ROY RAMATI

CONTACT

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Hengelo, Netherlands

EDUCATION

Full Stack Web Development
Bootcamp - The App Brewery

2022-2023

Dale Carnegie Course

2021

- Public speaking and communication skills course
- Won the course's <u>highest level</u> of achievement award.

Financial Management and Investments Course

2020

High School Diploma

2005-2017

- · Full 12 years diploma
- High level studies: Biology, Business Administration and Economics

SKILLS

Development skills:

Front-end:

- · HTML, CSS, JavaScript
- Bootstrap
- React
- TypeScript, React + TypeScript
- jQuery

Back-end:

- Node.js
- MongoDB
- REST API
- Authentication and security

Version Control: GitHub

Blockchain development:

- DApps, Defi Apps
- · ICP blockchain
- Motoko

Other Skills:

- Microsoft Excel/Google Sheets
- Business analysis

LANGUAGES

- English Fluent
- Hebrew Native
- Spanish Intermediate

PROFILE

- Passionate developer, and motivated self-learner, quickly learning new development skills and adapting to new frameworks and technologies.
- Adaptive and flexible mindset, looking to use innovation and creative methods to solve complicated problems and enhance effectiveness.
- Co-managing a small e-commerce business, in charge of website management, and boosting sales with a limited advertisement budget.
- Great communication skills and high capability for working in a team environment.

EXPERIENCE

Co-founder and manager: Aguamar

2023

2021-2022

2020-2021

E-commerce business, selling high-quality Swimsuits made by the Brazilian company - Fabiola Molina

- Website manager aguamaril.com based on Wix platform
 - In charge of structure, design, and UX.
 - Creating website features with changing sales and announcements.
 - Managing Inventory and orders, and handling customer communications.
 - Created a dynamic web app using React, embedded into the website helping users find their suitable clothing size
- Operations and financial manager
 - In charge of finance tracking, analysis and budget.
- Using Projections to Determine ROI and making data-driven business decisions.

Stock market mentor and instructor - Bmeniv

Mentor and guide for students that are undergoing an

investments course:

- Teaching students, managing clients, and sells while keeping high standard customer satisfaction.
- Constant contribution to the development and growth of the company.
- High level of knowledge and keeping up to date with market and economic changes.
- · High understanding of companies valuation and analysis.

<u>Trade Room Costumer Service Agent- Meitav Dash Trade</u> Customer service representative in a brokerage.

Promoted to the Senior Agents Division: "the technological division" for more important and sensitives cases.

- Self-learning: CRM platforms, trading platforms, trading commands, rules, and stock exchange bureaucracy.
- Dealing with a high volume of customers in a high-pressure environment in the best way possible.
- · Excellent conflict resolution skills and patience