# Real Time Delivery Trend Performance Purdue Student Labs

April 25, 2024



## Agenda

- Business Problem & Objectives
- Analytical Problem Framing
- Approach to Solution
- Impact

## **Business Problem** & Objectives



### **Business Problem**

**The Problem:** The commodity managers of a leading wielding equipment manufacturer manually review the quarterly reports, taking a reactive approach to address supplier performance issues

• The static manual scorecards review about 10% of the total suppliers, leading to potential gaps.

- Quarterly data is outdated and can misrepresent a supplier's current delivery trends.
- The current scorecards capture suppliers score on delivery performance and is not reflective of other areas such as production planning or stockout risk analysis.

## **Business Objectives**



**Key Metrics Comparison** 



**Risk Rating** 



**Real Time Reporting** 

Supplier Delivery Performance (Full shipment)

Supplier Stockout Risk (Scorecard using Key Metrics) Alerts and ROP (Threshold on Supplier Score) Tracking delivery trend (Reduce report latency by 100%)

- Gauge monthly delivery performance & aging view at a Supplier, Material, Commodity and Plant levels
- Compare and analyze documented lead times to actual delivery dates
- Identify top 10 Suppliers, **Materials Commodities and** Plants by # late deliveries and days overdue

- Calculate a stockout risk rating by supplier for commodity managers
- **Stockout prediction for** contingency planning

- Send real-time alerts to commodity managers based on threshold metric
- Generate recommended ROP and safety stock levels based off delivery performance
- Increase in delivery efficacy and production by 40%

- Allow commodity managers to investigate historical delivery performance by supplier or material
- Replace quarterly scorecards with real time BI dashboard



Recommended **ROP** 



**Improve Supplier Management** 

Stockout **Risk rating** 



Real-time **Tracking** 

Risk



Mitchell E. Daniels, Jr. **School of Business** 

**Performance Assessment** 

Reduced **Stockout** 

## Target Audience

This project is focused on creating value for two primary user groups:



#### **Executives**

(concerned with managing the broad portfolio of products and the impact to financials)

- Real-Time Performance Insights: Delivers instant snapshots of supplier timeliness for actionable insights.
- Customizable Data Views: Allows detailed data selection at various levels—Supplier, Material, Commodity, Plant—to suit specific analytical needs.
- Data-Driven Decision Making: Enables managers to make informed choices and effectively communicate with suppliers using data-supported insights.



#### Commodity Managers

(concerned with managing supplier risks and long-term relationships and personal portfolio performance)

- Personalized Oversight: Allows Commodity Managers to use personal filters for monitoring specific supply chain performance, across all levels.
- Quantitative Performance Metrics: Provides stockout scores to quantify supplier timeliness and performance.
- Proactive Alert System: Sends email alerts for significant performance breaches, aiding swift contingency planning.

## Analytical Problem Framing



### **Transition to Future State**

**Current State** 

**Ideal Future State** 

Reporting Frequency	Quarterly
Data Reporting	Manual
Scope of Monitoring	Limited to 10% suppliers
Analysis Approach	Reactive, with static manual scorecards to review of delivery trends
Metric	Only the Delivery performance (supplier scorecard) which is not applied stockout risk analysis
Impact	Limited scope of monitoring leads to minimal impact on overall supply chain efficiency.

**Real Time** 

Automated system (Dashboard)

Covers all suppliers and inventory

Proactive, with automated dashboards,
KPI based alerts to pre-emptively address issues

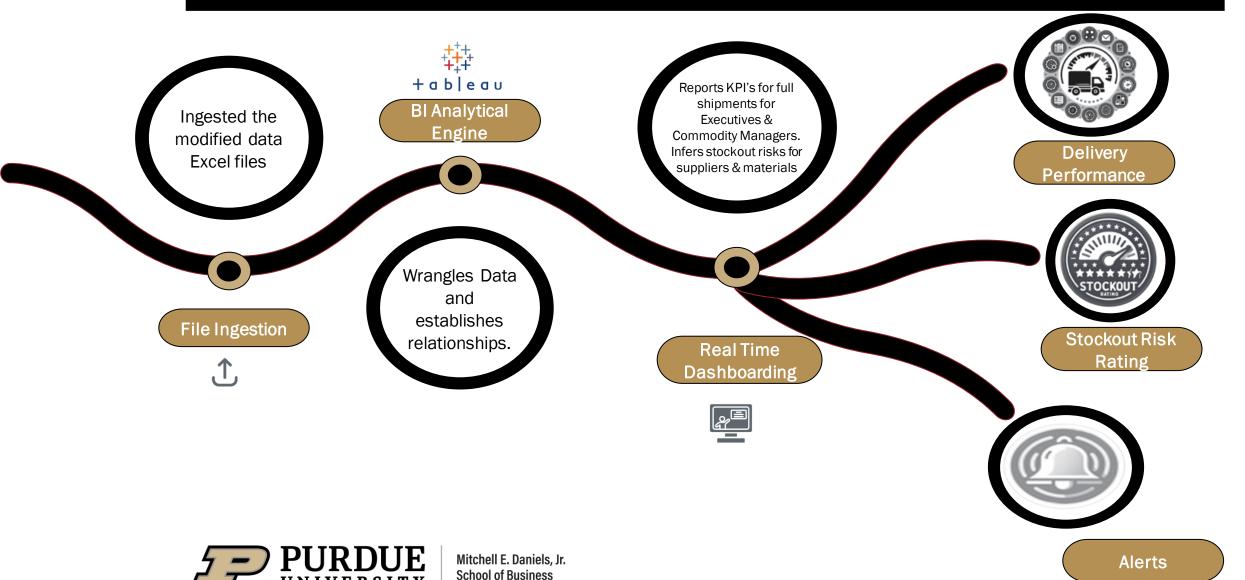
Comprehensive analysis including delivery performance, supplier performance and stockout risk analysis

Maximized scope of monitoring leads to increased financial savings, no report latency, optimized production efficiency.

## Approach



## Methodology



## **Supplier Risk Score**

#### **Identify Metric**

- Calculating Total Deliveries
   based on Early, On-time, Late
   and In progress shipments
- Frequency of Late deliveries
  (FLD) and Average Late Days
  (ALD)

#### Normalize

- Normalized FLD and ALD at 0-100 scale.
- Post analysis we considered
   0.5 for FLD and 42 for ALD as
   base maximum.

#### Assign Risk Score

- Assigned weights for FLD:
   0.25 and ALD: 0.75.
- Calculated Risk Rating on a scale of 0-10 as below:
  - 0 to 3 High Risk
  - 4 to 6 Medium Risk
  - 7 to 10 Low Risk

## Risk Modeling

#### Stockout Risk Model

- We used XG Boost Regression model with multi-class probabilities 1500 trees.
- Hyperparameters tunings resulted in model with best result having max depth of 7 and learning rate of 0.1

#### **Model Performance**

- Model selection based on lowest RMSE & highest R Square gave following result:
  - Model RMSE: 0.36
  - Model MAE: 0.2
  - Model R Square: 98.7%

## Risk Forecasting Maintenance & Frequency

Activity	Frequency
Data Update	Real-time
Risk Rating Forecasting	Monthly
Model Execution	Monthly
Notifications to Commodity Manager	Monthly





## Impact



## **Impact**



#### **Delivery Tracking:**

From quarterly to daily updates, eliminating report latency by 100%



#### **Supplier Delivery Rate**

Every Supplier has been rated on a scale of 0 -10. Giving data driven knowledge to commodity managers for contingency plans



#### Alerts & ROP:

Optimal stock, aiming for full delivery efficacy and increase in production.



#### Forecasting:

Stockout prediction for contingency planning and alternative sourcing with RMSE 0.3

