**PROPOSAL**

**FOR**

**{{ quote\_heading }}**

**To : {{ client\_name }}**

**YOUR REF : {{ fan\_size\_mm }}mm Auxiliary Fan**

**OUR REF : {{ quote\_ref }}**

**DATE : {{ quote\_date }}**

**No of Pages : 1 of 3**

**SUBJECT : {{ fan\_size\_mm }}mm Auxiliary Fan – {{ project\_location }}**

**Dear {{ client\_name }},**

We sincerely appreciate your valued enquiry and it is with great pleasure that we submit our comprehensive proposal as outlined below, carefully prepared to address your requirements and objectives.

1. **OFFER:**
2. **(1 Unit) – {{ fan\_size\_mm }}mm Fan, {{ motor\_output }}kW, {{ motor\_pole }}-pole, 525V Auxiliary Fan:**

**Fan Specification:**

* Fan Model: {{ fan\_uid }}
* Fan Size: {{ fan\_size\_mm }}mm
* Blade Sets: {{ blade\_sets }}

**Rotor:**

* Type: Variable Pitch Rotor.
* Designed with adjustable blade angles to optimize performance based on operational conditions, improving efficiency and adaptability.

**Mechanical Components:**

* {%p for comp in components %}
* {{ comp.name }}
* {%p endfor %}

Mass of all mechanical components (excluding motor): **{{ total\_mass\_kg }}**kg

Total length of all mechanical components: **{{ total\_length }}**mm

**Motor Specification:**

* Power: {{ motor\_output }}kW
* Efficiency: {{ motor\_product\_range }}
* Speed: {{ motor\_pole }}-pole (synchronous speed ~ {{ motor\_speed }}RPM @50 Hz)
* Voltage: 525V

**A full detailed and comprehensive Data Book will be supplied:**

* Material certificates.
* Welding consumables certificate.
* Welder Qualifications.
* Welding procedures will not form part of the data book, but will be available upon request for review / amendment at our factory.
* NDT certificate.
* Thermal stress relief certificate if required.
* QCP’s.
* Rotor Dynamic Balancing.
* Final dimensional report.
* Final release report.

1. **Pricing:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **NO** | **ITEM** | **UNIT PRICE** | **QTY** | **TOTAL PRICE** |
| **1** | **Fan and Additional Mechanical Components:**  {{ fan\_size\_mm }}mm Diameter auxiliary fan that includes rotor assembly components {{ rotor\_assembly\_components }} with a variable pitch rotor and extra selected mechanical components. | | | |
|  | {%tr for comp in component\_pricing %} |  |  |  |
|  | {{ comp.name }} | **{{ comp.unit\_price }}** | **{{ comp.qty }}** | **{{ comp.total\_price }}** |
|  | {%tr endfor %} |  |  |  |
|  | Subtotal: | | | **{{ component\_subtotal }}** |
| **2** | **Motor** | | | |
|  | {{ motor\_output }}kW, {{ motor\_pole }}-pole, 525V, I.E.3. Motor | **{{ motor\_unit\_price }}** | **{{ motor\_qty }}** | **{{ motor\_total\_price }}** |
| **3** | **Buyout Items** | | | |
|  | {%tr for buyout in buyout\_items %} |  |  |  |
|  | {{ buyout.name }} | **{{ buyout.unit\_price }}** | **{{ buyout.qty }}** | **{{ buyout.total\_price }}** |
|  | {%tr endfor %} |  |  |  |
| **4** | Databook. | Included | **1** | **Included** |
|  |  | **TOTAL** | **=** | **{{ grand\_total\_price }}** |

Test

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **NO** | **ITEM** | **UNIT PRICE** | **QTY** | **TOTAL PRICE** |
| **1** | **Fan** |  |  |  |
|  | {{ fan\_size\_mm }}mm Diameter auxiliary fan that includes {{ rotor\_assembly\_components }} with a variable pitch rotor. | **{{ rotor\_assembly\_unit\_price }}** | **1** | **{{ rotor\_assembly\_total\_price }}** |
| **2** | **Additional Mechanical Components** |  |  |  |
|  | {%tr for comp in component\_pricing %} |  |  |  |
|  | {{ comp.name }} | **{{ comp.unit\_price }}** | **{{ comp.qty }}** | **{{ comp.total\_price }}** |
|  | {%tr endfor %} |  |  |  |
| **3** | **Motor** |  |  |  |
|  | {{ motor\_output }}kW, {{ motor\_pole }}-pole, 525V, I.E.3. Motor | **{{ motor\_unit\_price }}** | **{{ motor\_qty }}** | **{{ motor\_total\_price }}** |
| **4** | **Buyout Items** |  |  |  |
|  | {%tr for buyout in buyout\_items %} |  |  |  |
|  | {{ buyout.name }} | **{{ buyout.unit\_price }}** | **{{ buyout.qty }}** | **{{ buyout.total\_price }}** |
|  | {%tr endfor %} |  |  |  |
| **5** | Databook. | Included | **1** | **Included** |
|  |  | **TOTAL** | **=** | **{{ grand\_total\_price }}** |

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|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **NO** | **ITEM** | **UNIT PRICE** | **QTY** | **TOTAL PRICE** |
| **1** | 1016mm Diameter Aux Fan that includes the mechanical components and Variable Pitch Rotor. | R 68 780,66 | **1** | **R 68 780,66** |
| **2** | 75kW, 2-pole, 525V, I.E.3 Motor. | R 46 741,50 | **1** | **R 46 741,50** |
| **3** | Databook. | Included | **1** | **Included** |
|  |  | **TOTAL** | **=** | **R 115 522,16** |

1. **EXCLUTIONS:**

* Bonds, retentions and penalties.
* VAT and taxes of any kind.
* All items not specifically included in the scope of supply.
* Third party inspection.
* Installation and commissioning.
* Delivery.

1. **DELIVERY AND DURATIONS:**

* Durations 4 – 6 working weeks depending on long lead items
* Delivery available at an additional cost.

1. **PRICE AND VALIDITY:**

All prices quoted are exclusive of VAT. Payment terms are subject to negotiation and will be agreed upon at the time of placing the order.

1. **TERMS AND CONDITIONS:**

Our offer and your subsequent order will be strictly based on **Air Blow Fans (Pty) Ltd** Standard Terms and Conditions of Sale and Tender, a copy of which is available upon request.

These include, but shall not be limited to the non-acceptance of consequential damages or losses, and any and all liabilities on **Air Blow Fans (Pty) Ltd** shall be capped at 10% of our contract value.

However, should the above Terms and Conditions not meet with your approval, we confirm our willingness to negotiate a mutually agreed set of Terms and Conditions which will be required to be in writing and approved by both parties.

1. **STANDARD WARRANTEE:**

Our equipment carries a warrantee period of 18 months from the date of delivery or 12 months from the date of installation, whichever takes place first, at which point any and

all liabilities on **Air Blow Fans (Pty) Ltd** and all its appointed sub-suppliers shall end. Should the 18-month period become a factor for any warrantee claims, written proof of the fan installation date would need to be furnished to **Air Blow Fans (Pty) Ltd**?

Our warrantee does not cover normal wear and tear caused through everyday operation and/or corrosive and erosive operating plant conditions. Furthermore, **Air Blow Fans (Pty) Ltd** cannot be held responsible for fan equipment failure that is not correctly maintained, installed, commissioned, protected and operated according to **Air Blow Fans (Pty) Ltd** recommendations and sound engineering standards and practices.

1. **COMPLIANCE:**

**Air Blow Fans (Pty) Ltd** confirm that every effort to interpret and comply with all your requirements have been met in our offer. However, should differences exist or you require changes to what we have offered, please do not hesitate to contact us for further assistance.

We trust the above proposal meets with your approval. However, should you require any further assistance and or information, please do not hesitate to contact us.

**Best Regards,**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**{{ user\_name }}**

**{{ user\_position }}**

**Air Blow Fans (Pty) Ltd**

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**Mobile No : {{ user\_tel\_number }}**

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