

# Sarah Johnson

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• [github.com/sarahjohnson](https://github.com/sarahjohnson)

## SUMMARY

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Product-focused technical leader with 6+ years of experience driving backend architecture, scalable systems, and AI-powered solutions at top-tier technology companies. Proven ability to build developer tools, payments, and infrastructure integrations, collaborating cross-functionally with founders, engineering, and sales to shape product direction. Passionate about solving complex engineering problems and establishing high-performance company culture in early-stage startup environments.

## EXPERIENCE

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### Senior Product Manager, Platform Engineering Microsoft • [microsoft.com](https://microsoft.com)

03/2021 – Present  
Redmond, WA

- Directed technical strategy and backend system design for **Azure DevOps**, enabling 35% enterprise adoption growth and supporting 200K+ users globally.
- Defined scalable integration architecture for AI-powered developer tools and payment platform add-ons, resulting in 3 new features and \$2M annual revenue.
- Oversaw a cross-functional team of 12 engineers/designers to deliver next-gen APIs, infrastructure automation, and internal developer tools.
- Led forward-deployed technical presentations and partnered with product/sales leadership to win strategic accounts, directly influencing product direction.
- Instituted OKR-driven processes that improved alignment and delivery efficiency by 50%.

### Product Manager, Seller Infrastructure Amazon • [amazon.com](https://amazon.com)

06/2018 – 02/2021  
Seattle, WA

- Drove roadmap for **merchant payments** and infrastructure tools serving 100K+ global sellers; increased satisfaction scores from 3.2 to 4.5.
- Collaborated with backend engineering to launch payment integrations and real-time analytics, reducing support tickets by 25%.
- Orchestrated large-scale system improvements spanning devops, API reliability, and platform scalability across three time zones.
- Presented technical business reviews with VP/executive leadership and contributed to company-wide developer tool pilots.

## KEY PROJECTS

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### Internal Product Prioritization Tool • Internal Tool • Microsoft

- Built and deployed a robust backend platform for product prioritization, used by 50+ PMs to streamline decision making and roadmap planning.
- Integrated SQL-based analytics, role-based access, and dashboarding capabilities for scalable usage across teams.

### Open Source Product Management Framework • Open Source • [github.com/sarahjohnson](https://github.com/sarahjohnson)

- Developed and architected a modular product management framework with 1,000+ GitHub stars, enabling AI-driven feature scoring and plug-and-play integrations.
- Supported open source contributions, versioning, and developer documentation for community expansion.

## TECHNICAL SKILLS & CERTIFICATIONS

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**Backend Technologies:** Python, Java, SQL, REST APIs, Payments Integration, Infrastructure-as-Code  
**AI/ML:** Azure Cognitive Services, OpenAI APIs, Product Analytics (Mixpanel, Amplitude, Google Analytics)  
**Developer Tools:** Jira, Confluence, Asana, Figma, Sketch  
**System Design:** Distributed Systems, API Design, Scalable Microservices, Cloud Platforms (Azure, AWS)  
**Process:** Agile/Scrum, OKR Implementation, Cross-functional Leadership  
**Certifications:** Certified Scrum Product Owner (CSPO), Google Analytics Individual Qualification

## EDUCATION

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**MBA in Technology Management** • Stanford Graduate School of Business • Stanford, CA • 2018 • GPA: 3.9/4.0  
Dean's List, Product Management Fellowship

**B.S. in Computer Science** • University of Texas at Austin • Austin, TX • 2016 • GPA: 3.7/4.0