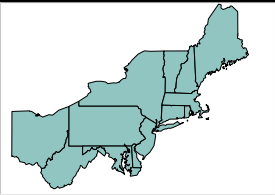


Sales Comparison of East & Central Region

Primary Region -East

Total Sales	\$679K
Avg Sales per Order	484
No. of Customer	674
No. of Orders	1,401
No. of Product Sold	1,422



Secondary Region -Central

Total Sales	\$501K
Avg Sales per Order	427
No. of Customer	629
No. of Orders	1,175
No. of Product Sold	1,310



Sub-Catego..	Max. Sales	Min. Sales	Total Sales		
Phones	4,549	3	\$101K		\$45K
Chairs	4,416	48	\$96K		\$34K
Storage	2,934	8	\$72K		\$7K
Machines	9,100	13	\$66K		\$53K
Binders	4,355	1	\$53K		\$44K
Copiers	11,200	480	\$53K		\$96K
Accessories	2,310	3	\$45K		\$53K
Bookcases	4,405	35	\$44K		\$4K
Tables	2,065	27	\$39K		\$1K
Appliances	2,625	2	\$34K		\$29K
Furnishings	1,049	3	\$29K		\$3K
Paper	448	3	\$20K		\$66K
Supplies	4,664	3	\$11K		\$20K
Art	289	2	\$7K		\$101K
Envelopes	362	2	\$4K		\$72K
Labels	122	3	\$3K		\$11K
Fasteners	41	1	\$1K		\$39K

Sub-Catego..	Max. Sales	Min. Sales	Total Sales		
Chairs	3,505	27	\$85K		\$34K
Phones	2,736	6	\$72K		\$24K
Binders	9,893	1	\$57K		\$6K
Storage	1,555	9	\$46K		\$57K
Tables	2,679	67	\$39K		\$24K
Copiers	17,500	320	\$37K		\$85K
Accessories	1,929	2	\$34K		\$37K
Machines	8,160	84	\$27K		\$5K
Bookcases	2,396	68	\$24K		\$1K
Appliances	2,405	0	\$24K		\$15K
Paper	629	4	\$17K		\$2K
Furnishings	1,336	2	\$15K		\$27K
Supplies	4,164	2	\$9K		\$17K
Art	210	1	\$6K		\$72K
Envelopes	605	2	\$5K		\$46K
Labels	492	2	\$2K		\$9K
Fasteners	58	2	\$1K		\$39K