

AtliQ Hardwares

FILTERS

region	All
customer	All
division	All

Customers	Column Labels	
	2019	2020
Australia		
NetSales	3.9M	10.7M
Total_COGS	2.2M	5.8M
Gross Margin	1.7M	4.9M
GM %	42.57%	45.88%
Austria		
NetSales		0.1M
Total_COGS		0.1M
Gross Margin		0.0M
GM %		26.15%
Bangladesh		
NetSales	0.5M	2.3M
Total_COGS	0.3M	1.4M
Gross Margin	0.1M	0.9M
GM %	28.73%	39.61%
Canada		
NetSales	4.8M	12.2M
Total_COGS	2.8M	7.1M
Gross Margin	2.0M	5.1M
GM %	41.67%	41.91%
China		
NetSales	1.4M	5.4M
Total_COGS	0.8M	3.3M
Gross Margin	0.6M	2.1M
GM %	44.94%	38.68%
France		
NetSales	4.0M	7.5M
Total_COGS	2.3M	4.3M
Gross Margin	1.8M	3.2M
GM %	44.09%	43.11%
Germany		
NetSales	2.6M	4.7M
Total_COGS	1.6M	3.0M
Gross Margin	0.9M	1.7M
GM %	36.97%	35.63%
India		
NetSales	30.8M	49.8M
Total_COGS	17.8M	33.7M
Gross Margin	13.1M	16.0M

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GM %	42.35%	32.21%
Indonesia		
NetSales	2.5M	6.2M
Total_COGS	1.5M	3.5M
Gross Margin	1.1M	2.7M
GM %	42.03%	42.91%
Italy		
NetSales	2.9M	4.5M
Total_COGS	1.6M	3.1M
Gross Margin	1.3M	1.4M
GM %	45.63%	30.68%
Japan		
NetSales		1.9M
Total_COGS		1.2M
Gross Margin		0.7M
GM %		36.96%
Netherlands		
NetSales	0.2M	3.4M
Total_COGS	0.1M	1.8M
Gross Margin	0.1M	1.6M
GM %	36.36%	47.79%
Newzealand		
NetSales		2.0M
Total_COGS		1.5M
Gross Margin		0.5M
GM %		26.36%
Norway		
NetSales		2.5M
Total_COGS		1.5M
Gross Margin		0.9M
GM %		37.74%
Pakistan		
NetSales	0.6M	4.7M
Total_COGS	0.4M	2.7M
Gross Margin	0.2M	2.0M
GM %	39.65%	42.75%
Philiphines		
NetSales	5.7M	13.4M
Total_COGS	3.4M	7.3M
Gross Margin	2.3M	6.0M
GM %	39.90%	45.13%
Poland		
NetSales	0.4M	2.8M
Total_COGS	0.3M	1.7M
Gross Margin	0.2M	1.1M
GM %	37.43%	40.20%
Portugal		

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NetSales	0.7M	3.6M
Total_COGS	0.5M	2.3M
Gross Margin	0.3M	1.3M
GM %	39.29%	36.13%
South Korea		
NetSales	12.8M	17.3M
Total_COGS	6.7M	12.1M
Gross Margin	6.1M	5.2M
GM %	47.54%	29.82%
Spain		
NetSales		1.8M
Total_COGS		1.1M
Gross Margin		0.7M
GM %		37.67%
Sweden		
NetSales	0.1M	0.2M
Total_COGS	0.0M	0.1M
Gross Margin	0.0M	0.1M
GM %	38.28%	44.06%
United Kingdom		
NetSales	2.0M	8.1M
Total_COGS	1.3M	5.3M
Gross Margin	0.7M	2.8M
GM %	36.19%	34.13%
USA		
NetSales	11.5M	31.9M
Total_COGS	7.7M	19.5M
Gross Margin	3.8M	12.4M
GM %	32.79%	38.97%
Total NetSales	87.5M	196.7M
Total Total_COGS	51.2M	123.4M
Total Gross Margin	36.2M	73.3M
Total GM %	41.43%	37.28%

AtliQ Hardwares

P & L By Fiscal Years

All Values are in USD

Note: 21 vs 20 is not part of pivot table

2021	21 vs 20	
	21.0M	96.22%
	14.1M	143.20%
	6.9M	40.80%
	32.92%	-28.24%
	2.8M	2301%
	2.0M	2172%
	0.9M	2665%
	30.11%	15%
	7.0M	208%
	4.5M	234%
	2.4M	168%
	34.54%	-13%
	35.1M	188%
	21.7M	206%
	13.4M	163%
	38.21%	-9%
	22.9M	322%
	13.5M	306%
	9.4M	348%
	41.07%	6%
	25.9M	247%
	14.7M	246%
	11.2M	248%
	43.24%	0%
	12.0M	156%
	8.9M	194%
	3.1M	88%
	26.18%	-27%
	161.3M	224%
	109.7M	225%
	51.6M	222%

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	32.00%	-1%
	18.4M	197%
	11.3M	220%
	7.1M	166%
	38.41%	-10%
	11.7M	163%
	8.2M	165%
	3.5M	158%
	30.13%	-2%
	7.9M	321%
	4.2M	257%
	3.7M	430%
	46.52%	26%
	8.0M	138%
	4.6M	164%
	3.4M	109%
	42.03%	-12%
	11.4M	474%
	5.9M	304%
	5.5M	951%
	48.23%	83%
	13.7M	452%
	9.6M	525%
	4.0M	331%
	29.48%	-22%
	5.7M	21%
	3.6M	34%
	2.0M	2%
	36.18%	-15%
	31.9M	138%
	19.4M	165%
	12.5M	106%
	39.09%	-13%
	5.2M	86%
	3.0M	78%
	2.2M	97%
	42.56%	6%

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11.8M	<div></div>	230%
6.8M	<div></div>	199%
5.0M	<div></div>	285%
42.13%	<div></div>	17%

49.0M	<div></div>	183%
31.4M	<div></div>	159%
17.6M	<div></div>	241%
35.92%	<div></div>	20%

12.6M	<div></div>	611%
8.4M	<div></div>	663%
4.2M	<div></div>	526%
33.13%	<div></div>	-12%

1.8M	<div></div>	682%
1.1M	<div></div>	736%
0.7M	<div></div>	614%
40.22%	<div></div>	-9%

34.2M	<div></div>	323%
18.7M	<div></div>	252%
15.4M	<div></div>	459%
45.13%	<div></div>	32%

87.8M	<div></div>	175%
55.3M	<div></div>	184%
32.5M	<div></div>	161%
36.99%	<div></div>	-5%
598.9M	<div></div>	204%
380.7M	<div></div>	209%
218.2M	<div></div>	198%
36.43%	<div></div>	-2%

