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SUMMARY

Talent Acquisition | Recruitment | Headhunting | R&S | Manpower | RPO

 4 years-experience in Talent Acquisition/R&S, providing services to international clients (US, Canada and LATAM). Expertise in full-cycle recruitment within the Oil & Gas industry, having employed and transformed over 300 lives through the world of work.

 Expertise in high-volume recruitment projects, actively searching candidates through headhunting and talent acquisition strategies, having brought R\$2.5M revenue within a 5 months project (Seadrill West Auriga/Polaris).

 Responsible for placing high-quality candidates in key roles within Engineering, Procurement, and Construction (EPC) projects, as well as Supply Chain & Logistics, Finance/Accounting/Administration, Human Resources (HR) and operational positions.

EXPERIENCE

ICM PEOPLE - Remote

Aug 2023 - Present

Recruitment Consultant II

Recruitment for offshore Oil & Gas positions in Brazil and Latin America, as well as providing mentorship and guidance to team members.

Clients: Noble, Seadrill, Saudi Aramco, Valaris, Transocean and Ventura

- Delivered full-cycle recruitment processes, including talent sourcing, screening, and placement
- Conducted talent sourcing strategies using LinkedIn Recruiter, ATS Cornerstone and industry network, securing high-caliber candidates for specific technical roles
- Verifying candidates' certifications and licenses, ensuring compliance with offshore regulations and reducing onboarding time significantly
- Initiating visa application processes for international hires, enabling faster deployment of qualified professionals
- Scheduling medical exams, sometimes within tight deadlines in order to meet client timelines
- Scheduling candidates' medical exams with Personal Department
- Briefing positions with clients to understand staffing needs, align goals and expectations
- Mentored 5 junior recruiters, enhancing sourcing strategies and improving team submission rates

- Optimized resumes to highlight candidates' key qualifications

SEADRILL - *Rio de Janeiro, RJ*

Mar 2024 - Sep 2024

Talent Acquisition Partner (Temporary contract through ICM)

Seadrill is a global leader in offshore drilling services, specializing in advanced rigs for oil and gas exploration.

- Managed end-to-end recruitment of offshore workers for West Auriga and West Polaris drilling units, as well as for other rigs as needed.
- Placed around 150 candidates within tight deadlines, using tools such as LinkedIn Recruiter and Cornerstone ATS to build reliable candidate pipelines
- Developed and implemented proactive headhunting strategies, resulting in a significant increase of qualified candidate application in hard-to-fill roles
- Constantly communicated with HR Advisors to forecast and address staffing needs, ensuring project timelines were met
- Delivered high-volume recruitment solutions for operational, engineering, and technical roles, meeting stringent compliance and certification requirements.

AIRSWIFT - *Rio de Janeiro, RJ*

Apr 2021 - Aug 2023

International Recruitment Consultant II (US & Canada)

May 2022 - Aug 2023

Expertise in identifying and securing talent across Engineering, Procurement, and Construction, successfully placing 100+ professionals in niche roles.

Clients: Chevron, ExxonMobil, ConocoPhillips, Phillips 66, Shell, Marathon Petroleum, Total Energies, Valero, Chesapeake, ENI, BP, Equinor...

- **Engineering Professionals:** Civil, Mechanical (piping, HVAC, rotating equipment), Electrical (power distribution, control systems), Structural, Instrumentation & Control, and Process Engineers for industrial projects.
- **Procurement:** Procurement Managers, Contract Managers, Buyers, and Purchasers.
- **Construction:** HSE Technicians, QC/QA Engineers, Safety Officers, and Technicians.
- **Project Controls:** Project Managers, Cost Estimators, Planners/Schedulers, and Risk Managers.
- **Warehouse and Logistics:** Supply Chain Analysts, Warehouse Managers, Material Controllers, and Inventory Managers.
- **Operational Roles:** Lease Operators, Mechanics, Pipefitters, and Welders.
- **Corporate Positions:** Document Controllers, Accountants, Bookkeepers, and Administrative Professionals.

- **Environmental and Regulatory Specialists:** Environmental Engineers and Permitting Specialists.

Recruitment Consultant I (US, Canada and LATAM)

Apr 2021 - May 2022

Responsible for attracting qualified candidates for companies in the Oil and Gas sector in the US and Canada.

- Keeping communication and doing online meetings with clients to better align expectations and needs
- Search, select, discuss profiles, interview, attract and close qualified candidates suitable for positions according to the client's needs;
- Conduct telephone interviews of potential candidates to present to hiring managers;
- Sending qualified candidates to clients in a short period of time, ranging from 1 to 4 days, depending on the specifications and qualifications required for the position;
- Search for potential professionals on Indeed, LinkedIn Recruiter, CareerBuilder, Dice and Bullhorn.

EDUCATION

- UFRJ - *Rio de Janeiro, RJ* - MBA/Post-Graduation – International Trade – Apr 2019 - Mar 2021
- PUC-RJ - *Rio de Janeiro, RJ* Graduation – International Relations – Feb 2014 – Dec 2017

LANGUAGES

- **English – Proficient/Fluent (C2)**
 - **CAE Certificate** (Certificate of Advanced English) issued by the University of Cambridge, England;
 - **Certificate level C2 by Studio Cambridge Institution** (England) – Exchange Program during 2015;
 - **‘Cultura Inglesa’ English Course** (2004 - 2014)
- **Spanish - Intermediate**