

GM% by Quarters (sub_zone)

FILTERS

FY 2019

GM % Customer	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.54%	42.4%
NA	35.1%	35.4%	35.4%	35.72%	35.4%
NE	36.6%	37.0%	36.5%	36.56%	36.7%
ROA	44.5%	44.3%	44.0%	44.48%	44.4%
SE	44.5%	44.1%	44.0%	44.16%	44.2%

FILTERS

FY 2020

GM % Customer	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.35%	32.13%	32.4%	32.03%	32.2%
NA	39.87%	40.06%	39.1%	39.67%	39.8%
NE	37.65%	37.84%	38.5%	37.74%	37.8%
ROA	38.41%	38.29%	38.8%	37.69%	38.2%
SE	38.46%	37.28%	38.2%	37.78%	37.9%

FILTERS

FY 2021

GM % Customer	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.27%	31.81%	31.9%	31.97%	32.0%
NA	37.10%	37.45%	37.5%	37.39%	37.3%
NE	37.88%	38.72%	38.2%	38.31%	38.3%
ROA	38.48%	38.44%	38.1%	38.12%	38.3%
SE	38.64%	38.29%	38.6%	38.48%	38.5%