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Description:

Cruise is a user-friendly taxi app designed to provide convenience and save time for the average worker. With a sleek and intuitive interface, Cruise aims to simplify the process of booking and tracking taxis, ensuring a seamless transportation experience. This document provides an overview of the key features, target audience, benefits, pricing, competition, and differentiation of the Cruise app.

Target Audience:

The primary target audience for the Cruise app is the average worker who relies on taxis for their daily commute or occasional travel needs. This includes professionals, office employees, students, and individuals seeking reliable and efficient transportation services.

Benefits:

The Cruise app offers several benefits to its users, including:

Convenient and hassle-free taxi booking process

Time-saving features such as real-time tracking and estimated arrival times

Secure payment options and digital receipts for easy expense management

Access to a wide network of trusted and licensed drivers

User-friendly interface and intuitive navigation for a seamless experience

App Name:

The app is named "Cruise."

Pricing:

The Cruise app is available for free to users, ensuring accessibility and widespread adoption and to serve more of a community-aiding service.

Competing Apps:

Similar apps in the market include Uber, Lyft and Bolt, which also provide taxi booking and ride-sharing services.

Differentiation:

Cruise sets itself apart from competitors through its simplicity and focus on a user-friendly experience. Key points of differentiation include:

Streamlined user interface and intuitive navigation

Seamless booking and tracking process with real-time updates

Emphasis on reliability and safety through a network of licensed drivers

Dedicated customer support for quick and efficient issue resolution

User and Market Analysis:

A thorough user and market analysis has been conducted to identify the needs and preferences of the target audience. The research has revealed a strong demand for a taxi app that prioritizes simplicity, reliability, and time-saving features. By addressing these requirements, Cruise aims to capture a significant market share and establish itself as a trusted and preferred choice for taxi services.

User might accrue points with each use that can be converted into future rides or even gifted to others.

Perhaps key, is its non-profit focus unlike the profit-motivated competition.