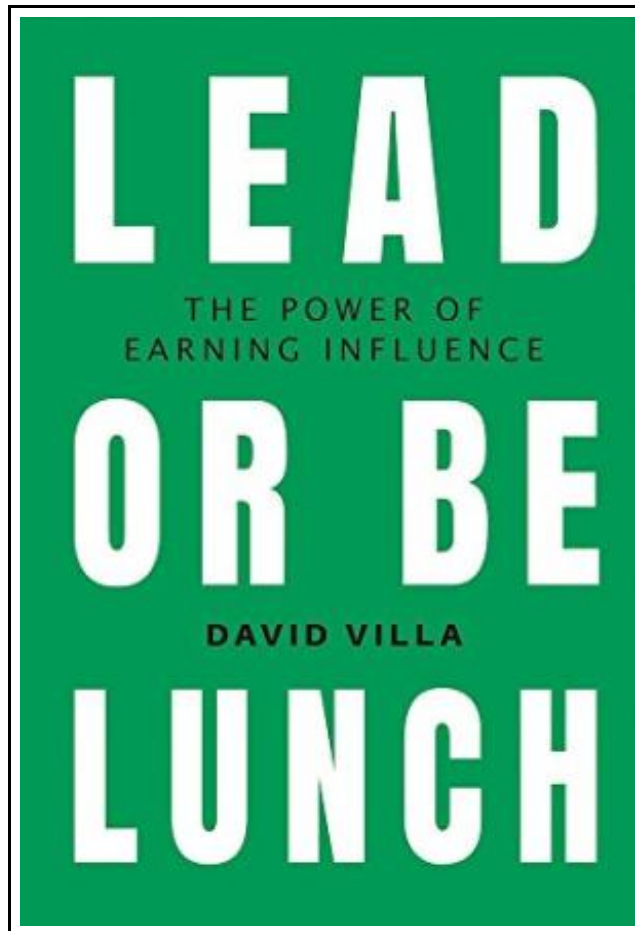


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BookBaby, 2017. Hardback. Condition: New. Language: English . Brand New Book. The year is 1994. I am barely 22 years old, with a newborn daughter and a wife, and I am terrified. Terrified of how I am going to support my new family, terrified of what the future holds. Terrified of working tireless hours just to get by. Lately, I have been thinking and praying about something. Something crazy, something that I have always dreamed of, but not yet had the courage to attempt: I want to start my own business, and I wanted to focus my business on the aggressive, dog-eat-dog world that is the automotive industry. You see, my father had become quite successful in this business. I felt like if I could just work hard at it, then I would be pretty much set after a couple of years or so! I was young and naive, I had no idea that to accomplish such a task would take everything out of me. To me, the concept of a leader was just the person that hires people and tells them what to do. I did not yet understand the true meaning of a leader. Looking back today, I smile at the thought of it. A young guy who had almost no experience, but who had passion. The Dave that was in 1994 was hungry. He did not WANT to succeed, he HAD to succeed. He needed this to work. This was his last shot, his last hurrah. To be honest, I had no other alternative. So I set out to chase this crazy dream, and today, almost 24 years later, I am still chasing, but from a much better starting position. After all of this time, I have learned how to do things and how not to do...



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