

Instructions: Once you have completed this worksheet:

- Save as a .pdf.
- Rename it per the instructions.
- Upload to Savanna as your Week 11 Milestone Submission.
- Celebrate a job well done!

SECTION A: Solution Planning

Part 1: KPIs

Please list **at least 3 KPIs for your solution** to achieve in the **next 3 months** (if you were to get funding).

Part 2: Constraints

Consider the following for your solution, and write 1 - 2 sentences for each question.
a. Name at least 1 potential ethical concern for your solution. (That is, in what way might your solution cause harm?)
b. What is 1 strategy you could use to mitigate this ethical concern?
c. What is one constraint or dependency (a condition or situation that your solution will rely on) that your solution has?
d. What is one strategy you could use to make this less of a concern?
e. What is I assumption you've made about your solution or your target users?

SECTION B: Your Pitch

Part 1: Slide Deck

Please share the URL of your team's slide deck below. IMPORTANT: Please make sure the URL works and is visible to anyone with the link. **Make sure your slide deck meets all requirements** in the *Team Online Activity: Create Your Pitch Slide Deck* on Savanna.

Part 2: Video

Please upload your video to YouTube (you can choose to make it unlisted, but make sure it's not private.) Share the URL of your video here. **Make sure your video meets all requirements in** Team Online Activity: Create Your Video on Sayanna.

SECTION C: 8 Meta-Skills Analysis

Part 1: Your Meta-Skills Analysis Essay

In Week 10, we shared instructions on completing a Meta-Skills analysis as part of your **Week 10 Milestone**. Please copy and paste that write-up in the space provided below.

Part 2: Your Meta-Skills Analysis Essay Link

For the essay, you must have created a Google Doc where you created and finalized it. Share the link to that final document in the space below. Please make sure that the link is correct, working, and visible to everyone.

SECTION D: Career Reflections

Part 1: Tech Track Interest

This week you have had a taste of the 5 tech specializations you can potentially pursue in your future as a career. In the space below, please share your personal ranking of them (1 being the most appealing, 5 being the least appealing). For your #1 and #2, state WHY you find these 2 the most appealing. (This does not commit you to anything, you are just stating what you currently feel most drawn to.) As a reminder, they are:

- Cloud Computing (AWS)
- Customer Relation Management (Salesforce)
- Software Engineering
- Data Analytics
- Data Sciences

Rank # 1 Tech Specialization

Reason for Ranking this Tech Specialization as #1

Rank # 2 Tech Specialization

Reason for Ranking this Tech Specialization as #2

Rank # 3 Tech Specialization

Rank # 4 Tech Specialization

Step 2: Strengths

List your **personal strengths.** List **at least 15 total**, and be sure to include at least 2 from each of the 3 categories: Talents/Skills, Knowledge, and Professional Qualities. (You have already done a version of this in Week 5. You are encouraged to approach it fresh and not refer back to what you have done before. It'll help you redefine how much you've grown since that time.)

Here are some examples of strengths from each of the 3 categories. Examples of Talents & Skills:

- Strong self-discipline and grit
- Good listener
- Good friend
- Analytical mind
- Intuitive Gardener
- Quick to learn new dance steps

Examples of Knowledge:

- Football statistics
- History of hip-hop
- Organic Chemistry
- Gardening techniques
- Intermediate-level Perl and C++ -

Examples of Professional Qualities:

- Organized
- Reliable
- Good Listener
- Writing good Perl scripts

List your Strengths, Talents & Skills, Knowledge, and Professional Qualities in the space provided below.

Part 3: Areas for Growth

Next, list at least 6 of your areas of growth. These are not simply areas of weakness. They should be specific Talents & Skills, Knowledge, & Professional Qualities that you actually want to improve upon. For each area of growth, Include a brief WHY behind selecting it. Why do you wish to improve on it? Note that these do not have to be quantified (that is, they do not need to use a SMART goal format). Please list at least 6 areas for growth.

For example:

- Do more exercise so that I feel stronger and healthier in my body.
- Learn how to better communicate with people from other cultures so that I am more likely to be hired by an international company.
- Visit my mother more often because I care about her and want to make sure she's doing ok.

List at least 6 of your Areas of Grow, and the reasoning behind wanting to include it, in the space provided below. You can add more if you want.
Area of Growth 1
WHY do you wish to improve in this area?

Area of Growth 2

WHY do you wish to improve in this area?

ENT 100: Foundations in Entrepreneurship | Week 11 Milestone Worksheet Area of Growth 3 WHY do you wish to improve in this area?

Area of Growth 4

Area of Growth 5

Area of Growth 6

WHY do you wish to improve in this area?

WHY do you wish to improve in this area?

WHY do you wish to improve in this area?

Area of Growth 7
WHY do you wish to improve in this area?
Area of Growth 8
WHY do you wish to improve in this area?
Area of Growth 9
WHY do you wish to improve in this area?

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rea of Growth 10	
VHY do you wish to improve in this area?	
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4. Celebrate a job well done!