

17.74M

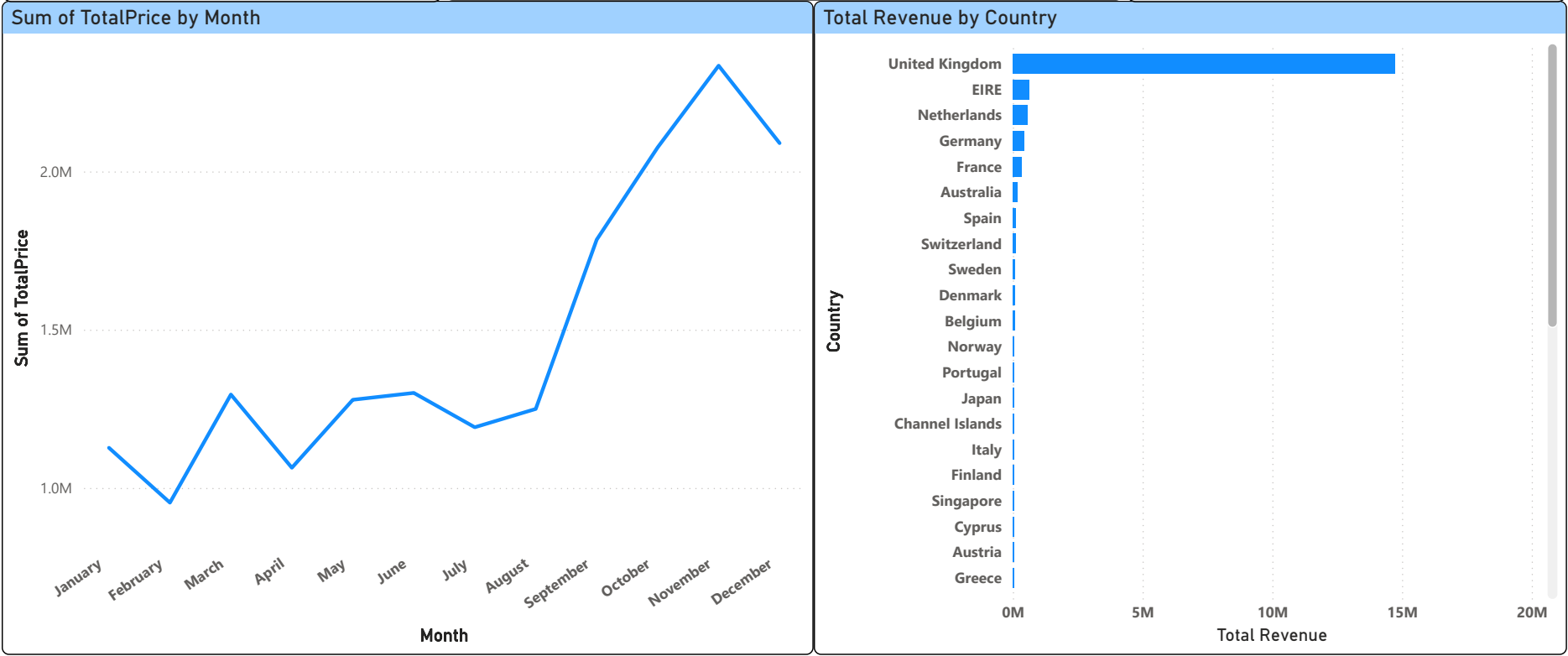
Sum of Monetary

5881

Count of Customer ID

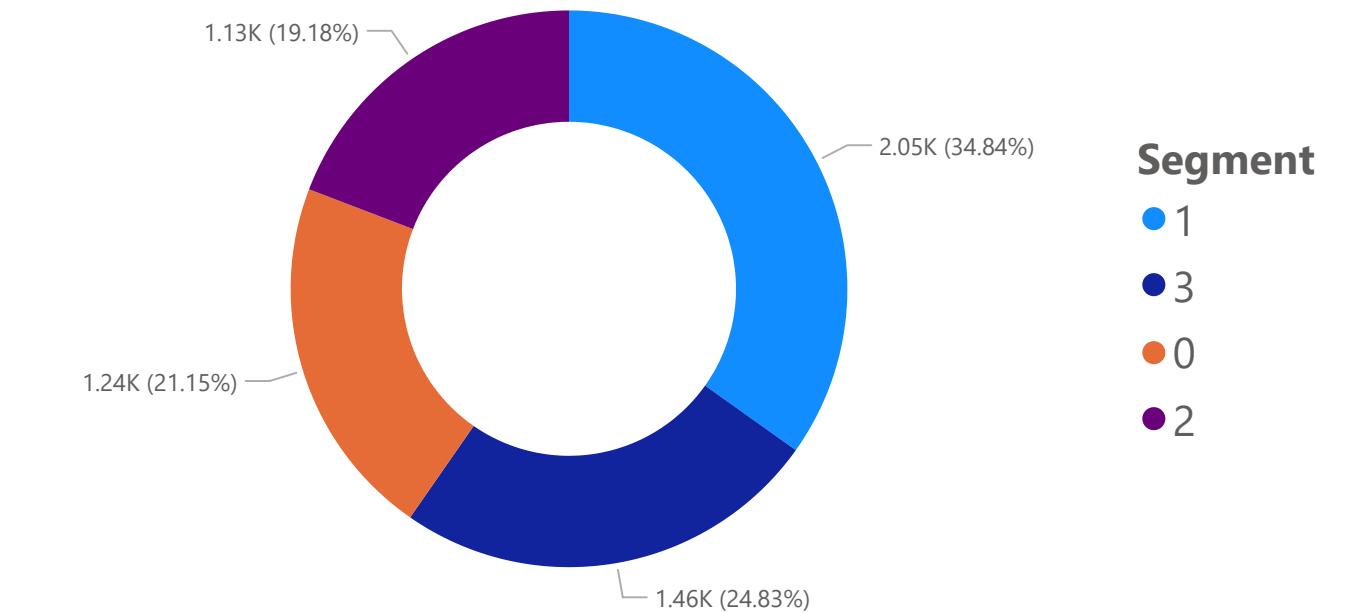
0.51

Churn Rate

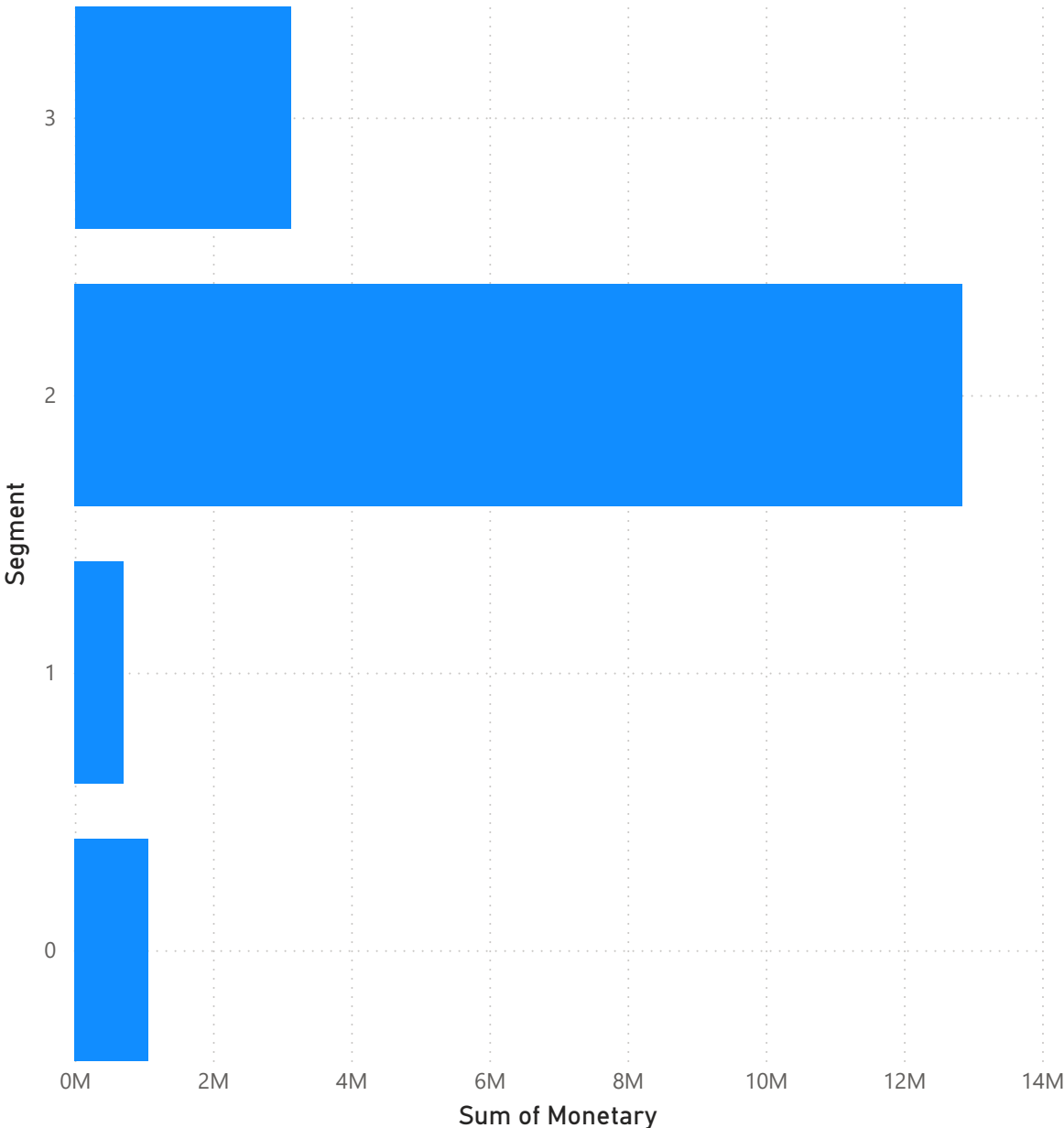


# RFM Segmentation Dashboard

Count of Customer ID by Segment



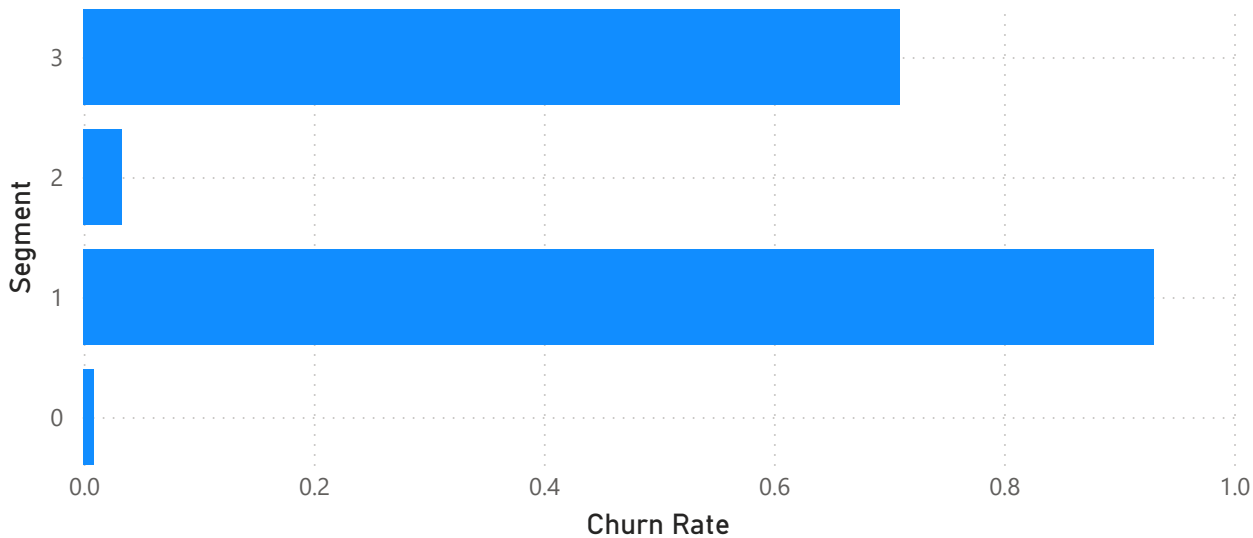
Sum of Monetary by Segment



Segment	Average of Frequency	Average of Recency	Average of Monetary
1	1.41	395.34	346.88
3	5.41	212.59	2,141.39
0	3.01	28.59	853.48
2	19.89	25.51	11,386.98
Total	6.29	201.46	3,017.08

# predictive churn analysis

Churn Rate by Segment



Customer ID Recency Frequency Monetary ChurnProbability

12350	310	1	334.40	0.84
12351	375	1	300.93	0.81
12353	204	2	406.76	0.83
12354	232	1	1,079.40	0.78
12367	4	1	168.90	0.77
12368	628	1	917.70	0.79
12378	130	2	5,416.32	0.89
12385	379	1	1,938.40	0.79
12387	415	1	143.94	0.80
12392	591	1	234.75	0.83
12396	674	1	931.43	0.79
12400	414	1	205.25	0.75

Count of Customer ID by ChurnProbability (bins)

