

Ron Kaplan

ronkaplun@gmail.com | 052-4794060 | Kfar Saba | November 4, 1999

A highly motivated and self-driven Business Administration student with a specialization in Information Systems. Adept at problem-solving, learning new technologies, and delivering results in fast-paced environments. Seeking to leverage my skills in technology development, customer success, and project management.

Education

2023 - Present - Ruppin Academic Center - Bachelor's degree in Business Administration, specializing in Information Systems (2nd year).
Information Systems Design and Analysis, Server-side and Client-side Development (HTML, C#, ERD, SQL, Excel, AI tools), Business Administration and BI. GPA: 90.

2014 - 2017 - Galili High School, Kfar Saba

Completed 5 units in: Mathematics, English, Computer Science, Psychology-Sociology.
12 years - Full high school diploma.
Volleyball major - Athlete.

Military Service

2018 - 2020 - Team Leader, Learning Technologies and knowledge management Division – IDF Military Colleges. Managed a team responsible for technologies, learning portals and knowledge management at military colleges. Worked with senior leadership in the IDF and security forces. Awarded IDF Excellence Award (Brigadier General's recognition).

- Project management and customer success.
- Photoshop course at John Bryce.
- Implementation and integration of Microsoft 365.
- Implementation and integration of SharePoint.
- Implementation of Office systems.
- Implementation and integration of military technology systems.
- Security clearance (level 2).

Work Experience

2021 - 2023 - Dr. Comfort – Sales Associate in the field of furniture and sleep products. handled both phone and face-to-face sales of high-end products. Customer support and retention. Met personal and team sales targets (daily, monthly, yearly). Project of the transition and implementation of a new CRM system.

2018 - 2020 - Bleecker Bakery – Waiter at Café - Hospitality and Customer Service.

2017 - 2018 - Freaks of Nature – Sales Associate at Israeli Designer Boutique Front-end and phone sales (designer clothes, jewelry, and handmade items). Met personal and team sales targets.

2016 - 2018 - Sales Booth Manager at Exhibitions and Markets

Front-end sales to the public, team management, logistics management.

2016 - 2017 - "MamaNet" Team Coach

Professional coaching, training, and team building.

Technical Skills: HTML, CSS, C#, ERD, SQL.

Systems & Tools: Microsoft 365, office, Excel, SharePoint, CRM Systems, Photoshop, AI tools.

Languages: Hebrew (Native), English (Very Good), Russian (Very Good).

Other: Class B Driver's License, Security Clearance (Level 2).