

region, market	~	customer	~	segment, category, pr	~								
All	\vee	All	\vee	All	\vee	2018	2019	2020	2021	2022	Q1	Q2	Q3

Product Performance

segmer	nt NS\$	GM \$	GM %	Net Profit \$	Net Profit %	
Des ⊕ Net ⊕ Not ⊕ Peri	essories \$454. ktop \$711. working \$38. tebook \$1,580. ipherals \$897. rage \$54. al \$3,736.	08M 272.39I 43M 14.78I 43M 600.96I 54M 341.22I 59M 20.93I	M 38.31% M 38.45% M 38.03% M 38.02% M 38.33%	-63.78M -97.79M -5.27M -222.16M -125.91M -7.51M -522.42M	-14.05% -13.75% -13.72% -14.06% -14.03% -13.76% -13.98%	



Q4

YTD

YTG





Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
	\$14.8206319974M	5.19M	35.02%	-0.44M	-2.95%
⊕ EU	\$775.4825164029M	267.80M	34.53%	-95.52M	-12.32%
⊕ NA	\$1,022.094592129M	459.68M	44.97%	-145.31M	-14.22%
	\$1,923.772790342M	690.21M	35.88%	-281.16M	-14.62%
Total	\$3,736.170530871M	1,422.88M	38.08%	-522.42M	-13.98%

Unit Economics

