

Course agenda

1 Implementation scenarios

5 Building a robotic operating team

2 A typical 3 step approach

6 A successful RPA implementation

3 Typical project team structure

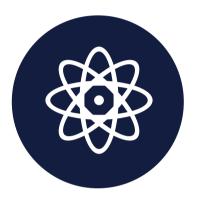
7 Main inhibitors of RPA implementation

4 RPA Center Of Excellence types



Implementation scenarios

Undertaking an RPA journey will enable companies to plan and leverage the technology on an enterprise-wide basis, integrate siloed operations, applications and data, build internal capabilities to adapt and scale and bring business value along with competitive advantages.



TOOL-FOCUSED RPA IMPLEMENTATION

- The client purchases a license for the RPA tool
- The RPA provider operates as technical support (optionally)
- The implementation is led by the client

ASSISTED RPA IMPLEMENTATION

- The client can involve a consultancy partner to be able to deliver a seamless RPA Implementation
- The organizational transition and KT is ensured

RPA AS A SERVICE

- The client buys the RPA solution as a service
- The service provider takes responsibility of the entire implementation
- The client focuses only on the business value added

A typical 3 step approach



2.
Pilot
10-12 weeks

3.
Roll-out
Subject to scope

Proof of Concept: A quick 30 day PoC on a selected process to validate the applicability of RPA/ IPA.

Piloting of additional processes with a parallel set-up of governance & roll-out planning.

Roll-out of the Robotics Factory for all relevant business processes and handover to the customer.

UiPath PartnersBPO/RPAIntegrators

Responsible for:

- Business perspective
- Project management support
- COE enablement

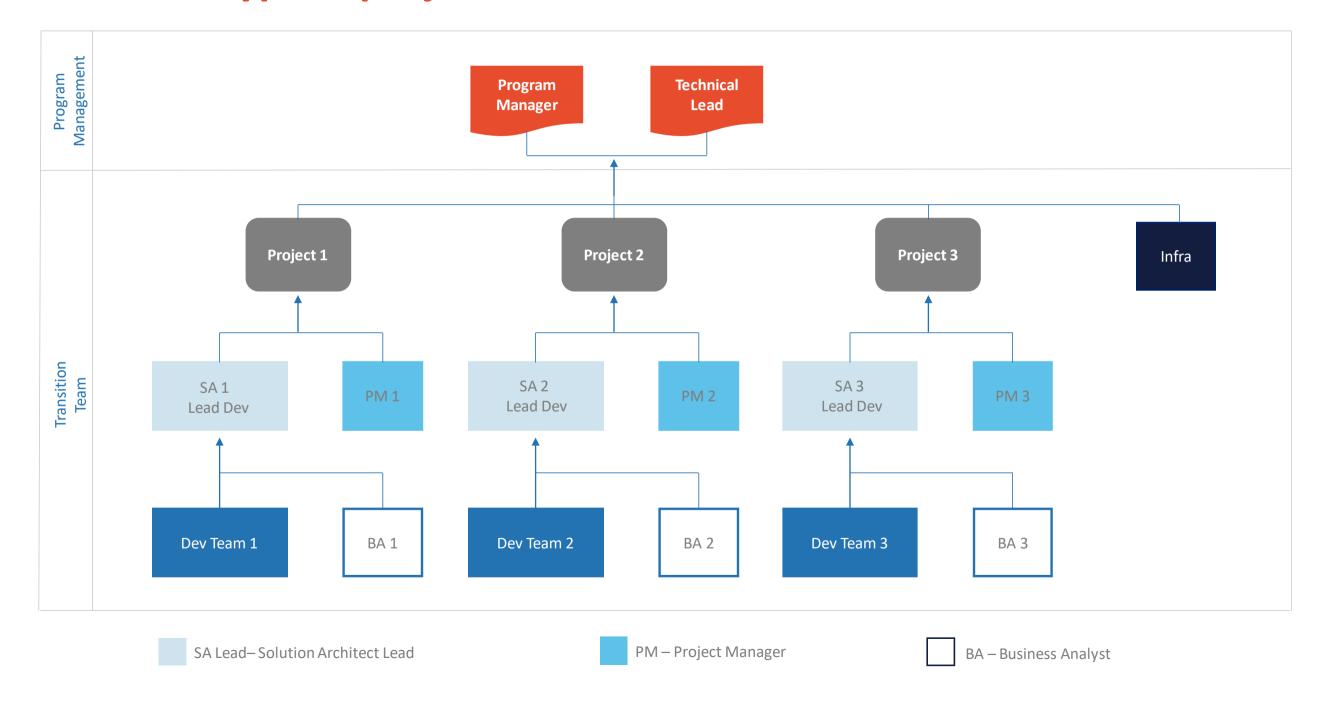




Responsible for:

- Providing licenses
- PoC implementation
- L2 & 3 technical support & maintenance
- Enablement of COE (Custom Expert trainings)

Typical project team structure



RPA Center Of Excellence Types

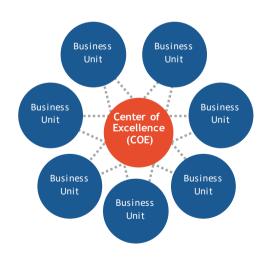
There are various models for COEs ranging from a centralized delivery model, to a model where the COE empowers other business units to build their own COEs within a framework set out by a central COE, or totally independent from each other.

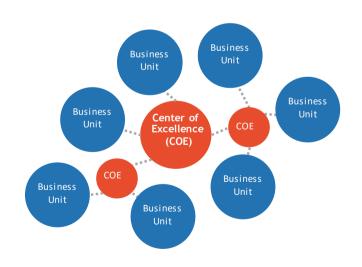
HYBRID

One main RPA COE, linked to several smaller RPA COEs dedicated to business units

CENTRALIZED

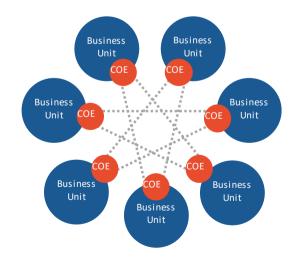
One RPA COE serving all Business Units





FEDERATED

Independent RPA COEs within each business unit



Building a robotic operating team

RPA Project Manager

Forms the RPA team to build the setup and deliver the program across business units. Manages the RPA ream and the business stakeholders to achieve the expected automation results.

RPA Infrastructure Engineer

Handles server installations and troubleshooting.



RPA Service Support

First-line support for the RPA solution deployed.

RPA Solution Architect

Defines the Architecture of the RPA solution and is a guardian of the overall performance of the agreed solution.



RPA Sponsor

Initiates the idea of automation, underwrites resources and protects progress into business adoption.



RPA Supervisor

Administers, orchestrates and controls the virtual workforce in the operational environment.

RPA Developer

Designs, develops and tests the automation artifacts.



RPA Change Manager

Creates a change and communicates a plan, which is aligned to the project deliverables, in order to ease RPA adoption within the company.

RPA Business Analyst

Creates the process definitions and process maps used for automation.

A successful RPA implementation

Key features



Cultural adoption

Active executive-level RPA sponsor

In house RPA capability

RPA aims to evolve, leverage scale and increase business value

RPA is a strategic capability

Main inhibitors of RPA Implementation





