

# 3 Sweden's trade and cumentation

Daniel Karlsson

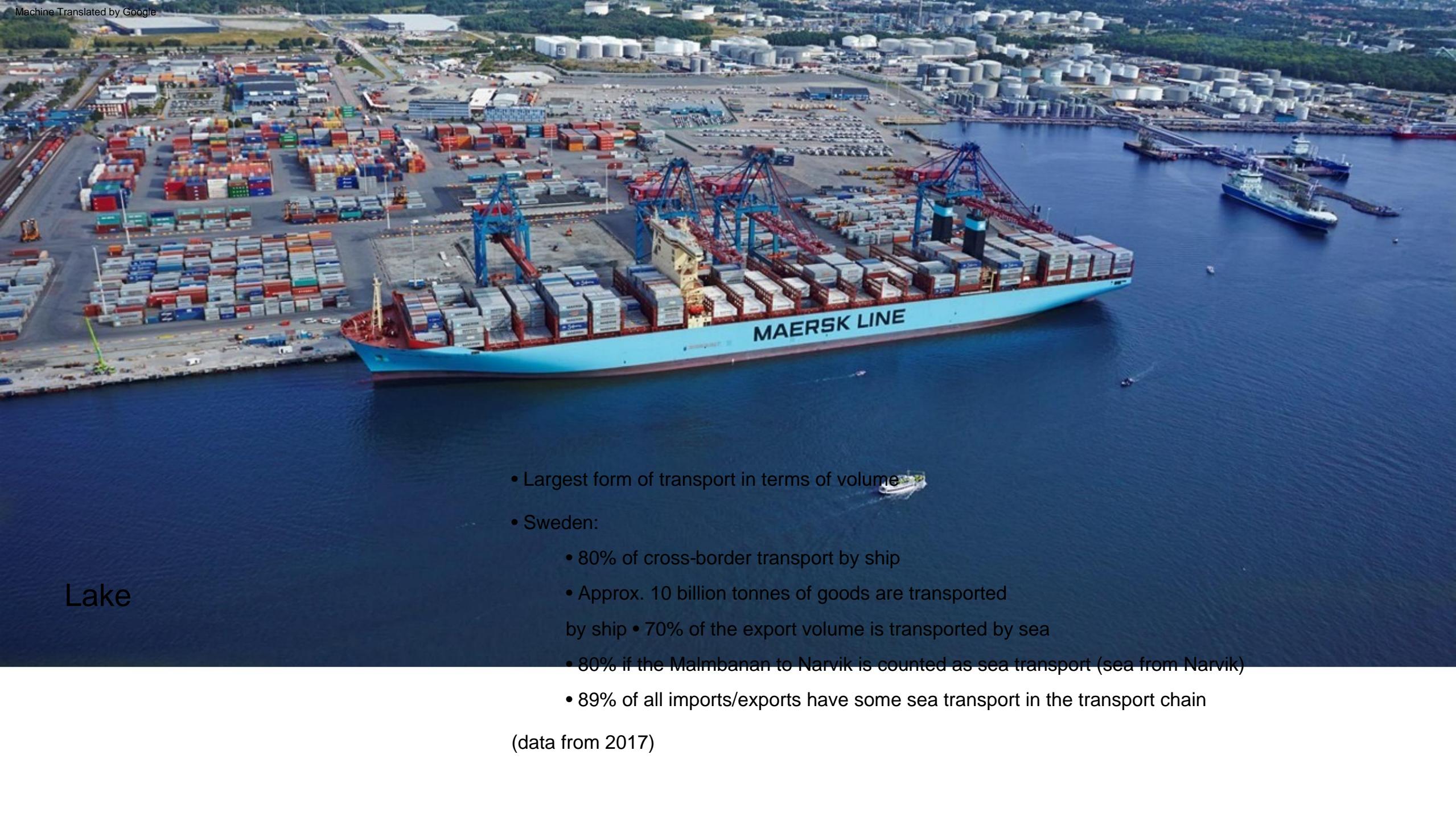
Connect with me on  
**LinkedIn**

## Sweden's trade

- Import and export by sea
- Why we trade with other countries
- Who we trade with the most
- What we import and export

## Documentation

- The transport instruction
- Transport documents
- Road
  - Flight
  - Sea
- Exercises + discussion
- Other types of documentation
- Review questions



Lake

- Largest form of transport in terms of volume
- Sweden:
  - 80% of cross-border transport by ship
  - Approx. 10 billion tonnes of goods are transported by ship
  - 70% of the export volume is transported by sea
  - 80% if the Malmbanan to Narvik is counted as sea transport (sea from Narvik)
  - 89% of all imports/exports have some sea transport in the transport chain

(data from 2017)



## Products on the lake

- Crude oil and oil products – 32%
  - Container – 17%
  - Bulk (iron ore, coal, grain) – 28%
  - Other (wood, cars, etc.) – 23%
- (in tones)
- 90% of shipping's transport work is low-value (bulk, oil, coal, etc.)
  - Two main categories – bulk and piece goods
  - Piece goods have a higher average value than bulk

# Different ships



- Tankers
- Bulk
- Container
- Ro-ro (roll on roll off)

The ships are generally getting bigger.  
Container ships are increasing the most.

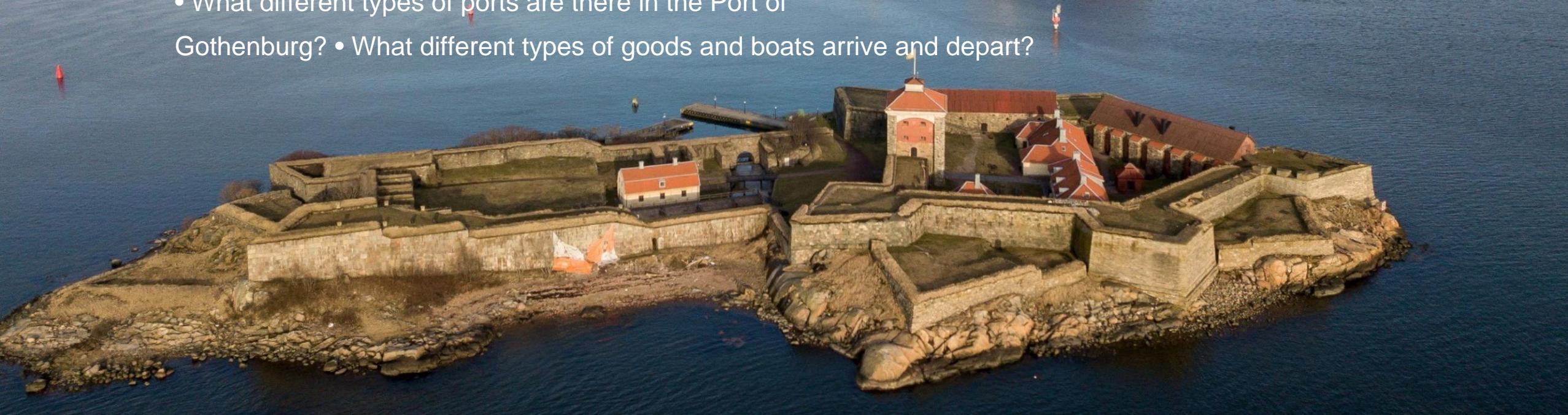
(link to films can be found on the respective picture)



# Task: Port of Gothenburg

---

- What different types of ports are there in the Port of Gothenburg?
- What different types of goods and boats arrive and depart?



# Why do we trade with other countries?

---

# The importance of trade today

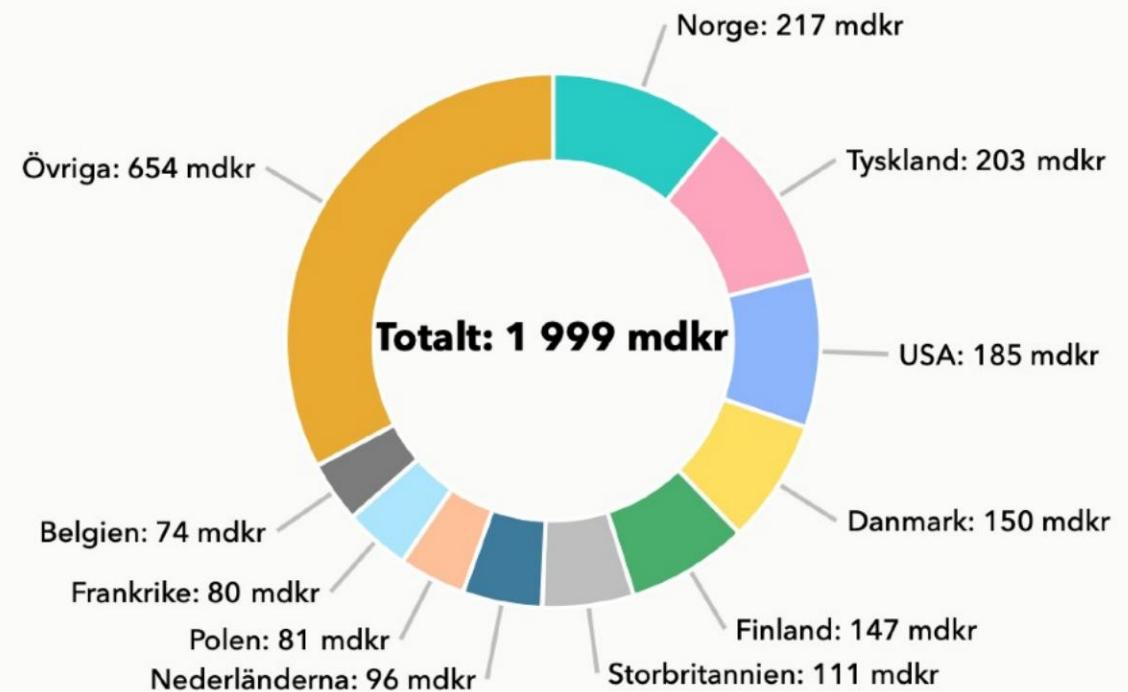
- Creates and maintains peace
- Makes it possible to exploit specialization and big business
- Increased competition creates higher quality and lower prices
- Creates access for us consumers
- Creates great demand for jobs in various sectors • Not least logistics

# Swedish goods export

Distribution largest  
export markets

- Within Europe: approx. 75%

Sveriges handelspartner - varuexport år 2022



Källa: SCB via Macrobond

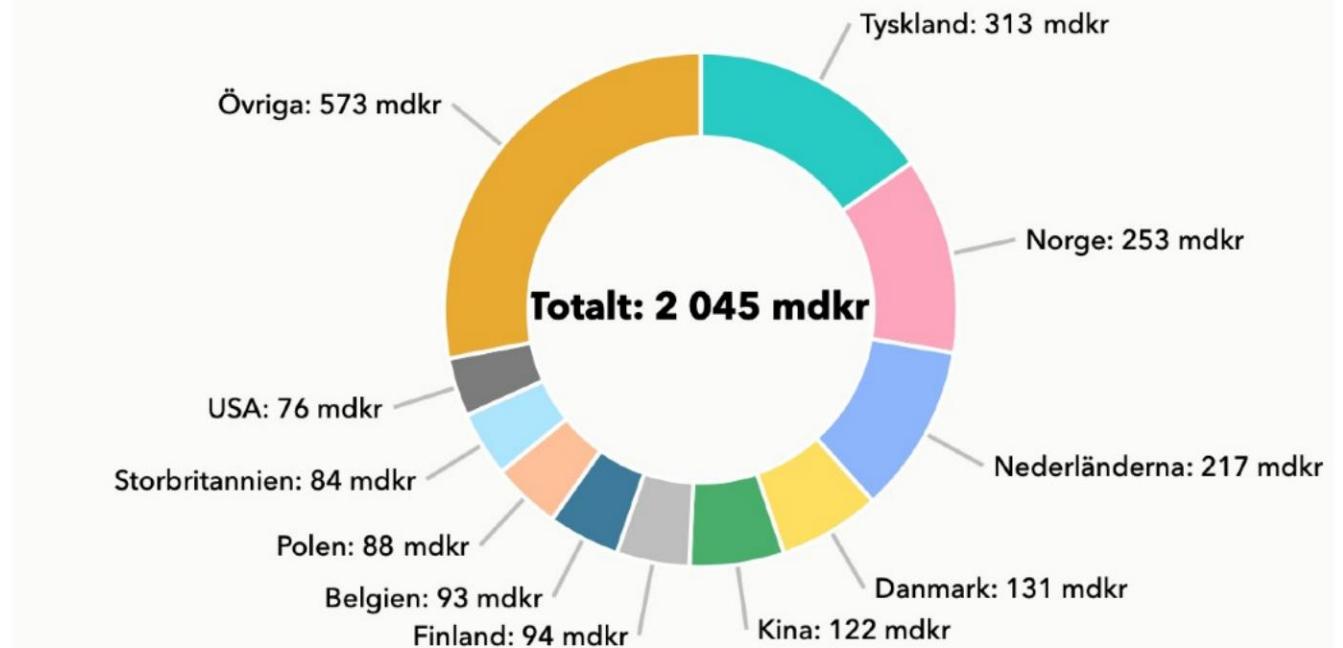
Avser varuexport till bestämmelseland.

# Swedish goods import

Distribution largest  
import markets

- Within Europe approx. 80%

Sveriges handelspartner - varuimport år 2022



Källa: SCB via Macrobond

I importstatistiken räknas inte varans ursprungsland, utan det land varan senast skeppades från. Det innebär att varuimporten från EU länder överskattas.

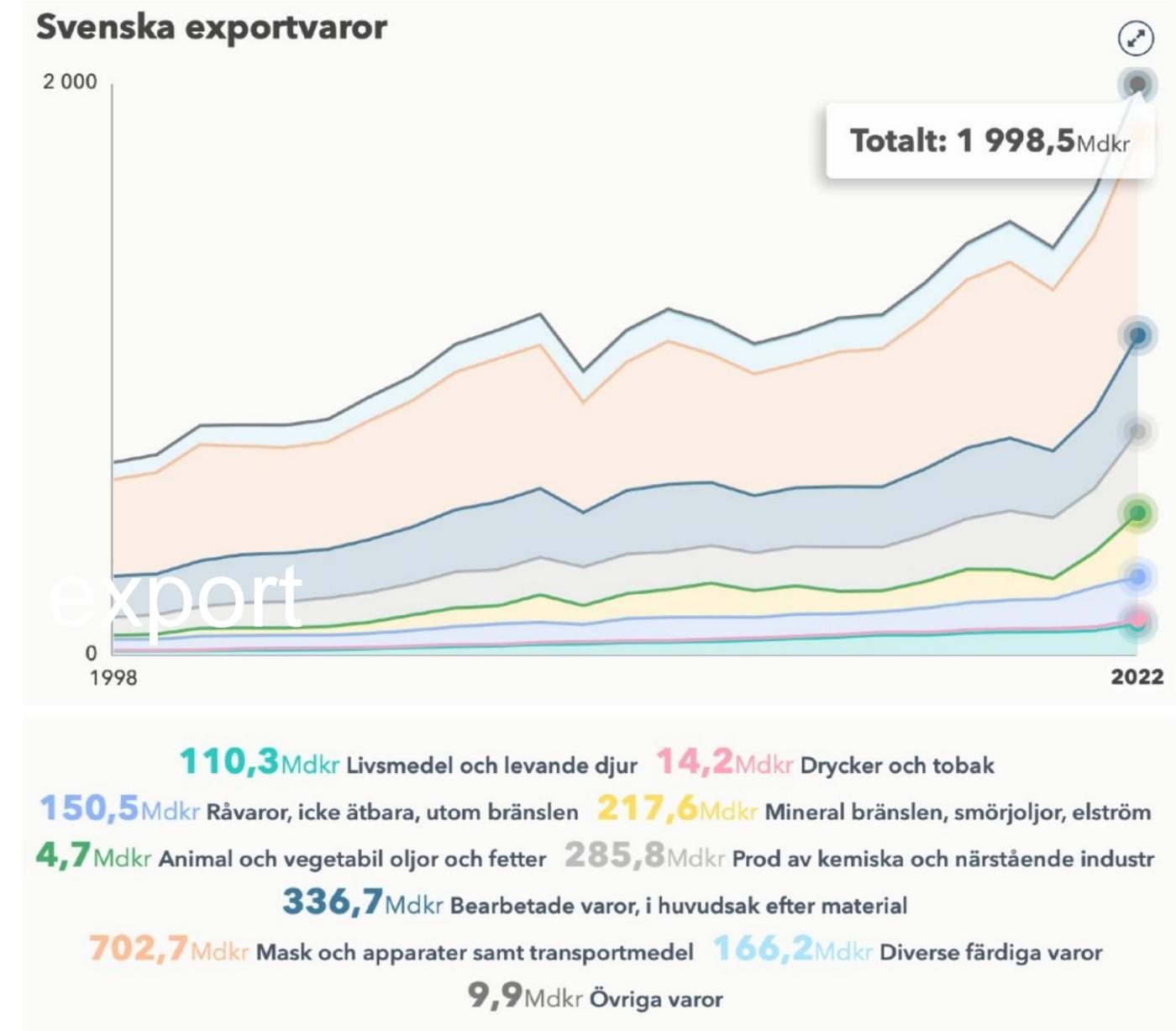
# Swedish trade

- We have roughly the same amount of imports as exports
- By far the largest trade takes place within the EU and the rest of Europe (over 80%)
- Germany and Norway our most important trading partners • We export somewhat more to Asia than we import
- We export roughly the same types of products that we import

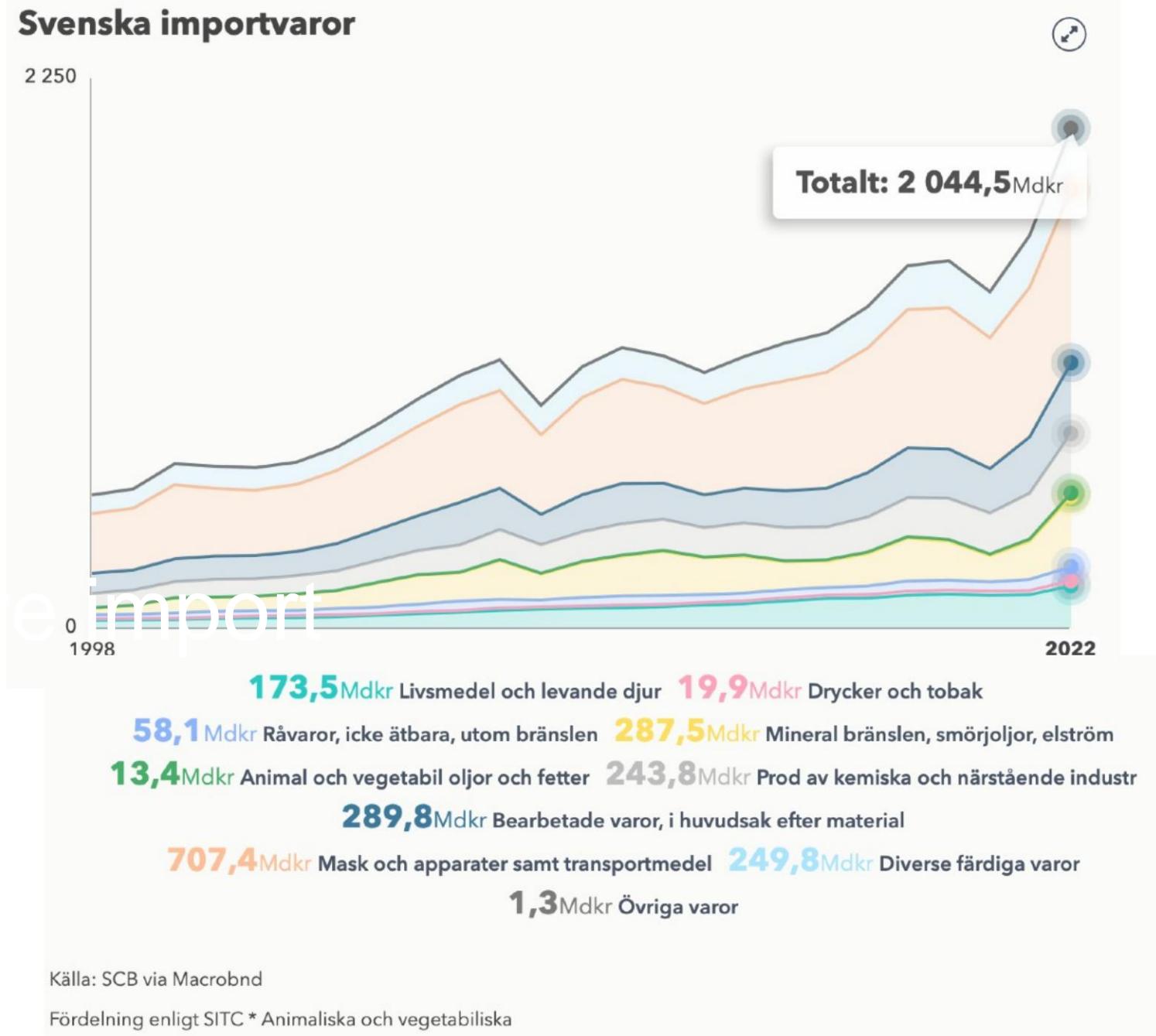
Swedish exports are largely dependent on imports, what is this due to?

---

# Swedish exports - What w



# Swedish imports - What we import

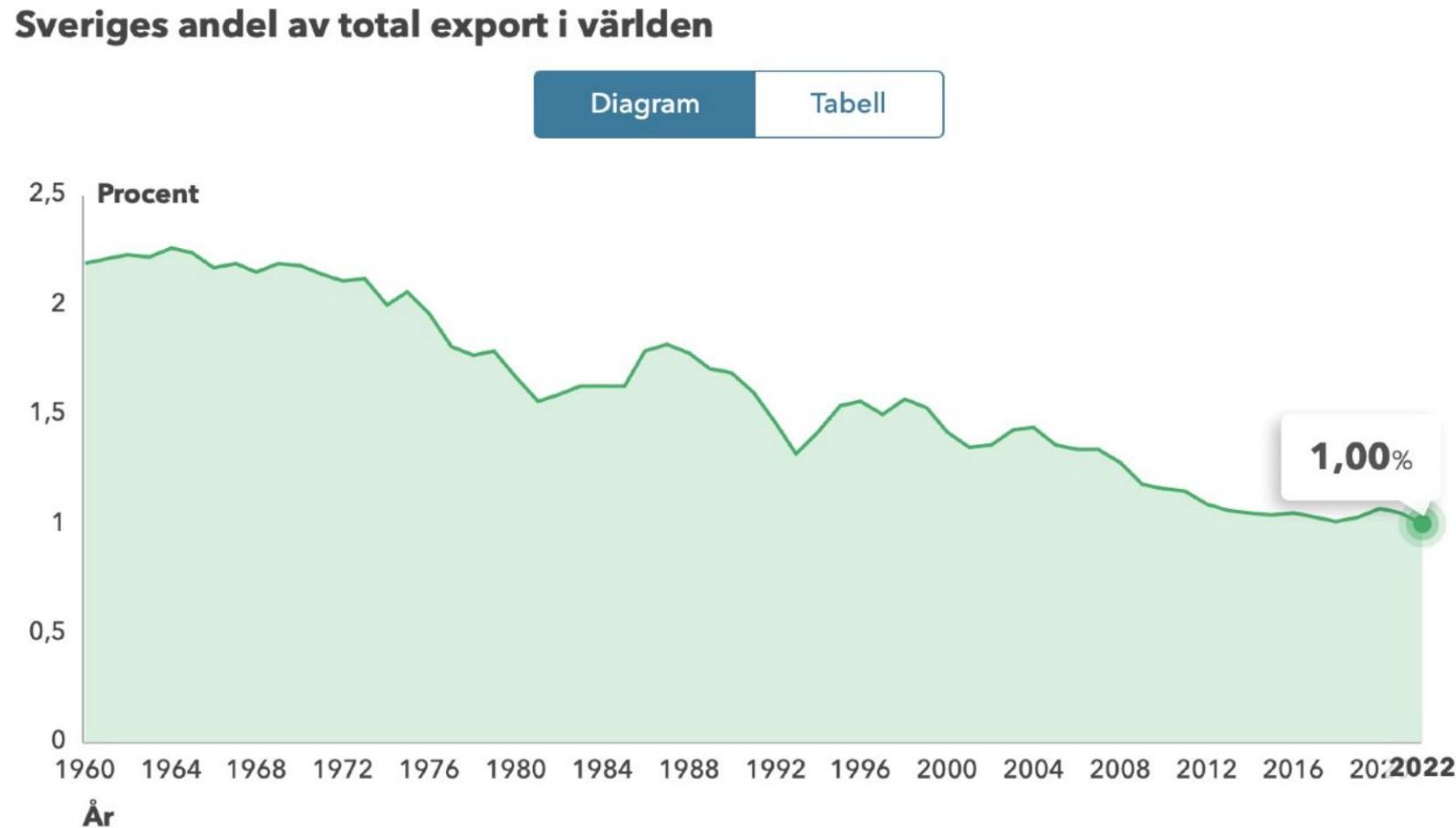




# Swedish trade

- About 45% of our GDP consists of exported goods and services
- Dependence on international trade
  - Small country
  - Lacks some natural resources, abundance of others
- International trade means that Swedish companies must remain competitive, both cost-wise and quality-wise

# Sweden's share of world trade has decreased, what is this due to?

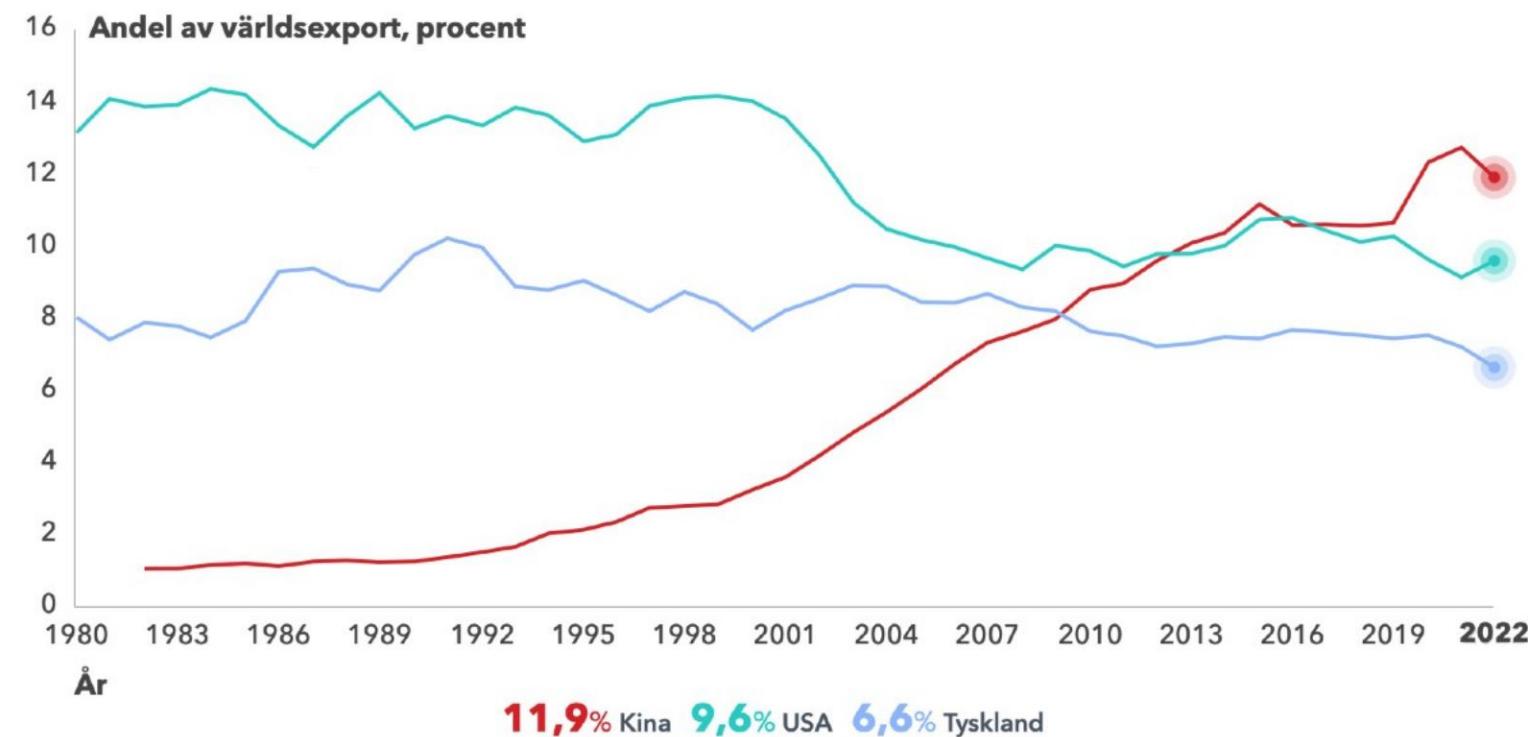


# The largest exporting countries

Exportmarknadsandelar för Kina, USA och Tyskland

Diagram

Tabell



# Effects of trade

- Trade creates opportunities for businesses and consumers to gain access to a greater variety at a lower cost.
- Are there disadvantages to international trade?

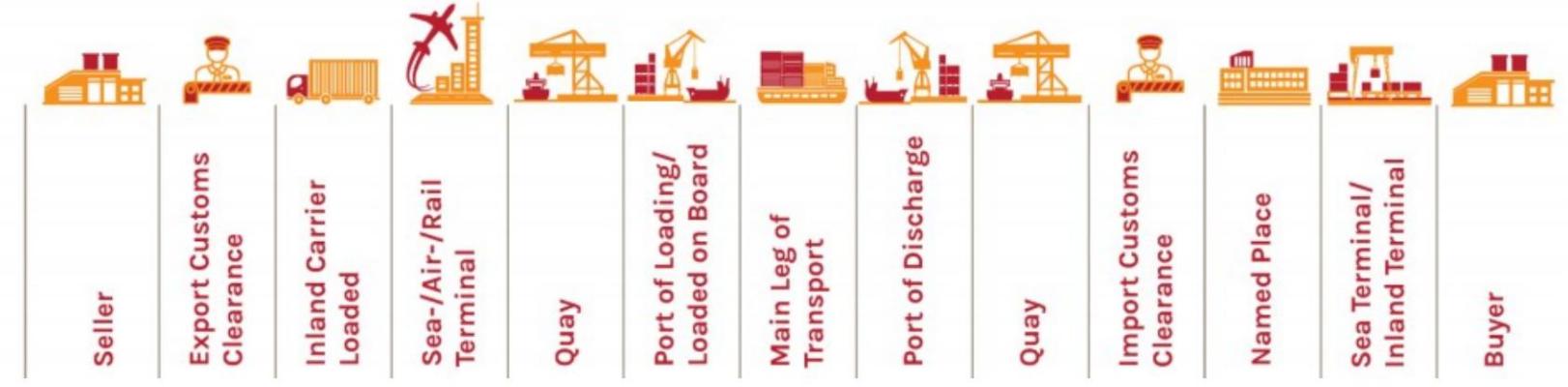
# Documentation in international trade

Daniel Karlsson

Connect with me on  
**LinkedIn**



Risks and Costs from Seller to Buyer



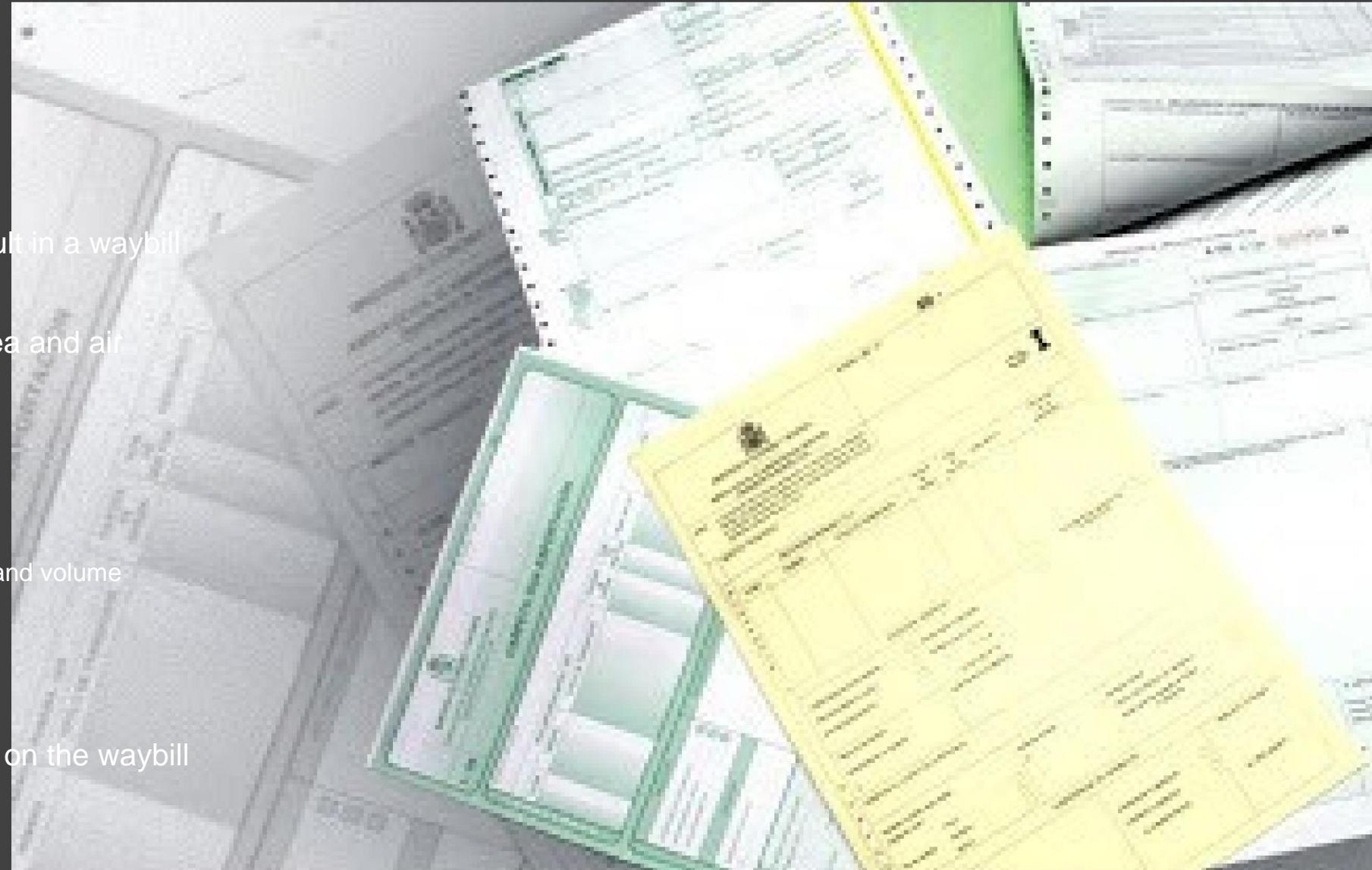
# The different parts of the delivery

## Transport instruction

- A compilation of information about goods that need to be transported via one or more means of transport
- Purpose: to communicate the undertaking of the transport (incl. loading and unloading) and assist with the necessary information to carry out the transport to all parties involved

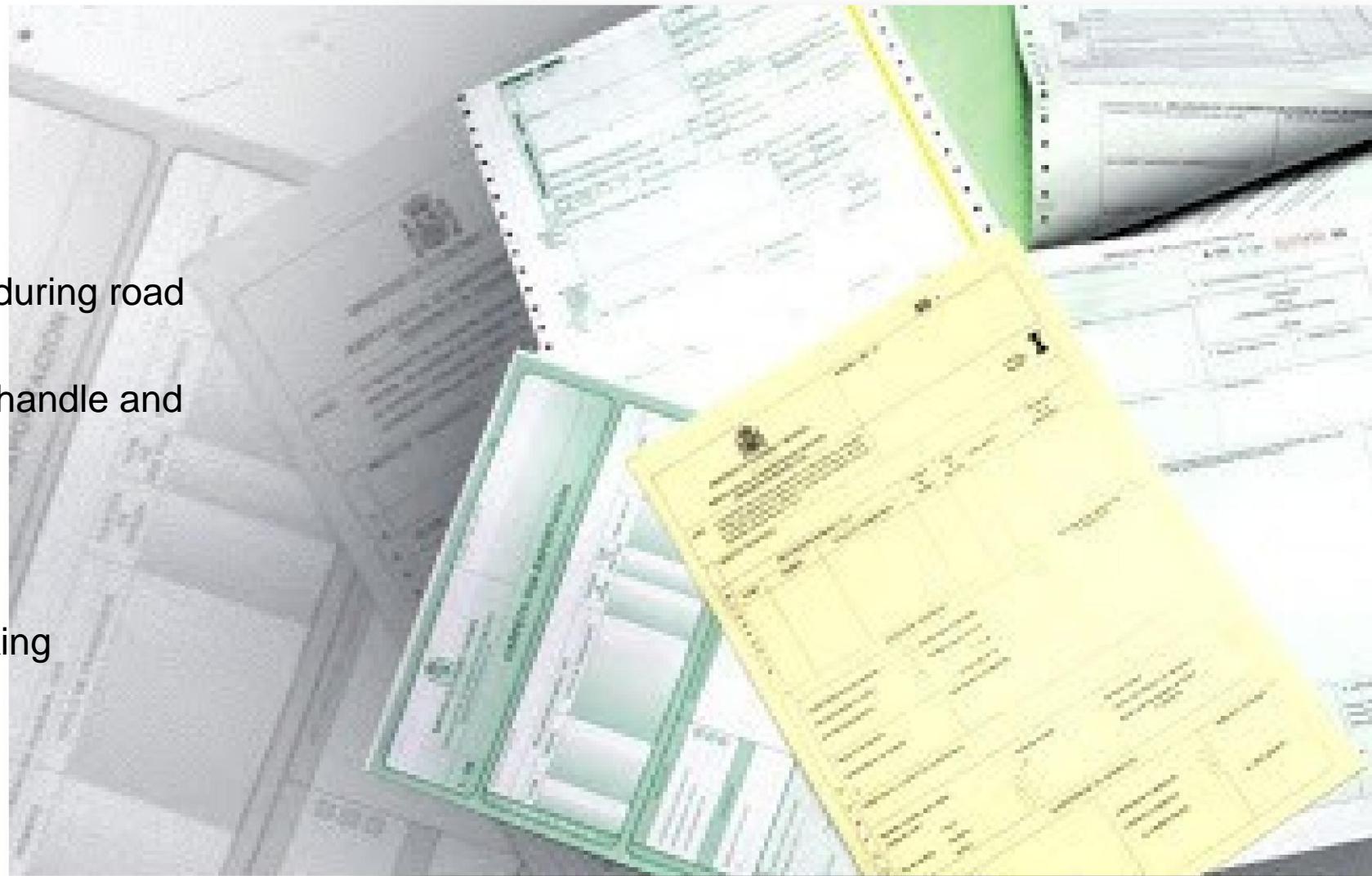
# The waybill

- The transport instructions result in a waybill
  - Different for road, rail, sea and air
- Must contain e.g.
  - Sender and recipient
  - Product type
  - Number of packages, weight and volume
  - Etc
- Any deviations must be noted on the waybill

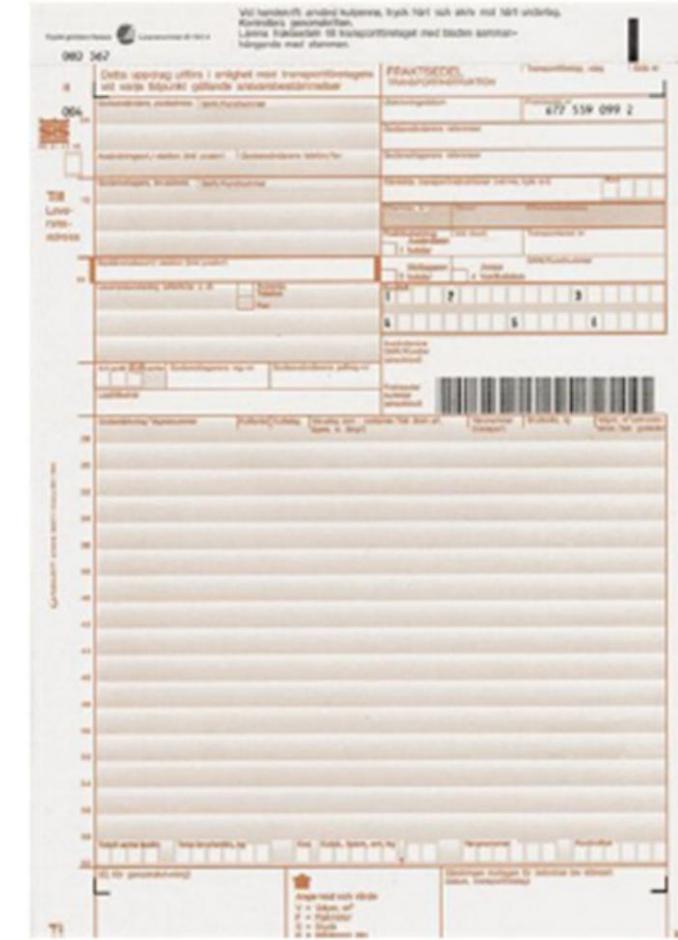


# The waybill

- Disappears more and more during road transport in particular
  - Expensive to handle and store the waybills
  - Digitization
- Digital waybills simplify tracking
  - Via labels
  - RFID



# Road - Domestic waybill



# Task

- You are a sender and a transport orderer
- Think about what you will ship and to whom
- Fill in the waybill according to instructions from DHL
- Domestic only
- Ignore fields 12 and 15-18

		FRAKTSSEDEL TRANSPORTINSTRUKTION		Transportmetod - dag	Side nr
H		Detta uppdrag utförs i enlighet med transportföretagets vid varje tidpunkt gällande ansvarsbestämmelser			
004 04 SI SI 31 41 15		Godsavlämtnings- postadress: GAN/Kundnummer		Utskrivningsdatum	Fraktkod nr <b>798 493 277 7</b>
		Anslutningsposti-station (med postnr)   Godsavlämtnings telefonnr		Godsmottagarens referenser	
Till Leve- rans- adress		Godsmottagare, leveransadress: GAN/Kundnummer		Sammesta transportinstruktion (Lyftkod, Lyft-kod) Kod	
10				Ettanvis. nr	Gestra. tillståndsperson
				Fraktkodering Ansländaren 11 bekräftar	Fraktkod (dag) Transportord. nr
16		Bemärkningssättstation (med postnr)		Mottagaren 3 bekräftar	Annan 4 fraktkodare GAN/Kundnummer
		Leveransmeddelande (eller fax av d)		Meddel. 1 2 3	Meddel. 4 5 6
				Avseddansens GAN/Kundnr/ postkod	
		Ant. gods (EFTO-siffer)	Godsmottagarens postnr	Godsavlämtnings postnr	
		Lastbilshöjd		Fraktsedel nummer (streckad)	
				Godsmottagning/Vagnnummer	Kodlista   Koffartag   Varulag (om i containern har dörrar att Åtgå, nr. längd)
				Fraktsedel nummer (streckad)	Vagnar/last (transport)   Bruttovikt, kg   Vikt, m³ (om i containern har viktstak/godset)
				Noteringar från AB Transport	
				Nrs 30-35	
				Nrs 36-41	
				Nrs 42-47	
				Nrs 48-53	
				Nrs 54-59	
				Nrs 60-65	
				Nrs 66-71	
				Nrs 72-77	
				Nrs 78-83	
				Nrs 84-89	
				Nrs 90-95	
				Nrs 96-101	
				Nrs 102-107	
				Nrs 108-113	
				Nrs 114-119	
				Nrs 120-125	
				Nrs 126-131	
				Nrs 132-137	
				Nrs 138-143	
				Nrs 144-149	
				Nrs 150-155	
				Nrs 156-161	
				Nrs 162-167	
				Nrs 168-173	
				Nrs 174-179	
				Nrs 180-185	
				Nrs 186-191	
				Nrs 192-197	
				Nrs 198-203	
				Nrs 204-209	
				Nrs 210-215	
				Nrs 216-221	
				Nrs 222-227	
				Nrs 228-233	
				Nrs 234-239	
				Nrs 240-245	
				Nrs 246-251	
				Nrs 252-257	
				Nrs 258-263	
				Nrs 264-269	
				Nrs 270-275	
				Nrs 276-281	
				Nrs 282-287	
				Nrs 288-293	
				Nrs 294-299	
				Nrs 300-305	
				Nrs 306-311	
				Nrs 312-317	
				Nrs 318-323	
				Nrs 324-329	
				Nrs 330-335	
				Nrs 336-341	
				Nrs 342-347	
				Nrs 348-353	
				Nrs 354-359	
				Nrs 360-365	
				Nrs 366-371	
				Nrs 372-377	
				Nrs 378-383	
				Nrs 384-389	
				Nrs 390-395	
				Nrs 396-401	
				Nrs 402-407	
				Nrs 408-413	
				Nrs 414-419	
				Nrs 420-425	
				Nrs 426-431	
				Nrs 432-437	
				Nrs 438-443	
				Nrs 444-449	
				Nrs 450-455	
				Nrs 456-461	
				Nrs 462-467	
				Nrs 468-473	
				Nrs 474-479	
				Nrs 480-485	
				Nrs 486-491	
				Nrs 492-497	
				Nrs 498-503	
				Nrs 504-509	
				Nrs 510-515	
				Nrs 516-521	
				Nrs 522-527	
				Nrs 528-533	
				Nrs 534-539	
				Nrs 540-545	
				Nrs 546-551	
				Nrs 552-557	
				Nrs 558-563	
				Nrs 564-569	
				Nrs 570-575	
				Nrs 576-581	
				Nrs 582-587	
				Nrs 588-593	
				Nrs 594-599	
				Nrs 600-605	
				Nrs 606-611	
				Nrs 612-617	
				Nrs 618-623	
				Nrs 624-629	
				Nrs 630-635	
				Nrs 636-641	
				Nrs 642-647	
				Nrs 648-653	
				Nrs 654-659	
				Nrs 660-665	
				Nrs 666-671	
				Nrs 672-677	
				Nrs 678-683	
				Nrs 684-689	
				Nrs 690-695	
				Nrs 696-701	
				Nrs 702-707	
				Nrs 708-713	
				Nrs 714-719	
				Nrs 720-725	
				Nrs 726-731	
				Nrs 732-737	
				Nrs 738-743	
				Nrs 744-749	
				Nrs 750-755	
				Nrs 756-761	
				Nrs 762-767	
				Nrs 768-773	
				Nrs 774-779	
				Nrs 780-785	
				Nrs 786-791	
				Nrs 792-797	
				Nrs 798-803	
				Nrs 804-809	
				Nrs 810-815	
				Nrs 816-821	
				Nrs 822-827	
				Nrs 828-833	
				Nrs 834-839	
				Nrs 840-845	
				Nrs 846-851	
				Nrs 852-857	
				Nrs 858-863	
				Nrs 864-869	
				Nrs 870-875	
				Nrs 876-881	
				Nrs 882-887	
				Nrs 888-893	
				Nrs 894-899	
				Nrs 900-905	
				Nrs 906-911	
				Nrs 912-917	
				Nrs 918-923	
				Nrs 924-929	
				Nrs 930-935	
				Nrs 936-941	
				Nrs 942-947	
				Nrs 948-953	
				Nrs 954-959	
				Nrs 960-965	
				Nrs 966-971	
				Nrs 972-977	
				Nrs 978-983	
				Nrs 984-989	
				Nrs 990-995	
				Nrs 996-999	
				Nrs 1000-1003	
				Nrs 1004-1007	
				Nrs 1008-1011	
				Nrs 1012-1015	
				Nrs 1016-1019	
				Nrs 1020-1023	
				Nrs 1024-1027	
				Nrs 1028-1031	
				Nrs 1032-1035	
				Nrs 1036-1039	
				Nrs 1040-1043	
				Nrs 1044-1047	
				Nrs 1048-1051	
				Nrs 1052-1055	
				Nrs 1056-1059	
				Nrs 1060-1063	
				Nrs 1064-1067	
				Nrs 1068-1071	
				Nrs 1072-1075	
				Nrs 1076-1079	
				Nrs 1080-1083	
				Nrs 1084-1087	
				Nrs 1088-1091	
				Nrs 1092-1095	
				Nrs 1096-1099	
				Nrs 1100-1103	
				Nrs 1104-1107	
				Nrs 1108-1111	
				Nrs 1112-1115	
				Nrs 1116-1119	
				Nrs 1120-1123	
				Nrs 1124-1127	
				Nrs 1128-1131	
				Nrs 1132-1135	
				Nrs 1136-1139	
				Nrs 1140-1143	
				Nrs 1144-1147	
				Nrs 1148-1151	
				Nrs 1152-1155	
				Nrs 1156-1159	
				Nrs 1160-1163	
				Nrs 1164-1167	
				Nrs 1168-1171	
				Nrs 1172-1175	
				Nrs 1176-1179	
				Nrs 1180-1183	
				Nrs 1184-1187	
				Nrs 1188-1191	
				Nrs 1192-1195	
				Nrs 1196-1199	
				Nrs 1200-1203	
				Nrs 1204-1207	
				Nrs 1208-1211	
				Nrs 1212-1215	
				Nrs 1216-1219	
				Nrs 1220-1223	
				Nrs 1224-1227	
				Nrs 1228-1231	
				Nrs 1232-1235	
				Nrs 1236-1239	
				Nrs 1240-1243	
				Nrs 1244-1247	
				Nrs 1248-1251	
				Nrs 1252-1255	
				Nrs 1256-1259	
				Nrs 1260-1263	
				Nrs 1264-1267	
				Nrs 1268-1271	
				Nrs 1272-1275	
				Nrs 1276-1279	
				Nrs 1280-1283	
				Nrs 1284-1287	
				Nrs 1288-1291	
				Nrs 1292-1295	
				Nrs 1296-1299	
				Nrs 1300-1303	
				Nrs 1304-1307	
				Nrs 1308-1311	
				Nrs 1312-1315	
				Nrs 1316-1319	
				Nrs 1320-1323	
				Nrs 1324-1327	
				Nrs 1328-1331	
				Nrs 1332-1335	
				Nrs 1336-1339	
				Nrs 1340-1343	
				Nrs 1344-1347	
				Nrs 1348-1351	
				Nrs 1352-1355	
				Nrs 1356-1359	
				Nrs 1360-1363	
				Nrs 1364-1367	
				Nrs 1368-1371	
				Nrs 1372-1375	
				Nrs 1376-1379	
				Nrs 1380-1383	
				Nrs 1384-1387	
				Nrs 1388-1391	
				Nrs 1392-1395	
				Nrs 1396-1399	
				Nrs 1400-1403	
				Nrs 1404-1407	
				Nrs 1408	

## Road - CMR waybill

- Used for foreign truck transport
  - Constitutes an international agreement between transport buyer and carrier
  - The CMR convention is international and regulates international transport of goods by road

1. <b>Vertragserklärung</b> , Vertrag-Nr. 00000000000000000000											
2. <b>Frachtmittel</b> , Frachtmittel-Nr. 00000000000000000000											
3. <b>Frachtgegenstände</b> , Fracht-Nr. 00000000000000000000											
4. <b>Frachtmittelbestimmungen</b> , bestimmt durch die Abmachung des Vertrages											
5. <b>Frachtmittelbestimmungen</b> , bestimmt durch die Abmachung des Vertrages											
6. <b>Dienstleistungen</b> Beschaffung und Transport 7. <b>Dienstleistungen</b> Erhalt bei Packstücke 8. <b>Dienstleistungen</b> Von der Empfänger 9. <b>Dienstleistungen</b> Beförderung des Güteres 10. <b>Dienstleistungen</b> Zurück zum Ausgangsort 11. <b>Dienstleistungen</b> Durchgang 12. <b>Dienstleistungen</b> Zurück zum Ausgangsort											
<b>CMR</b>											
13. <b>Bestimmungen des Absenders</b> (z.B. sonstige anteilige Belastung)											
14. <b>Bestimmungen des Empfängers</b>											
15. <b>Bestimmungen des Empfängers</b>											
16. <b>Bestimmungen des Empfängers</b>											
17. <b>Bestimmungen des Empfängers</b>											
18. <b>Bestimmungen des Empfängers</b>											
19. <b>Bestimmungen des Empfängers</b>											
20. <b>Bestimmungen des Empfängers</b>											
21. <b>Bestimmungen des Empfängers</b>											
22. <b>Bestimmungen des Empfängers</b>											
23. <b>Bestimmungen des Empfängers</b>											
24. <b>Bestimmungen des Empfängers</b>											
25. <b>Bestimmungen des Empfängers</b>											
26. <b>Bestimmungen des Empfängers</b>											

# Flight - Air Waybill

- AWB: issued by transport companies
- Each booking is assigned a unique dispatch number: **217-5837 1111**
- The first three numbers show which airline who transports the shipment

MAWB Number		MAWB Number																	
217-5837 1111		217-5837 1111																	
<b>HPS TRADE CO., LTD.</b> 2 E.A.M. BUILDING 8TH FLOOR 80/1 NARATHIWAT-RATCHAWARASIN 10 TRAIL 4 THUNGNAKON, SATHORN, BANGKOK 10110		<b>Air Waybill</b> Issued by: Thai Airways International Public Company Limited Head Office: 88, Intertech, Rangsit Road, Bangkok 10900, Thailand <small>Classes 1, 2 and 3 of this Air Waybill are negotiable and have the same validity</small>																	
<b>Export Forwarder</b> <b>Consignee's Name and Address</b> HPS TRADE JAPAN CO., LTD. Yotsuya, Chuo-Ku, Tokyo, Japan 100000 TEL: 123-456-7899		<b>Import Forwarder</b> <b>Consignor's Name and Address</b> HPS TRADE CO., LTD.																	
		<b>Accounting Information</b> <b>"FREIGHT PREPAID"</b>																	
<b>Agent's IATA Code</b> <b>Amount Due</b>																			
<b>Report of Departure (Name of First Carrier) and Required Routing</b> <b>SUVARNABHUMI AIRPORT, THAILAND</b> <b>To:</b> By First Carrier <b>Destination:</b> <b>TG</b> <b>10</b> <b>M</b> <b>Y</b> <b>10</b> <b>M</b> <b>From:</b> <b>IHSO</b> <b>By Second Carrier:</b> <b>THAI AIRWAYS</b> <b>10</b> <b>M</b> <b>Y</b> <b>10</b> <b>M</b> <b>Reference Number:</b> <b>TG482/05</b> <b>Optional Shipping Information:</b> <b>Amount of Insurance:</b> <b>NIL</b> <small>Insurance is optional unless otherwise specified, and such insurance is measured in accordance with the conditions herein, unless otherwise so indicated or required in the printed amount of insurance.</small>		<b>Decrement Value for Carriage</b> <b>NVD</b> <b>Decrement Value for Customs</b> <b>SCV</b>																	
<b>Handling Information</b> <b>ONE POUCH OF CARGO MANIFEST ATT'D WITH.....</b>				<small>SCA</small> <small>For U.S. use only. These commodities, technology or software were exported from the United States in accordance with the Export Administration Regulations. Diversion contrary to law is prohibited.</small>															
<table border="1"> <thead> <tr> <th>No. of Pouches</th> <th>Gross Weight</th> <th>Rate Class</th> <th>Chargeable Weight</th> <th>Rate / Charge</th> <th>Total</th> <th>Notes and Quantity of Goods (Net) Dimensions or Volume</th> </tr> </thead> <tbody> <tr> <td>15</td> <td>8.0</td> <td></td> <td></td> <td></td> <td>0.00</td> <td>COMMODITIES SHIPPED PER CARGO MANIFEST: NTD D TO THE AIR... REF: HAWK-1805180483D-007</td> </tr> </tbody> </table>						No. of Pouches	Gross Weight	Rate Class	Chargeable Weight	Rate / Charge	Total	Notes and Quantity of Goods (Net) Dimensions or Volume	15	8.0				0.00	COMMODITIES SHIPPED PER CARGO MANIFEST: NTD D TO THE AIR... REF: HAWK-1805180483D-007
No. of Pouches	Gross Weight	Rate Class	Chargeable Weight	Rate / Charge	Total	Notes and Quantity of Goods (Net) Dimensions or Volume													
15	8.0				0.00	COMMODITIES SHIPPED PER CARGO MANIFEST: NTD D TO THE AIR... REF: HAWK-1805180483D-007													
<b>Prepaid</b> <b>Weight Charge</b> <b>Collect</b> <b>Other Charges</b> <b>Minimum Charge</b> <b>Tax</b> <b>Total Other Charges Due Agent</b> <b>Total Other Charges Due Carrier</b> <b>Due Agent</b> <b>Due Carrier</b> <b>Currency Conversion Rates</b> <b>CCU Charges in Due Currency</b> <small>Shipper certifies that the particulars on the face hereof are correct and that forwarder as one part of the consignment contains dangerous goods, such part is properly described by name and is in proper condition for carriage by air according to the applicable Dangerous Goods Regulations.</small>						<small>Signature of Shipper or his Agent</small> <small>HPS TRADE CO., LTD.</small> <small>APR 05, 2018</small> <small>BANGKOK / THAILAND</small> <small>MHN</small> <small>Described in Shippable</small> <small>Shipped</small> <small>Signature of Forwarder or his Agent</small> <small>Total Collected Charges</small>													
<small>ORIGINAL 3 (FOR SHIPPER)</small>																			

# Boat - Bill of Lading

- Bill of lading = document of value
  - Confirms that goods have been loaded on board
  - An original B/L means that the shipping company may only release the goods to the company that has the original
  - Used as security for the seller
  - It is possible to make a "Telex Release" or "express" instead of sending the B/L by post

# Boat – Sea waybill

- No document of value
  - Fulfils the same function as one Air Waybill or waybill
  - The shipping company releases the goods as soon as they reach port
  - Used when seller and buyer have a lot of trust in each other or when the goods are paid for before they are shipped

# Arrival notification - Lake

- Sent from shipping company/consolidator/forwarder to recipient and/or sender
- Indicates when the shipment is expected to arrive at the port/terminal
- ETD = estimated time of departure
- ETA = estimated time of arrival
- Sent about two weeks before arrival

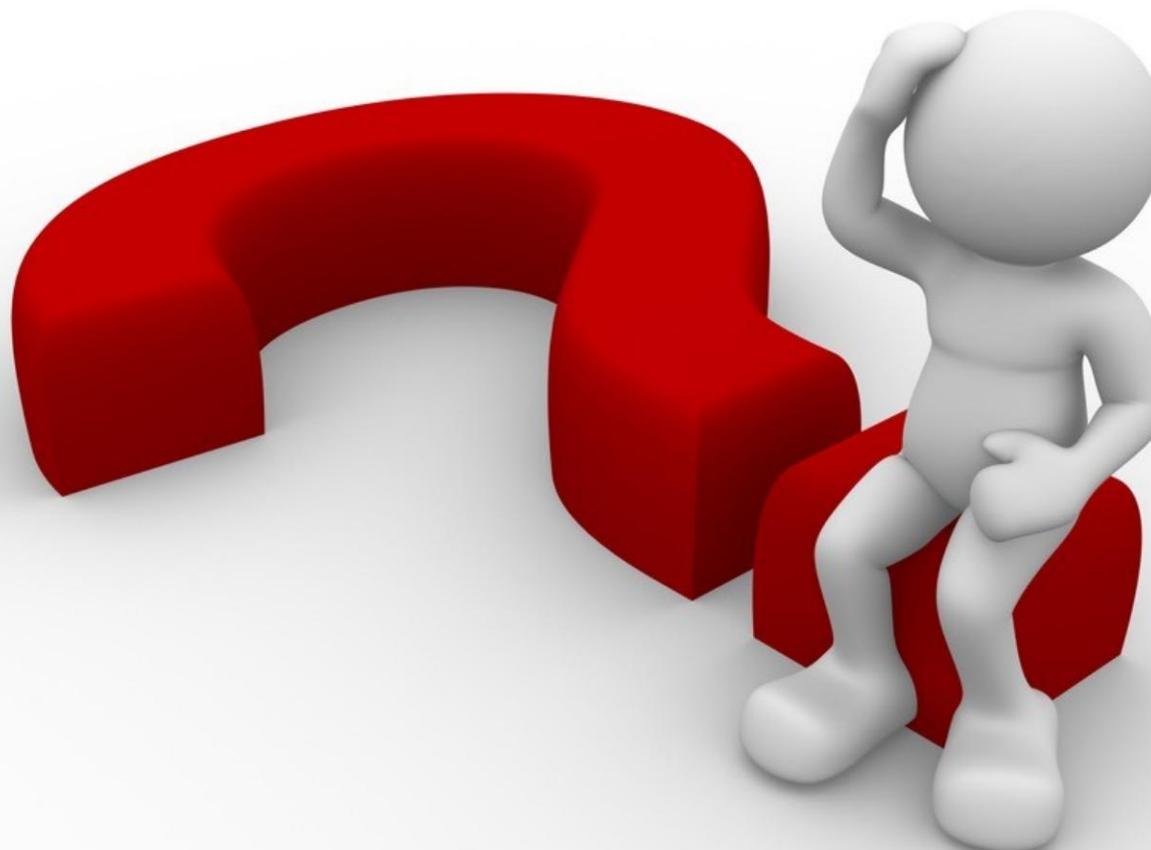
<b>ooCL</b> We take it personally		<b>ARRIVAL NOTICE</b>			BILL OF LADING NO.OOLU3009271117 SHIPPER REFERENCE: PO NUMBER:			
<b>SHIPPER</b> Asia Shipping Limited 10800 Silver Spring Blvd. Glendale, California 91117		<b>CONSIGNEE</b> White and Becker 2014 International Way Atlanta, Georgia 30335			<b>NOTIFY PARTY</b>			
<b>MAIL TO</b> White and Becker 2014 International Way Atlanta, Georgia 30335		<b>BROKER</b>			<b>IT NO.:</b> Customs Clearance Location No.:2709 Customs Clearance City:Long Beach IT Date:22 Dec 2006			
<b>Vessel/Voyage arriving at POD</b> OOCL TIANJIN 17E49			<b>ESTIMATE ARRIVAL POD at:</b> Long Beach on Friday, December 22, 2006 10:00 PM <b>EST CARGO AVAILABLE</b> Long Beach on Wednesday, December 27, 2006 10:00 AM					
<b>Place of Receipt</b> Dalian, Dalian, Liaoning, China		<b>Port of Loading</b> Hong Kong		<b>Cargo Pickup Location:</b> LGB01 Long Beach Container Terminal 107th Street Avenue, Berth F-10 Long Beach, CA 90802 United States 1-562-435-5585				
<b>Port of Discharge</b> Long Beach		<b>Place of Delivery</b> Long Beach, Los Angeles, California, United States						
Cntr Size/ Type	Container Gross Weight	Cntr Piece Count	Container No./ Seal No.	RF	H/Cargo Piece Count	Weight/ Measurement	Brief Cargo Description	IT Number
20GP	12 KG	15 BG	JANE200009 32432		15 BG	12KG 12CBM	REFREGE	
				Total :	15 BG	12KG 12CBM		
<b>Contact Information</b> <small>FOR FURTHER INFORMATION REGARDING YOUR CARGO, PLEASE CONTACT OOCL CUSTOMER SERVICE AT 1-888-388-OOCL.</small>								
<b>Special Note:</b> <small>This courtesy notice is subject to change. To obtain updated status information please access <a href="http://www.oocl.com">www.oocl.com</a> or <a href="http://www.cargosmart.com">www.cargosmart.com</a> or call Customer Service at 1-888-388-OOCL.</small>								
<small>Contact OOCL Import Customer Service at 1-888-388-6235 with any delivery instructions for store door shipments. When store door delivery containers are empty and available for pickup and return, notify OOCL or email <a href="mailto:NOTIFY@OOCL.COM">NOTIFY@OOCL.COM</a>, or fax at 1-888-641-4732. Failure to notify OOCL will result in detention charges continuing to accrue until the empty container is returned. Detention charges will be waived if OOCL receives written confirmation of duty enclosed original bill of lading as required prior to cargo release for delivery. All checks should clearly identify the vessel, voyage and bill of lading number being used.</small>								
<b>Remarks</b>								
<b>Freight Charges</b> OCEAN FREIGHT ABSORPTION CHRG		<b>Base CCY</b> C USD		<b>Amount</b> 35.60 23.20		<b>Exchange Rate</b> 1.000000	<b>Payment CCY</b> USD	<b>Payment Amount</b> 35.60 23.20
						Collect	USD	\$8.80

# Transfer / Cargo release - Sea

---

- Sent from shipping company/consolidator when the goods have a confirmed unloading time
- Specifies the time and place where the goods are unloaded
- Needed to be able to clear the goods
  - Goods location code
- B/L in original must be sent to the shipping company/collector





# Task

- You must now export instead same shipment as before to the USA via boat
- What specific information do you have to declare in order to meet the requirements and facilitate smooth customs handling?
- Tips on sources:
  - Tullverket.se
  - Business-sweden.se
  - Various transport companies

# Commercial invoice

## Commercial invoice:

- Merchandise value
  - Quantity
  - Sellers and buyers
  - Delivery conditions
  - Payment terms
  - Country of origin of

# Packing list

- Product description
- Reference to invoice
- Parcel team
- Net and gross weight

 **PT. Hasil Alam Barokah**  
Jl. Semarang Indah Kav.14 No.10 Semarang 50144  
Telp. 024-70387877 Fax. 024-7617685

---

**PACKING LIST**

**Buyer :** Number : 01/HAB/EX/0109  
Export & Import Distribution(s) Date : Jan 10, 2009  
89 Road Xan Lie, JK Tower 7F Payment : L/C  
Singapore POL : Semarang  
Phone : 65 87634567 POD : Singapore  
PIC : Mr. Tong Uvy Contain : TEXU-6745893/20'

No.	Description of goods	Quantity		Nett W	Gross W
		Pcs	Set	KGS	KGS
1	Table	100		2.000,00	2.150,00
2	Chair	500		6.000,00	6.250,00
3	Sofa		25	1.250,00	1.500,00
	Total	600	25	9.250,00	9.900,00

Description : - 600 Pcs = 600 Boxes  
- 25 Set in 5 Package

Total packing = 600 Boxes + 5 Packages of furniture

Vessel : Sinar Bitung Voy.176  
On board : Jan 13, 2009

Regards,

.....  
Export Manager

# Certificate of origin / Goods certificate

**EUR.1:**

- Certifies that the product is manufactured within the EU
  - Reduced or no duty for the recipient

A.TR.:

- Used for export and import between the EU and Turkey
  - Implies free circulation

GSP:

- Preference system for developing countries
  - A certificate that gives a reduced duty on certain goods from certain countries

# Task documentation

AWB:

- Where does the goods come from?
- Where are the goods going?
- Number of parcels, weight and volume?
- Delivery conditions?
- Which forwarder?

# Task documentation

Bill of lading:

• Is it an original B/L?

• Where does the goods come from?

• Where are the goods going?

• Number of parcels, weight and volume?

• FCL or LCL?

• Delivery conditions?

• Which forwarder?

# Task documentation

Arrival notice:

- Where does the goods come from?
- Where are the goods going?
- Number of parcels, weight and volume?
- FCL or LCL?
- Delivery conditions?
- Which forwarder?
- When did the goods depart?
- When will the goods arrive?



# For next week: Resilience

- Read the articles on omniway:
  - "The art of balancing resilience, sustainability and efficiency"
  - "High priority of sustainability, risk and resilience"
- As well as:
  - [Here's Why Building a Resilient Supply Chain is Now Essential](#)

## Revision questions

1. What is included in a transport instruction?
2. What is the biggest difference between a B/L and other waybills?
3. What is the difference between commercial invoice and packing list?
4. When used or certificate?
  1. EUR.1
  2. A.T.R.
  3. GSP