

# AtliQ Hardwares

## FILTERS

region	All
market	All
division	All
customer	All
FY	2019

## P & L By Fiscal Years

All Values are in USD

Note: 21 vs 20 is not part of pivot table

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	
NetSales	6.5M	8.0M	10.7M	11.4M	6.5M	
Total_COGS	3.8M	4.7M	6.3M	6.7M	3.9M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	
GM %	40.87%	41.97%	41.49%	41.39%	40.87%	

region	All
market	All
division	All
customer	All
FY	2020

## P & L By Fiscal Years

All Values are in USD

Note: 21 vs 20 is not part of pivot table

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	
NetSales	17.1M	20.6M	28.7M	29.9M	17.1M	
Total_COGS	10.6M	12.8M	18.1M	18.9M	10.7M	
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	
GM %	37.77%	37.78%	37.04%	36.81%	37.75%	

region	All
market	All
division	All
customer	All
FY	2021

## P & L By Fiscal Years

All Values are in USD

Note: 21 vs 20 is not part of pivot table

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	
NetSales	44.8M	54.6M	74.3M	78.1M	44.8M	
Total_COGS	28.4M	34.7M	47.4M	49.8M	28.4M	

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Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M
GM %	36.65%	36.52%	36.29%	36.26%	36.68%

## Net Sales Comparison

21 vs 20	162.06%	164.68%	159.10%	161.05%	161.40%
20 vs 19	164.63%	156.58%	167.27%	161.45%	162.75%







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Note: Do not Modify the pivot table

Q2	Q3	Q4					Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q2	Q3		Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

Q2	Q3				Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug		
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M	
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M	

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15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

162.49%	1981.59%	461.21%	347.02%	178.64%	173.93%	160.31%
162.02%	-67.07%	22.73%	53.05%	140.65%	148.00%	162.03%