

IMPLEMENTING CRM FOR RESULT TRACKING OF A CANDIDATE WITH INTERNAL MARKS

INTRODUCTION

1.1 OVERVIEW

All data including semester candidate can be generated by admin

The course and the lecturer have the ability to make their own decisions.

A lecturer is capable of making internal decisions

All internal results of revaluation are initiated by the candidate

Now only Dean will make the marks after revaluation

1.2 PURPOSE

Used to calculate a students grade

It is these marks that motivate every student to study more and more

Internal results are calculated as per attendance register

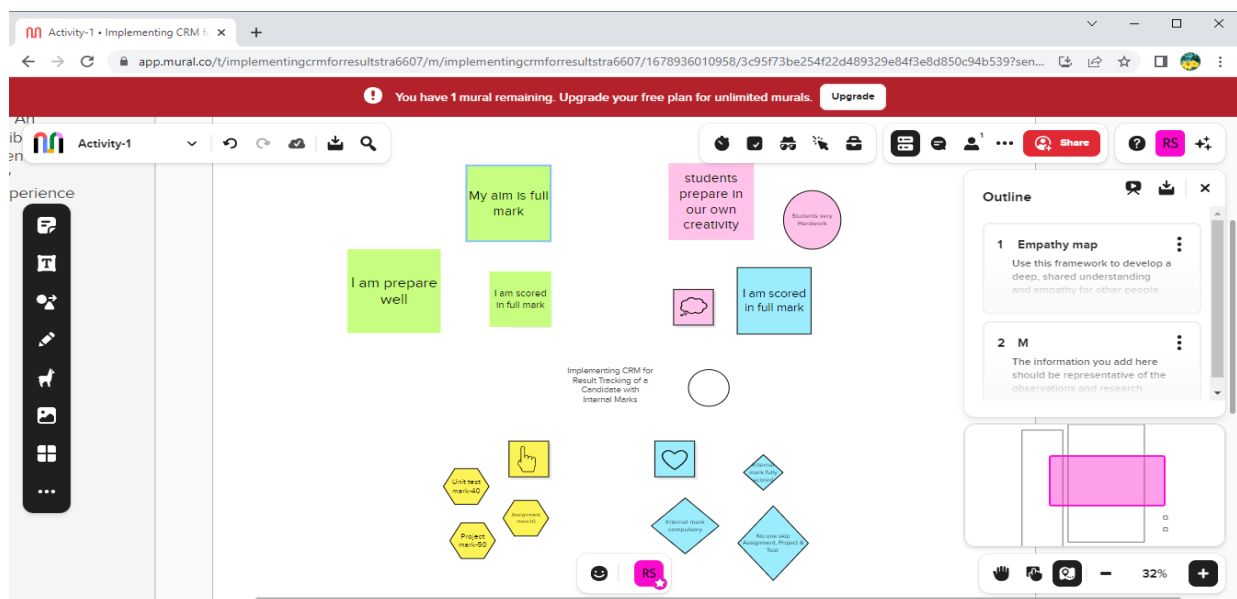
Your marks obtained by your assignment or other

co-curricular activities or your behavior most important

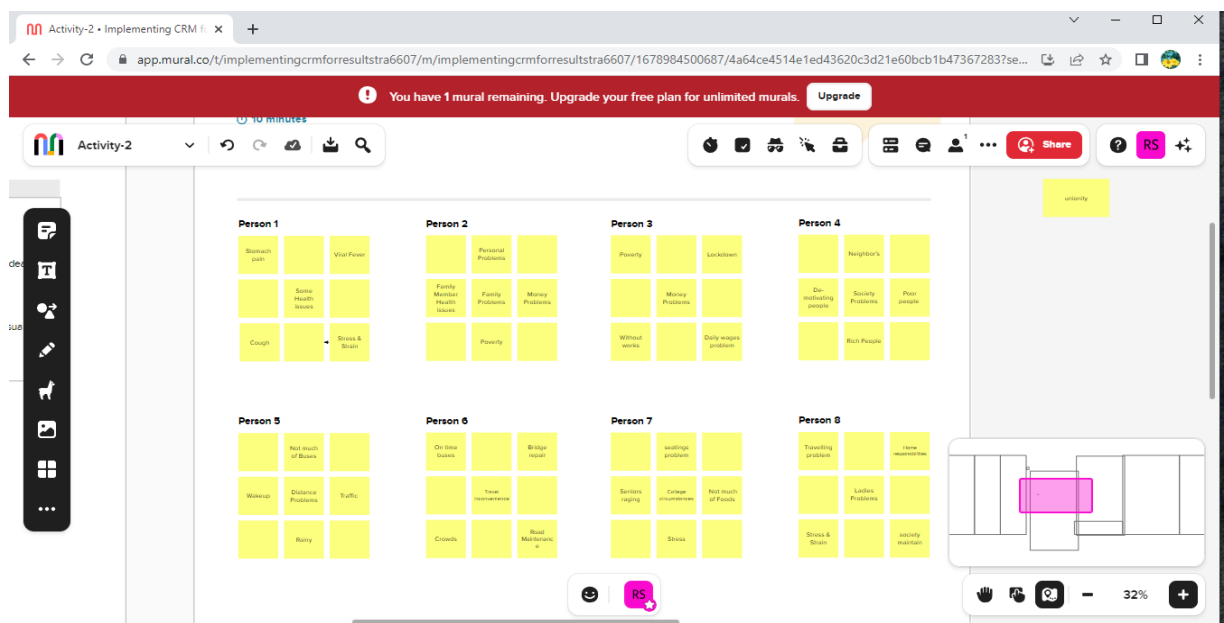
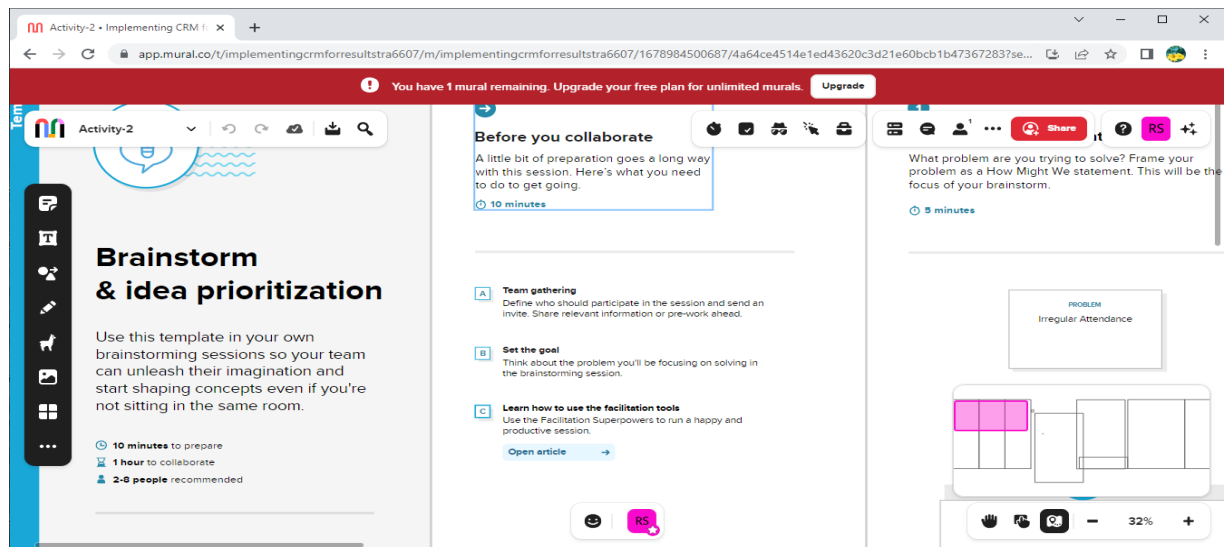
The marks you obtained in your theory exam is external marks

PROBLEM DEFINITION AND DESIGN THINKING

2.1 EMPATHY MAP



2.2 IDEATION AND BRAIN STORMING MAP



Activity-2 • Implementing CRM f: x

app.mural.co/t/implementingcrmforresultstra6607/m/implementingcrmforresultstra6607/1678984500687/4a64ce4514e1ed43620c3d21e60bcb1b47367283?se...

You have 1 mural remaining. Upgrade your free plan for unlimited murals. Upgrade

Activity-2

3 Group ideas

- Take turns sharing your ideas while clustering similar or related notes as you go. Once all sticky notes have been grouped, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you can break it up into smaller sub-groups.

20 minutes

positive vibes

5 -10 kilometers

uniformity

unionity

Responsibility

Share

RS

44%

Activity-2 • Implementing CRM f: x

app.mural.co/t/implementingcrmforresultstra6607/m/implementingcrmforresultstra6607/1678984500687/4a64ce4514e1ed43620c3d21e60bcb1b47367283?se...

You have 1 mural remaining. Upgrade your free plan for unlimited murals. Upgrade

Activity-2

Prioritize

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

20 minutes

Importance

Feasibility

Share

RS

20%

RESULT

3.1 DATA MODEL

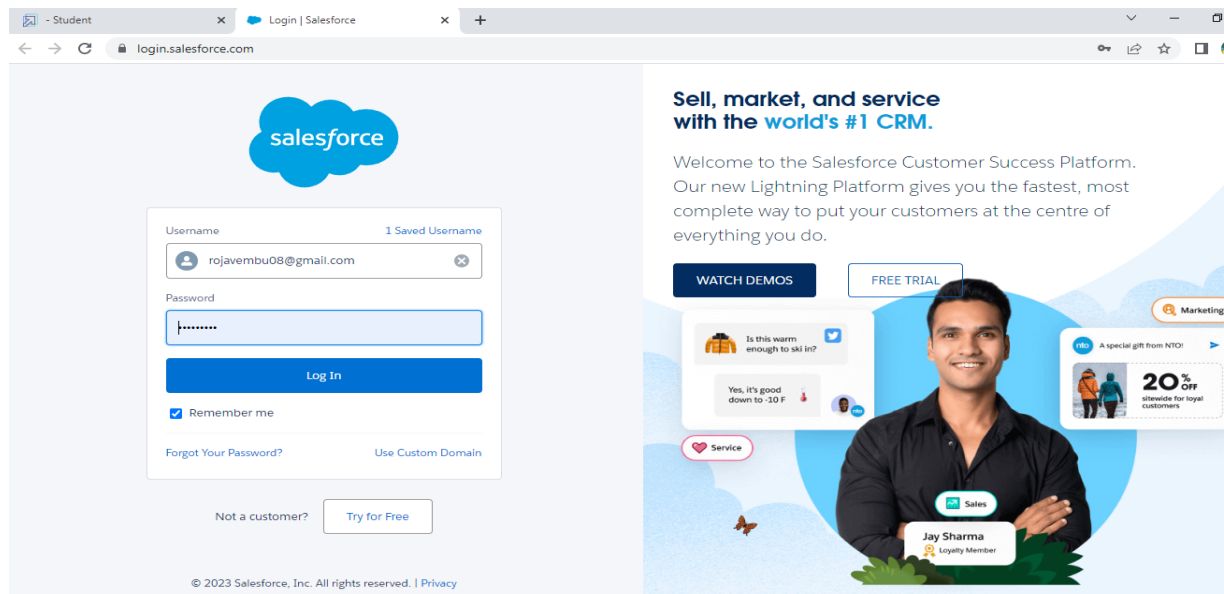
Object name	Fields in the object	
Obj 1		
	Field label	Data type
	Semester	Text
	Candidate	Text
Obj 2		
	Field label	Data type
	Course Details	Text
	Internal Results	Text

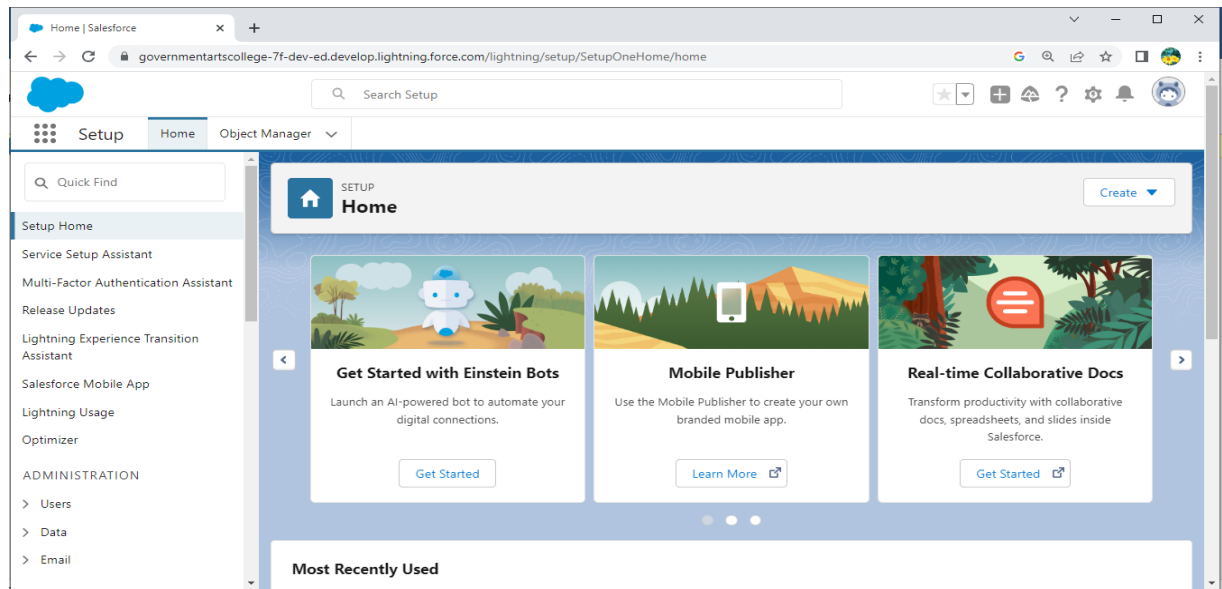
3.2 ACTIVITY AND SCREENSHOT

Milestone 1:

Activity 1:

I have Create my Salesforce account





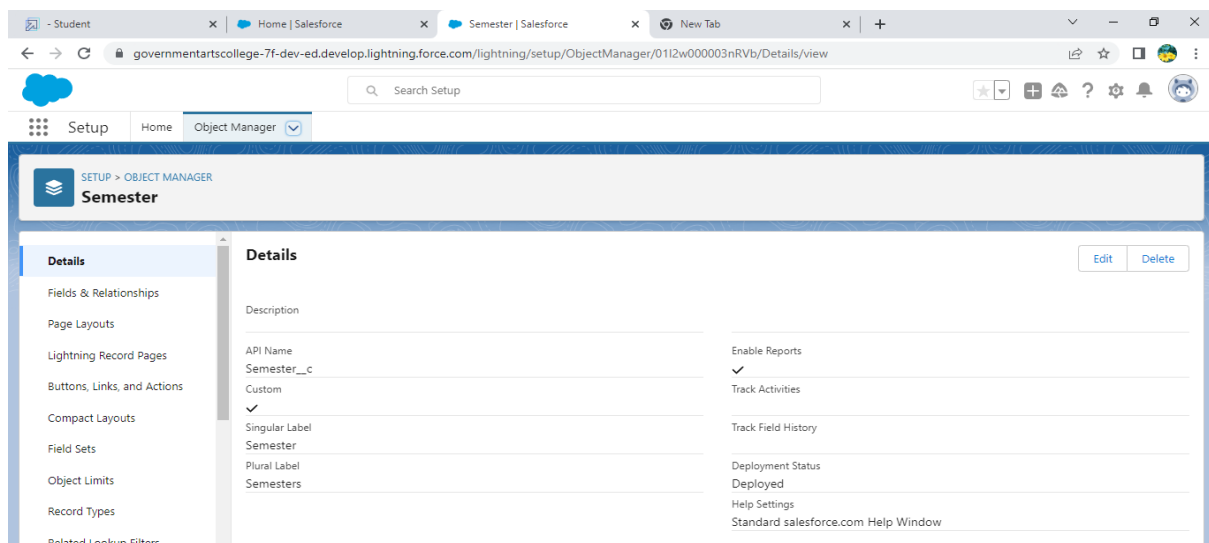
Milestone 2: Object

I have created a Object is semester, Candidate, Course Details, Lecturer Details, Internal results objects

Activity 1:

I have create a Object are semester

Object for semester:



Steps:

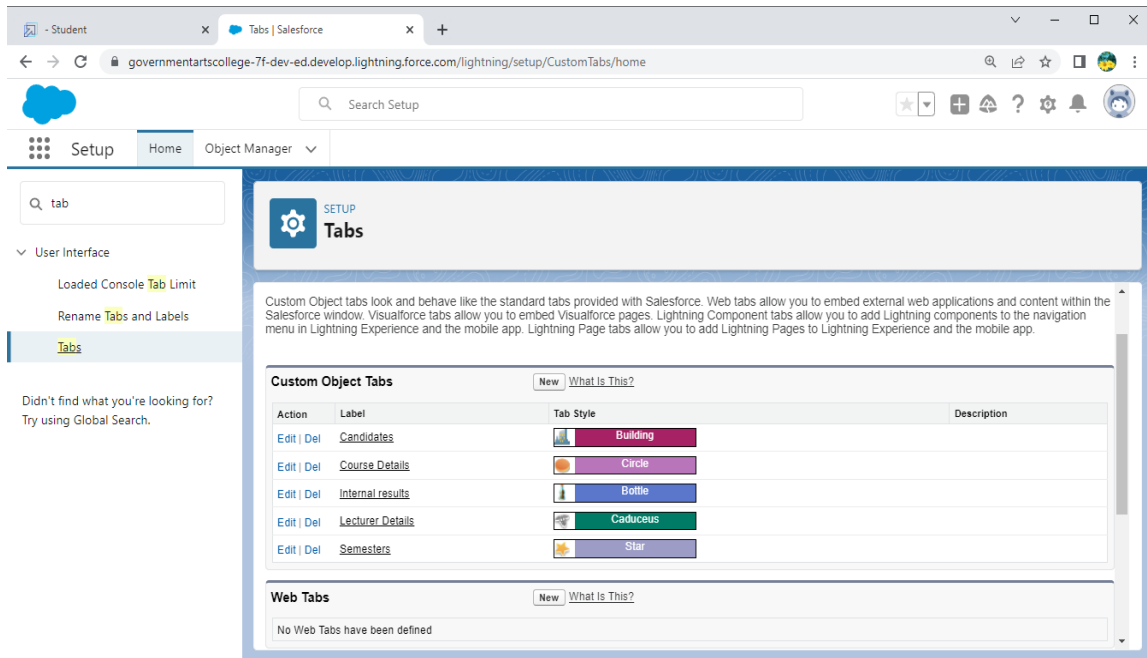
Click on gear icon to click setup

From the setup page to click on object manager to click on CREATE box to click custom object

Enter the label name, plural label name, click on Allow reports, Allow search then click save option






Label name: Semester, Plural label name: Semesters, Record name: Semester Name

CREATE A CUSTOM TAB:



The screenshot shows the Salesforce Setup interface. The left sidebar has a search bar with "tab" entered and a list of categories including "User Interface". The main content area is titled "SETUP Tabs" and contains a description of Custom Object tabs. Below this, there are two sections: "Custom Object Tabs" and "Web Tabs".

Custom Object Tabs

Action	Label	Tab Style	Description
Edit Del	Candidates	 Building	
Edit Del	Course Details	 Circle	
Edit Del	Internal results	 Bottle	
Edit Del	Lecturer Details	 Caduceus	
Edit Del	Semesters	 Star	

Web Tabs

No Web Tabs have been defined

Steps:

Click the Home tab, enter Tabs in Quick Find and select Tabs

For object select Semester for Tab style is selected for icon

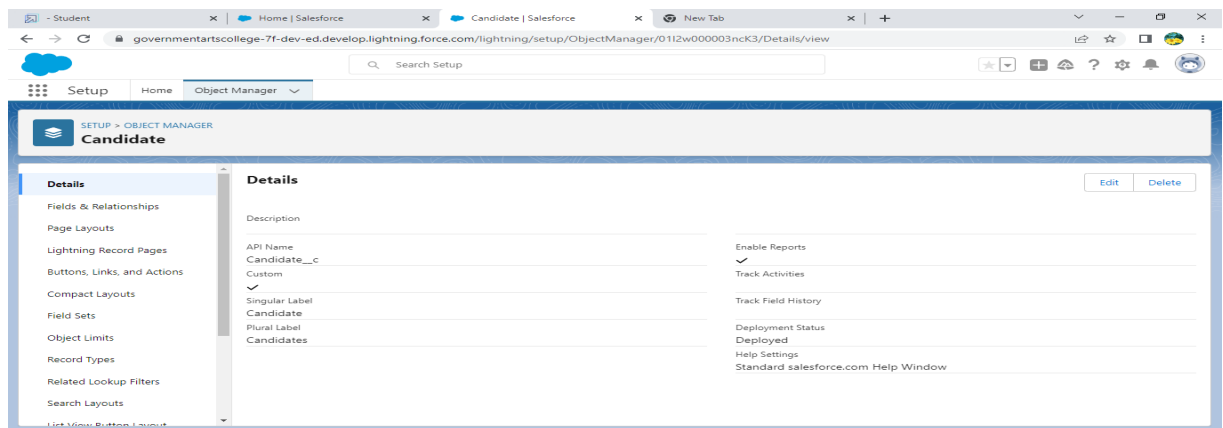
Click Next options and Save

Activity 2:

Follow the similar steps to created a Candidate, Course Details, Lecturer Details, Internal results Objects

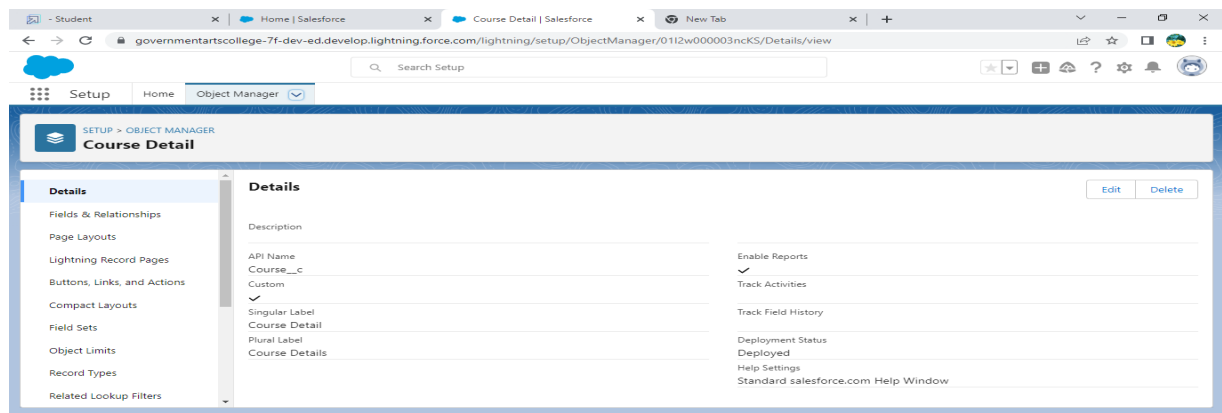
Object for Candidate:

I have create a object is candidate



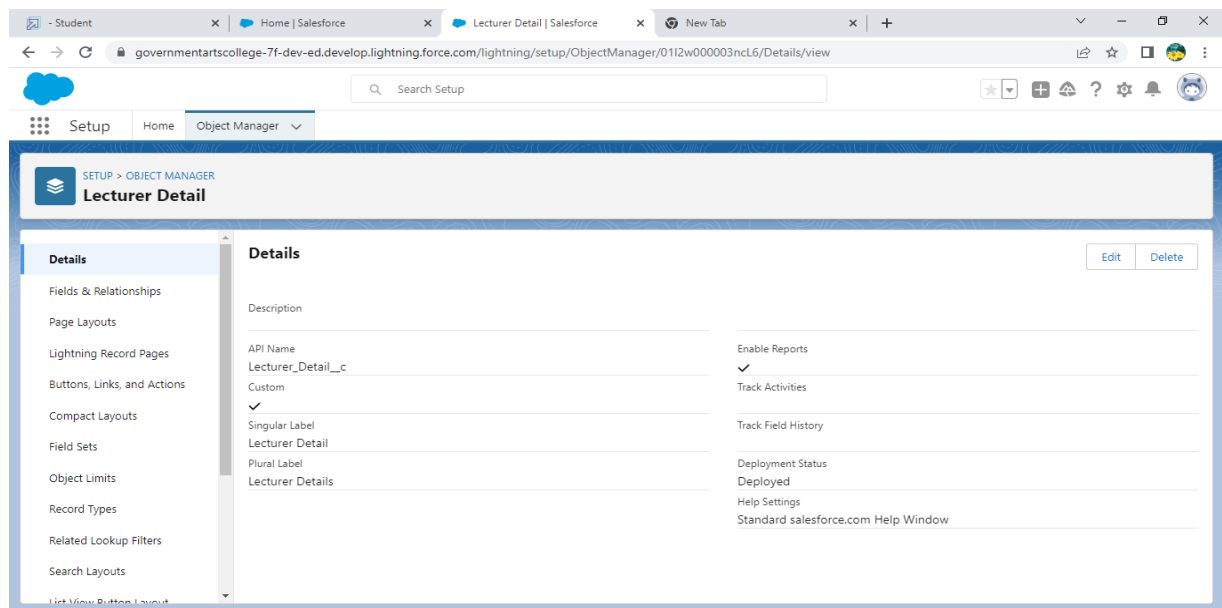
Object for Course Details:

I have create a object is Course details



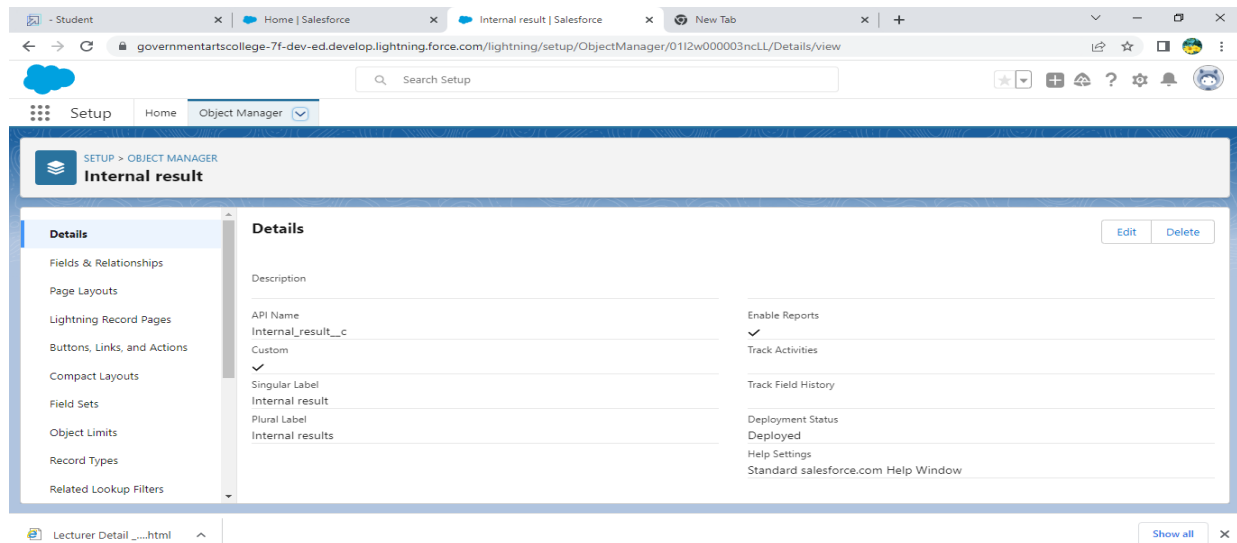
Object for Lecturer Details:

I have create a object is Lecturer details



Object for Internal results:

I have create a object is Internal results

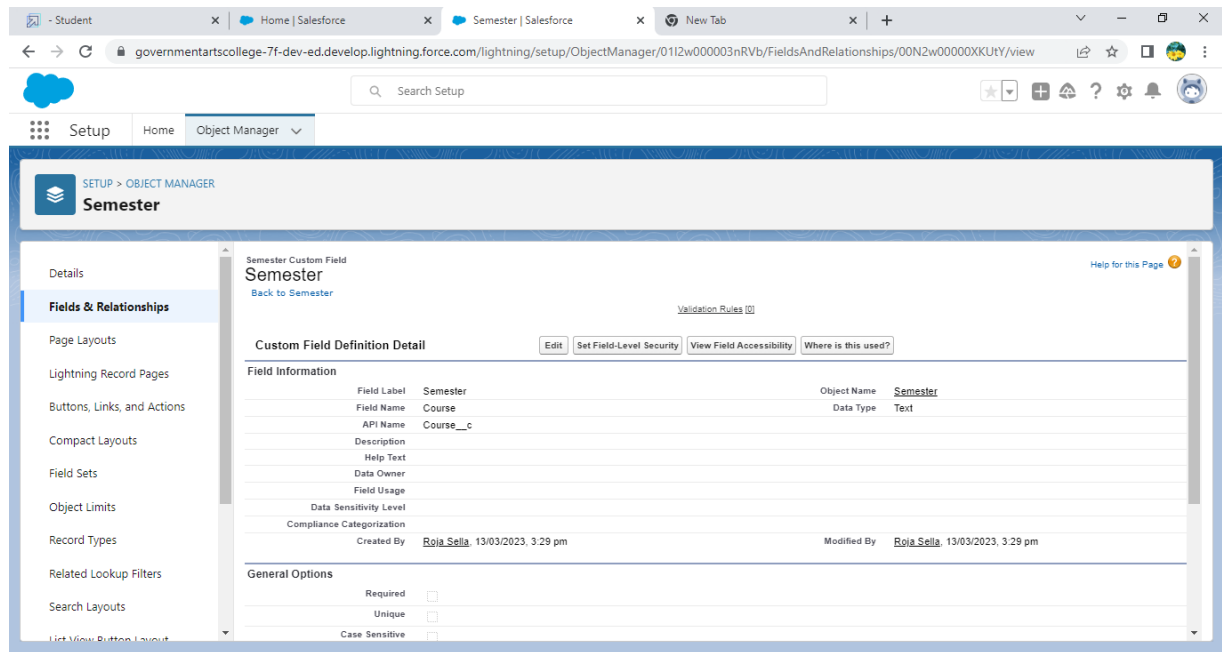


Milestone 2: Fields and Relationship

Activity 1:

I have created a fields is semester

Field for Semester:



Steps:

Click the semester option in Object Manager tab

Select Fields and Relationships from the left side navigation and click new custom field

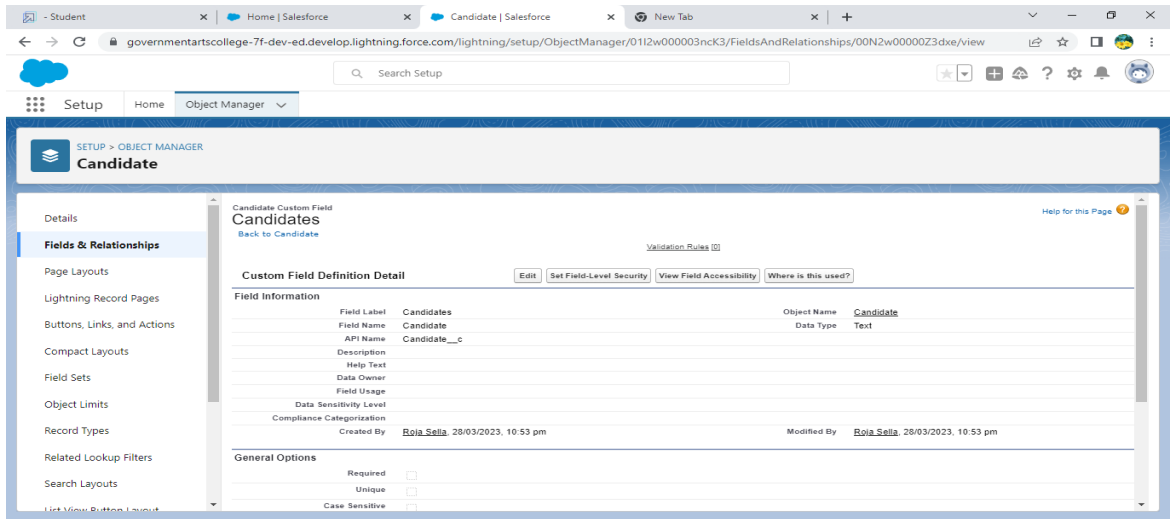
For field label, Enter semester name to click next option and next option then Save

Activity 2:

Follow the similar steps to created a candidate, course details, lecturer details, internal results fields

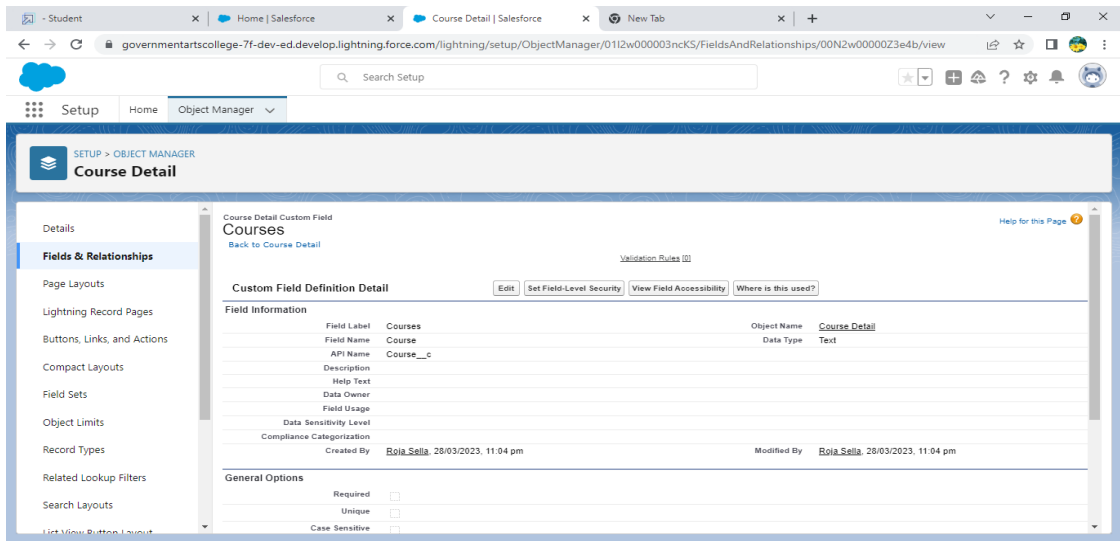
Field for Candidate:

I have created a fields is Candidate



Field for Course Details:

I have create a fields is Course Details



Field for Lecturer Details:

I have created a fields is Lecturer Details

The screenshot shows the Salesforce Object Manager interface for the 'Lecturer Detail' custom field. The left sidebar contains a navigation menu with options: Details, Fields & Relationships (selected), Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, Related Lookup Filters, Search Layouts, and List View Button Layout. The main content area is titled 'Lecturer Detail Custom Field' and 'Lecturers'. It includes a 'Back to Lecturer Detail' link and a 'Validation Rules' button. The 'Custom Field Definition Detail' section has tabs for 'Edit', 'Set Field-Level Security', 'View Field Accessibility', and 'Where is this used?'. The 'Field Information' table lists the following details:

Field Label	Lecturers	Object Name	Lecturer Detail
Field Name	Lecturer	Data Type	Text
API Name	Lecturer__c		
Description			
Help Text			
Data Owner			
Field Usage			
Data Sensitivity Level			
Compliance Categorization			
Created By	Roia Sella, 28/03/2023, 11:07 pm	Modified By	Roia Sella, 28/03/2023, 11:07 pm

The 'General Options' section includes checkboxes for 'Required', 'Unique', and 'Case Sensitive', all of which are currently unchecked.

Field for Internal results:

I have created a fields is Internal results

The screenshot shows the Salesforce Object Manager interface for the 'Internal result' custom field. The left sidebar contains a navigation menu with options: Details, Fields & Relationships (selected), Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, Related Lookup Filters, Search Layouts, and List View Button Layout. The main content area is titled 'Internal result Custom Field' and 'Internal results'. It includes a 'Back to Internal result' link and a 'Validation Rules' button. The 'Custom Field Definition Detail' section has tabs for 'Edit', 'Set Field-Level Security', 'View Field Accessibility', and 'Where is this used?'. The 'Field Information' table lists the following details:

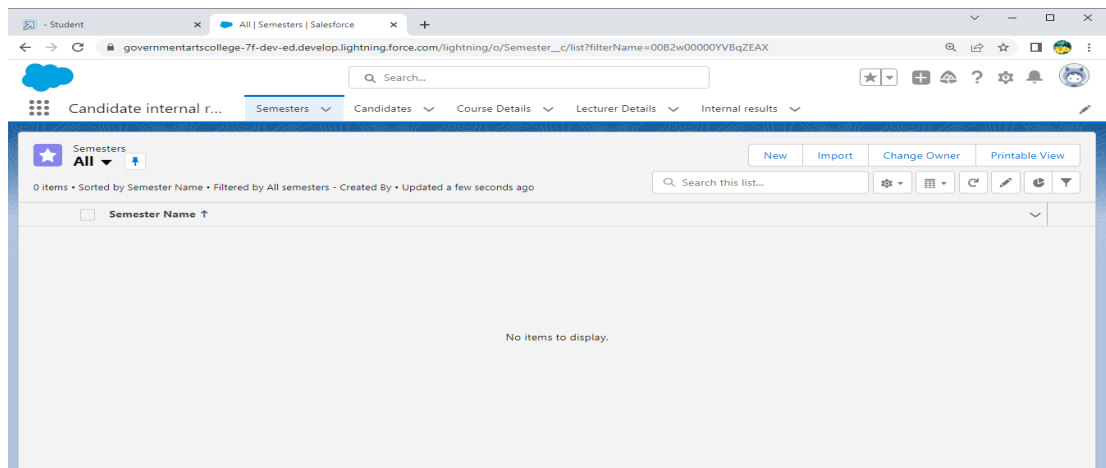
Field Label	Internal results	Object Name	Internal result
Field Name	Internal_result	Data Type	Text
API Name	Internal_result__c		
Description			
Help Text			
Data Owner			
Field Usage			
Data Sensitivity Level			
Compliance Categorization			
Created By	Roia Sella, 28/03/2023, 11:15 pm	Modified By	Roia Sella, 28/03/2023, 11:15 pm

The 'General Options' section includes checkboxes for 'Required', 'Unique', and 'Case Sensitive', all of which are currently unchecked.

Milestone 3: Lightning App

Activity 1:

I have create the Candidate Internal Result Card app



Steps:

***Go to setup page search app manager in quick find box
type the app manager then click on New Lightning App***

***Enter Candidate internal result card as the app name then
click Next***

Under app options selected and click next

Under Utility items selected and click next

***Selected the items for semester, candidate, course details,
lecturer details and internal result then click Next option***

Search profiles in search bar to click on the arrow button then save and finish

Milestone 4: Users

Activity 1:

I have create a Users login name and your email

The screenshot shows the Salesforce Setup interface. On the left, the 'Setup' menu is open, and 'Users' is selected under 'User Management Settings'. The main content area shows the 'User Detail' for a user named 'Roja S'. The user's email is 'rpiavembu08@gmail.com' and the username is 'sellaroja08@gmail.com'. The user is active and has the role of 'System Administrator'. The 'User License' is 'Salesforce' and the 'Profile' is 'System Administrator'. The 'Active' checkbox is checked. The 'Marketing User', 'Offline User', 'Knowledge User', 'Flow User', 'Service Cloud User', 'Site.com Contributor User', and 'Site.com Publisher User' checkboxes are all unchecked. The 'Time Zone' is '(GMT+05:30) India Standard Time (Asia/Kolkata)'.

Steps:

From setup in the Quick Find box, enter Users and select the Users Tab then click New User

Enter the users name and your email address and a unique username in the form of an email address

Select a Role (none)

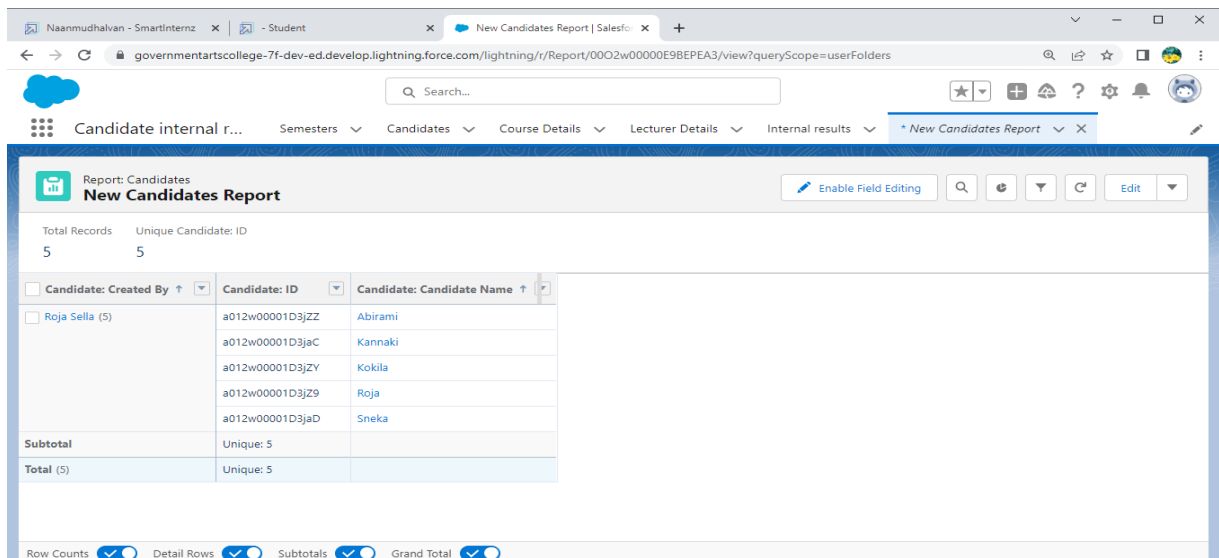
Select a User License and profile as salesforce

Check generate new password and user's login name and a temporary password emailed to you email

Milestone 5: Reports

Activity 1:

I have create a Reports



The screenshot shows a Salesforce interface with a report titled "New Candidates Report". The report displays a list of candidates with columns for "Candidate: ID" and "Candidate: Candidate Name". The data is as follows:

Candidate: Created By	Candidate: ID	Candidate: Candidate Name
Roja Sella (5)	a012w00001D3jZZ	Abirami
	a012w00001D3jaC	Kannaki
	a012w00001D3jZY	Kokila
	a012w00001D3jZ9	Roja
	a012w00001D3jaD	Sneka
Subtotal	Unique: 5	
Total (5)	Unique: 5	

At the bottom of the report, there are checkboxes for "Row Counts", "Detail Rows", "Subtotals", and "Grand Total", all of which are checked.

Steps:

Go to the App launcher type in the Candidate Internal Result Card app to select the candidate panel go the Reports then click New reports box

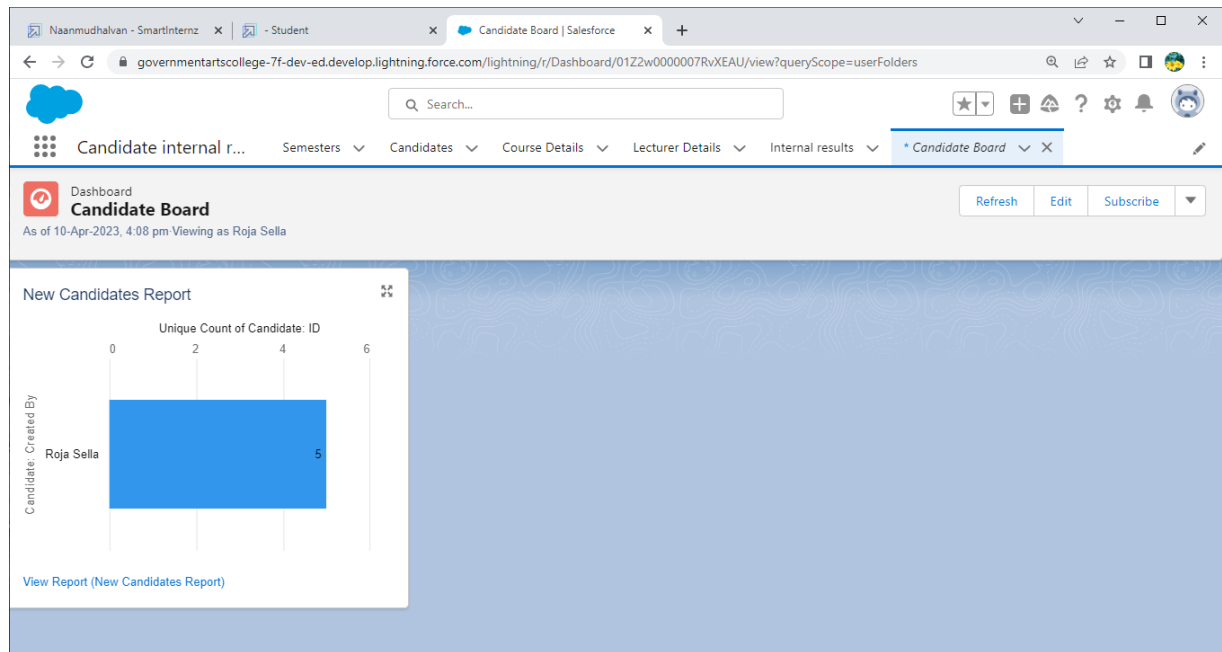
Select the report type as Candidate name and id then click Create button go the start report

Required items selected in your report then save or run it

Milestone 6: Dashboards

Activity 1:

I have create a Dashboards



Steps:

Go to the app typing a Dashboard Tab

Click New Dashboard

Enter the Dashboards name is Candidate Board and leave all other fields and click create option

Click +component button

For report, select the Candidate Mark by stage and click select

Select the vertical bar chart and click Add button then click save and click Done box

TRAILHEAD PROFILE PUBLIC URL

Team lead – <https://trailblazer.me/id/rsella10>

Team Member 1 – <https://trailblazer.me/id/jaya16>

Team Member 2 – <https://trailblazer.me/id/suryasurya1234>

Team Member 3 - <https://trailblazer.me/id/munir43>

ADVANTAGES AND DISADVANTAGES

ADVANTAGES

- ❑ *Data entry can be automated*
- ❑ *An efficient dashboard streamlines sales activities*
- ❑ *Potential to add revenue*
- ❑ *Allows for ensure collaboration*

DISADVANTAGES

- ❑ *Burdensome data entry*
- ❑ *Dependent on proper setup*
- ❑ *Focused on the wrong person*

❓ *Can be costly*

APPLICATIONS

- ❖ *I had put in a lot of effort and I expected better marks than what has been awarded to me*
- ❖ *I would request you to please recheck my answer sheet*
- ❖ *I hope to secure better marks than 50% which has been given to me*
- ❖ *I have deposited the necessary amount for the re-verification fees at the accounts counter*

CONCLUSION

- ❖ *While a good score in school might help you attend a good college, it still does not guarantee a successful career*

FUTURE SCOPE

- ❖ *A Talent Acquisition specialist is a professional responsible for sourcing, attracting and interviewing*

***prospective employees to find the perfect match for
a company's long-term goals***