

# **Sponsorship Proposal**

The Largest Hackathon in Arizona

February 13<sup>th</sup> -15<sup>th</sup> 2015 400+ Hackers 36 Hours The University of Arizona

## Welcome to the 21<sup>st</sup> Century Job Fair

What happens when you take over 400 of the most motivated, passionate and resourceful students in the country and let them build stuff for 36 hours?

## **Some Pretty Amazing Things Happen**

HACK ARIZONA IS ABOUT BRINGING
TOGETHER THE MOST TALENTED
UNDERGRADUATES TO REPRESENT
THE BURGEONING TECH ECOSYSTEM
THAT IS APPEARING IN THE
SOUTHWEST AND ACROSS THE
COUNTRY

Hosted at the University of Arizona, over 400 participants will build software and hardware projects from start to finish in under 36 hours amongst their peers, mentors and company sponsors.



#### Hack-a-what?

You won't find malicious basement hackers that will try to break into your company's server at hackathons. Those type of hackers are blackhat criminals. Hackathons are weekend-long collegiate events hosted by a variety of universities and colleges across the country that pride themselves on encouraging students to 'hack' a solution to difficult technical problems. The nomenclature of 'hackathons' has risen in recent years to be symbolic with student collaboration and interaction around hardware and software.

Hackathons are held globally, but some of the largest and more notable are:



MHacks - University of Michigan 1,000 Hackers

> YHacks - Yale University 1,500 Hackers H H A C K













CalHacks - UC Berkeley 1,000 Hackers

> Hack Princeton - Princeton University 1,000 Hackers



#### That's cool, but why do students go to hackathons?

Hackathons provide a platform to hone student's skills in collaboration, communication and agile development – all of which are not stressed enough in classroom. Hackathons bring the motivated and the passionate together for an undivided period of thinking, building, reworking and networking. The value for students is the opportunity to partake in the unfolding of big ideas and to learn and grow in the process.

#### **Common Hackathon Schedule**

Friday, 6:00pm Checkin Begins

Friday, 7:00pm Kickoff and Keynote Dinner, Teams Formed

Friday, 8:00pm Coding Begins

Saturday, 9:00am Breakfast Saturday, 12:00pm Lunch

Saturday, 7:00pm Dinner, Mentor Presentations

Sunday, 7:30am Breakfast Coding Stops

Sunday, 9:00am Project Demos and Judging

#### Who puts these things on?

Students! Usually the hosting college or university is in agreement with the event and likely will also be a co-organizer and sponsor of the event.

#### Who sponsors these events?

The sponsors range from small to large, but they are generally either in the tech industry or are very inclined to serve a technical userbase. Here is the sponsor roster for MHacks (University of Michigan's hackathon), for example.





### What's in it for all of the sponsors?

Finding talent is hard and hackathons make it much easier. In the hackathon environment, you have the most dedicated in one room and employers can gauge their creativity and skill level in real-time by what they build over the course of the weekend. Furthermore, developer-based sponsors have their target demographic in one location, meaning their sponsorship serves as an advertisement and a call-to-action from the developers that are seeing it on banners for 36 hours straight.

## What We Need for Hack Arizona's Success

#### A Keynote Speaker

Through Startup Tucson's network we have several varsity entrepreneurs who have expressed interest and would be strong candidates for representing the event.

#### **Volunteers**

Handling food, cleanup and general management of the event to ensure that everyone has a safe and enjoyable experience.

#### **Attendance**

In tandem with sponsorship, attendance is vital for ensuring that the event can eventually grow and thrive amongst uniting students with the tech industry. Our goal is to unite 400 students from Arizona and the country at large.

#### **Sponsorship Funding**

Besides catering, security and other expenditures produced directly by the event, hackathons traditionally provide students across the country the opportunity to attend by offering flight and travel reimbursements. We want to be able to offer the same level of opportunity to potential attendees to broaden our student base to more than just Arizona.

### **Company Swag**

Developers love to rep the brands they care about. Swag is bountiful at most hackathons. From t-shirts to free hosting for a year, sponsors also have the option of contributing in non-cash form.

#### **Prizes**

To incentivize students to put their best foot forward and build to the best of their ability, prizes are often a staple of most hackathons that are rewarded to the best teams in several categories at the end of the weekend.

### Mentors and Judges

Sponsors are seen not only as organizations that are supporting the event, but also as mentors and role models who students admire. Depending on contribution, we would like to ask our sponsors to represent their respective organizations by mentoring students and networking throughout the weekend as well as serving on the judging board for the judging process at the end of the weekend.

## **Sponsorship Tiers**

### \$1000

#### **Prickly Pear**

Mentors
Table
Can Sponsor Prize
Logo on Website
Can Give Swag
Material Distribution
Recruiters
Participant's Email

## \$2000

#### **Barrel**

Mentors
Table
Can Sponsor Prize
Logo on Website
Can Give Swag
Material Distribution
Recruiters
Participant's Email
Participant's Github

Participant's Resume

#### \$4000

#### **Agave**

Mentors Table

Can Sponsor Prize

Logo on Website

Can Give Swag

Material Distribution

Recruiters

Participant's Email

Participant's Github

Participant's Resume

2 minute API demo during Opening

30 minute Tech Talk

Logo on T-shirts

## \$6000

#### Cholla

Mentors

Table

Can Sponsor Prize

Logo on Website

Can Give Swag

Material Distribution

Recruiters

Participant's Email

Participant's Github

Participant's Resume

3 minute API demo

during Opening

1 hour Tech Talk

Logo on T-shirts

Interview space

Banners

# **\$8000**Saguaro

(4 of 5) remaining

Mentors

Table

Can Sponsor Prize

Logo on Website

Can Give Swag

Material Distribution

Recruiters

Participant's Email

Participant's Github

Participant's Resume

3 minute API demo during Opening

1 hour Tech Talk

Logo on T-shirts

Interview space

Banners On Stage

Co-host the event

Keynote speaker



## Let's Build The Future

With your support, we can change the undergraduate talent pipeline and Arizona's tech economy