

**FORD MOTOR COMPANY AND SUBSIDIARIES**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 26. SEGMENT INFORMATION (Continued)**

**Geographic Information**

We report revenue on a “where-sold” basis, which reflects the revenue within the country in which the ultimate sale or financing is made to our external customer.

Total Company revenues and long-lived assets, split geographically by our country of domicile (the United States) and other countries where our major subsidiaries are domiciled, for the years ended December 31 were as follows (in millions):

|                | 2020       |                       | 2021       |                       | 2022       |                       |
|----------------|------------|-----------------------|------------|-----------------------|------------|-----------------------|
|                | Revenues   | Long-Lived Assets (a) | Revenues   | Long-Lived Assets (a) | Revenues   | Long-Lived Assets (a) |
| United States  | \$ 82,535  | \$ 45,360             | \$ 87,012  | \$ 44,271             | \$ 105,481 | \$ 41,925             |
| Canada         | 8,711      | 5,111                 | 11,153     | 5,773                 | 12,590     | 5,739                 |
| United Kingdom | 6,110      | 1,401                 | 7,607      | 1,383                 | 8,220      | 1,264                 |
| Germany        | 6,526      | 3,197                 | 6,237      | 2,708                 | 6,471      | 2,483                 |
| Mexico         | 1,030      | 3,669                 | 1,440      | 3,903                 | 1,813      | 4,255                 |
| All Other      | 22,232     | 6,296                 | 22,892     | 5,462                 | 23,482     | 4,371                 |
| Total Company  | \$ 127,144 | \$ 65,034             | \$ 136,341 | \$ 63,500             | \$ 158,057 | \$ 60,037             |

(a) Includes *Net property* and *Net investment in operating leases* from our consolidated balance sheets.