

Rohit Gadekar

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SKILLS

Tools: AWS, Power BI, Tableau, Microsoft Excel/Google Sheets, Git/GitHub, Linux

Languages: Python, SQL, MySQL

Libraries: Pandas, Numpy, Flask, NLTK, Sci-PY, Matplotlib, Plotly, Beautiful soup, Scrapy, AI/ML Frameworks

EXPERIENCE

CG Power & Industrial Solutions | *Operating Manager GET Sales & Services*

July 2023 – Jan 2024

- Managed sales & service operations within the Western Region. Developed and implemented sales strategies to drive revenue growth and expand market presence.
- Contributed with consultants on improving customer relationships with working existing Portals. Improving some policies regarding sales & services.
- Introduced and monitored KPIs, achieving a remarkable 60% reduction in turnaround time. Implemented customer-centric initiatives to enhance overall customer satisfaction while maintaining CRM standards while boosting sales.

ExcelR | *Data Science Intern*

Feb 2023 – Aug 2023

- Gained proficiency in using tools and Libraries (e.g. Tableau, Power BI, Sci-py, NLTK, Pandas, Numpy, Tensor Flow)
- Dedicated projects on Data modeling – Regression, Clustering, Neural Networks, Time series, Random Forest Classifier, PCA, KNN
- Built Dashboards to visualize the data with the help of Tableau Power modified the data using DAX, Excel & Python

PROJECTS

Customer Segmentation Analysis | *Python, Tableau, plotly, Numpy, Pandas, Statistics*

Feb. 2023

- Developed an interactive Dashboard with Streamlit to categorize customers accurately.
- Improved overall Model efficiency by implementing and refining a decision tree model
- Increased personalized campaign engagement by 15% through insightful customer preference analysis.

Data Analysis Dashboards | *Power BI, DAX, Microsoft Excel, SQL, HTML, JS*

May. 2023

- Project 1: Dynamic Spotify Dashboard Using PowerBI and SQL
- Project 2: Responsive Crypto Currency Dashboard using PowerBI.
- Project 3: E-Commerce Sales Dashboard Using PowerBI, Data Manipulation using DAX and Excel.

Stock Price Prediction Analysis | *Python, Pandas, Yfinance, Sklearn, Streamlit, Seaborn,*

June. 2023

- Conducted correlation analysis between stocks, Reduced turn around time by 25%
- Explored and visualized time-series data using Pandas, Matplotlib, and Seaborn, Enhanced the model training by 20%.
- Managed data collection from diverse sources, including data scraping. built models using Streamlit and Power BI

EDUCATION

MGM's Jawaharlal Nehru Engineering College | Dr. Batu University

June 2023

B.Tech Mechanical

Current GPA: 9.1/10

CSMSS College of Polytechnic (MSBTE University)

June 2020

GPA: 9.0/10

EXTRA COURSEWORK

Courses: Data Analytics Certification, Tools for Data Science & Data Analytics by IBM, Python Bootcamp by Coursera, Linux unhatched by Cisco, Google Data Analytics by Google