

19_Q3_Pipeline_Meeting_Notes_2025-08-10.md

Pipeline Meeting – Aug 10, 2025

- **Mesa Unified** RFP due 8/29; prefer SprintPro with Gold C&K
- **Coyote College** wants rental revenue modeling; propose RZY Share with 35% partner share
- **Risk:** labor availability Oct–Nov; augment with temp crew
- **Action:** Marketing to ship safety explainer by 8/20