

984.81M

Revenue

2M

Sales Qty

2017

2018

2019

2020

01 June 2017

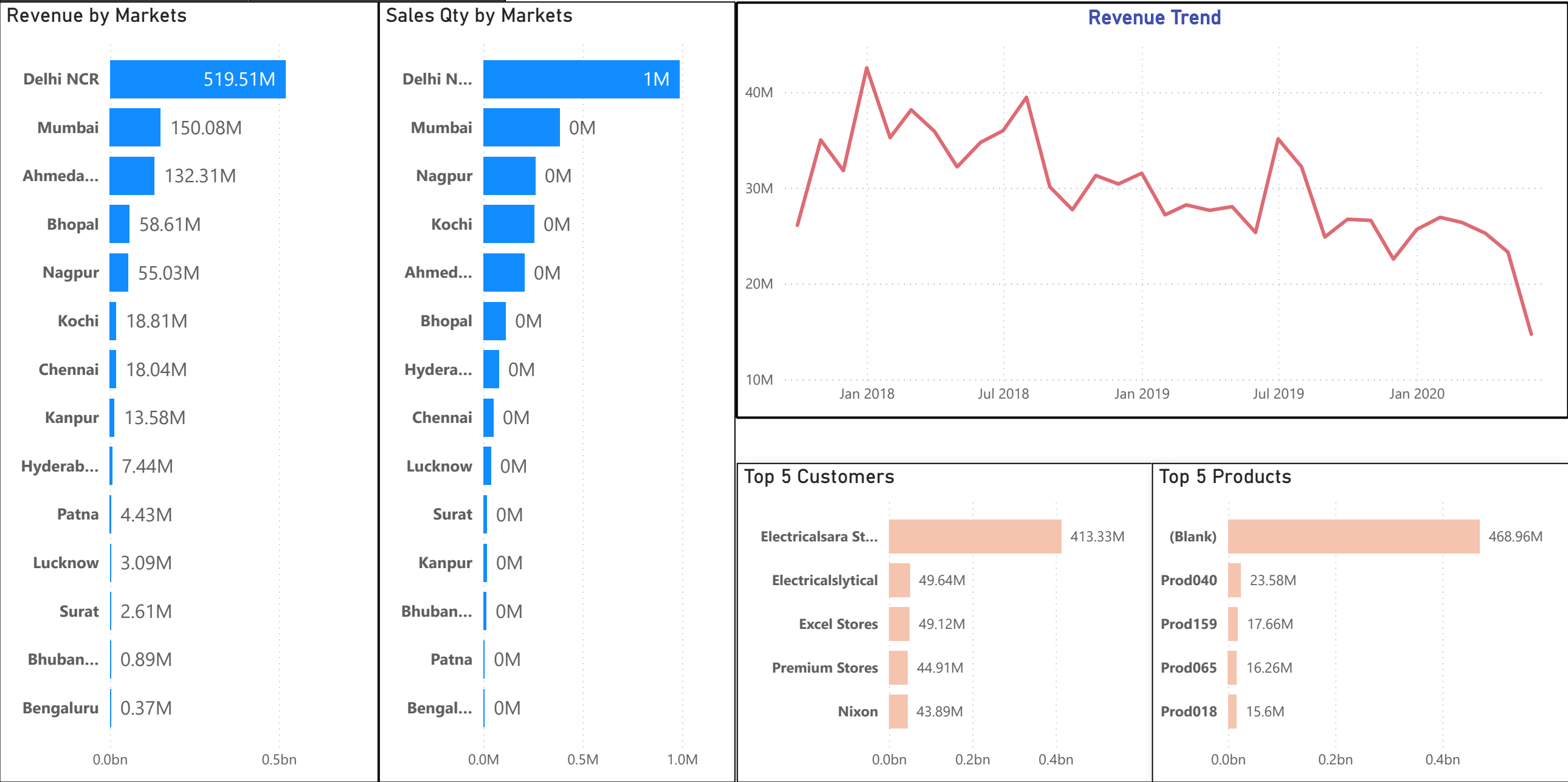
01 July 2017

01 August 2017

01 September 2017

01 October 2017

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142M
Revenue

350K
Sales Qty

₹2.1M
Total Profit margin

2017201820192020

01 January 2020

01 February 2020

01 March 2020

01 April 2020

01 May 2020

01 June 2020

Profit % by Markets

Bhuba...

Hyder...

Chennai

Kochi

Patna

Mumbai

Nagpur

Ahme...

Bhopal

Surat

Delhi ...

Kanpur

Lucknow

10.5%

6.7%

6.3%

4.7%

4.5%

2.4%

2.3%

2.2%

1.4%

0.9%

0.6%

0.4%

-2.1%

Revenue Contribution % by Markets

Delhi ...

Mumbai

Ahme...

Nagpur

Bhopal

Kochi

Chennai

Kanpur

Hyder...

Patna

Luckn...

Surat

Bhuba...

54.7%

14.2%

12.7%

5.8%

5.4%

1.9%

1.7%

1.5%

0.8%

0.6%

0.3%

0.2%

0.1%

Profit Contribution % by Markets

Mumbai

Delhi ...

Ahme...

Nagpur

Chennai

Kochi

Bhopal

Hyder...

Patna

Bhuba...

Kanpur

Surat

Luckn...

23.9%

22.1%

19.0%

9.4%

7.6%

6.2%

5.2%

3.9%

2.0%

0.8%

0.5%

0.1%

0.1%

Revenue Trend

25M

20M

15M

Jan 2020

Feb 2020

Mar 2020

Apr 2020

May 2020

Jun 2020

customer_name	Revenue	Revenue Contribution %	Profit Margin contribution %	Profit Margin %
Excel Stores	79,28,385.00	5.6%	12.5%	3.3%
Surge Stores	39,53,600.00	2.8%	11.9%	6.2%
Electricalsara Stores	6,56,41,977.00	46.2%	11.9%	0.4%
Info Stores	50,64,374.00	3.6%	7.8%	3.2%
Acclaimed Stores	31,16,384.00	2.2%	6.1%	4.0%
Forward Stores	25,60,961.00	1.8%	5.4%	4.3%
Modular	24,53,519.00	1.7%	5.0%	4.2%
Leader	16,71,901.00	1.2%	4.9%	6.0%
Nixon	30,28,345.00	2.1%	4.7%	3.2%
Nomad Stores	19,78,550.00	1.4%	4.0%	4.1%
Power	10,98,552.00	0.8%	3.7%	6.9%
Unity Stores	17,48,166.00	1.2%	3.3%	3.9%
Electricalsocity	25,20,938.00	1.8%	3.3%	2.7%
Surface Stores	24,20,004.00	1.7%	2.2%	2.7%
Total	14,22,24,545.00	100.0%	100.0%	1.4%