Sarah Johnson

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• github.com/sarahjohnson

SUMMARY

Resourceful engineering leader with 6+ years of experience driving product strategy, technical direction, and process excellence across payments, AI-driven, and cloud-based products. Proven track record of architecting scalable solutions, leading teams at Microsoft and Amazon, and integrating AI and developer tools to unlock business growth. Adept at thriving in fast-paced, ambiguous environments and bridging technical, product, and customer needs as a founding engineer.

EXPERIENCE

Senior Product Manager / Technical Lead   03/2021 – Present
Microsoft • microsoft.com   *Redmond, WA*

- Architected and led backend infrastructure for **Azure DevOps** platform, driving a 35% increase in enterprise adoption through robust system design and high-scale feature rollouts.

- Integrated cutting-edge **AI tooling** (OpenAI, Azure ML) into DevOps pipelines, improving developer productivity and automated QA accuracy by 50%.

- Built payment system integrations for cloud-based services, streamlining enterprise onboarding and contributing $2M in additional annual revenue.

- Directed technical roadmap in collaboration with product, sales, and engineering; defined KPIs and implemented agile processes that improved team alignment by 50% and reduced delivery cycle time by 30%.

- Conducted technical discovery and forward engineering with 200+ customers; joined sales development calls to bridge business requirements with scalable technical solutions.

- Mentored a cross-functional team of 12 engineers and designers, shaping team culture and onboarding best practices in a rapidly evolving environment.

Product Manager / Full-Stack Developer   06/2018 – 02/2021
Amazon • amazon.com   *Seattle, WA*

- Spearheaded the end-to-end delivery of merchant payment and infrastructure tools serving 100K+ sellers; enhanced platform reliability and data syncing through API and backend system improvements.

- Integrated AI-powered recommendation and analytics features, raising seller satisfaction scores from 3.2 to 4.5 stars and reducing customer support tickets by 25%.

- Collaborated across 3 international engineering teams, translating business and technical requirements into system designs adopted company-wide.

- Drove development of developer-facing APIs and documentation, enabling faster integration by third-party partners and reducing onboarding time by 40%.

- Presented technical roadmaps and business impact analyses to VP-level stakeholders, directly informing product direction and resource prioritization.

KEY PROJECTS

AI-Driven Product Prioritization Tool • Internal SaaS Platform

- Designed and engineered an internal tool leveraging **AI/ML algorithms** and data analytics to automate feature prioritization, adopted by 50+ product managers for cross-org decision support.
- Enabled seamless integration with Jira, Asana, and developer tools to accelerate planning cycles and improve roadmap accuracy.

Open-Source Product Management Framework • Open Source • github.com/sarahjohnson

- Created and maintained an open-source framework for scalable product management, achieving over **1,000 GitHub stars** and adoption by multiple startups.
- Integrated conversational AI modules to enhance sprint planning and retrospectives, supporting agile teams in distributed environments.

TECHNICAL SKILLS & CERTIFICATIONS

Programming: Python, SQL, JavaScript, REST APIs, AI/ML Integration
Platforms: Azure, AWS, Payment Systems, CI/CD Tools
Data/AI: Experimentation (A/B Testing), Data Analytics (Mixpanel, Amplitude, Google Analytics), OpenAI, Azure ML
Tooling: Jira, Confluence, Asana, Figma, Sketch
Certifications: Certified Scrum Product Owner (CSPO), Google Analytics Individual Qualification
Languages: English (Native), Spanish (Conversational)

EDUCATION

MBA in Technology Management • Stanford Graduate School of Business • Stanford, CA • 2018 • GPA: 3.9/4.0

B.S. in Computer Science • University of Texas at Austin • Austin, TX • 2016 • GPA: 3.7/4.0