

COBWEBS AMERICA INC
1441 Broadway, 5th Floor
New York, NY 10018



Invoice

Bill to
PD HST Hartfprd Police Department 253 High street Hartford, CT 06103 USA

Information	
Invoice	4007
Document Date	09/24/19
Customer Code	Hartford Police

Description	Quantity	Unit Price	Amount
Cobwebs Technologies Web Intelligence Platform -Standard Scale Systems Package	1	\$ 38,250.00	\$ 38,250.00
Sub-Total			\$ 38,250.00
Tax			
Total Amount			\$ 38,250.00

Bank Details:

Bank Hapoalim B.M. New York
1120 Avenue of the Americas
New York, NY 10036
Routing/ABA Number: 026008866
SWIFT Code: POALUS33
For Credit to: Cobwebs America, Inc.
Account Number: 0140182701
Currency: USD
Account Type: Checking

Remarks:

Purchase Order # 20201185

Signature

Eyal Baehar



CITY OF HARTFORD
PROCUREMENT SERVICES
SUITE 100
550 MAIN STREET
HARTFORD, CT 06103

Purchase Order

Fiscal Year 2020

Page: 1 of 1

THIS NUMBER MUST APPEAR ON ALL INVOICES,
PACKAGES AND SHIPPING PAPERS.

Purchase Order #

20201185

THE CITY IS EXEMPT FROM FEDERAL, STATE
AND LOCAL TAXES: TAX EXEMPT #06-6001870

IMPORTANT

THE TERMS ON THE REVERSE SIDE AND/OR REFERENCED IN THE DESCRIPTION
AREA BELOW ARE PART OF THIS ORDER. DO NOT ACCEPT THIS ORDER UNLESS
YOU AGREE THAT THESE TERMS PREVAIL OVER ANY INCONSISTENT PROVISIONS
CONTAINED IN YOUR ORDER.

Supplier

Eyal Bachar
Cobwebs America Inc.
1441 Broadway Suite 5019
NEW YORK, NY 10018

Ship To

See Shipping Information Below

Bill To

PD HST
Hartford Police Department
253 High Street
HARTFORD, CT 06103

For Questions Regarding This Order Contact: PERRY-ANN MENDES at

VENDOR PHONE NUMBER	VENDOR FAX NUMBER	REQUISITION NUMBER	DELIVERY REFERENCE
1-404-903-7539		22001543	Sgt Chris Mastroianni
DATE ORDERED	VENDOR NUMBER	DATE REQUIRED	FREIGHT METHOD/TERMS
09/24/2019	61662		
DEPARTMENT/LOCATION			
POLICE HEADQUARTERS			
NOTES			

Web Intelligence Investigations Platform

The Above Purchase Order Number Must Appear On All Correspondence - Packing Sheets And Bills Of Lading

Per proposal. Contact Sgt Chris Mastroianni (860)757-4295

ITEM #	DESCRIPTION / PART #	QTY	UOM	UNIT PRICE	EXTENDED PRICE
1	Cobwebs Technologies Web Intelligence Platform - Standard Scale Systems Package (100 Searches per day, 50 analysis per day, 10 parallel live queries per day. See quote for detailed specifications. GL Account: 25721200 - 573538 - P9007 Commodity Code: 92003 Application Service Provider (ASP) (Web Based Hosted) Ship To: Hartford Police Department 253 High Street HARTFORD, CT 06103	1.0	EACH	\$38,250.00	\$38,250.00

GL SUMMARY

25721200 - 573538 - P9007

\$38,250.00

Total Ext. Price	\$38,250.00
Total Sales Tax	\$0.00
Total Freight	\$0.00
Total Discount	\$0.00
Total Credit	\$0.00
Purchase Order Total	\$38,250.00

Director of Finance

VENDOR COPY

City of Hartford Standard Purchase Order Terms

Document #1001

Supplier agrees: not to discriminate against its employees because of race, color, religion, sex or national origin, the clause set forth in 41 CFR60 7414 is a part of this contract by reference to the extent applicable; to comply with all applicable Federal laws, regulations, orders and rules pertaining to a subcontractor under a government contract including the affirmative action requirements of Executive Order 11246.

Any order placed is subject to the following:

1. All deliveries are inside, destination unless otherwise specified on the Purchase order.
2. Invoice and bill of lading or other notice containing complete shipping information must be mailed at time of shipment.
3. Purchaser's order number must be shown on all packages, invoices and correspondence.
4. Acknowledgement of order and advice regarding approximate shipping date is required immediately upon receipt of this order.
5. Purchaser is exempt from the Conn. Sales Tax under G.S..Sect. 12 412 (A), Federal Excise Taxes, and the provisions of the Federal Robinson Patman Act.
6. Supplier warrants that the merchandise supplied hereunder will be of good workmanship and material, free from defects and in accordance with specifications and if the intended use thereof has been made known to Supplier that it is adequate for that intended use.
7. Any term or condition stated by Supplier in acknowledging or otherwise accepting this offer shall be considered to be a proposal for addition to the contract and shall not become part of the contract unless specifically accepted in writing by Purchaser.
8. It is agreed that goods delivered shall comply with all Federal, State or local laws relative thereto, and that the Supplier shall defend and save the Purchaser harmless against any actions or claims brought against it for losses, costs or damages by reason of actual or alleged infringements, patent.
9. In case of default by the Supplier, Purchaser may, along with any other remedies provided by law, procure the articles or services from other sources and charge the Supplier any excess costs incurred or damages occasioned thereby.
10. Supplier warrants that all goods and services furnished hereunder will be designed, constructed and performed so as to comply with the Williams-Steiger Occupational Safety and Health Act of 1970, as amended from time to time, and the rules, regulations and standards issued thereunder by any applicable governmental authority which as of the date of this agreement will apply to the goods and services furnished hereunder.
11. The payment shall become due after the receipt of Supplier's invoice and the passage of a reasonable time for inspection of merchandise or confirmation that the service performed was acceptable.



October 21, 2019

Chris Mastroianni

Hartford PD

50 Jennings Rd Hartford, CT 06120

Re: City of Hartford, Purchase Order # 20201185

Dear Mr. Mastroianni

Cobwebs Technologies would like to thank you for your business and look forward working with you.
Hartford PD license is active since October 7th, 2019 for 12 months period expiring by October 8th, 2020.

This letter is to acknowledge PO value inline with COBWEBS four years multiyear discount program.

Please do not hesitate to contact us in any questions or concerns.

Attached you can find invoice # 4007.

Best Regards,

Rona Abramovitz | Office Manager, North America

Office: +1 212 201-9256 | **Mobile** +1 201 937-9707

1441 Broadway, Suite 5019, New York, NY 10018

Website www.cobwebs.com



City of Hartford

Sole Source Justification Form

(Please refer to Sole Source Procurement Policy for further Explanation)

Date: 8/7/19

Requestor: Sgt. Chris Mastrolanni, Vice, Intel & Narcotics Division
Special Operations Group – Capital City Crime Center (C4)

Department: Hartford Police Dept.

Sole Source Vendor: Cobwebs Technologies Tangles

Amount of Request: \$38,250

Part I – Detailed Explanation of Product or Services

Cobwebs Technologies Tangles product is a web intelligence platform that monitors online activity, collects and analyzes data from several digital channels, including open, deep and dark web, mobile and social media. Tangles' engine provides analysts the capability to search analyze and monitor for people based on their attributes (name, phone, email etc.), keyword (gun, drugs, shoot, etc., groups (gangs, terrorists etc.) and to evaluate and monitor locations, forums and more. Triggering real-time alerts, the platform notifies law enforcement of malicious activities, individual actors, and their social relations.

In January 2018, Cobwebs approached the Hartford Police Department's Capital City Crime Center to use the software for a trial period. During this time, Tangles was helpful re: several high profile events/incidents, including concerts, protests, auto/rim thefts and most recently in the New Canaan missing person. Cobwebs customized several features based on our input in order to meet Hartford's specific needs.

Part II – Sole Source Justification Criteria

Please select the most appropriate justification: (Uniqueness, Legitimacy, Compatibility, Compliance.)

Uniqueness, Compatibility

Part III – Business Rationale

Be specific in answering all questions and attach additional pages if necessary.

1. Why is the requested vendor the only one that can satisfy the requirements and what are the unique properties that are unavailable with any other vendor? Give specific characteristics, compatibilities, capabilities and requirements.

Cobwebs Technologies is the sole source vendor of Tangles software. This OSINT (Open Source Intelligence) comprehensive software product is copy right protected. There are no other standalone products available for purchase that would deliver the same functionality as Tangles.

Cobwebs Tangles comprehensive unique capabilities:

- Coverage of all web layers: Social Media (not limited to specific service), Open Web, Deep Web & Dark Web (most products focus in 1-2 layers).
- NON API dependency - Ability to retrieve content independently from provider API. This ensure system ongoing performance sustainability and continuous access to intelligence (i.e. other platform for example were blocked counting on API only).
- Ability to use wide entity investigate leads for search inputs within the same platform – Phone number, Email address, Name, locations.
- Fully integrated automated multi-layer product provides deep web investigation tool and continuous target web monitoring (most available products are monitoring only).
- Deep Target Profiling with social link analysis.

- Monitoring of various items -- keywords, hashtags, specific accounts, groups, pages, websites, geofences.
- Complete automation with no requirement for technical analyst maintenance of entities, accounts or other virtual agents.
- Embedded photo text recognition utilizing OCR.

2. What alternative sources were reviewed & evaluated to support this claim? Please summarize findings.

HPD requested and received the attached quote from "Media Sonar". In addition, they also provided us with a product demo, however, they were unable to meet our investigative needs. We also requested a quote from "Babel Street", however, they declined to respond to our request for price proposal until we entered into a trial demo period with them.

3. Will this purchase obligate the City for future purchases, such as maintenance? If yes, please describe.

A 48-month subscription rate would cost \$38,250 annually with no maintenance cost for upgrades, issues etc.

4. What efforts were made to get the best possible price and why is it considered to be fair and reasonable?

This platform has a market value of \$60,000 per year for other cities and we successfully negotiated a discounted rate of \$38,250 annually for a 48-month subscription.

5. Any other information that supports the need for the sole source request.

Part IV – Approvals *(Purchasing Agent approval required if amount greater than \$10,000)*


Department Head

8/15/2019
Date


Purchasing Agent

8/29/19
Date

To: City of Hartford, CT

Re: COBWEBS Technologies — Sole Source Letter

This letter is written to confirm that COBWEBES TECHNOLOGIES is the sole source vendor of the following products in the United States: Tangles.

This OSINT (Open Source Intelligence) comprehensive software product is copy right protected. There are no other standalone products available for purchase that would deliver the same functionality as Tangles.

COBWEBS Tangles comprehensive unique capabilities:

- Coverage of all web layers: Social Media (not limited to specific service), Open Web, Deep Web & Dark Web (most products focus in 1-2 layers).
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- Deep Target Profiling with social link analysis.
- Monitoring of various items -- keywords, hashtags, specific accounts, groups, pages, websites, geofences.
- Complete automation with no requirement for technical analyst maintenance of entities, accounts or other virtual agents.
- Embedded photo text recognition utilizing OCR.

COBWEBES TECHNOLOGIES determines the prices for above-named products because of exclusive distribution and marketing rights in United States (in certain other territories there are additional non-exclusive resellers appointed by COBWEBES TECHNOLOGIES that are subject to its pricing). For further information, please feel free to contact me at 404-903-7539 or at eyal.bachar@cobwebs.com.

Eyal Bachar | Managing Director, North America

Cell +1 404 903-7539

Website www.cobwebs.com



From: Montanez, Thea
Sent: Wednesday, September 18, 2019 3:59 PM
To: Thody, Jason C.
Subject: FW: HPD Sole Source - Cobwebs
Attachments: CobWeb Sole Source FY 19_20.pdf

Importance: High

Chief –

It's my understanding that the purchase of Cobwebs Technology was time sensitive, therefore, I've been following up with Procurement to ensure they're following up accordingly. Can you please have Pam and/or another member of your team enter the requisition for services so they can approve the sole source request?

Thanks! t.

From: Sheppard, Susan
Sent: Wednesday, September 18, 2019 2:12 PM
To: Montanez, Thea
Subject: Re: HPD Sole Source - Cobwebs

Good Afternoon Thea

We signed the sole source we are currently awaiting for HPD to enter the requisition for services. I will add the sole source once we receive the requisition in MUNIS. Please let me know if you have any questions or concerns.

From: Montanez, Thea
Sent: Wednesday, September 18, 2019 2:03 PM
To: Sheppard, Susan
Subject: HPD Sole Source - Cobwebs

H Sue –

A couple of weeks ago, Leigh Ann asked about the status of a sole source request from HPD re: Cobweb software and she indicated that Pam Mendes needed to enter the purchase as a req so you could approve it. Has that been done already?

Thanks, Sue! Thea

From: Citta, Steven
Sent: Thursday, March 15, 2018 7:50 PM
To: Green, Brian
Subject: Re: Worcester Police Visit

Sounds good

Detective Steven Citta

Hartford Police Department

Vice, Intelligence, & Narcotics Division

Capital City Command Center (C4)/Bomb Squad

50 Jennings Road

Hartford, CT 06120

Desk: (860) 757-4489

Warning: This document is UNCLASSIFIED//LAWENFORCEMENT SENSITIVE (U//LES). It contains information that may be exempt from public release under the Freedom of Information Act (5 U.S.C. 552). It is to be controlled, stored, handled, transmitted, distributed, and disposed of in accordance with HPDC4 policy relating to LES information and is not to be released to the public, the media, or other personnel who do not have a valid "need-to-know" without prior approval of an authorized HPDC4 official. No portion of this report should be furnished to the media, either in written or verbal form.

From: Green, Brian
Sent: Thursday, March 15, 2018 7:38:49 PM
To: Citta, Steven
Subject: Re: Worcester Police Visit

I got the two I need to go so let's book it.

Sent from my iPhone

On Mar 15, 2018, at 5:51 PM, Citta, Steven

March 30th would work best. It's Good Friday so I think our civilians are forced off for the holiday but that shouldn't be an issue.

Detective Steven Citta

Hartford Police Department

Vice, Intelligence, & Narcotics Division

Capital City Command Center (C4)/Bomb Squad

50 Jennings Road

Hartford, CT 06120

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From: Green, Brian

Sent: Thursday, March 15, 2018 5:49:12 PM

To: Citta, Steven

Subject: RE: Worcester Police Visit

Thanks for getting back. Deputy says if given the choice a Friday 1000 or later works. March 30 or April 20. If neither of these is good send me some dates and times and we can work around you no problem
Brian

From: Citta, Steven

Sent: Thursday, March 15, 2018 5:43 PM

To: Green, Brian

Subject: Re: Worcester Police Visit

Hi Brian,

We can absolutely accommodate another visit. What are some time frames you had in mind?

As far as cobwebs, I can get you some contact info for them tomorrow when I'm back in the office and I'll forward it to you.

Detective Steven Citta

Hartford Police Department

Vice, Intelligence, & Narcotics Division

Capital City Command Center (C4)/Bomb Squad

50 Jennings Road

Hartford, CT 06120

Desk: (860) 757-4489

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From: Green, Brian

Sent: Thursday, March 15, 2018 5:05:35 PM

To: Citta, Steven

Subject: Worcester Police Visit

Good afternoon, I am Officer Brian Green with the Worcester Police department Real Time Crime Center (RTCC). Several weeks ago myself and some of my fellow Officers were fortunate enough to visit your center. We had several members of our group that were unable to attend that day including the Deputy Chief in charge of our RTCC and the head of our IT/Tech Services division. Upon returning from our visit I explained to both how they had missed out and how impressed we were with your center. My Deputy has asked me to reach out and see if we could set up another visit if it's not too much trouble. We are also very interested in Cobwebs Technology if they are not there could you send me some contact info to reach out to them also. If someone from your office could get back to me and we could work something out it would be greatly appreciated. Thank you, Brian

From: Green, Brian
Sent: Thursday, March 15, 2018 7:00 PM
To: Citta, Steven
Subject: RE: Worcester Police Visit

Let me send that out I'll get back to you. Thank you

From: Citta, Steven
Sent: Thursday, March 15, 2018 5:52 PM
To: Green, Brian
Subject: RE: Worcester Police Visit

March 30th would work best. It's Good Friday so I think our civilians are forced off for the holiday but that shouldn't be an issue.

Detective Steven Citta

Hartford Police Department

Vice, Intelligence, & Narcotics Division

Capital City Command Center (C4)/Bomb Squad

50 Jennings Road

Hartford, CT 06120

Desk: (860) 757-4489

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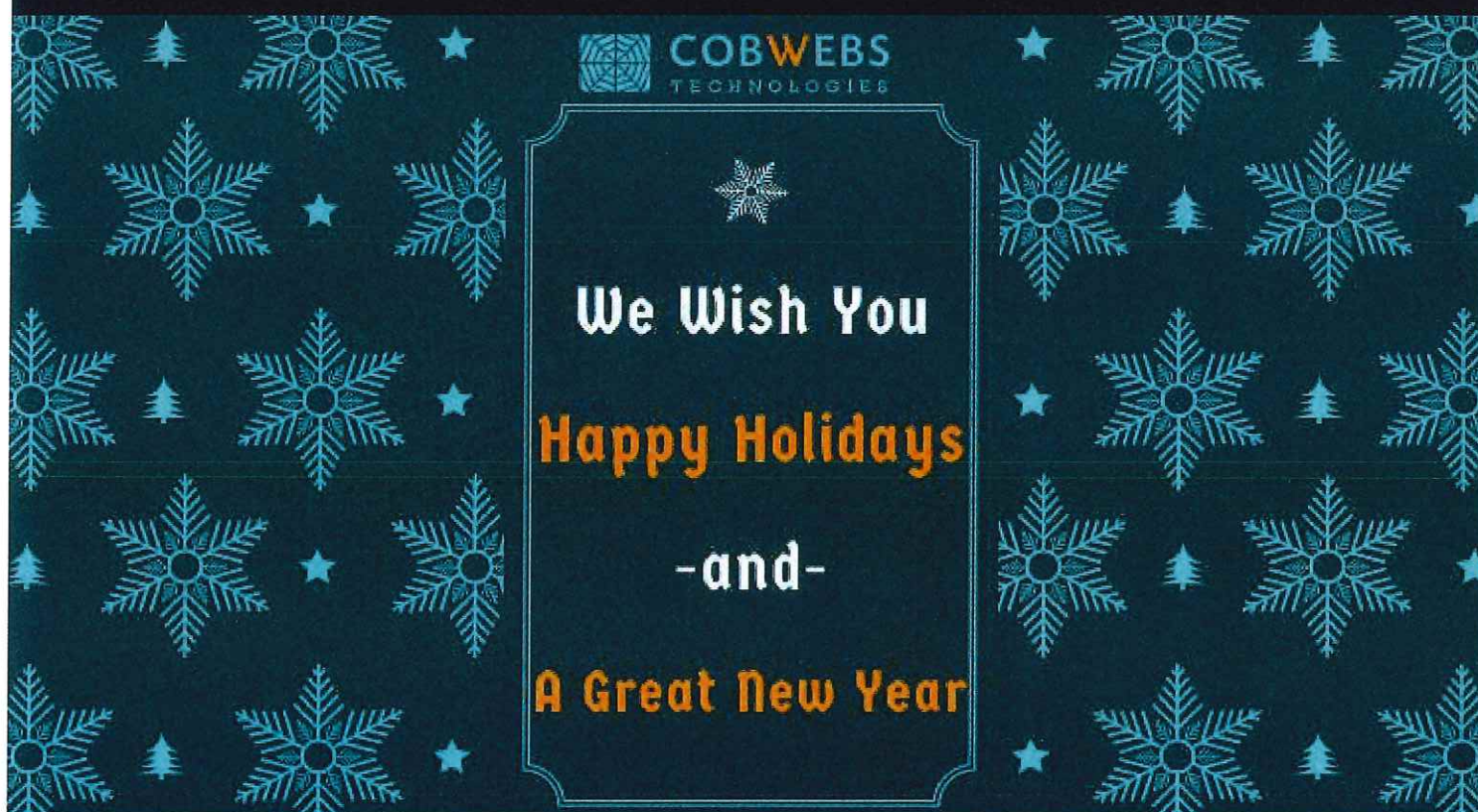
From: Green, Brian
Sent: Thursday, March 15, 2018 5:49:12 PM
To: Citta, Steven
Subject: RE: Worcester Police Visit

Thanks for getting back. Deputy says if given the choice a Friday 1000 or later works. March 30 or April 20. If neither of these is good send me some dates and times and we can work around you no problem Brian

From: Cobwebs Technology <info@cobwebs.com>
Sent: Wednesday, December 1, 2021 8:00 AM
To: hpdc4
Subject: Happy Holidays and Happy New Year from Cobwebs Technologies

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe. Please contact the helpdesk at 860-757-9411 if you have any questions.

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About Cobwebs Technologies

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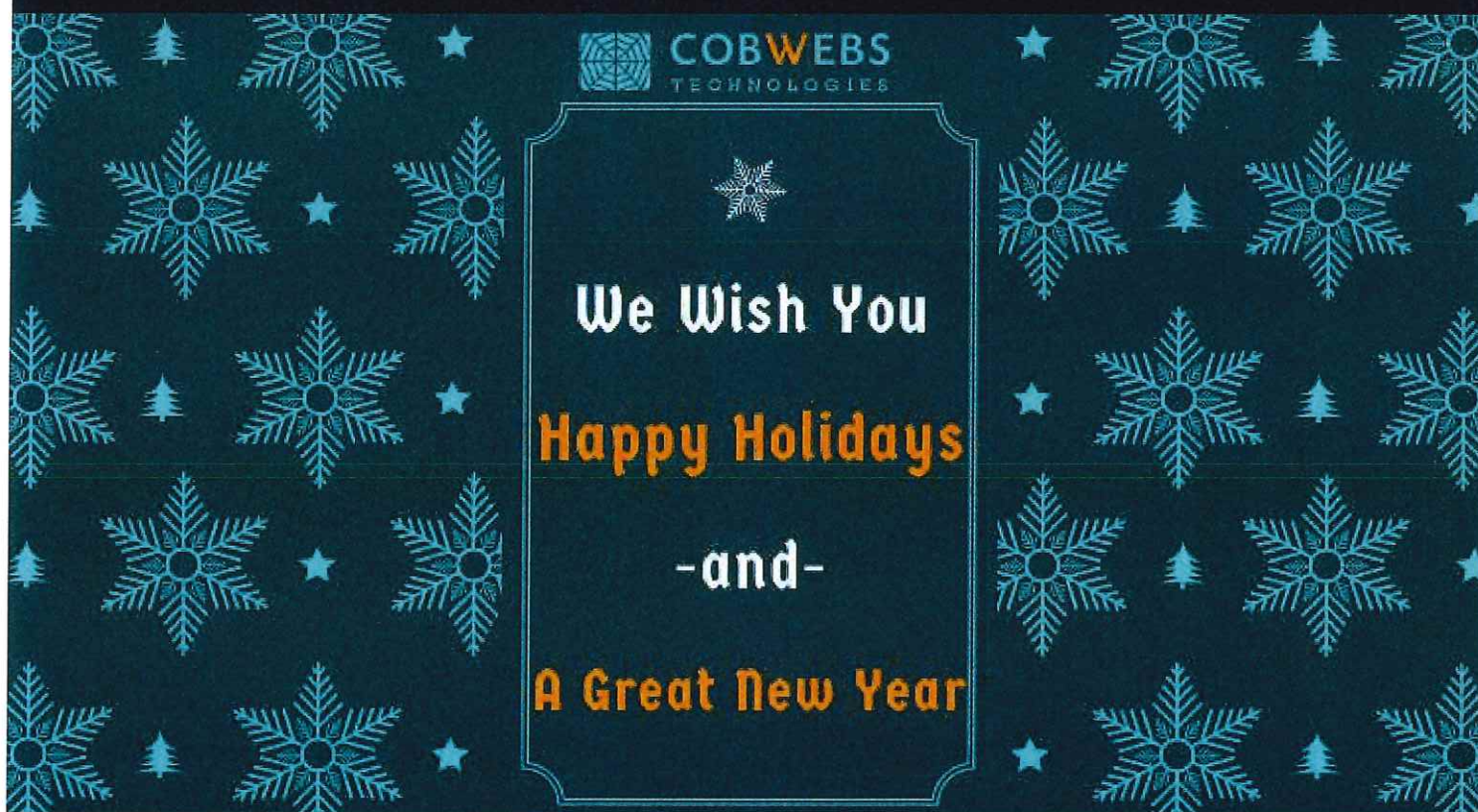
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From: Cobwebs Technology <info@cobwebs.com>
Sent: Wednesday, December 1, 2021 7:56 AM
To: Medina, Kenneth E.
Subject: Happy Holidays and Happy New Year from Cobwebs Technologies

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From: Cobwebs Technology <info@cobwebs.com>
Sent: Wednesday, December 1, 2021 7:49 AM
To: Mastroianni, Christopher
Subject: Happy Holidays and Happy New Year from Cobwebs Technologies

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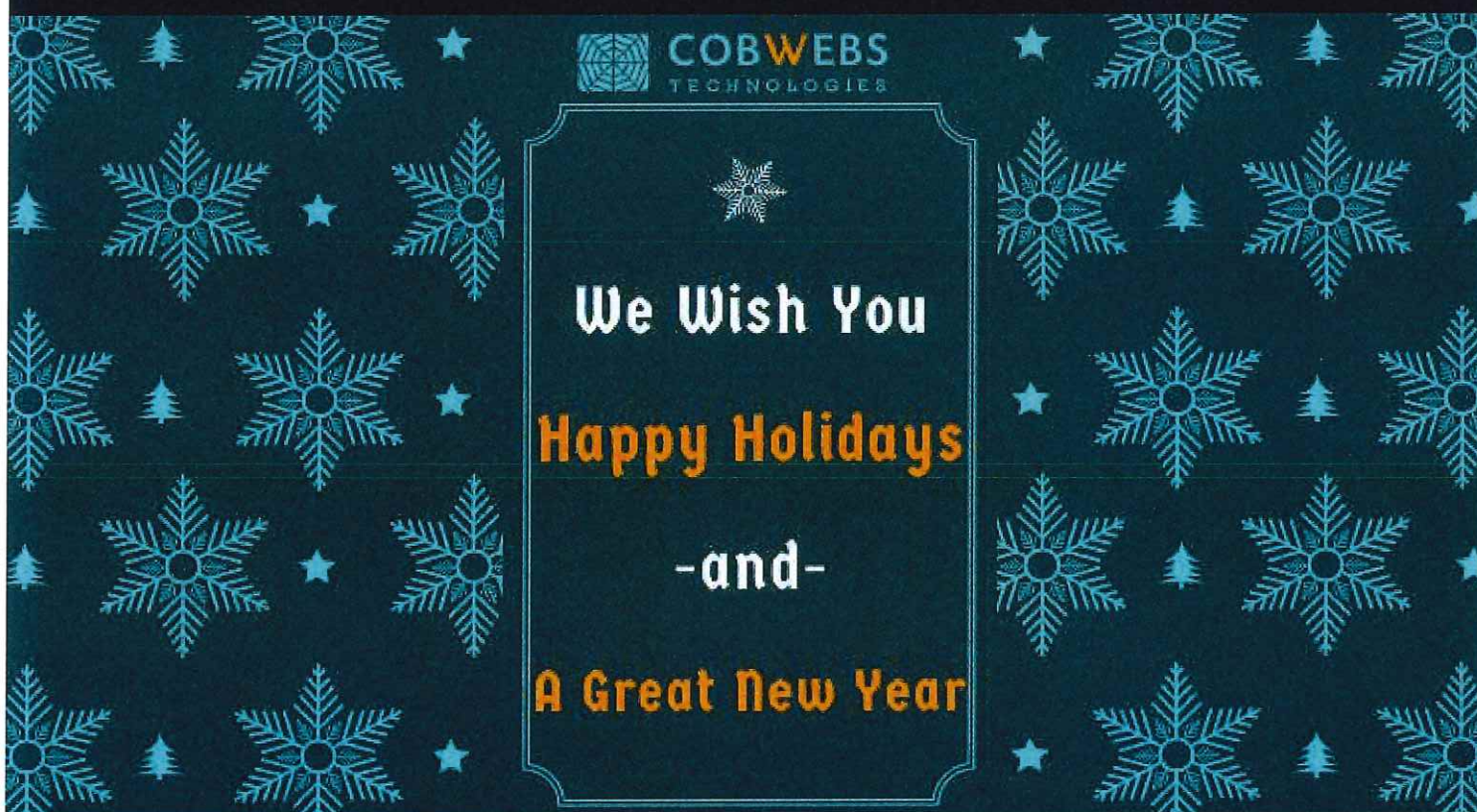
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From: Cobwebs Technology <info@cobwebs.com>
Sent: Wednesday, December 1, 2021 7:48 AM
To: Quint, Josh
Subject: Happy Holidays and Happy New Year from Cobwebs Technologies

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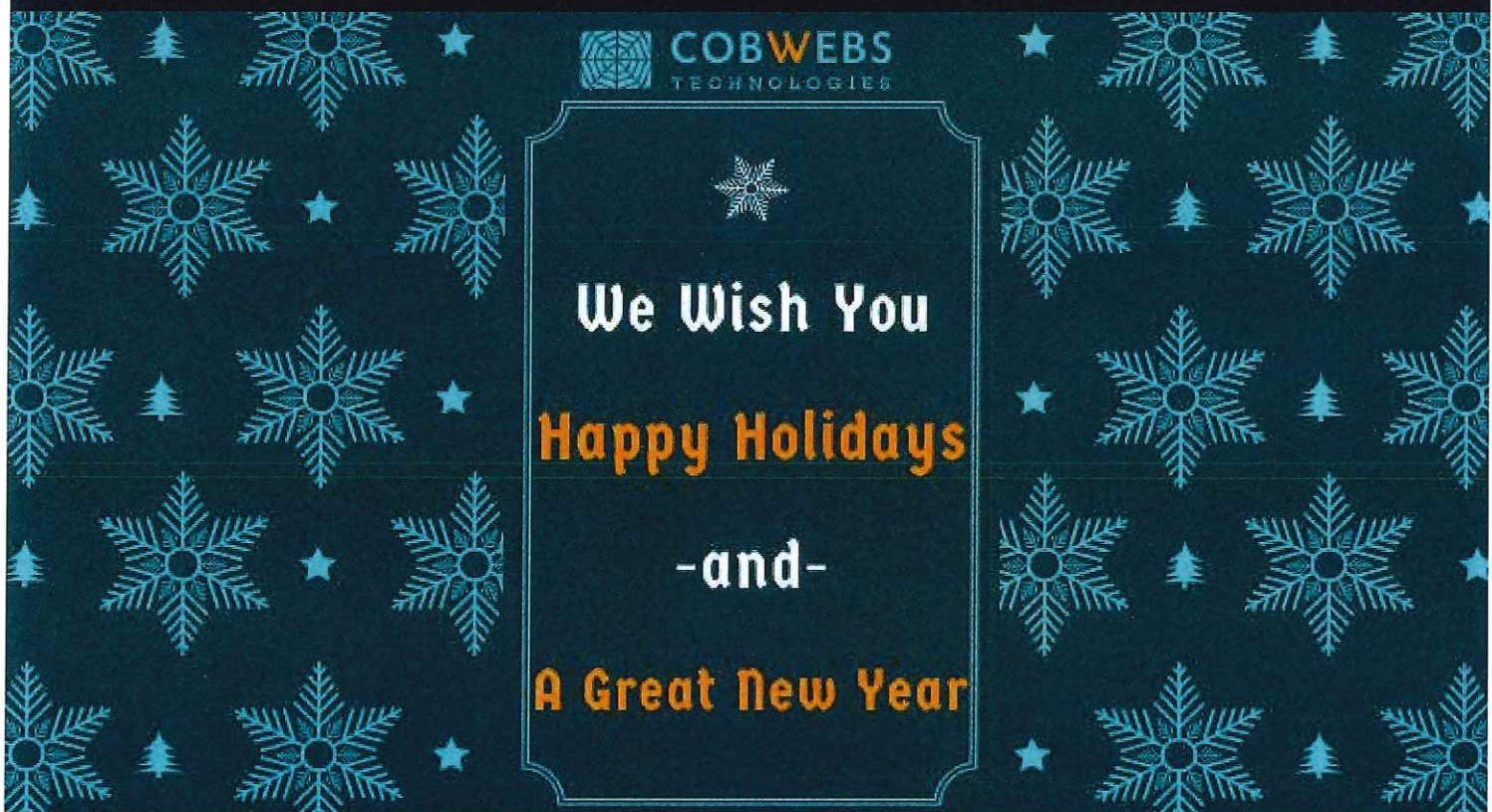
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From: Cobwebs Technology <info@cobwebs.com>
Sent: Wednesday, December 1, 2021 7:27 AM
To: O'Reilly, Krista
Subject: Happy Holidays and Happy New Year from Cobwebs Technologies

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Mendoza, Denise

From: Mendes, Perry-Ann (Pam)
Sent: Thursday, September 19, 2019 11:55 AM
To: Ajodhi, Dalia M.
Subject: FW: HPD Sole Source - Cobwebs
Attachments: CobWeb Sole Source FY 19_20.pdf; ATT00001.htm

Dalia,

The only thing that is required for Cobwebs is the attached sole source.

Please release.

Thanks,

Pam

From: Watson, Sonia
Sent: Thursday, September 19, 2019 1:37 AM
To: Mendes, Perry-Ann (Pam)
Subject: Fwd: HPD Sole Source - Cobwebs

Good morning Pam,
Do you have a status on this situation?
Did you accomplish the steps required for procurement to proceed?

Thanks
DC Watson

Sent from my iPhone

Begin forwarded message:

From: "Thody, Jason C."
Date: September 18, 2019 at 19:12:35 EDT
To: "Watson, Sonia"
Subject: Fwd: HPD Sole Source - Cobwebs

DC,

Please follow up on this with Pam first thing tomorrow.
This is time sensitive and I hope it is not being delayed on our end.

Let me know ASAP.

Thanks.

Jason C. Thody

Interim Chief of Police
Hartford Police Department
253 High Street
Hartford, CT 06103
(860) 757-4225

----- Original message -----

From: "Montanez, Thea"
Date: 9/18/19 3:58 PM (GMT-05:00)
To: "Thody, Jason C."
Subject: FW: HPD Sole Source - Cobwebs

Chief –

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