



ALABAMA  
FLORIDA  
GEORGIA  
NORTH CAROLINA  
TENNESSEE

Conergy Projects Group  
Attn: Andy Hershberger  
3947 Lennane Drive Ste. 275  
Sacramento, CA 95834

Reference: WEC Labor Rates

Dear Andy,

I would like to take this opportunity to present our T&M Rates for the 2015-2016 year.

White Electrical is ready to support your electrical needs. We have very strong resources in project management, field leadership, and electricians that make us one of the most cost effective contractors in the area. Our T&M rates are as follows.

T & M Rate Schedule (Effective September 1, 2015 Through August 31, 2016)			
Craft	Straight-Time - \$/Hr	Over-Time - \$/Hr	Double-Time - \$/Hr
General Foreman	\$69.75	\$96.01	\$122.85
Foreman	\$67.49	\$89.30	\$113.90
Instrument Tech	\$79.45	\$108.70	\$138.02
Journeyman	\$60.71	\$82.59	\$104.96
Apprentice 5 <sup>th</sup> Period	\$49.41	\$65.82	\$82.59
Safety Coordinator	\$65.00	\$95.00	\$125.00

All work performed outside the regularly scheduled working hours 7am-3:30pm, Monday through Friday and all work on Saturdays and Sundays shall be paid for at one and one-half the straight time rate of pay. There is a (2) two hour minimum per man per call-out. Over-Time applies to daily hours over 8 and/or weekly hours over 40. Double-Time applies to the following holidays: New Year's Eve, Memorial Day, July 4<sup>th</sup>, Labor Day, Thanksgiving, Christmas Day. Any materials will be billed at cost plus tax and 15% overhead and profit. Any rental equipment will be billed at cost plus 12% overhead and profit. WEC large tools will be billed at the National Rental Rate. Sub - contractors will be billed at cost plus 10% overhead and profit. Use of a bucket/boom truck will be billed at \$45/hr, auger truck at \$48/hr and generator at \$22/hr (not including operator). Service Truck rate is \$10.00 per hour. Terms of payment are monthly progress payments for hours worked and any materials purchased. Payment terms are: Net 30 days. **Travel time is charged from White Electrical shop to the work order destination and back, hourly rate depending on time frame (Straight time or overtime).**

We look forward to working with you on achieving your objectives and remaining a valued business partner. If you have any questions, please do not hesitate to call.

Josh W. Butler  
  
 Director of Business Development  
 919-218-6711  
 JButler@white-electrical.com