

**FILTERS**

FY 2021

GM% by Qtrs (Sub_zone)

GM % Customer	Quarters			
	Q1	Q2	Q3	Q4
ANZ	38.99%	37.85%	38.27%	38.00%
India	32.27%	31.81%	31.92%	31.97%
NA	37.10%	37.45%	37.47%	37.39%
NE	37.88%	38.72%	38.25%	38.31%
ROA	38.48%	38.44%	38.12%	38.12%
SE	38.64%	38.29%	38.60%	38.48%