
25%	1.000000	0.0	0.000000
50%	1.000000	0.0	0.000000
75%	1.000000	0.0	0.000000
max	1.000000	0.0	1.000000

	barnesandnoblelumpedpreorderrevenue	barnesandnoblelumpedpreorderunits \
count	6539.0	6539.0
mean	0.0	0.0
std	0.0	0.0
min	0.0	0.0
25%	0.0	0.0
50%	0.0	0.0
75%	0.0	0.0
max	0.0	0.0

	minbarnesandnobleprice	accruedpreordersalesrevenue \
count	6539.000000	6539.000000
mean	128.287047	182.564918
std	317.132231	2329.724787
min	0.000000	0.000000
25%	0.000000	0.000000
50%	0.000000	0.000000
75%	0.000000	0.000000
max	999.000000	88478.000000

	maxbarnesandnobleprice	preorderrevenue	pubtrackreported \
count	6539.000000	6539.000000	6539.000000
mean	128.287047	155.503288	0.984095
std	317.132231	8769.366153	0.125116
min	0.000000	0.000000	0.000000
25%	0.000000	0.000000	1.000000
50%	0.000000	0.000000	1.000000
75%	0.000000	0.000000	1.000000
max	999.000000	501420.000000	1.000000

	lumpedpreorderrevenue	amazonsoldunits \
count	6539.000000	6539.000000
mean	155.503288	17.666004
std	8769.366153	36.272170
min	0.000000	0.000000
25%	0.000000	1.000000
50%	0.000000	6.000000
75%	0.000000	13.000000
max	501420.000000	781.000000

	amazonpreordersubscriptionrevenue	preordersubscriptionunits \
count	6539.0	6539.0
mean	0.0	0.0
std	0.0	0.0
min	0.0	0.0
25%	0.0	0.0
50%	0.0	0.0
75%	0.0	0.0
max	0.0	0.0

	amazonpreordersalesrevenue	maxappleprice	pagelength \
count	6539.000000	6539.000000	2558.000000
mean	155.503288	118.859459	336.532447
std	8769.366153	323.464108	42.531144
min	0.000000	0.000000	305.000000
25%	0.000000	0.000000	320.000000
50%	0.000000	0.000000	321.000000
75%	0.000000	0.000000	321.000000
max	501420.000000	999.000000	496.000000

	pricewassetbypublisher
count	1531.0
mean	1.0
std	0.0
min	1.0
25%	1.0
50%	1.0

```
75%          1.0
max          1.0
```

```
[5]: data.head()
```

```
[5]:      entity formattype  fromdate  titlecount  \
0  Alone in the dark    print  20170418          1
1  Alone in the dark    print  20170419          1
2  Alone in the dark    print  20170420          1
3  Alone in the dark    print  20170421          1
4  Alone in the dark    print  20170422          1

      titles  todate  author  \
0  {'amazontotalreviews': 306, 'minappleprice': 0...  20170419  Frith Banbury
1  {'amazontotalreviews': 306, 'minappleprice': 0...  20170420  Frith Banbury
2  {'amazontotalreviews': 306, 'minappleprice': 0...  20170421  Frith Banbury
3  {'amazontotalreviews': 306, 'minappleprice': 0...  20170422  Frith Banbury
4  {'amazontotalreviews': 306, 'minappleprice': 0...  20170423  Frith Banbury

      amazontotalreviews  minappleprice  amazontotalrevenue  \
0                306.0              0              0
1                306.0              0             702
2                306.0              0            4914
3                306.0              0            4212
4                306.0              0             702

      accruedpreordersoldunits  amazonlumpedpreorderssubscriptionrevenue  \
0                0              0
1                0              0
2                0              0
3                0              0
4                0              0

      preordersalesrevenue  foundatamazon  barnesandnobleaccruedpreorderrevenue  \
0                0              1              0
1                0              1              0
2                0              1              0
3                0              1              0
4                0              1              0

      amazonpreorderssubscriptionunits  amazonlumpedpreorderssalesrevenue  \
0                0              0
1                0              0
2                0              0
3                0              0
4                0              0

      foundatbarnesandnoble  maxprice  lumpedpreorderssubscriptionunits  \
```

0	0	0	0
1	0	702	0
2	0	702	0
3	0	702	0
4	0	702	0

	applepreorderrevenue	amazontotalunits	totalrevenue	\
0	0	6	0	
1	0	7	702	
2	0	7	4914	
3	0	6	4212	
4	0	1	702	

	barnesandnobleaccruedpreorderunits	preorderunits	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	amazonsubscriptionrevenue	amazonlumpedpreorderrevenue	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	maxbarnesandnoblelistprice	maxlistprice	barnesandnoblesoldunits	\
0	0	0	0	
1	0	702	0	
2	0	702	0	
3	0	702	0	
4	0	702	0	

	maxapplelistprice	amazonaccruedpreordersubscriptionrevenue	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	accruedpreordersubscriptionunits	amazonkenpread	applesoldunits	\
0	0	0	0	
1	0	0	0	
2	0	0	0	
3	0	0	0	
4	0	0	0	

	minamazonlistprice	minprice	bookscanreported	appleaccruedpreorderunits	\
0	0	0	1	0	
1	0	0	1	0	
2	702	702	1	0	
3	702	702	1	0	
4	702	702	1	0	

	preorderperiod	datepublished	lumpedpreordersoldunits	\
0	0	2009-05-12	0	
1	0	2009-05-12	0	
2	0	2009-05-12	0	
3	0	2009-05-12	0	
4	0	2009-05-12	0	

	accruedpreorderrevenue	maxamazonlistprice	amazonaccruedpreorderrevenue	\
0	0	0	0	
1	0	702	0	
2	0	702	0	
3	0	702	0	
4	0	702	0	

	barnesandnoblepreorderunits	amazonaccruedpreorderunits	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	minbarnesandnoblelistprice	appleaccruedpreorderrevenue	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	applelumpedpreorderunits	applesalesrevenue	preordersoldunits	\
0	0	0	0	
1	0	0	0	
2	0	0	0	
3	0	0	0	
4	0	0	0	

	lumpedpreordersalesrevenue	totalunits	maxamazonprice	\
0	0	6	0	
1	0	7	702	
2	0	7	702	

3	0	6	702
4	0	1	702

	amazonlumpedpreordersoldunits	amazonaveragerating	publishertype \
0	0	410.0	bigfive
1	0	410.0	bigfive
2	0	410.0	bigfive
3	0	410.0	bigfive
4	0	410.0	bigfive

	accruedpreorderunits	amazonsalesrevenue	barnesandnoblesalesrevenue \
0	0	0	0
1	0	702	0
2	0	4914	0
3	0	4212	0
4	0	702	0

	amazoncategories	minlistprice \
0	Books > Books on CD > Mystery & Thrillers ; Bo...	0
1	Books > Books on CD > Mystery & Thrillers ; Bo...	0
2	Books > Books on CD > Mystery & Thrillers ; Bo...	702
3	Books > Books on CD > Mystery & Thrillers ; Bo...	702
4	Books > Books on CD > Mystery & Thrillers ; Bo...	702

	amazonaccruedpreordersalesrevenue	amazonlumpedpreorderunits \
0	0	0
1	0	0
2	0	0
3	0	0
4	0	0

	lumpedpreordersubscriptionrevenue	applelumpedpreorderrevenue \
0	0	0
1	0	0
2	0	0
3	0	0
4	0	0

	minamazonprice	subscriptionunits	amazonpreorderunits	publisherparent \
0	0	0	0	Simon & Schuster
1	0	0	0	Simon & Schuster
2	702	0	0	Simon & Schuster
3	702	0	0	Simon & Schuster
4	702	0	0	Simon & Schuster

	amazonpreorderrevenue	amazonaccruedpreordersoldunits \
0	0	0

1	0	0
2	0	0
3	0	0
4	0	0

	amazonpreordersoldunits	salesrevenue	preordersubscriptionrevenue	\
0	0	0	0	
1	0	702	0	
2	0	4914	0	
3	0	4212	0	
4	0	702	0	

	lumpedpreorderunits	amazonaccruedpreordersubscriptionunits	formats	\
0	0	0	Audio CD	
1	0	0	Audio CD	
2	0	0	Audio CD	
3	0	0	Audio CD	
4	0	0	Audio CD	

	applepreorderunits	subscriptionrevenue	soldunits	minapplelistprice	\
0	0	0	6	0	
1	0	0	7	0	
2	0	0	7	0	
3	0	0	6	0	
4	0	0	1	0	

	barnesandnoblepreorderrevenue	amazonsubscriptionunits	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	amazonlumpedpreordersubscriptionunits	aapreported	\
0	0	1	
1	0	1	
2	0	1	
3	0	1	
4	0	1	

	accruedpreordersubscriptionrevenue	foundatapple	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	barnesandnoblelumpedpreorderrevenue	barnesandnoblelumpedpreorderunits	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	minbarnesandnobleprice	accruedpreordersalesrevenue	\
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	

	maxbarnesandnobleprice	preorderrevenue	pubtrackreported	\
0	0	0	1	
1	0	0	1	
2	0	0	1	
3	0	0	1	
4	0	0	1	

	lumpedpreorderrevenue	amazonsoldunits	amazonpreordersubscriptionrevenue	\
0	0	6	0	
1	0	7	0	
2	0	7	0	
3	0	6	0	
4	0	1	0	

	preordersubscriptionunits	amazonpreordersalesrevenue	maxappleprice	\
0	0	0	0	
1	0	0	0	
2	0	0	0	
3	0	0	0	
4	0	0	0	

	pagelength	pricewassetbypublisher	barnesandnobledistributor	\
0	NaN	NaN	NaN	
1	NaN	NaN	NaN	
2	NaN	NaN	NaN	
3	NaN	NaN	NaN	
4	NaN	NaN	NaN	

	appledistributor
0	NaN
1	NaN
2	NaN
3	NaN

```
[6]: data.tail()
```

```
[6]:
```

	entity	format	type	fromdate	titlecount	\
6534	The Walking Dead	audio		20190822	1	
6535	The Walking Dead	audio		20190823	1	
6536	The Walking Dead	audio		20190824	1	
6537	The Walking Dead	audio		20190825	1	
6538	The Walking Dead	audio		20190826	1	

	titles	todate	\
6534	{'amazontotalreviews': 275, 'minappleprice': 0...	20190823	
6535	{'amazontotalreviews': 275, 'minappleprice': 0...	20190824	
6536	{'amazontotalreviews': 275, 'minappleprice': 0...	20190825	
6537	{'amazontotalreviews': 275, 'minappleprice': 0...	20190826	
6538	{'amazontotalreviews': 275, 'minappleprice': 0...	20190827	

	author	amazontotalreviews	minappleprice	amazontotalrevenue	\
6534	Matthew Murdock	275.0	0	81835	
6535	Matthew Murdock	275.0	0	18460	
6536	Matthew Murdock	275.0	0	38623	
6537	Matthew Murdock	275.0	0	80340	
6538	Matthew Murdock	275.0	0	43212	

	accruedpreordersoldunits	amazonlumpedpreorderssubscriptionrevenue	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	preordersalesrevenue	foundatamazon	\
6534	0	1	
6535	0	1	
6536	0	1	
6537	0	1	
6538	0	1	

	barnesandnobleaccruedpreorderrevenue	amazonpreorderssubscriptionunits	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	amazonlumpedpreordersalesrevenue	foundatbarnesandnoble	maxprice	\
6534	0	0	1599	

6535	0	0	1599
6536	0	0	1599
6537	0	0	1599
6538	0	0	1599

	lumpedpreordersubscriptionunits	applepreorderrevenue	amazontotalunits \
6534	0	0	53
6535	0	0	12
6536	0	0	25
6537	0	0	52
6538	0	0	28

	totalrevenue	barnesandnobleaccruedpreorderunits	preorderunits \
6534	81835	0	0
6535	18460	0	0
6536	38623	0	0
6537	80340	0	0
6538	43212	0	0

	amazonsubscriptionrevenue	amazonlumpedpreorderrevenue \
6534	41860	0
6535	10465	0
6536	19435	0
6537	40365	0
6538	22425	0

	maxbarnesandnoblelistprice	maxlistprice	barnesandnoblesoldunits \
6534	0	1700	0
6535	0	1700	0
6536	0	1700	0
6537	0	1700	0
6538	0	1700	0

	maxapplelistprice	amazonaccruedpreordersubscriptionrevenue \
6534	0	0
6535	0	0
6536	0	0
6537	0	0
6538	0	0

	accruedpreordersubscriptionunits	amazonkenpread	applesoldunits \
6534	0	0	0
6535	0	0	0
6536	0	0	0
6537	0	0	0
6538	0	0	0

	minamazonlistprice	minprice	bookscanreported	\
6534	1700	1599	0	
6535	1700	1599	0	
6536	1700	1599	0	
6537	1700	1599	0	
6538	1700	1599	0	

	appleaccruedpreorderunits	preorderperiod	datepublished	\
6534	0	0	2015-09-29	
6535	0	0	2015-09-29	
6536	0	0	2015-09-29	
6537	0	0	2015-09-29	
6538	0	0	2015-09-29	

	lumpedpreordersoldunits	accruedpreorderrevenue	maxamazonlistprice	\
6534	0	0	1700	
6535	0	0	1700	
6536	0	0	1700	
6537	0	0	1700	
6538	0	0	1700	

	amazonaccruedpreorderrevenue	barnesandnoblepreorderunits	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	amazonaccruedpreorderunits	minbarnesandnoblelistprice	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	appleaccruedpreorderrevenue	applelumpedpreorderunits	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	applesalesrevenue	preordersoldunits	lumpedpreordersalesrevenue	\
6534	0	0	0	
6535	0	0	0	
6536	0	0	0	
6537	0	0	0	

6538	0	0	0
------	---	---	---

	totalunits	maxamazonprice	amazonlumpedpreordersoldunits	\
6534	53	1599	0	
6535	12	1599	0	
6536	25	1599	0	
6537	52	1599	0	
6538	28	1599	0	

	amazonaveragerating	publishertype	accruedpreorderunits	\
6534	470.0	bigfive	0	
6535	470.0	bigfive	0	
6536	470.0	bigfive	0	
6537	470.0	bigfive	0	
6538	470.0	bigfive	0	

	amazonsalesrevenue	barnesandnoblesalesrevenue	\
6534	39975	0	
6535	7995	0	
6536	19188	0	
6537	39975	0	
6538	20787	0	

	amazoncategories	minlistprice	\
6534	Books > Teens > Literature & Fiction > Social ...	1700	
6535	Books > Teens > Literature & Fiction > Social ...	1700	
6536	Books > Teens > Literature & Fiction > Social ...	1700	
6537	Books > Teens > Literature & Fiction > Social ...	1700	
6538	Books > Teens > Literature & Fiction > Social ...	1700	

	amazonaccruedpreordersalesrevenue	amazonlumpedpreorderunits	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	lumpedpreordersubscriptionrevenue	applelumpedpreorderrevenue	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	minamazonprice	subscriptionunits	amazonpreorderunits	\
6534	1599	28	0	
6535	1599	7	0	

6536	1599	13	0
6537	1599	27	0
6538	1599	15	0

	publisherparent	amazonpreorderrevenue	amazonaccruedpreordersoldunits	\
6534	Simon & Schuster	0	0	
6535	Simon & Schuster	0	0	
6536	Simon & Schuster	0	0	
6537	Simon & Schuster	0	0	
6538	Simon & Schuster	0	0	

	amazonpreordersoldunits	salesrevenue	preordersubscriptionrevenue	\
6534	0	39975	0	
6535	0	7995	0	
6536	0	19188	0	
6537	0	39975	0	
6538	0	20787	0	

	lumpedpreorderunits	amazonaccruedpreordersubscriptionunits	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	formats	applepreorderunits	subscriptionrevenue	soldunits	\
6534	Audible Audiobook	0	41860	25	
6535	Audible Audiobook	0	10465	5	
6536	Audible Audiobook	0	19435	12	
6537	Audible Audiobook	0	40365	25	
6538	Audible Audiobook	0	22425	13	

	minapplelistprice	barnesandnoblepreorderrevenue	\
6534	0	0	
6535	0	0	
6536	0	0	
6537	0	0	
6538	0	0	

	amazonsubscriptionunits	amazonlumpedpreordersubscriptionunits	\
6534	28	0	
6535	7	0	
6536	13	0	
6537	27	0	
6538	15	0	

aapreported	accruedpreordersubscriptionrevenue	foundatapple	\
-------------	------------------------------------	--------------	---

6534	1	0	0
6535	1	0	0
6536	1	0	0
6537	1	0	0
6538	1	0	0

	barnesandnoblelumpedpreorderrevenue	barnesandnoblelumpedpreorderunits \
6534	0	0
6535	0	0
6536	0	0
6537	0	0
6538	0	0

	minbarnesandnobleprice	accruedpreordersalesrevenue \
6534	0	0
6535	0	0
6536	0	0
6537	0	0
6538	0	0

	maxbarnesandnobleprice	preorderrevenue	pubtrackreported \
6534	0	0	1
6535	0	0	1
6536	0	0	1
6537	0	0	1
6538	0	0	1

	lumpedpreorderrevenue	amazonsoldunits \
6534	0	25
6535	0	5
6536	0	12
6537	0	25
6538	0	13

	amazonpreordersubscriptionrevenue	preordersubscriptionunits \
6534	0	0
6535	0	0
6536	0	0
6537	0	0
6538	0	0

	amazonpreordersalesrevenue	maxappleprice	pagelength \
6534	0	0	395.0
6535	0	0	395.0
6536	0	0	395.0
6537	0	0	395.0
6538	0	0	395.0

	pricewassetbypublisher	barnesandnobledistributor	appledistributor
6534	NaN	NaN	NaN
6535	NaN	NaN	NaN
6536	NaN	NaN	NaN
6537	NaN	NaN	NaN
6538	NaN	NaN	NaN

```
[7]: data.isna().sum()
```

```
[7]: entity                    0
    formattype                0
    fromdate                  0
    titlecount                0
    titles                    0
    todate                    0
    author                    0
    amazontotalreviews       17
    minappleprice             0
    amazontotalrevenue       0
    accruedpreordersoldunits  0
    amazonlumpedpreordersubscriptionrevenue  0
    preordersalesrevenue     0
    foundatamazon             0
    barnesandnobleaccruedpreorderrevenue     0
    amazonpreordersubscriptionunits           0
    amazonlumpedpreordersalesrevenue         0
    foundatbarnesandnoble                   0
    maxprice                               0
    lumpedpreordersubscriptionunits         0
    applepreorderrevenue                   0
    amazontotalunits                      0
    totalrevenue                          0
    barnesandnobleaccruedpreorderunits      0
    preorderunits                        0
    amazonsubscriptionrevenue              0
    amazonlumpedpreorderrevenue            0
    maxbarnesandnoblelistprice             0
    maxlistprice                         0
    barnesandnoblesoldunits                0
    maxapplelistprice                     0
    amazonaccruedpreordersubscriptionrevenue  0
    accruedpreordersubscriptionunits        0
    amazonkenpread                        0
    applesoldunits                       0
    minamazonlistprice                   0
    minprice                             0
    bookscanreported                     0
```

appleaccruedpreorderunits	0
preorderperiod	0
datepublished	0
lumpedpreordersoldunits	0
accruedpreorderrevenue	0
maxamazonlistprice	0
amazonaccruedpreorderrevenue	0
barnesandnoblepreorderunits	0
amazonaccruedpreorderunits	0
minbarnesandnoblelistprice	0
appleaccruedpreorderrevenue	0
applelumpedpreorderunits	0
applesalesrevenue	0
preordersoldunits	0
lumpedpreordersalesrevenue	0
totalunits	0
maxamazonprice	0
amazonlumpedpreordersoldunits	0
amazonaveragerating	16
publishertype	0
accruedpreorderunits	0
amazonsalesrevenue	0
barnesandnoblesalesrevenue	0
amazoncategories	5
minlistprice	0
amazonaccruedpreordersalesrevenue	0
amazonlumpedpreorderunits	0
lumpedpreordersubscriptionrevenue	0
applelumpedpreorderrevenue	0
minamazonprice	0
subscriptionunits	0
amazonpreorderunits	0
publisherparent	0
amazonpreorderrevenue	0
amazonaccruedpreordersoldunits	0
amazonpreordersoldunits	0
salesrevenue	0
preordersubscriptionrevenue	0
lumpedpreorderunits	0
amazonaccruedpreordersubscriptionunits	0
formats	1
applepreorderunits	0
subscriptionrevenue	0
soldunits	0
minapplelistprice	0
barnesandnoblepreorderrevenue	0
amazonsubscriptionunits	0

amazonlumpedpreordersubscriptionunits	0
aapreported	0
accruedpreordersubscriptionrevenue	0
foundatapple	0
barnesandnoblelumpedpreorderrevenue	0
barnesandnoblelumpedpreorderunits	0
minbarnesandnobleprice	0
accruedpreordersalesrevenue	0
maxbarnesandnobleprice	0
preorderrevenue	0
pubtrackreported	0
lumpedpreorderrevenue	0
amazonsoldunits	0
amazonpreordersubscriptionrevenue	0
preordersubscriptionunits	0
amazonpreordersalesrevenue	0
maxappleprice	0
pagelength	3981
pricewassetbypublisher	5008
barnesandnobledistributor	4804
appledistributor	5783
dtype: int64	

Here, there are a lot of NA values in 'pagelength', 'thepricewassetbypublisher', 'barnesandnobledistributor', 'appledistributor' columns.

```
[8]: data['titles'][0]
```

```
[8]: '{"amazontotalreviews': 306, 'minappleprice': 0, 'amazontotalrevenue': 0,
'accruedpreordersoldunits': 0, 'amazonlumpedpreordersubscriptionrevenue': 0,
'preordersalesrevenue': 0, 'foundatamazon': 1,
'barnesandnobleaccruedpreorderrevenue': 0, 'amazonpreordersubscriptionunits': 0,
'amazonlumpedpreordersalesrevenue': 0, 'foundatbarnesandnoble': 0, 'maxprice':
0, 'lumpedpreordersubscriptionunits': 0, 'applepreorderrevenue': 0,
'amazontotalunits': 6, 'totalrevenue': 0, 'barnesandnobleaccruedpreorderunits':
0, 'preorderunits': 0, 'amazonsubscriptionrevenue': 0,
'amazonlumpedpreorderrevenue': 0, 'maxbarnesandnoblelistprice': 0,
'maxlistprice': 0, 'barnesandnoblesoldunits': 0, 'maxapplelistprice': 0,
'amazonaccruedpreordersubscriptionrevenue': 0,
'accruedpreordersubscriptionunits': 0, 'amazonkenpread': 0, 'applesoldunits': 0,
'minamazonlistprice': 0, 'minprice': 0, 'bookscanreported': 1,
'appleaccruedpreorderunits': 0, 'preorderperiod': 0, 'datepublished':
'2009-05-12', 'lumpedpreordersoldunits': 0, 'accruedpreorderrevenue': 0,
'maxamazonlistprice': 0, 'amazonaccruedpreorderrevenue': 0,
'barnesandnoblepreorderunits': 0, 'amazonaccruedpreorderunits': 0,
'minbarnesandnoblelistprice': 0, 'appleaccruedpreorderrevenue': 0,
'applelumpedpreorderunits': 0, 'applesalesrevenue': 0, 'preordersoldunits': 0,
'lumpedpreordersalesrevenue': 0, 'totalunits': 6, 'maxamazonprice': 0,
'amazonlumpedpreordersoldunits': 0, 'amazonaveragerating': 410, 'publishertype':
```



```
'bigfive', 'accruedpreorderunits': 0, 'amazonsalesrevenue': 0,
'barnesandnoblesalesrevenue': 0, 'amazoncategories': 'Books > Books on CD >
Mystery & Thrillers ; Books > Books on CD > Authors, A-Z > ( C ) > Clark, Mary
Higgins ; Books > Books on CD > Authors, A-Z ; Books > Books on CD > Authors,
A-Z > ( C ) ; Books > Books on CD ; Books > Books on CD > Literature & Fiction >
General ; Books > Books on CD > Literature & Fiction', 'minlistprice': 0,
'amazonaccruedpreordersalesrevenue': 0, 'amazonlumpedpreorderunits': 0,
'lumpedpreordersubscriptionrevenue': 0, 'applelumpedpreorderrevenue': 0,
'minamazonprice': 0, 'subscriptionunits': 0, 'amazonpreorderunits': 0,
'publisherparent': 'Simon & Schuster', 'amazonpreorderrevenue': 0,
'amazonaccruedpreordersoldunits': 0, 'amazonpreordersoldunits': 0,
'salesrevenue': 0, 'preordersubscriptionrevenue': 0, 'lumpedpreorderunits': 0,
'amazonaccruedpreordersubscriptionunits': 0, 'formats': 'Audio CD',
'applepreorderunits': 0, 'subscriptionrevenue': 0, 'soldunits': 6,
'minapplelistprice': 0, 'barnesandnoblepreorderrevenue': 0,
'amazonsubscriptionunits': 0, 'amazonlumpedpreordersubscriptionunits': 0,
'aapreported': 1, 'accruedpreordersubscriptionrevenue': 0, 'foundatapple': 0,
'barnesandnoblelumpedpreorderrevenue': 0, 'barnesandnoblelumpedpreorderunits':
0, 'minbarnesandnobleprice': 0, 'accruedpreordersalesrevenue': 0,
'maxbarnesandnobleprice': 0, 'preorderrevenue': 0, 'pubtrackreported': 1,
'lumpedpreorderrevenue': 0, 'amazonsoldunits': 6,
'amazonpreordersubscriptionrevenue': 0, 'preordersubscriptionunits': 0,
'amazonpreordersalesrevenue': 0, 'maxappleprice': 0}"
```

removing titles column as we have all the information that is included in the column

```
[9]: data.drop('titles',axis=1,inplace=True)
```

```
[10]: data['entity'].describe()
```

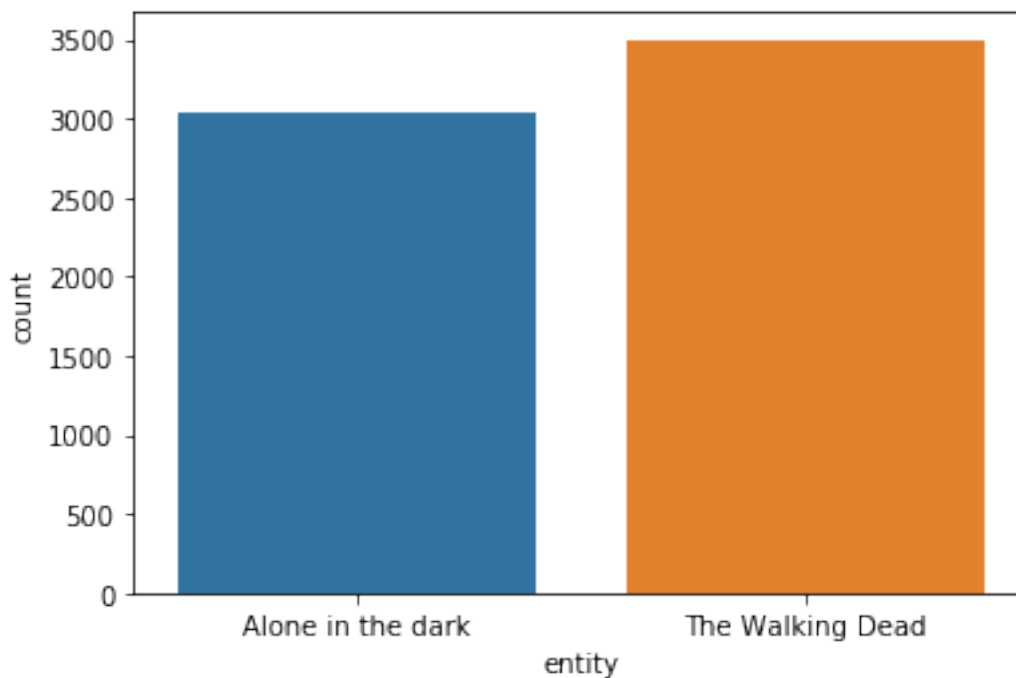
```
[10]: count          6539
      unique           2
      top      The Walking Dead
      freq          3499
      Name: entity, dtype: object
```

```
[11]: data['formattype'].unique()
```

```
[11]: array(['print', 'ebook', 'audio'], dtype=object)
```

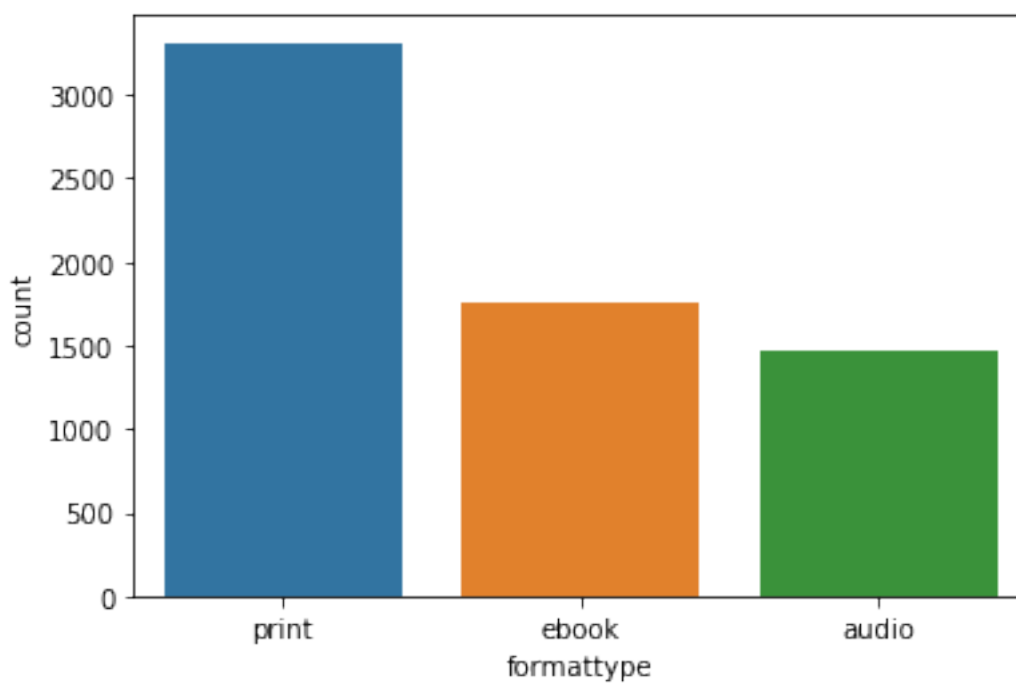
```
[13]: # count plot of Alone in the dark and the walking dead.
      sns.countplot('entity',data=data)
```

```
[13]: <matplotlib.axes._subplots.AxesSubplot at 0x1db4f8390b8>
```



```
[14]: #count plot of format type.  
sns.countplot('formattype', data=data)
```

```
[14]: <matplotlib.axes._subplots.AxesSubplot at 0x1db4fb96470>
```



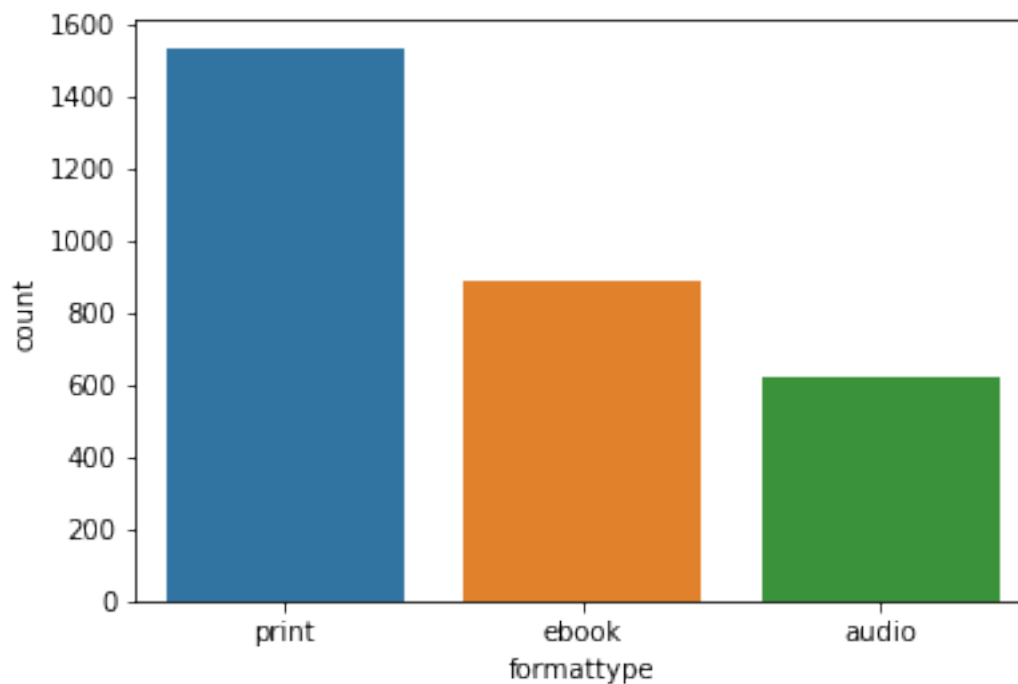
```
[15]: df_entity = data.groupby('entity')
```

```
[16]: The_walking_dead = df_entity.get_group('The Walking Dead')
```

```
[17]: Alone_in_the_dark = df_entity.get_group('Alone in the dark')
```

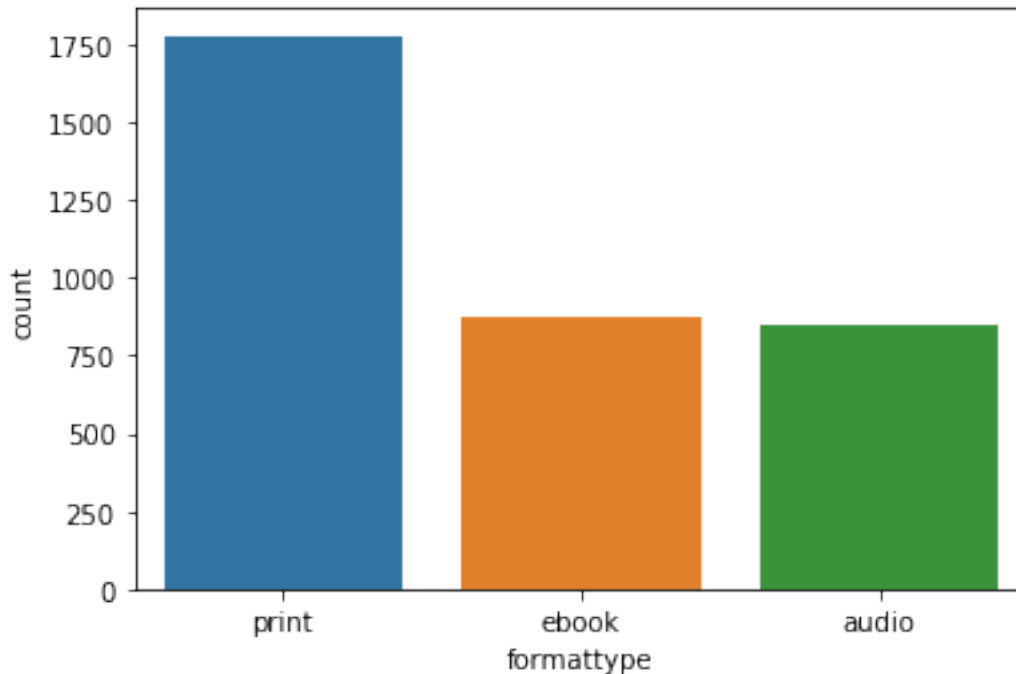
```
[18]: # checking total count comparision of Alone in The dark by Format type.  
sns.countplot('formattype',data= Alone_in_the_dark)
```

```
[18]: <matplotlib.axes._subplots.AxesSubplot at 0x1db500be438>
```



```
[19]: # checking total count comparision of The Walking Dead by Format type.  
sns.countplot('formattype',data= The_walking_dead)
```

```
[19]: <matplotlib.axes._subplots.AxesSubplot at 0x1db500a7b70>
```



```
[20]: Print = data[data['formattype']=='print']
```

```
[21]: Print['totalrevenue'].sum()
```

```
[21]: 72444324
```

```
[22]: Ebook = data[data['formattype']=='ebook']
```

```
[23]: Ebook['totalrevenue'].sum()
```

```
[23]: 21636050
```

```
[24]: Audio = data[data['formattype']=='audio']
```

```
[25]: Audio['totalrevenue'].sum()
```

```
[25]: 30469078
```

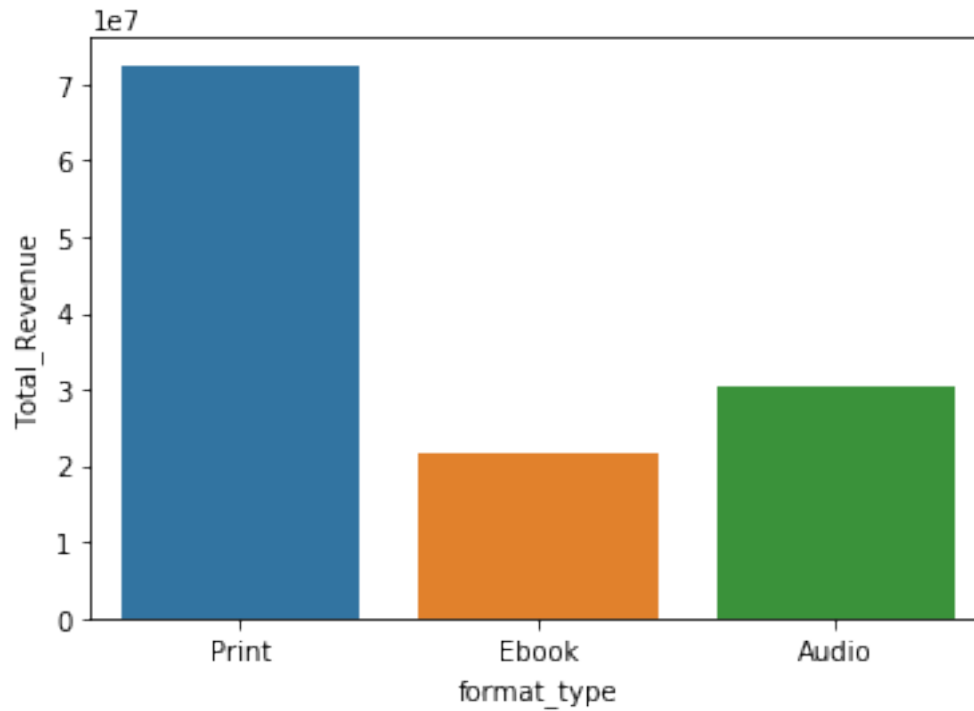
```
[26]: Revenue = pd.DataFrame(data= [72444324, 21636050, 30469078], index=['Print', 'Ebook', 'Audio'], columns=['Total_Revenue'])
```

```
[27]: Revenue = Revenue.reset_index()
```

```
[28]: Revenue.columns = ['format_type', 'Total_Revenue']
```

```
[29]: # checking Toatl revenue comparision by format type.
sns.barplot('format_type', 'Total_Revenue', data= Revenue)
```

```
[29]: <matplotlib.axes._subplots.AxesSubplot at 0x1db500dc898>
```



```
[30]: data['amazonsalesrevenue'].sum()
```

```
[30]: 102739496
```

```
[31]: data['applesalesrevenue'].sum()
```

```
[31]: 6341652
```

```
[32]: data['barnesandnoblesalesrevenue'].sum()
```

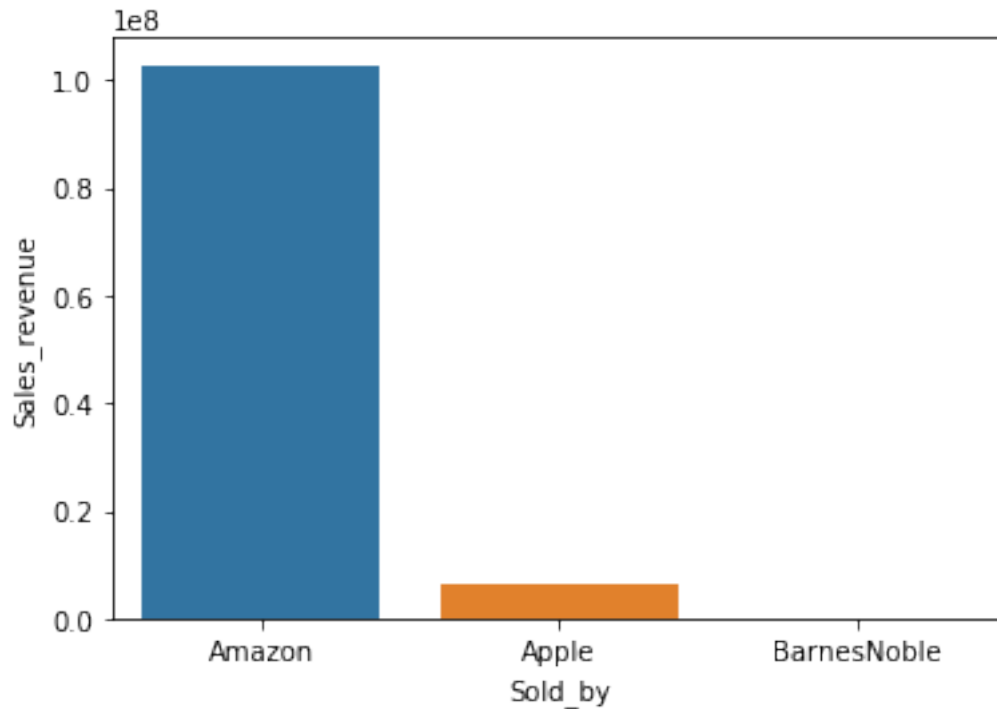
```
[32]: 15984
```

```
[33]: sales_revenue = pd.DataFrame(data= [
102739496,
→6341652,15984],index=['Amazon','Apple','BarnesNoble'],columns=['Sales_revenue'])
```

```
[34]: sales_revenue = sales_revenue.reset_index()
sales_revenue.columns = ['Sold_by','Sales_revenue']
```

```
[35]: # checking sales revenue comparision of amazon,apple & BarnesandNoble
sns.barplot('Sold_by','Sales_revenue',data = sales_revenue)
```

```
[35]: <matplotlib.axes._subplots.AxesSubplot at 0x1db5061ed68>
```



```
[36]: sold_units =
      → data[data['formattype']=='print'][['amazonsoldunits','barnesandnoblesoldunits','applesoldunits']]
```

```
[37]: sold_units.sum() # we can see that there has been no units sold of print format
      → type by apple and barnesandnoble.
```

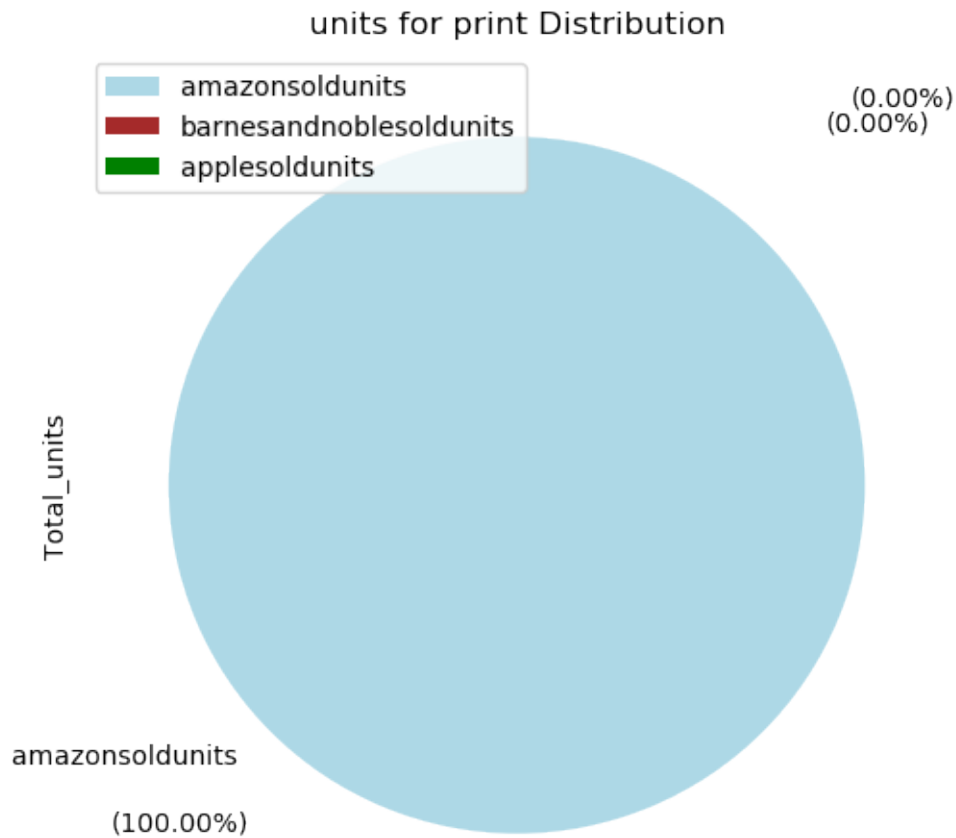
```
[37]: amazonsoldunits      88360
      barnesandnoblesoldunits    0
      applesoldunits         0
      dtype: int64
```

```
[38]: units_by_print = pd.DataFrame(data= [88360,0,0],index=['amazonsoldunits',
      → 'barnesandnoblesoldunits','applesoldunits'],columns=['Total_units'])
```

```
[39]: #units for print format
      plt.figure(dpi=100)
      explode_list= [0.0,0.1,0.2]
      color_list = ['lightblue','brown','green']
      units_by_print['Total_units'].plot(kind='pie',
      figsize=(10,6),
      autopct='(%1.2f%%)',
      startangle= 45,
      colors = color_list,
      pctdistance = 1.37,
      explode = explode_list)
      plt.title('units for print Distribution')
```

```
plt.legend(units_by_print.index,loc = 'upper left')
```

[39]: <matplotlib.legend.Legend at 0x1db506ba710>



[40]: `sold_units =`
 → `data[data['formattype']=='ebook'][['amazonsoldunits','barnesandnoblesoldunits'],'applesoldunits']`

[41]: `sold_units.sum()` # we can see that there were very few units sold of ebook
 → *format type by barnesandnoble compared to rest 2.*

```
[41]: amazonsoldunits      17806
      barnesandnoblesoldunits      16
      applesoldunits      6348
      dtype: int64
```

[42]: `units_by_ebook = pd.DataFrame(data= [17806,16,6348],index=['amazonsoldunits',`
 → `','barnesandnoblesoldunits','applesoldunits'],columns=['Total_units'])`

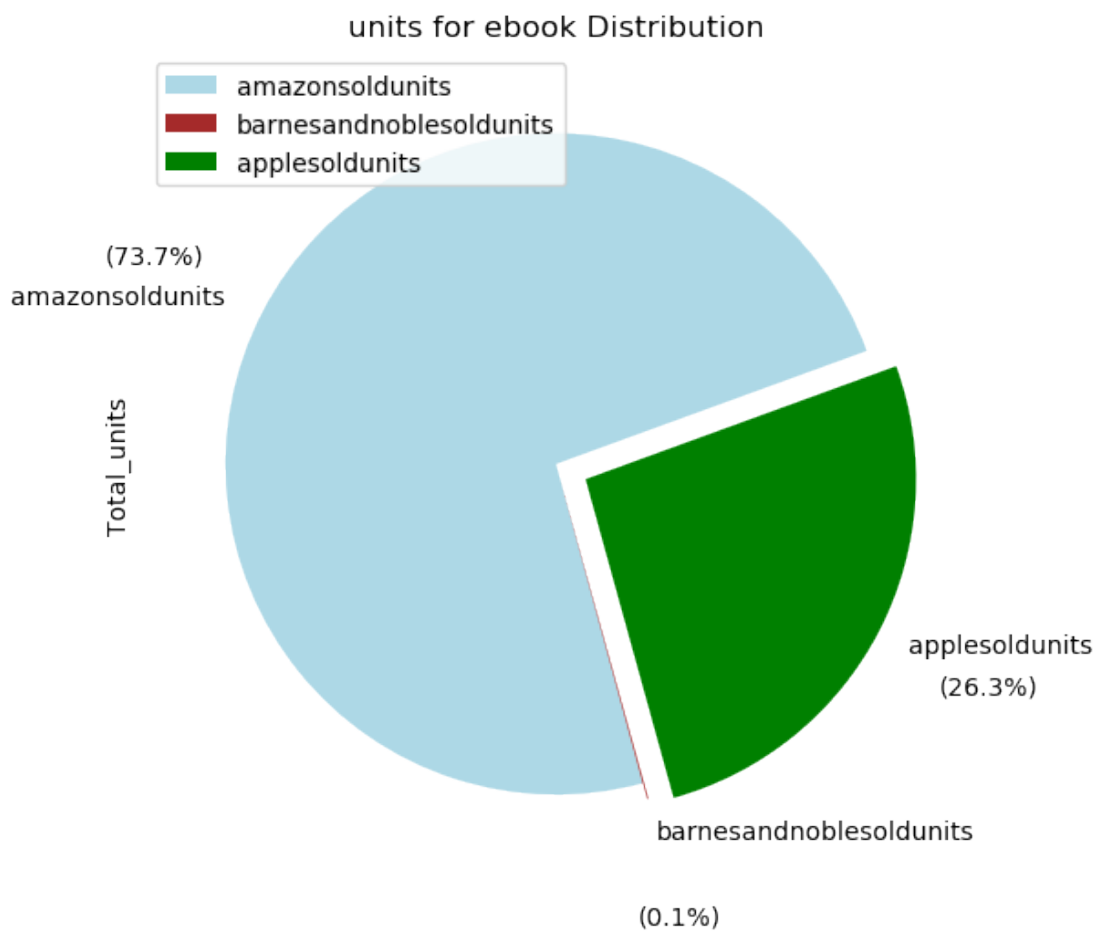
[43]: *#units for print format*
`plt.figure(dpi=100)`
`explode_list= [0.0,0.05,0.1]`

```

color_list = ['lightblue', 'brown', 'green']
units_by_ebook['Total_units'].plot(kind='pie',
                                   figsize=(10,6),
                                   autopct='(%1.1f%%)',
                                   startangle= 20,
                                   colors = color_list,
                                   pctdistance = 1.37,
                                   explode = explode_list)
plt.title('units for ebook Distribution')
plt.legend(units_by_ebook.index,loc = 'upper left')

```

[43]: <matplotlib.legend.Legend at 0x1db509c7e48>



[44]: sold_units =
 → data[data['formattype']=='audio'][['amazonsoldunits', 'barnesandnoblesoldunits', 'applesoldunits']]

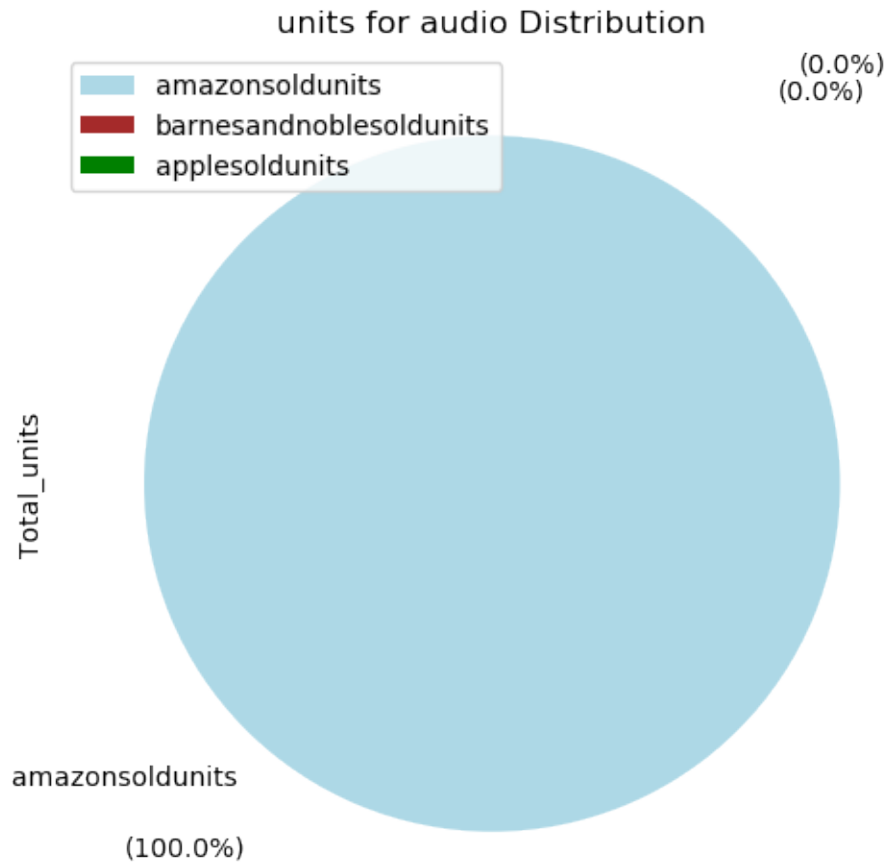
[45]: sold_units.sum() # we can see that there has been no units sold of audio format
 → type by apple and barnesandnoble.


```
[45]: amazonsoldunits          9352
      barnesandnoblesoldunits    0
      applesoldunits            0
      dtype: int64
```

```
[46]: units_by_audio = pd.DataFrame(data= [9352,0,0],index=['amazonsoldunits_↵
      ↪','barnesandnoblesoldunits','applesoldunits '],columns=['Total_units'])
```

```
[47]: #units for print format
plt.figure(dpi=100)
explode_list= [0.0,0.1,0.2]
color_list = ['lightblue','brown','green']
units_by_audio['Total_units'].plot(kind='pie',
                                   figsize=(10,6),
                                   autopct='(%1.1f%%)',
                                   startangle= 50,
                                   colors = color_list,
                                   pctdistance = 1.37,
                                   explode = explode_list)
plt.title('units for audio Distribution')
plt.legend(units_by_audio.index,loc = 'upper left')
```

```
[47]: <matplotlib.legend.Legend at 0x1db50787e80>
```



```
[48]: Total_units_by_formattype = data[['formattype', 'totalunits']]
```

```
[49]: total_units = Total_units_by_formattype.groupby('formattype')
```

```
[50]: print_units = total_units.get_group('print').sum()
print_units
```

```
[50]: formattype    printprintprintprintprintprintprintprintp...
totalunits                                88360
dtype: object
```

```
[51]: ebook_units = total_units.get_group('ebook').sum()
ebook_units
```

```
[51]: formattype    ebookebookebookebookebookebookebookebooke...
totalunits                                24170
dtype: object
```

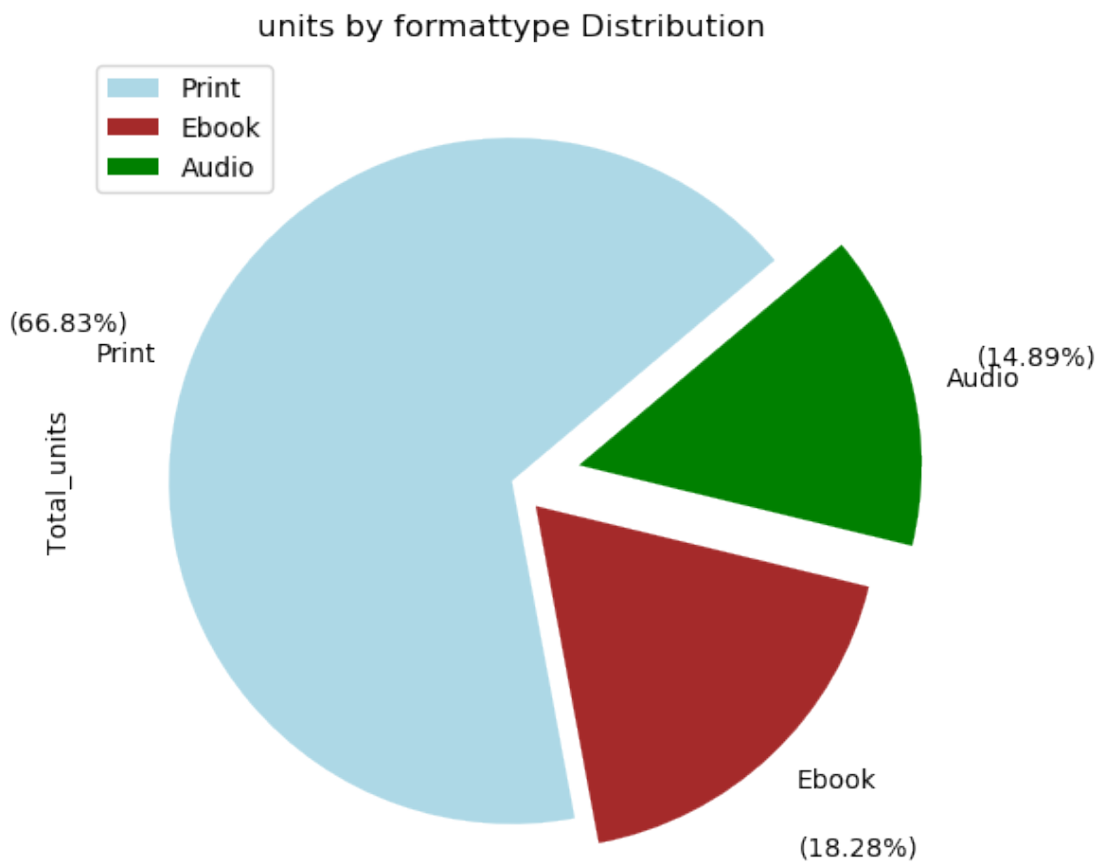
```
[52]: audio_units = total_units.get_group('audio').sum()
audio_units
```

```
[52]: formattype    audioaudioaudioaudioaudioaudioaudioaudioa...
      totalunits                                     19688
      dtype: object
```

```
[53]: units_by_formattype = pd.DataFrame(data= [88360, 24170, 19688], index=['Print', 'Ebook', 'Audio'], columns=['Total_units'])
```

```
[54]: #units by format type.
plt.figure(dpi=100)
explode_list= [0.0,0.1,0.2]
color_list = ['lightblue','brown','green']
units_by_formattype['Total_units'].plot(kind='pie',
                                         figsize=(10,6),
                                         autopct='(%1.2f%%)',
                                         startangle= 40,
                                         colors = color_list,
                                         pctdistance = 1.37,
                                         explode = explode_list)
plt.title('units by formattype Distribution')
plt.legend(units_by_formattype.index,loc = 'upper left')
```

```
[54]: <matplotlib.legend.Legend at 0x1db500ff6d8>
```



Most number of units are sold by print format type.

```
[55]: subscriptions = data[['subscriptionrevenue', 'totalrevenue']]
```

```
[56]: subscriptions['subscriptionrevenue'].sum()
```

```
[56]: 15452320
```

```
[57]: subscriptions['totalrevenue'].sum()
```

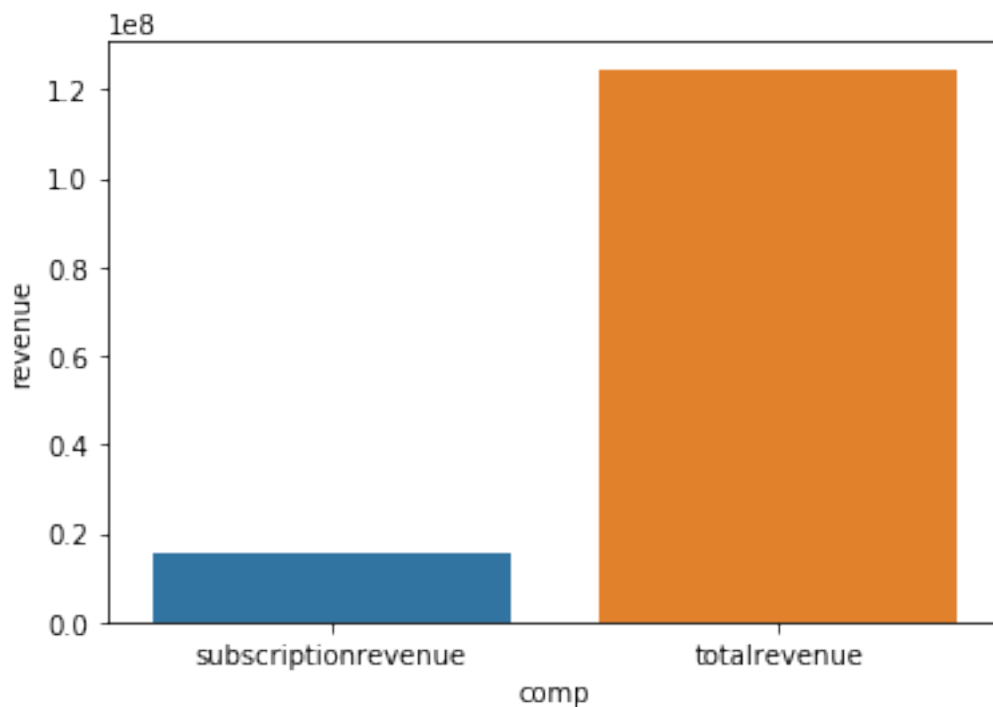
```
[57]: 124549452
```

```
[58]: revenue_sub = pd.DataFrame(data= [15452320, 124549452], index=['subscriptionrevenue', 'totalrevenue'], columns=['revenue'])
```

```
[59]: revenue_sub = revenue_sub.reset_index()  
revenue_sub.columns = ['comp', 'revenue']
```

```
[60]: #comparision between revenue by subscriptions and total_revenue.  
sns.barplot('comp', 'revenue', data = revenue_sub)
```

```
[60]: <matplotlib.axes._subplots.AxesSubplot at 0x1db5098ceb8>
```



```
[61]: units_sold_resp_entity = data[['entity', 'soldunits']]
```

```
[62]: units_sold_resp_entity[units_sold_resp_entity['entity']=='Alone in the dark'].
      ↪sum()
```

```
[62]: entity      Alone in the darkAlone in the darkAlone in the...
      soldunits                                     11549
      dtype: object
```

```
[63]: units_sold_resp_entity[units_sold_resp_entity['entity']=='The Walking Dead'].
      ↪sum()
```

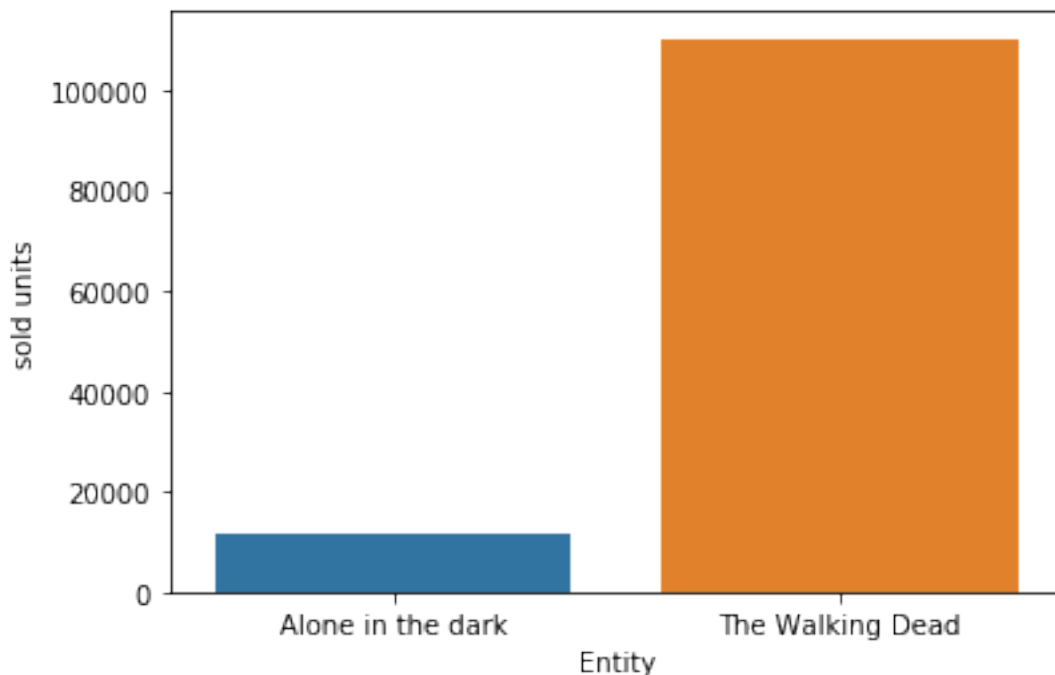
```
[63]: entity      The Walking DeadThe Walking DeadThe Walking De...
      soldunits                                     110333
      dtype: object
```

```
[64]: units_sold_resp_Entity = pd.DataFrame(data= [11549, 110333],index=['Alone in_
      ↪the dark','The Walking Dead'],columns=['sold units'])
```

```
[65]: units_sold_resp_Entity = units_sold_resp_Entity.reset_index()
      units_sold_resp_Entity.columns = ['Entity','sold units']
```

```
[66]: # Number of units sold by each entity.
      sns.barplot('Entity','sold units',data = units_sold_resp_Entity)
```

```
[66]: <matplotlib.axes._subplots.AxesSubplot at 0x1db50a515c0>
```



```
[67]: revenue_resp_entity = data[['entity','totalrevenue']]
```

```
[68]: revenue_resp_entity[revenue_resp_entity['entity']=='Alone in the dark'].sum()
```

```
[68]: entity      Alone in the darkAlone in the darkAlone in the...  
      totalrevenue      10302489  
      dtype: object
```

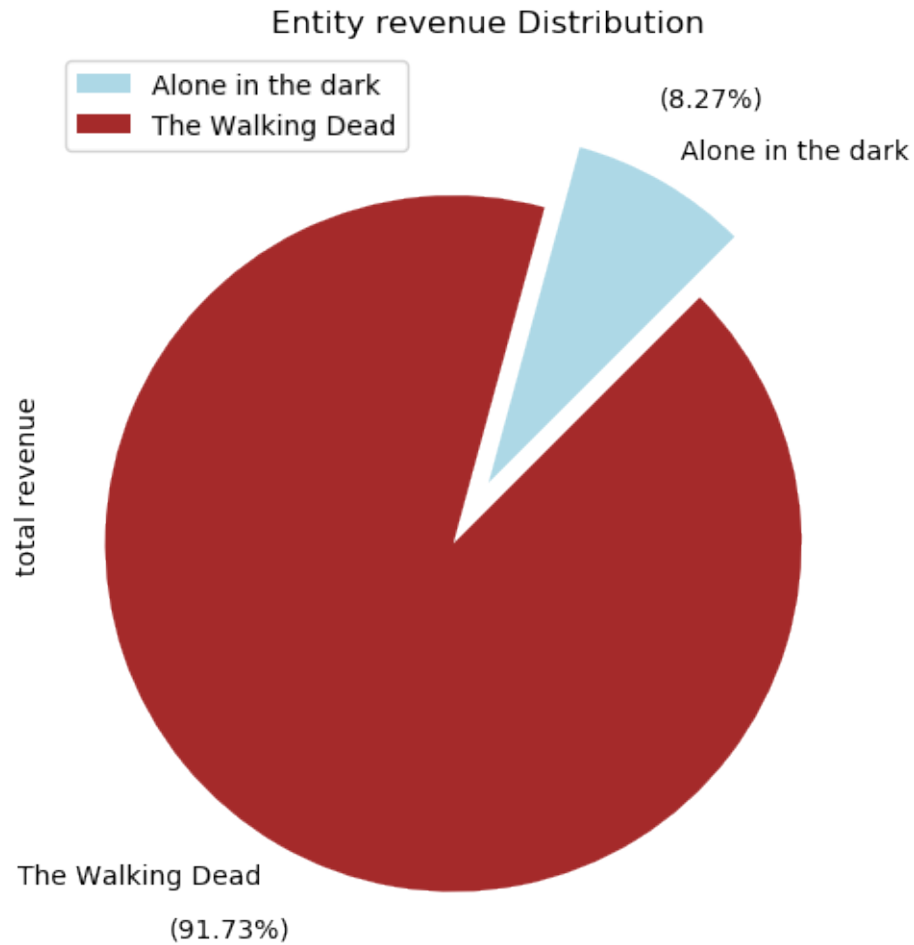
```
[69]: revenue_resp_entity[revenue_resp_entity['entity']=='The Walking Dead'].sum()
```

```
[69]: entity      The Walking DeadThe Walking DeadThe Walking De...  
      totalrevenue      114246963  
      dtype: object
```

```
[70]: revenue_resp_Entity = pd.DataFrame(data= [10302489, 114246963],index=['Alone_  
      ↪in the dark','The Walking Dead'],columns=['total revenue'])
```

```
[71]: plt.figure(dpi=100)  
      explode_list= [0.0,0.2]  
      color_list = ['lightblue','brown']  
      revenue_resp_Entity['total revenue'].plot(kind='pie',  
          figsize=(10,6),  
          autopct='(%1.2f%%)',  
          startangle= 45,  
          colors = color_list,  
          pctdistance = 1.28,  
          explode = explode_list)  
      plt.title('Entity revenue Distribution')  
      plt.legend(revenue_resp_Entity.index,loc = 'upper left')
```

```
[71]: <matplotlib.legend.Legend at 0x1db50aa7f60>
```



We can see that most of the revenue came from The walking Dead.

```
[72]: Amazon_revenue =
      ↳data[['amazontotalrevenue', 'amazonlumpedpreordersubscriptionrevenue', 'amazonlumpedpreorders
      ↳
      ↳'amazonsubscriptionrevenue', 'amazonlumpedpreorderrevenue', 'amazonaccruedpreordersubscriptio
      ↳
      ↳, 'amazonaccruedpreorderrevenue', 'amazonsalesrevenue', 'amazonaccruedpreordersalesrevenue',
      ↳
      ↳'amazonpreordersubscriptionrevenue', 'amazonpreordersalesrevenue']]
```

```
[73]: Amazon_revenue.sum()
```

```
[73]: amazontotalrevenue          118191816
      amazonlumpedpreordersubscriptionrevenue      0
      amazonlumpedpreordersalesrevenue      1016836
      amazonsubscriptionrevenue      15452320
      amazonlumpedpreorderrevenue      1016836
```

```

amazonaccruedpreordersubscriptionrevenue      0
amazonaccruedpreorderrevenue                   1193792
amazonsalesrevenue                             102739496
amazonaccruedpreordersalesrevenue              1193792
amazonpreordersubscriptionrevenue              0
amazonpreordersalesrevenue                     1016836
dtype: int64

```

```

[74]: amazon_revenue = pd.DataFrame(data=
    → [118191816,0,1016836,15452320,1016836,0,1193792,102739496,1193792,0,1016836], index=['amazon
    → 'amazonsubscriptionrevenue', 'amazonlumpedpreorderrevenue', 'amazonaccruedpreordersubscriptio
    → , 'amazonaccruedpreorderrevenue', 'amazonsalesrevenue', 'amazonaccruedpreordersalesrevenue',
    → 'amazonpreordersubscriptionrevenue', 'amazonpreordersalesrevenue'], columns=['total_
    → revenue'])

```

```

[75]: amazon_revenue = amazon_revenue.reset_index()
amazon_revenue.columns = ['Resources', 'total_revenue']

```

```

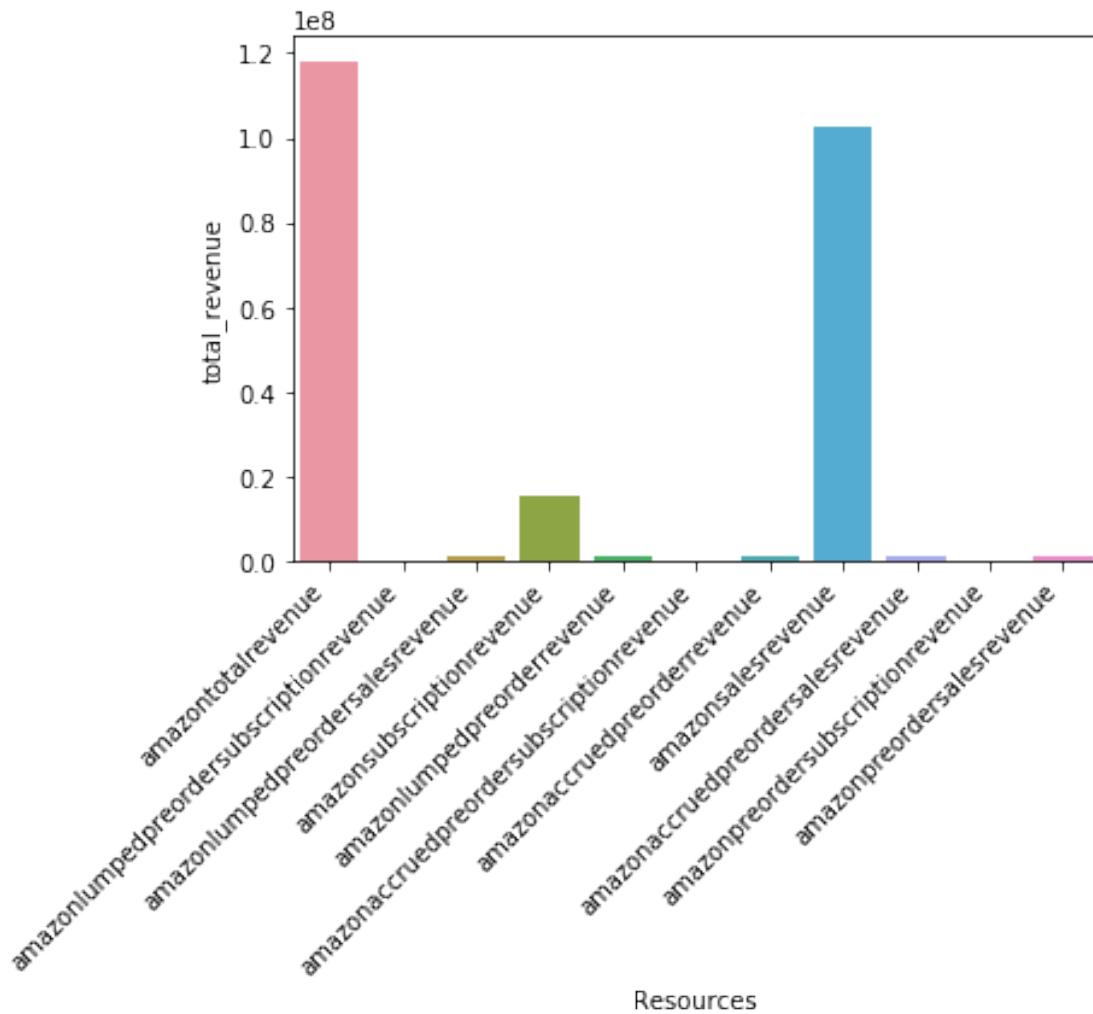
[76]: # total revenue generated by various types of resources at amazon.
chart = sns.barplot('Resources', 'total_revenue', data = amazon_revenue)
chart.set_xticklabels(chart.get_xticklabels(), rotation=45,
    → horizontalalignment='right')

```

```

[76]: [Text(0, 0, 'amazontotalrevenue'),
Text(0, 0, 'amazonlumpedpreordersubscriptionrevenue'),
Text(0, 0, 'amazonlumpedpreordersalesrevenue'),
Text(0, 0, 'amazonsubscriptionrevenue'),
Text(0, 0, 'amazonlumpedpreorderrevenue'),
Text(0, 0, 'amazonaccruedpreordersubscriptionrevenue'),
Text(0, 0, 'amazonaccruedpreorderrevenue'),
Text(0, 0, 'amazonsalesrevenue'),
Text(0, 0, 'amazonaccruedpreordersalesrevenue'),
Text(0, 0, 'amazonpreordersubscriptionrevenue'),
Text(0, 0, 'amazonpreordersalesrevenue')]

```

Most of the amazon revenue came from amazonsubscriptionrevenue and amazonsalesrevenue.

```
[77]: Apple_revenue = data[['applepreorderrevenue', 'appleaccruedpreorderrevenue',
                             ↵
                             → 'applesalesrevenue', 'applelumpedpreorderrevenue']]
```

```
[78]: Apple_revenue.sum()
```

```
[78]: applepreorderrevenue      0
      appleaccruedpreorderrevenue  0
      applesalesrevenue      6341652
      applelumpedpreorderrevenue  0
      dtype: int64
```

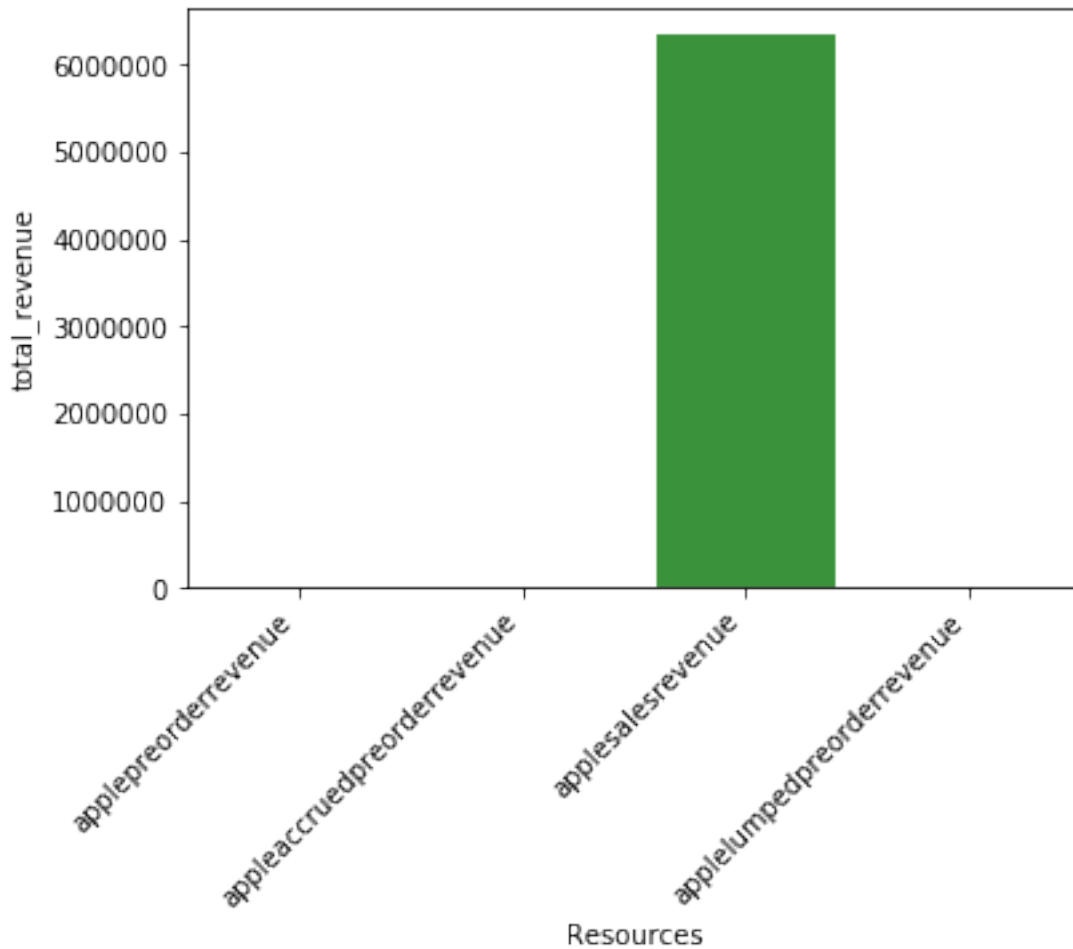
```
[79]: apple_revenue = pd.DataFrame(data= [0,0,6341652,0],
                                     ↵
                                     → index=['applepreorderrevenue', 'appleaccruedpreorderrevenue',
```

```
→'applesalesrevenue','applelumpedpreorderrevenue'],columns=['total_revenue'])
```

```
[80]: apple_revenue = apple_revenue.reset_index()
apple_revenue.columns = ['Resources','total_revenue']
```

```
[81]: # total revenue generated by various types of resources at apple.
chart = sns.barplot('Resources','total_revenue',data = apple_revenue)
chart.set_xticklabels(chart.get_xticklabels(), rotation=45,
→horizontalalignment='right')
```

```
[81]: [Text(0, 0, 'applepreorderrevenue'),
Text(0, 0, 'appleaccruedpreorderrevenue'),
Text(0, 0, 'applesalesrevenue'),
Text(0, 0, 'applelumpedpreorderrevenue')]
```



All the apple revenue is from applesalesrevenue.

```

[82]: BarnesNoble_revenue = ↳
      ↳data[['barnesandnobleaccruedpreorderrevenue','barnesandnoblesalesrevenue','barnesandnoblelumpedpreorderrevenue']]

[83]: BarnesNoble_revenue.sum()

[83]: barnesandnobleaccruedpreorderrevenue      0
      barnesandnoblesalesrevenue              15984
      barnesandnoblelumpedpreorderrevenue      0
      dtype: int64

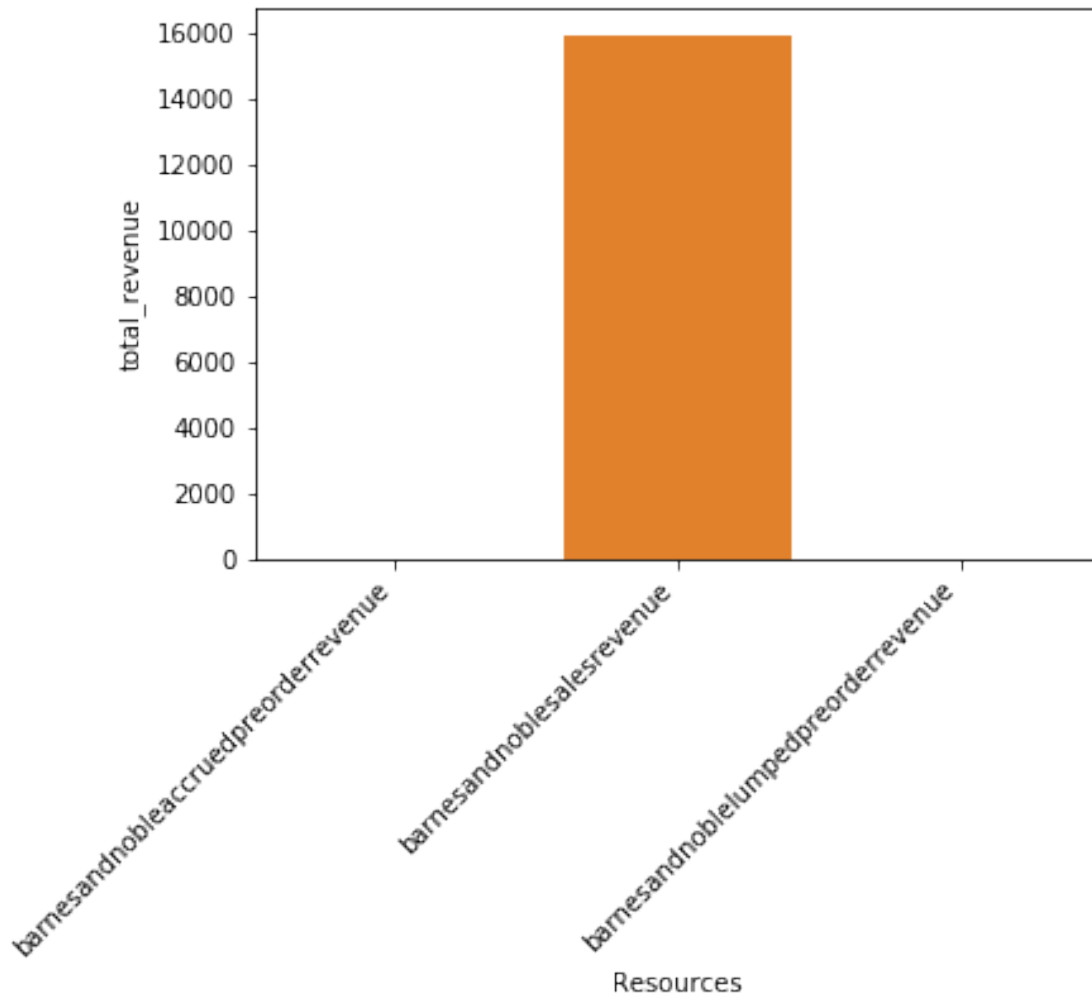
[84]: barnesnoble_revenue = pd.DataFrame(data= [0,15984,0],
      ↳
      ↳index=['barnesandnobleaccruedpreorderrevenue','barnesandnoblesalesrevenue',
      ↳
      ↳'barnesandnoblelumpedpreorderrevenue'],columns=['total_revenue'])

[85]: barnesnoble_revenue = barnesnoble_revenue.reset_index()
      barnesnoble_revenue.columns = ['Resources','total_revenue']

[86]: # total revenue generated by various types of resources at barnesandnoble.
      chart = sns.barplot('Resources','total_revenue',data = barnesnoble_revenue)
      chart.set_xticklabels(chart.get_xticklabels(), rotation=45,↳
      ↳horizontalalignment='right')

[86]: [Text(0, 0, 'barnesandnobleaccruedpreorderrevenue'),
      Text(0, 0, 'barnesandnoblesalesrevenue'),
      Text(0, 0, 'barnesandnoblelumpedpreorderrevenue')]

```



All the BarnesandNoble revenue is generated by barnesandnoblesalesrevenue.

```
[87]: Amazon_units = data[['amazontotalunits', 'amazonlumpedpreordersubscriptionunits',
    ↪
    ↪ 'amazonsubscriptionunits', 'amazonlumpedpreorderunits', 'amazonaccruedpreordersubscriptionunits',
    ↪
    ↪ 'amazonaccruedpreorderunits', 'amazonaccruedpreordersoldunits', 'amazonpreordersoldunits', 'amazonpreorderunits']
```

```
[88]: Amazon_units.sum()
```

```
[88]: amazontotalunits          125854
amazonlumpedpreordersubscriptionunits      0
amazonsubscriptionunits          10336
amazonlumpedpreorderunits           1374
amazonaccruedpreordersubscriptionunits      0
amazonaccruedpreorderunits           1538
amazonaccruedpreordersoldunits           1538
amazonpreordersoldunits             1374
```

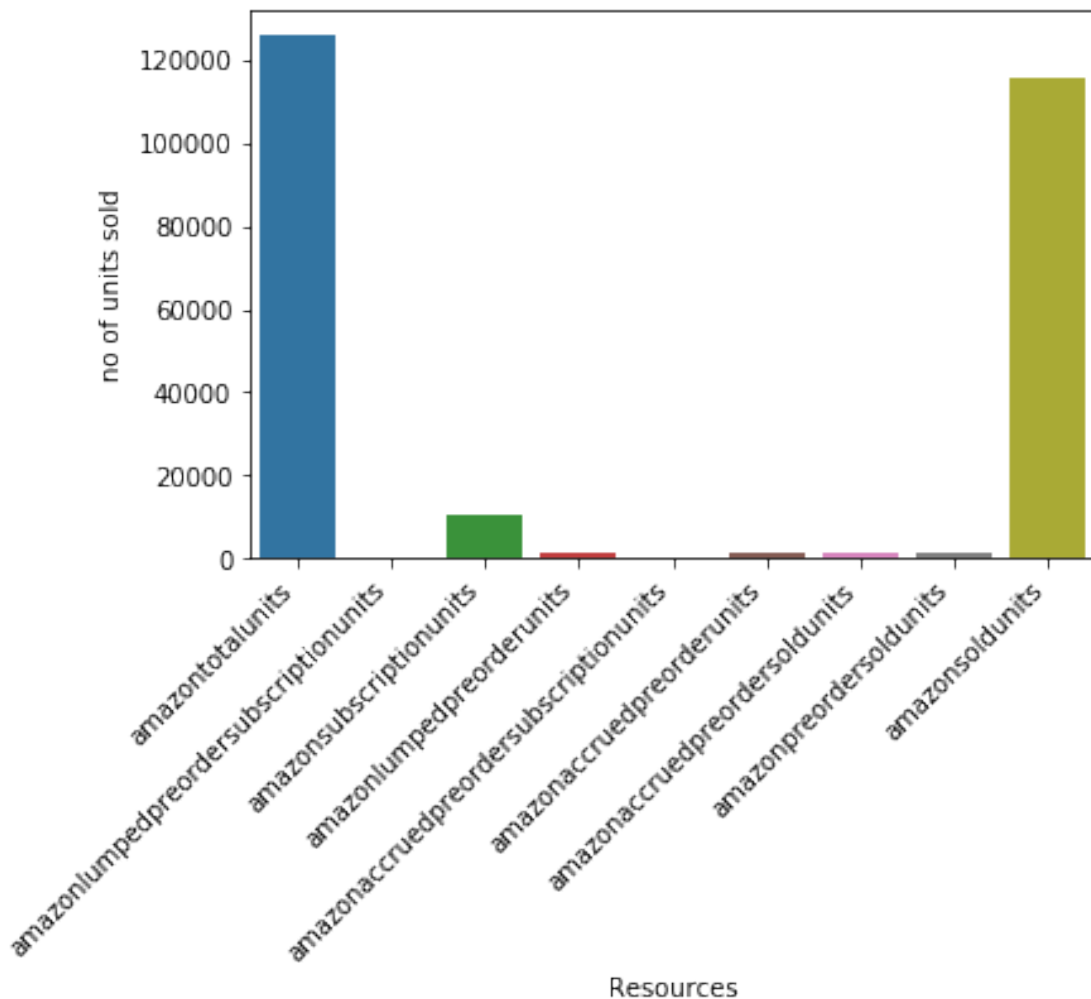
```
amazonsoldunits          115518
dtype: int64
```

```
[89]: amazon_units = pd.DataFrame(data=[
    → [125854,0,10336,1374,0,1538,1538,1374,115518],index=['amazontotalunits','amazonlumpedpreord
    ↵
    → 'amazonsubscriptionunits','amazonlumpedpreorderunits','amazonaccruedpreordersubscriptionuni
    ↵
    → , 'amazonaccruedpreorderunits','amazonaccruedpreordersoldunits','amazonpreordersoldunits','a
    → of units sold'])
```

```
[90]: amazon_units = amazon_units.reset_index()
amazon_units.columns = ['Resources','no of units sold']
```

```
[91]: # total units sold by various types of resources at amazon.
chart = sns.barplot('Resources','no of units sold',data = amazon_units)
chart.set_xticklabels(chart.get_xticklabels(), rotation=45,
    → horizontalalignment='right')
```

```
[91]: [Text(0, 0, 'amazontotalunits'),
Text(0, 0, 'amazonlumpedpreordersubscriptionunits'),
Text(0, 0, 'amazonsubscriptionunits'),
Text(0, 0, 'amazonlumpedpreorderunits'),
Text(0, 0, 'amazonaccruedpreordersubscriptionunits'),
Text(0, 0, 'amazonaccruedpreorderunits'),
Text(0, 0, 'amazonaccruedpreordersoldunits'),
Text(0, 0, 'amazonpreordersoldunits'),
Text(0, 0, 'amazonsoldunits')]
```



Most of the units are sold online compared to subscription units at amazon

```
[92]: Apple_units = □
      →data[['applesoldunits', 'appleaccruedpreorderunits', 'applelumpedpreorderunits']]
```

```
[93]: Apple_units.sum()
```

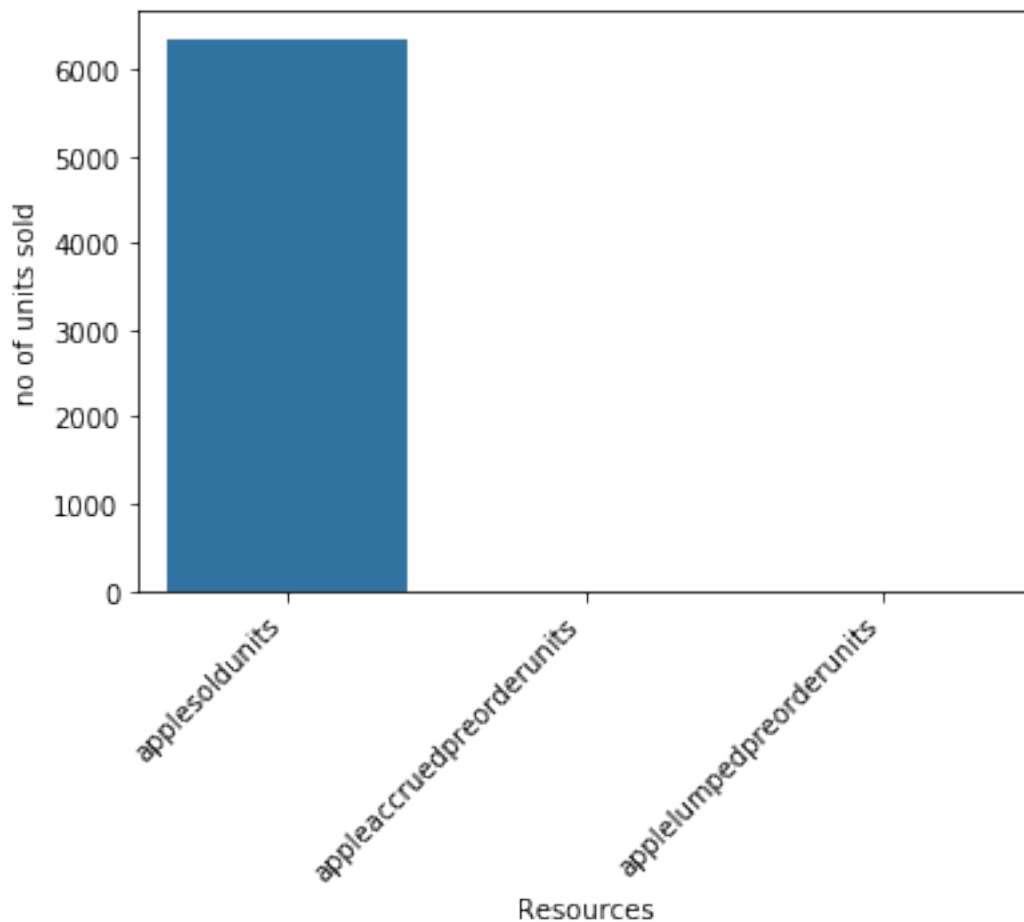
```
[93]: applesoldunits          6348
      appleaccruedpreorderunits    0
      applelumpedpreorderunits    0
      dtype: int64
```

```
[94]: apple_units = pd.DataFrame(data= [6348,0,0],
      □
      →index=['applesoldunits', 'appleaccruedpreorderunits', 'applelumpedpreorderunits'],
      columns=['No of units sold'])
```

```
[95]: apple_units = apple_units.reset_index()
apple_units.columns = ['Resources', 'no of units sold']

[96]: # total units sold by various types of resources at apple.
chart = sns.barplot('Resources', 'no of units sold', data = apple_units)
chart.set_xticklabels(chart.get_xticklabels(), rotation=45,
→horizontalalignment='right')

[96]: [Text(0, 0, 'applesoldunits'),
Text(0, 0, 'appleaccruedpreorderunits'),
Text(0, 0, 'applelumpedpreorderunits')]
```



No units were preordered at apple.

```
[97]: revenue_by_format_The_walking_dead =
→The_walking_dead[['formattype', 'totalrevenue']]

[98]:
```

```
revenue_for_print = ↳revenue_by_format_The_walking_dead[revenue_by_format_The_walking_dead['formattype']=='print']
↳sum()
revenue_for_print
```

```
[98]: formattype      printprintprintprintprintprintprintprintp...
totalrevenue      70174946
dtype: object
```

```
[99]: revenue_for_ebook = ↳revenue_by_format_The_walking_dead[revenue_by_format_The_walking_dead['formattype']=='ebook']
↳sum()
revenue_for_ebook
```

```
[99]: formattype      ebookebookebookebookebookebookebookebooke...
totalrevenue      15669751
dtype: object
```

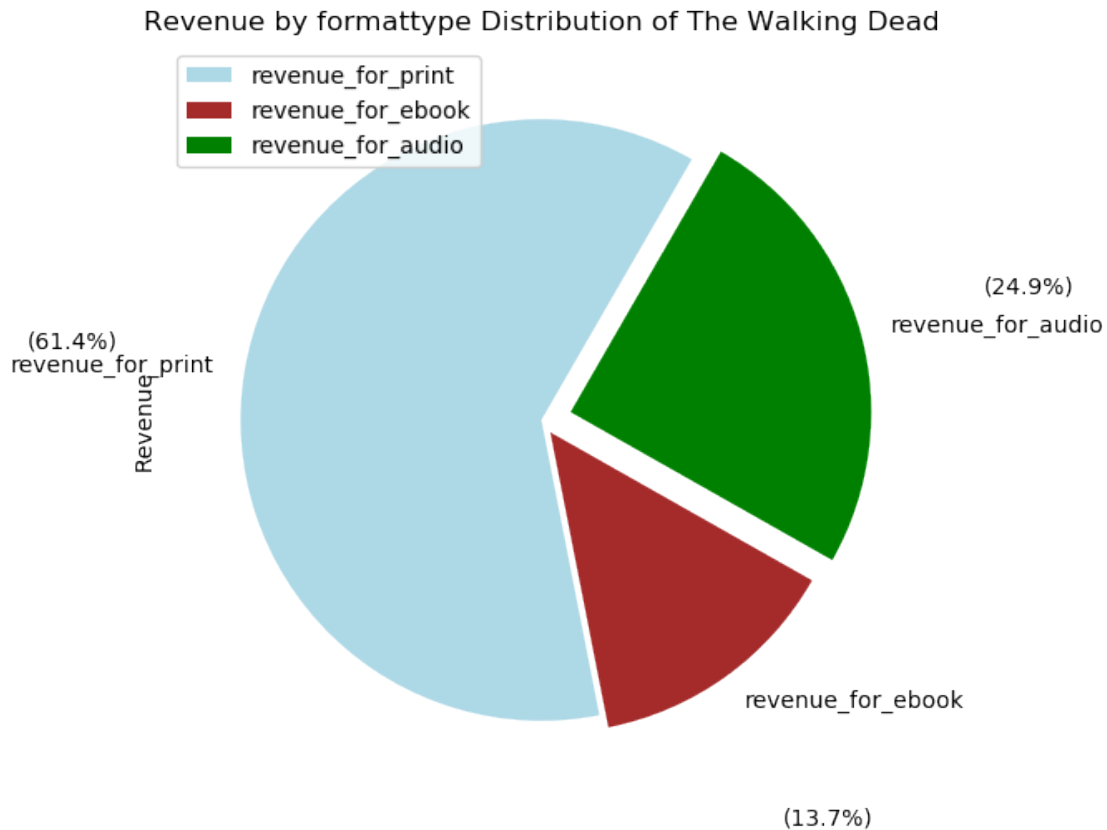
```
[100]: revenue_for_audio = ↳revenue_by_format_The_walking_dead[revenue_by_format_The_walking_dead['formattype']=='audio']
↳sum()
revenue_for_audio
```

```
[100]: formattype      audioaudioaudioaudioaudioaudioaudioaudioa...
totalrevenue      28402266
dtype: object
```

```
[101]: Revenue_byformat_The_walking_dead = pd.DataFrame(data=↳[70174946,15669751,28402266],
↳index=['revenue_for_print','revenue_for_ebook','revenue_for_audio'],
      ,columns=['Revenue'])
```

```
[102]: #Revenue by format type for The walking Dead
plt.figure(dpi=100)
explode_list= [0.0,0.05,0.1]
color_list = ['lightblue','brown','green']
Revenue_byformat_The_walking_dead['Revenue'].plot(kind='pie',
      figsize=(10,6),
      autopct='(%1.1f%%)',
      startangle= 60,
      colors = color_list,
      pctdistance = 1.58,
      explode = explode_list)
plt.title('Revenue by formattype Distribution of The Walking Dead')
plt.legend(Revenue_byformat_The_walking_dead.index,loc = 'best')
```

```
[102]: <matplotlib.legend.Legend at 0x1db51e9dd68>
```

Most of the Revenue of The Walking dead came from print formattype.

```
[103]: revenue_by_format_Alone_in_the_dark = revenue_by_format_Alone_in_the_dark[['formattype', 'totalrevenue']]
```

```
[104]: revenue_for_print = revenue_by_format_Alone_in_the_dark[revenue_by_format_Alone_in_the_dark['formattype']=='print'].sum()
revenue_for_print
```

```
[104]: formattype    printprintprintprintprintprintprintprintp...
totalrevenue    2269378
dtype: object
```

```
[105]: revenue_for_ebook = revenue_by_format_Alone_in_the_dark[revenue_by_format_Alone_in_the_dark['formattype']=='ebook'].sum()
revenue_for_ebook
```

```
[105]: formattype    ebookebookebookebookebookebookebookebookebooke...
totalrevenue    5966299
dtype: object
```

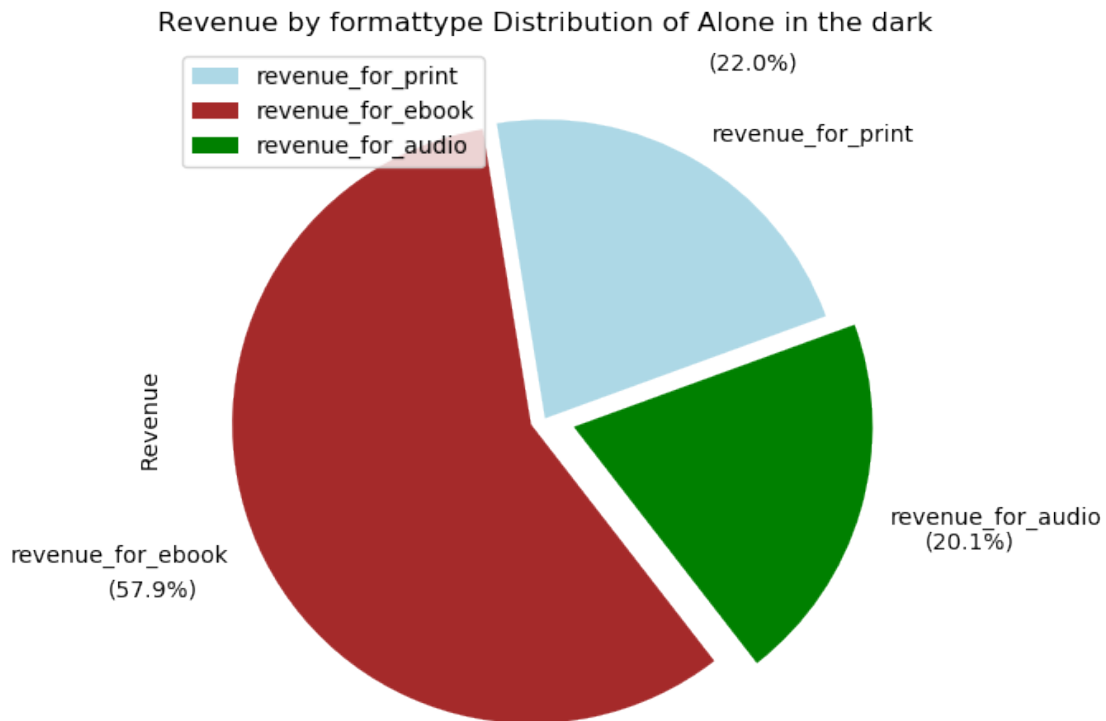
```
[106]: revenue_for_audio = revenue_by_format_Alone_in_the_dark[revenue_by_format_Alone_in_the_dark['formattype']=='audio'].sum()
revenue_for_audio

[106]: formattype      audioaudioaudioaudioaudioaudioaudioaudioa...
totalrevenue      2066812
dtype: object

[107]: Revenue_byformat_Alone_in_the_dark = pd.DataFrame(data=[2269378,5966299,2066812],
index=['revenue_for_print','revenue_for_ebook','revenue_for_audio'],
columns=['Revenue'])

[108]: #revenue by format type for Alone in the Dark
plt.figure(dpi=100)
explode_list= [0.0,0.05,0.1]
color_list = ['lightblue','brown','green']
Revenue_byformat_Alone_in_the_dark['Revenue'].plot(kind='pie',
figsize=(10,6),
autopct='(%1.1f%%)',
startangle= 20,
colors = color_list,
pctdistance = 1.38,
explode = explode_list)
plt.title('Revenue by formattype Distribution of Alone in the dark')
plt.legend(Revenue_byformat_Alone_in_the_dark.index,loc = 'upper left')

[108]: <matplotlib.legend.Legend at 0x1db51ef42e8>
```



Most of the Revenue of Alone in the Dark came from ebook format type.

- I can forecast the sell of units or revenue generated by the 2 types of entities given in the dataset by their formattype using method such as moving average. Because, I feel that simple method such as moving average would be most ideal for this type of data set.
- However, due to constraint of time I could only perform the analysis part.

[]: