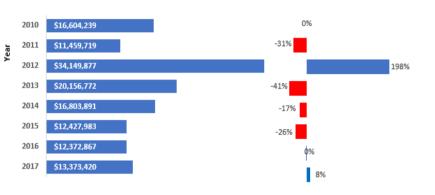
Why is revenue declining after 2012 when the highest revenue was made?

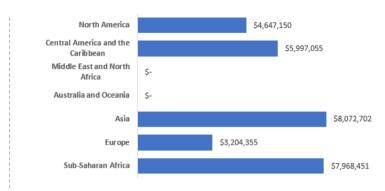
Year

2010 ItemType Household

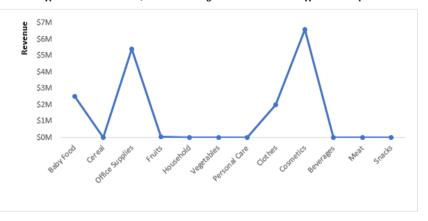
2012 recorded the highest amount of revenue for the past 8 years while other years shows decline in revenue

Regions with the highest Revenue based on item typ

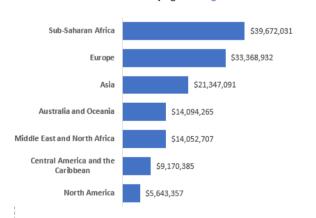




10 Item types were sold in 2012, which is the highest number of item type sold for period in review



Sub-saharan Africa and Europe got the highest Revenue



Top Performing Countries in Europe

| Rank | Countries | Revenue | Profit |
|------|-------------|----------------|---------------|
| 1 | Lithuania | \$5,396,577.27 | \$1,046,233.7 |
| 2 | Iceland | \$3,876,652.40 | \$1,541,705.2 |
| 3 | Switzerland | \$3,808,901.49 | \$1,512,729.4 |
| 4 | Romania | \$3,458,252.00 | \$1,375,311.7 |
| 5 | Spain | \$3,015,902.51 | \$747,939.4 |
| | | | |

Bottom Performing Countries in Europe

| Rank | Countries | Revenue | Profit |
|------|----------------|--------------|--------------|
| 1 | Slovakia | \$26,344.26 | \$10,795.23 |
| 2 | United Kingdom | \$188,452.14 | \$46,735.86 |
| 3 | Slovenia | \$221,117.00 | \$72,975.60 |
| 4 | Albania | \$247,956.32 | \$166,635.36 |
| 5 | Portugal | \$324,971.44 | \$122,029.78 |

Top 5 Performing Countries in Sub Saharah Africa

| Rank | Countries | Revenue | Profit |
|------|------------|----------------|----------------|
| 1 | Djibouti | \$6,052,890.86 | \$2,425,317.87 |
| 2 | The Gambia | \$5,449,517.95 | \$1,385,883.27 |
| 3 | Rwanda | \$5,253,769.42 | \$1,417,493.49 |
| 4 | Cameroon | \$3,851,030.28 | \$781,681.30 |
| 5 | Mozambique | \$3,586,605.09 | \$889,472.91 |

Bottom 5 Performing Countries in Sub Saharan Africa

| Countries | Revenue | Profit |
|-------------|---|---|
| Lesotho | \$89,623.98 | \$23,150.46 |
| Mali | \$151,359.90 | \$79,245.74 |
| South Sudan | \$173,676.25 | \$53,252.50 |
| Comoros | \$197,883.40 | \$85,223.58 |
| Niger | \$246,415.95 | \$75,555.90 |
| | Lesotho Mali South Sudan Comoros | Lesotho \$89,623.98 Mali \$151,359.90 South Sudan \$173,676.25 Comoros \$197,883.40 |