

## Career profile

I am seeking a position within a growing organization where I can learn and make a positive impact. I am eager to apply academic and professional background towards launching a successful career as a Front-End Developer with an employer offering opportunities for professional development.

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## Education

### ➤ **Front-end Web Development - Participation Diploma** **The Informal School of IT Cluj-Napoca, Cluj County**

**Graduated 02/2018**

- Web Introduction (Client-Server architectures, TCP/IP Protocol, HTTP Protocol)
- HTML (Basics, Elements, Attributes, Tables, Form Elements)
- CSS (Syntax, Base Rules, Positioning and Layout, Pseudo-class and Pseudo-elements, RESPONSIVE Web Design)
- DOM (methods, document, elements, html, css, events, nodes, navigation)
- JAVASCRIPT (Functions, Scope, Exceptions, Events, Objects JS, Methods, Prototypes, JS BOM)
- JSON (syntax, types, objects, arrays, parse, JSON)
- JQUERY Basics
- AJAX (XML Http Request, request, response, promises)
- OOP basics about classes, objects and inheritance
- ES6 concepts and basic principles
- GIT: learned the principles and basic commands
- REACT JS basic

### ➤ **Intro in IT - Participation Diploma** **The Informal School of IT • Cluj-Napoca, Cluj**

**Graduated 08/2017**

- Basic OOP concepts & programming languages: JavaScript, HTML, CSS
- Basic database concepts: SQL language - Windows Desktop Apps, testing tools
- Programming fundamentals (OS, programming languages, technologies, devices)
- Client-Server Technology, testing tools
- Web Browsers, testing tools
- Mobile platforms, testing tools
- Software product lifecycle
- Agile/Scrum/ Waterfall, V-Model methodology

- **Bachelor's degree Babes Bolyai Cluj-Napoca University, Faculty of Economic Sciences and Business Administration, Specialization Economics of Commerce, Tourism and Services - Tourism and services Cluj-Napoca, Cluj County**

**Graduated 07/2008**

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## **Technical skills**

- HTML5
  - CSS
  - JavaScript
  - JQuery
  - GitHub
  - Bootstrap
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## **Skills and abilities**

- Result driven
  - Fast learning
  - Attention to details
  - Analytical mindset
  - Time management
  - Self- motivated
  - Teamwork
  - Conflict resolution
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## **Employment History**

- **Procurement expert**  
**ProXpert Consulting, Cluj-Napoca**

**09/2017 - 06/2019**

- Knowledge of legislation in the field of public procurement
- Experience in drawing up procurement documentation for beneficiaries (public or private)
- Experience in monitoring the progress of the acquisitions within the deadlines established between the parties
- Experience in purchase planning
- Experience in budgeting offers

➤ **Marketing Specialist**  
**EXIMTUR SRL, Cluj-Napoca, Cluj**

**06/2013 - 09/2017**

- Developing strategy to approach and attract new corporate clients, prospecting Market at national level, negotiation of contracts
- Maintaining the relations with companies clients within the department and concluding collaboration contracts with them, drafting of travel reports and periodical analyses of traffic and costs in favor of the client corporation
- Analysis of sales evolution, monthly and annual reports
- Representing the company at business events, fairs and exhibitions
- Organization of events (courses, groups, team building, organization of Fairs, corporate events) for corporate clients and for the company
- Registration for the participants in the courses of the School of Tourism within the company
- Providing our clients with the best travel package deals
- Assist clients with reservations, transfers and changes
- Tracking public procurement legislation
- Signing contracts, for air transport and accommodation services, within the Marketing Department by following the public procurement procedures
- Preparing all the documents needed for offers and bids

➤ **Economist REMARUL 16 FEBRUARIE SA**  
**Cluj-Napoca, Cluj County**

**11/2009 - 05/2013**

- Accounting and registration statements
  - Accounting and record cash register in lei and foreign currency, recording payments, collections
  - Preparing invoices for customers and expedition documents
  - Tracking payments
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## **Languages**

- Romanian – Native
  - English - Proficient
  - Italian - Conversational
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## **References**

Radu Nicolae Hriniuc - Sales Manager  
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