

Bart Rabelo

Contact

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Residence: Niterói, Rio de Janeiro, Brazil

Objective

To perform and deliver with steadfast commitment and integrity to achieve excellence and strengthen my company's position in the market.

Experience

2024–Present

COOEC (China Offshore Oil Engineering Co.) *Rio de Janeiro, RJ*

Procurement Specialist

- Strategic Sourcing and suppliers mapping for Brazilian Local Content on FPSO construction tenders.
- Procurement, strategic sourcing and negotiation in SURF EPCI Projects Invitations-To-Tender.

2022–2023

Seagems (Sapura Navegação Marítima) *Rio de Janeiro, RJ*

Procurement & Tendering Coordinator

- Negotiation, management and expediting of all procurement under Sapura's scope of work for EPCI Project BS-4 Atlanta (Enauta).
- Lead procurement estimation and negotiation in EPCI Projects Invitations-To-Tender.
- Lead regional frame agreements negotiator.
- Development and monitoring of procurement KPIs and business intelligence reporting.

2019–2022

Seagems (Sapura Navegação Marítima) *Rio de Janeiro, RJ*

Procurement Specialist

- Lead procurement estimation and negotiation in EPCI Projects Invitations-To-Tender: BS-4 Atlanta (Enauta), Jubilee South East 1 (Tullow Oil), Buzios V, Buzios VII, Mero II and Mero III (Petrobras).
- Development and implementation of new EPCI tendering processes and standards.
- Support and implementation of procurement improvement initiatives.
- Lead regional frame agreements negotiator.
- Development and monitoring of procurement KPIs and business intelligence reporting.

2015–2017

Subsea 7

Rio de Janeiro, RJ

SCM Processes & Systems Manager

- Management of team accountable for all department business intelligence, including KPIs, time writing and functional reports.
- Management of suppliers' qualification and approval procedures.
- Regional lead in Supply Chain Management compliance, suppliers' due diligence and screening.
- Development and implementation of continuous improvement initiatives, under the "ESSA" methodology: eliminate, simplify, standardize and automate.
- Development and management of internal training program to qualify and level the department's general knowledge in its procedures, processes and best practices.
- Liaison with Corporate and foreign offices to provide business expertise and support to implement system initiatives, especially with focus on SAP/R3 and S4/HANA.

2011–2015

Subsea 7

Rio de Janeiro & Niterói, RJ

SCM Processes & Systems Coordinator

- Implementation of new solutions and tools for suppliers' management & qualification.
- Coordination of suppliers' relationship and qualification processes.
- Development, testing and implementation of new solutions for the SCM department.
- Management and coordination with the technology information department of the development of new tools and interfaces, ensuring existing tools are up-to-date and functional.

- Development and management of regional procedures, documents and reports to support Supply Chain Management's activities.
- Support to the department's activities of Guar-Lula Project (customer: Petrobras).

2007–2011

Subsea 7 (Acergy)

Maca & Rio de Janeiro, RJ

Senior Technical Buyer

- Preparation of international and local purchase orders.
- Negotiation and management of contracts and frame agreements.
- Optimization of cost, delivery and quality through experience.
- Acted as support for Supply Chain Management systems & processes.
- Trained new Supply Chain Management employees in systems and processes.
- Purchasing of goods & services for offshore/vessels projects.
- Purchasing of goods & services for EPIC/EPCI projects.
- Assigned to the logistics package of the Mexilho Project (customer: Petrobras).
- Acted as support interface for the Frade Project (customer: Chevron) and for the Equipment Installation Project (customer: Petrobras).
- Worked in several Invitations-To-Tender for EPCI projects from 2009 until 2010.

2004–2007

Expro Group (PowerWell Services)

Maca, RJ

SCM Analyst

- Coordination of international logistics.
- Negotiation, preparation and coordination of international and local purchase orders.
- Inventory, assets and purchasing mass reporting, analysis and control.

2002–2004

Halliburton

Maca, RJ

Operations Assistant

- Issuing of sales orders and reports based on customers' invoices.
- Materials Controlling, through inventory management and business intelligence.
- Creation of internal (ex-plant) importation orders for goods and assets.

Education

1997–2001 Universidade do Estado do Rio de Janeiro

- Graduation at Law School (unfinished).

2008–2010 Universidade Federal Rural do Rio de Janeiro

- Graduation in Business Administration (unfinished).

Languages

- Fluent in English, Native Portuguese (Brazilian).
- Intermediate writing and conversation in French and Spanish.

Skills & Pros

- Excellent people and communication skills, both verbally and written.
- Excellent analytical and reporting skills.
- Very experienced in presentations, training and learning/development initiatives.
- Applies macro insight on any activity.
- Advanced user of SAP (MM Expert, great knowledge in SD and FI).
- Advanced user of office package (Word, Excel, PowerPoint and Visio).