

CV – Ronen Akrish

Name: Ronen Akrish
Date of birth: 11-03-1982
Status: Married + 2

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Education:

2013 – 2015: MBA in Business Administration, The College of Management Academic Studies, Rishon Lezion.

Specialization: **Business and managerial psychology**

2011 – 2011: Schneider Electric Motion & Drives University.

2006 – 2010: B.Sc. in Mechanical Engineering. Tel-Aviv University.

Specialized in: Energy and Environment Engineering and Robotics.

For the final project I wrote precise software for Elta Ltd. for calculations of Cold Plate-fin Heat Exchanger.

1996 – 2000: Full matriculation. "Ort Technicum" High-School, Givatayim.

Specialized in computer-oriented studies (15 units including: software, hardware, database, system analysis etc.)

Employment:

2019 – Today: Project manager in the IOT domain.

Managing multiple projects simultaneously, managing installations and customers, increasing sales, responsible for schedule, budget, and customer satisfaction.

Conducting site surveys, preparing quantity reports and list of equipment.

Providing technical assistance to sales including attending sales meetings.

2018 – 2019: Project manager at a company for air filtration systems and automatic doors.

Managing many projects simultaneously, managing installations, managing work and problem solving. Direct management of the installers and team leaders.

Working with the company's customers from the sales stage to the delivery stage.

Responsible for project budgets, payments, schedules, making orders and transportations to sites.

2013 – 2017: Project manager at Electra elevators. Managing many projects in parallel, working with the company's customers from the sales stage to the delivery stage.

Matrix management of all the company's departments, responsibility for project budgets, money collection, scheduling, raising flags, resolving problems that were observed during the projects lifecycle and managing the foremen.

2010 – 2013: Application Engineer at Schneider Electric Israel, Automation department, Motion & Drives field.

I was selected to attend Schneider Electric's 10-month Motion & Drives program in Europe (France, Germany and Austria), based around Schneider Electric's product and solution offer for motion and AC drives.

The program focused on the following:

- Variable frequency drives, motors, motion, EMC, PLC, field-buses.
- Motion & Drives products and applications.
- Marketing, sales and finance.
- On-site work with application engineers, business support team, project managers, global help desk level 3, etc.

In my work I focused on the following areas: Soft starters, VSD, servo motors, stepper motors, programmable controllers for OEM's, communications, special applications, product management, sales and marketing.

2005 – 2006: Sales and Service Representative in the Business Department. "Cellcom".

2003 – 2004: Sales and Service Representative in the main Technical and International Center of Client Service Division. "Partner".

Army service:

2000 – 2003: A combat soldier in the Navy and a computer applications instructor for delicate and expensive army equipment.

Work environments and software:

Full application control: MS Office tools, MSProject and Priority.

Basic knowledge of programming languages: C, SoMachine

User-level familiarity with SolidWorks.

Languages:

Hebrew – Mother Tongue level

English – Very good level