J. PRICING

All responses to this Request for Proposal must clearly state the cost of providing the services in the Scope of Work:

- 1. Proposed yearly and monthly cost based upon the Scope of Work
- 2. Proposals must state an hourly fee for work outside of the Scope of Work which could include additional days onsite if needed.
- 3. Proposal pricing should be based upon, but not limited to the following services:
 - a. On site time Quarterly maintenance visits
 - b. Help desk support
 - c. After hours support
 - d. Hardware support, installations, troubleshooting and maintenance
 - e. Software support, installation, troubleshooting and maintenance
 - f. Training (if applicable)
 - g. Back-up services for all servers
 - h. Regular reporting on system health
 - i. Network security and disaster recovery
 - j. Replacement of Fortinet firewall
 - k. Preparation of an Incident Management and Response Plan with annual update
 - 1. In what instances would we incur extra costs?
 - m. What is not included in your proposal pricing?
- 4. The prices submitted within your proposal must be held firm for a period of 120 days from the proposal date.