

Phase 2: Org Setup & Configuration

Goal: To prepare the Salesforce environment through setup and configuration to support the Healthcare management system.

1. Salesforce Editions

Edition Used: Salesforce Developer Edition (Dev Org) – free, full-featured org for testing and configuration.

Rationale: Suitable for healthcare project prototyping, customizations, and testing before moving into production.

2. Company Profile Setup

- **Company Name:** Hospital Appointment & Health Tracker System
- **Default Locale:** English (India)
- **Currency:** Indian Rupee (INR) – primary; USD enabled for international patients.
- **Default Time Zone:** Asia/Kolkata (IST)
- **Business Address:** Hospital HQ (configurable).

Configured Organization Name, Locale, Time Zone, and Currency.

Enabled INR as primary currency for local billing and USD for international use.

Prepared base org settings.

3. Business Hours & Holidays

- **Standard Business Hours:** 9:00 AM – 8:00 PM IST (Monday–Saturday).
 - **Holidays Configured:** Republic Day (26 Jan), Independence Day (15 Aug), Gandhi Jayanti (2 Oct), Diwali, and local holidays.
 - **Purpose:** Ensures appointment scheduling, escalations, and automated reminders respect working days and timings.
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4. Fiscal Year Settings

- **Type:** Standard Fiscal Year (Jan–Dec).
- **Reason:** Aligns with hospital billing and insurance cycles.
- **Future:** Custom fiscal year can be enabled if required by hospital policy.

5. User Setup & Licenses

User Types Configured:

1. **Patient User** (Community/Experience Cloud License) → Register, book appointments, and view health records.
 2. **Doctor User** (Salesforce Platform License) → Manage appointments, update health records, and prescriptions.
 3. **Reception Staff User** (Salesforce Platform License) → Manage bookings, rescheduling, and patient inquiries.
 4. **Hospital Admin User** (Salesforce License) → Manage hospital dashboards, billing, and reports.
 5. **System Admin User** (Salesforce License) → Manage overall Salesforce Org.
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6. Profiles

Patient Profile: Limited access (book appointments, view/update personal info, see their own health records).

- **Doctor Profile:** Can view their patients, update records, and manage appointments.
 - **Reception Staff Profile:** Manage bookings, cancellations, and patient records.
 - **Hospital Admin Profile:** Full reporting and monitoring rights.
 - **System Administrator:** Full org access.
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7. Roles

Hierarchy Setup:

- System Admin (Top)
- Hospital Admins
- Doctors
- Reception Staff
- Patients

Role hierarchy ensures visibility (e.g., Admins can see all appointments, Doctors see only their patients, Patients see only their own records).

8. Permission Sets

Additional access via permission sets:

- **Reports_Access:** For Admins to create/modify reports.
- **Analytics_Access:** For Doctors to view patient analytics dashboards.
- **Appointment_Access:** For Reception Staff to manage appointment records.
- **Health_Record_Update:** For Doctors to edit patient vitals & prescriptions.

- Assigned permission sets as per role requirements.
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9. Org-Wide Defaults (OWD)

- **Appointment Data:** Controlled by Parent (linked to Patient & Doctor).
 - **Patient Records:** Private – visible only to patient, their doctor, and admins.
 - **Doctor Records:** Public Read Only – visible to admins, restricted to doctors themselves.
 - **Billing Data:** Private – visible to patient and admins only.
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10. Sharing Rules

- Doctors can view and manage only their assigned patient records.
 - Reception staff can update appointments for all patients.
 - Hospital Admins have full visibility of all records.
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11. Login Access Policies

- Restrict patient portal logins to 6 AM – 11 PM IST.
 - Enforce IP restrictions for hospital staff and admins.
 - Enable Two-Factor Authentication (2FA) for system admins and doctors.
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12. Dev Org Setup

- Created free Salesforce Developer Org as baseline.
 - Enabled **Experience Cloud** for patient portal.
 - Installed **VS Code + SFDX CLI** for implementation.
 - Setup GitHub repository for version control.
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13. Sandbox Usage

- Developer Sandbox for testing.
 - For production scale: Partial Sandbox for demo data, Full Sandbox for UAT.
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14. Deployment Basics

- Configurations and custom objects built in Dev Org/Sandbox.
- Deployment to Production via Change Sets (profiles, roles, flows, objects).
- Version control with GitHub (for Apex classes, Lightning components).

Phase 2 Deliverable

By the end of Phase 2, we have:

- Configured company setup, users, profiles, roles, and OWDs.
- Enabled Experience Cloud portal for patients.
- Setup security, login policies, and sharing models.
- Prepared sandbox & deployment plan for upcoming phases.