EVENT Gathering update: 31 Jan17 update: 31 Jan17 update: 31 Jan17

DEST. Belitung

 PERIODE
 19 – 21 Feb 2017
 Travel Services

 VENUE
 SELLING
 NET



ENUE		SELLING				INCI	
No	Inquiries	Cost	Pax/U nit	Nite/T ime	Amount	Cost	Pax/U nit
	Ticket Pesawat						
1	SRIWIJAYA 19FEB SJ 050 CGKTJQ 06.20 - 07.20	995,000	55	1	54,725,000	895,000	55
	21FEB SJ 055 TJQCGK 13.05 - 14.10						
	CITILINK & LION AIR						
	19FEB QG 9533 CGKTJQ 05.55 - 07.00 21FEB JT 121 TJQCGK 11.40 - 12.40	1,050,000	52	1	54,600,000	895,000	52
	21FEB 31 121 13QCGK 11.40 - 12.40						
	Day 1, 19 Feb 2017						
2	Bus 59 Seat (Cimanggis/Bogor – Airport) Symphonie	1,900,000	2	1	3,800,000	1,800,000	2
	(Inc : Driver & Co Driver, BBM, Tol, Parkir, PIC Bus)						
	Snack box : roti + aqua (@ ABBOTT) Ongkos Kirim Snack box : roti + aqua (@ ABBOTT)	30,000 10,000	107	1	3,210,000 10,000	18,000 10,000	109
	Bus Pariwisata 33 Seater (Tour) 10-12 Jam	1,800,000	4	-	7,200,000	1,800,000	4
	(Inc : Driver, BBM, Tol, Parkir)	25.000	107	4	2 675 000	20,000	107
	Mie Belitung + Es Jeruk Kunci Half Day Meeting @ Restaurant Fega Include : 1x CB + standard equipment + Lunch	25,000 75,000	107 107	1	2,675,000 8,025,000	20,000 75,000	107 107
7	City Tour :						
	Replika Sekolah Laskar Pelangi	3,000	107	1	321,000	3,000	107
	Rumah Rotan Museum Andrea Hirata (photo stop)	-	107 107	1	-	-	107 107
	Kampung Ahok – Galeri Batik Belitung	-	107	1	-	-	107
	Dinner at RM Dapur Belitung	70,000	107	1	7,490,000	65,000	107
9	Mineral water 1 botol per hari per pax	3,000	107	1	321,000	3,000	107
	Day 2, 20 Feb 2017						
10	Bus Pariwisata 33 Seater (Tour) 10-12 Jam (Inc : Driver, BBM, Tol, Parkir)	1,800,000	4	1	7,200,000	1,800,000	4
11	Island Hoping Tour :						
	Pantai Tanjung Kelayang	-	107	1	-	-	107
	Batu Burung Garuda (photo stop)	-	107	1	-	-	107
	Pulau Pasir, Pulau Batu Berlayar, Pulau Kepayang, Pulau Lengkuas Additional: Snorkeling (include alat snorkeling: snorkle + masker)	30,000	107 107	1	3,210,000	25,000	107 107
	Pantai Tanjung Tinggi (Lokasi Syuting Laskar Pelangi)	- 30,000	107	1	-	-	107
	Outlet oleh – oleh khas Belitung	-	107	1	-	-	107
	Boat tradisional untuk ke Pulau 1 kapal = 10 orang + Life Vest	50,000	107	1	5,350,000	40,000	107
	FREE : Penanaman Terumbu Karang FREE : Pelepasan Penyu (5 ekor Penyu)						
12	Coffee Break @ Pulau Kepayang	20,000	107	1	2,140,000	15,000	107
	Lunch at Pulau Kepayang	70,000		1	7,490,000	65,000	107
13	Dinner at Dinasty Resto set menu Mineral water 1 botol per hari per pax	80,000 3,000	107 107	1	8,560,000 321,000	70,000 3,000	107 107
	Snack box : 3 kue tradisional	8,000		1	856,000	5,000	107
	Day 3, 21 Feb 2017						
15	Bus Pariwisata 33 Seater (Tour – Airport)	1,800,000	4	1	7,200,000	1,800,000	4
	(Inc : Driver, BBM, Tol, Parkir)						
16	Danau Biru (Danau Kaolin) (photo stop) Lunch Box	50,000	107 107	1	5,350,000	50,000	107 107
	Bus 59 Seat (Airport Soekarno Hatta – Cimanggis/Bogor) Symphonie	1,900,000	2		3,800,000	1,800,000	2
	(Inc : Driver & Co Driver, BBM, Tol, Parkir, PIC Bus)						
	Akomodasi						
18	Grand Hatika (Superior) = IDR 500,00/R/N	500,000	54	2	54,000,000	500,000	54
	OTHER						
	Man Power	120,000		1	12,840,000	99,000	107
	Guide Fee	25,000		3	8,025,000	25,000	107
	Tipping Local Guide + Drivers Tipping TL	25,000 15,000		3	8,025,000 4,815,000	25,000 15,000	107 107
	Buku Tour	7,000	107	1	749,000	7,000	109
23	Fun Game	20,000,000	107	1	186,916	20,000,000	107
	TIDAK TERMASUK :						
24							
24	Travel Bag (4 roda)				1		
24	Travel Bag (4 roda) Photo Gorup Merchandise (perlengkapan tour)						
24	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta						
24	Photo Gorup Merchandise (perlengkapan tour)						
JB TOTAL-1	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta Insurance				282,494,916		
IB TOTAL-1 e Organize	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta Insurance				8,474,847		
B TOTAL-1 e Organize B TOTAL-2	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta Insurance				8,474,847 290,969,763		
JB TOTAL-1 pe Organize JB TOTAL-2 PN 1% PH 23 = 2%	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta Insurance				8,474,847		
B TOTAL-1 e Organize B TOTAL-2 N 1%	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta Insurance				8,474,847 290,969,763 2,909,698		
B TOTAL-1 e Organize B TOTAL-2 N 1% H 23 = 2%	Photo Gorup Merchandise (perlengkapan tour) Airport Handling @Soekarno Hatta Insurance				8,474,847 290,969,763 2,909,698 169,497		

Cost	Pax/U nit	Nite/T ime	Amount
895,000	55	1	49,225,000
895,000	52	1	46,540,000
4 000 000	2		2 (00 000
1,800,000	2	1	3,600,000
18,000	109	1	1,962,000
1,800,000	4	1	10,000 7,200,000
1,000,000		_	7,200,000
20,000	107	1	2,140,000
75,000	107	1	8,025,000
3,000	107	1	321,000
-	107 107	1	-
	107	1	
65,000	107	1	6,955,000
3,000	107	1	321,000
1,800,000	4	1	7,200,000
-	107	1	-
-	107	1	
25,000	107 107	1	2,675,000
-	107	1	2,073,000
-	107	1	
40,000	107	1	4,280,000
15,000	107	1	1,605,000
65,000 70,000	107 107	1	6,955,000 7,490,000
3,000	107	1	321,000
5,000	107	1	535,000
1,800,000	4	1	7,200,000
	107		
50,000	107 107	1	5,350,000
1,800,000	2	1	3,600,000
500,000	54	2	54,000,000
99,000	107	1	10,593,000
25,000	107	3	8,025,000
25,000 15,000	107 107	3	8,025,000 4,815,000
7,000	109	1	763,000
20,000,000	107	1	186,916
			259,917,916
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pax →

profit 31,051,847 10.67% per pax 290,204