# 5. Trade barriers and free trade agreements

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#### Free trade – More are tariffs

#### Patent:

 Often issued by companies in wealthier countries to protect copyright and product idea from cheaper copies

#### Investments:

 Acquisition of companies, new establishments, permits for
 exploitation of natural resources, etc.
 in another country

#### Agriculture:

 Different regulations and conditions for pesticides, animal husbandry and large scale

#### Public procurement

A legally regulated
 procurement process
 that will
 ensure that public
 procurement
 is opened up to
 competition and that
 public funds are used as
 efficiently as possible

### Free trade

- Use this link to answer the questions below
- What does free trade mean?
- Why do countries conclude free trade agreements with each other?
- Immerse yourself in one of the free trade agreements linked on the website (under "EU's free trade agreement"), what about below?
   See under FAQ (questions and answers) for the clearest answer
  - Customs duties
  - Agriculture and food
  - Public procurement
  - Investments and establishments

# Examples of the effect of free trade agreements

# Japanerna erövrar Dalarna

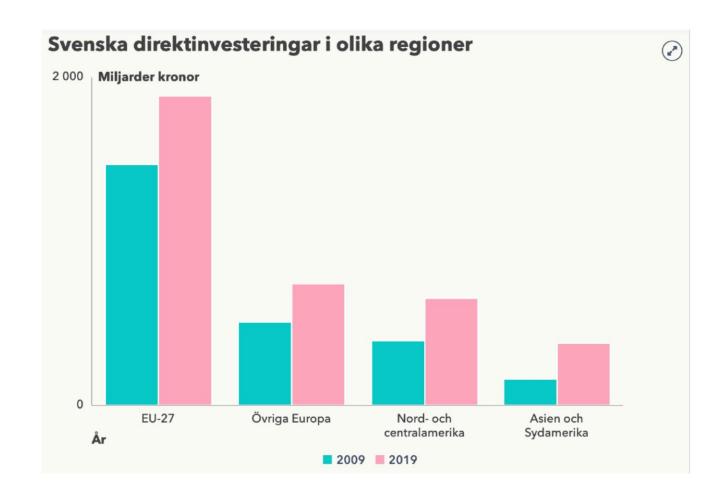
Hitachi Energy, Ovako, Log-Max, Tomokuhus... I Dalarna har ett helt kluster av japanskt ägda industriföretag bildats under senare år.

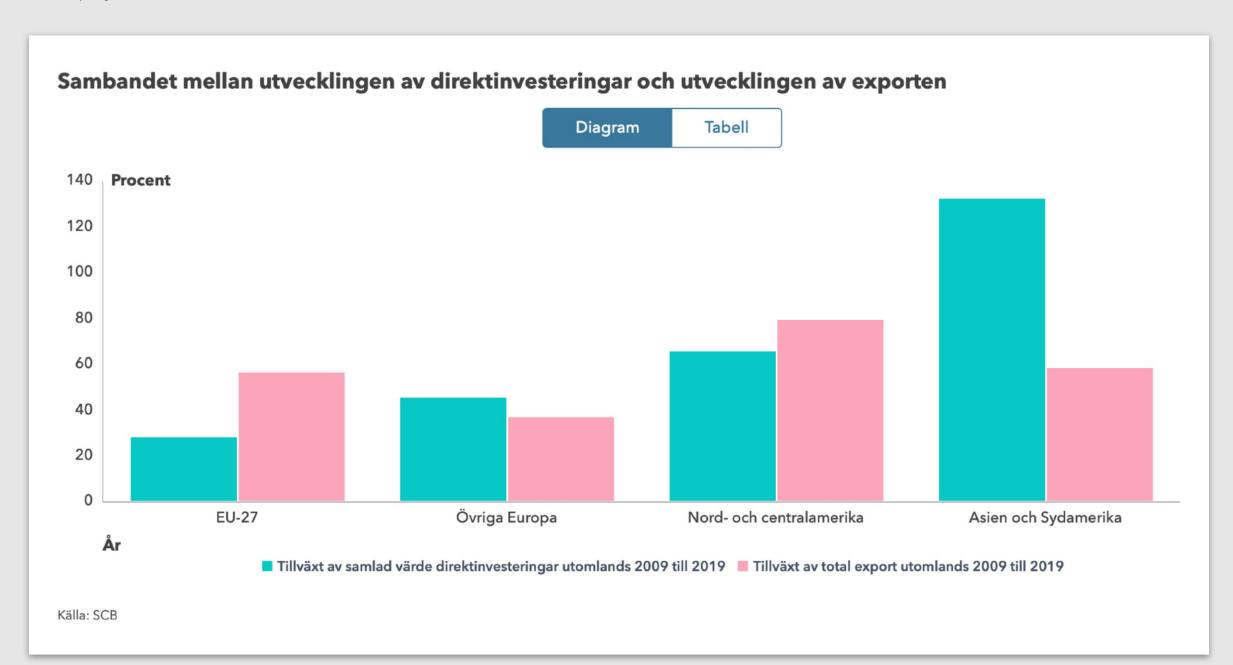
"Japanerna är intresserade av och hittar nischade företag med bra teknik. Ofta något som kompletterar något de själva saknar", konstaterar Edvard Fleetwood på Sweden Japan Foundation.

**Publicerad:** 4 oktober 2022, 09:55

# Swedish direct investments (click image for link)

- When Swedish companies start branches or buy up companies in other countries
- A way for companies to increase growth and secure resources and natural resources abroad
- Similar trend for foreign direct investment in Sweden
  - Every third employee in industry and just over every fifth employee in the service sector work in foreign-owned companies







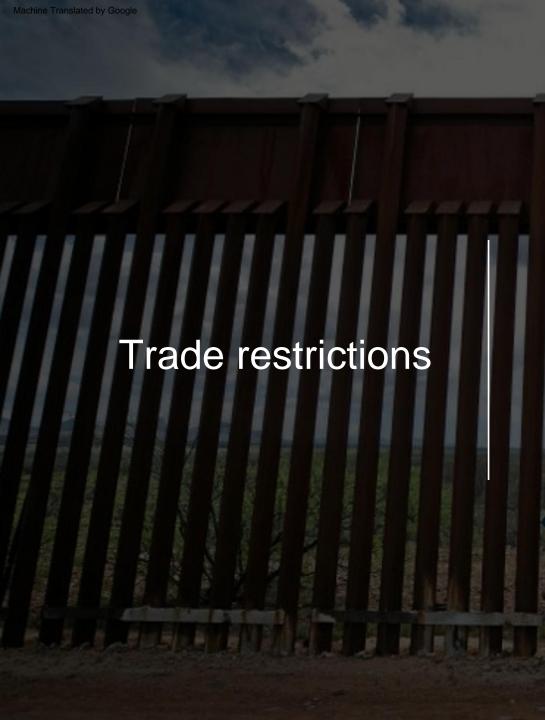
### Trade restrictions

- Measures that prevent or make it difficult to trade in goods and services, establishment or investments. Both for import and export
  - To benefit own country's production
  - Exclude health-hazardous goods from your own market



### Trade restrictions

- Common trade barriers
  - Import duties
  - Import and export restrictions
     Taxes and surcharges
     Other regulations (e.g. standards)
  - Corruption



Arguments for trade barriers •

Creates revenue for the importing country • Imports are a threat to employment in the country • Protects own country's production and assets • Enables self-sufficiency during crises • Creates establishment protection for new companies and industries (rearing duties)

Imports threaten the cultural identity

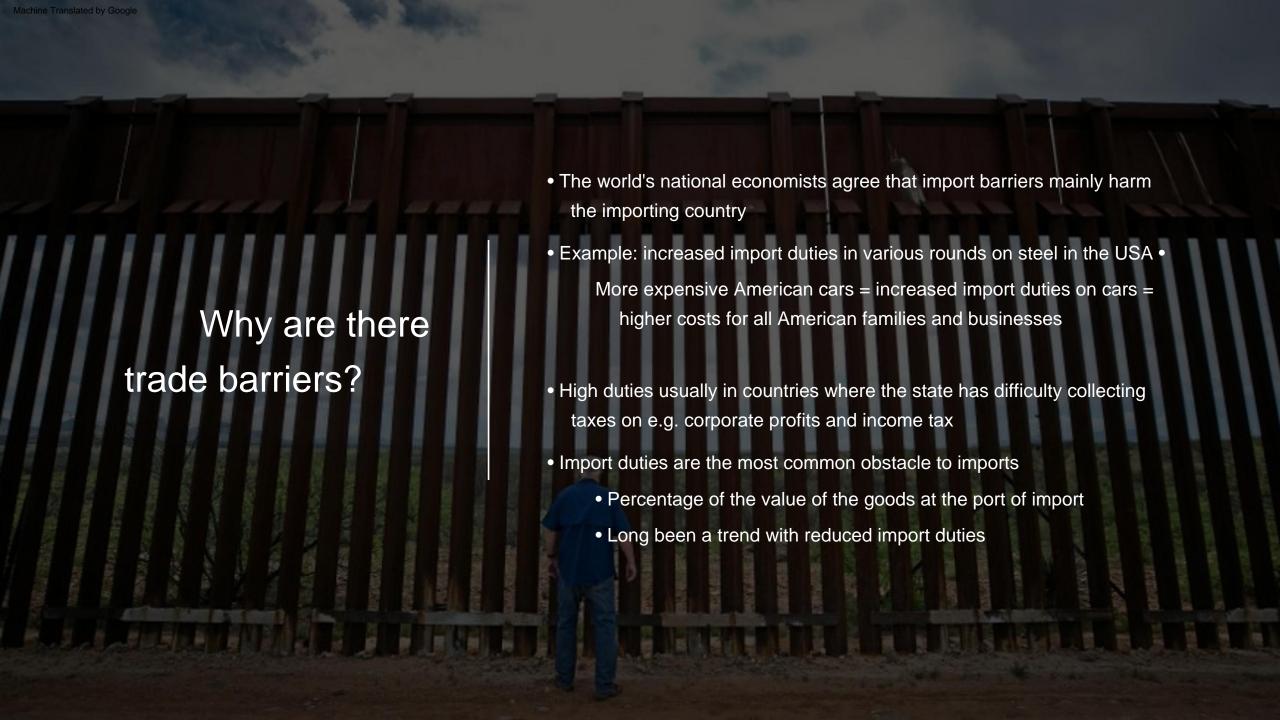
Environmental arguments: imports create unnecessarily long transports

Arguments against trade barriers:

- Greater choice for the consumer
- Larger market for exporting companies

Increased competition lowers prices, raises quality and contributes to product

development • Trade is peacekeeping

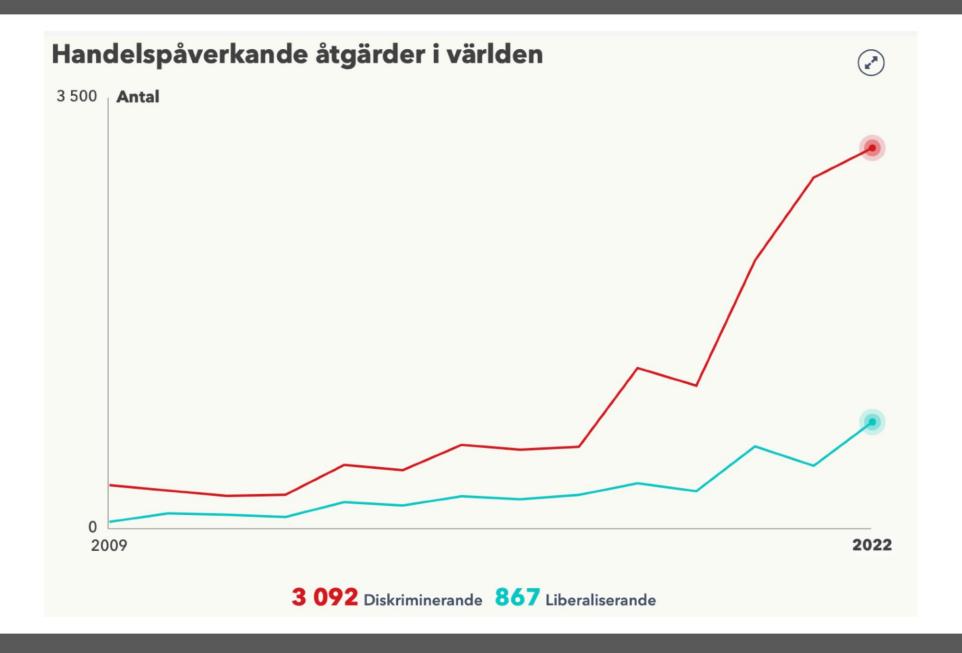


# Average duty rate in the world

(click image for link)

Genomsnittlig tullsats per region Procent		
	1990-talet*	2022
Världen	10,9	3,9
Östasien och Stillhavsregionen	8,7	2,2
Europa och Centralasien	7,7	1,8
Latinamerika och Karibien	12,8	4,9
Mellanöstern och Nordafrika	19,1	4,4
Nordamerika	3,3	1,5
Sydasien	34,3	7,0
Subsahariska Afrika	17,5	7,5





# Other trade barriers

- Dumping: lower price of exports than domestic market, creates anti-dumping duties
- Discriminatory sales taxes: higher VAT on imports than domestically
- Quantitative restrictions (quotas): free import up to a certain amount, then tariffs
- Subsidies: government financial support to domestic industry
- Limited public procurement: states, provinces and municipalities want shop nationally
- **Discrimination against foreign carriers:** for example only domestic ships, trucks, etc.
- **Discrimination against foreign investors:** stricter requirements are placed on foreign companies than domestic ones
- Complicated border control: extra stops, costs time and money
- **Technical barriers to trade:** eg standards, sometimes used as protection against competition. (Patent)

### Debate: for or against free trade

- Free trade with the EU, good or bad?
  - Groups of 4-5 people get a specific country to start from One group for,

another against

- The sides debate
  - Doesn't have to be black or white, you can focus on certain parts or for a limited time. Feel free to look at the free trade agreements we went through last

• Tip: •

Read up on free trade in general (arguments for and against)

- The pros and cons of trade blocs can also be interesting here
- Read up on the specific country's assets and conditions for import and export Read up on how trade

between the country and the EU looks today • Prepare concrete examples •

Feel free to include sources ("according

to statistics from the World Bank...") • Prepare for countermeasures • Plan

the order in which you address

your arguments • What counterarguments are there? • Stick to

the trade issue only

No personal attacks

The purpose of a debate is often not to convince each other, but those who listen to the debate

## Revision questions

- 1. What does free trade mean?
- 2. Give examples of areas of agreement that can be included in a free trade agreement
- 3. What are trade barriers?
- 4. What are the different types of trade barriers?
- 5. What are the most common arguments for and against trade barriers?
- 6. Which countries apply the highest import tariffs and why?