

FILTERS		
region	All	<b>Division Level Report</b>
customer	All	All Values in USD

Division	NetSales 20	NetSales 21		21vs20
N & S	51.4M		94.7M	184.4%
P & A	105.2M		338.4M	<b>321.5</b> %
PC	40.1M		165.8M	413.7%
<b>Grand Total</b>	196.7M		598.9M	304.5%



#### **FILTER**

region All Top 10 Product
division All All Values in USD
customer All

Products	NetSales 20	NetSales 21	21vs20
AQ Electron 4 3600 Desktop Prod	3.0M	19.4M	641.3%
AQ GT 21	0.8M	4.4M	561.1%
AQ Home Allin1	0.7M	5.2M	769.0%
AQ LION x1	0.0M	0.8M	<b>17</b> 19.5%
AQ LION x2	0.1M	0.9M	<b>17</b> 68.9%
AQ LION x3	0.1M	1.2M	<b>17</b> 92.3%
AQ Mx NB	0.0M	1.4M	5723.5%
AQ Pen Drive DRC	0.6M	3.8M	587.7%
AQ Smash 2	0.4M	11.2M	<b>258</b> 9.5%
AQ Zion Saga	0.7M	3.6M	528.5%
Grand Total	6.4M	52.0M	808.0%



#### **FILTERS**

region	All
division	All

# Market Performance vs Target All Values in USD

Customer	2019	2020	2021	Target 21	2021-Target	%
Australia	3.9M	10.7M	21.0M	23M	-2.2M	-10.5%
Austria		0.1M	2.8M	3M	-0.3M	-1 <mark>1.7%</mark>
Bangladesh	0.5M	2.3M	7.0M	8M	-0.7M	-10 <mark>.3%</mark>
Canada	4.8M	12.2M	35.1M	40M	-5.1M	-14.5%
China	1.4M	5.4M	22.9M	25M	-2.1M	-9.0%
France	4.0M	7.5M	25.9M	28M	-2.2M	-8.4%
Germany	2.6M	4.7M	12.0M	14M	-1.5M	-1 <mark>2.7%</mark>
India	30.8M	49.8M	161.3M	171M	-9.6M	-5.9 <mark>%</mark>
Indonesia	2.5M	6.2M	18.4M	21M	-2.4M	-1 <mark>2.9%</mark>
Italy	2.9M	4.5M	11.7M	13M	-1.0M	-9 <mark>.0%</mark>
Japan		1.9M	7.9M	8M	-0.3M	-4.1 <mark>%</mark>
Netherlands	0.2M	3.4M	8.0M	9M	-0.7M	-8. <mark>2%</mark>
Newzealand		2.0M	11.4M	13M	-1.4M	-1 <mark>2.3%</mark>
Norway		2.5M	13.7M	15M	-1.4M	-10.5%
Pakistan	0.6M	4.7M	5.7M	6M	-0.5M	-9 <mark>.3%</mark>
Philiphines	5.7M	13.4M	31.9M	34M	-2.5M	-7. <mark>8%</mark>
Poland	0.4M	2.8M	5.2M	6M	-0.9M	-18.1%
Portugal	0.7M	3.6M	11.8M	12M	-0.5M	-4.3 <mark>%</mark>
South Korea	12.8M	17.3M	49.0M	53M	-4.4M	-8.9%
Spain		1.8M	12.6M	14M	-1.8M	-14.1%
Sweden	0.1M	0.2M	1.8M	2M	-0.2M	-11.1%
United Kingdom	2.0M	8.1M	34.2M	37M	-3.0M	-8.7%
USA	11.5M	31.9M	87.8M	98M	-10.2M	-1 <mark>1.7%</mark>
Grand Total	87.5M	196.7M	598.9M	654M	-54.9M	-9 <mark>.2%</mark>



#### **FILTER**

region	All
division	All
customer	All

Products Qty
AQ Gamers 3.4M
AQ Gamers Ms 4.0M
AQ Master wired x1 Ms 4.2M
AQ Master wireless x1 3.4M
AQ Master wireless x1 4.1M
Grand Total 2E+07

region All division All customer All

 Products
 Qty

 AQ Gamer 1
 51.7 K

 AQ GEN Z
 63.1 K

 AQ Home Allin1
 15.2 K

 AQ HOME Allin1 Gen 2
 8.9 K

 AQ Smash 2
 36.0 K

 Grand Total
 174887

#### **TOP 5 PRODUCTS**

#### **BOTTOM 5 PRODUCTS**



**FILTERS** 

region	All	Customer
market	All	<b>Net Sales Performance</b>
division	All	

Customer	2019	2020	2021	21vs20
Acclaimed Stores	1.4M	2.9M	10.9M	378.1%
All-Out		0.2M	0.8M	495.7%
Amazon	12.2M	37.5M	82.1M	218.9%
Argos (Sainsbury's)	0.4M	0.7M	2.3M	306.0%
Atlas Stores	0.2M	0.7M	3.2M	470.3%
Atliq e Store	7.2M	23.7M	53.0M	223.8%
AtliQ Exclusive	9.6M	17.7M	61.1M	345.8%
BestBuy	0.9M	1.8M	6.3M	356.1%
Boulanger	0.2M	0.8M	4.1M	492.9%
Chip 7	0.6M	1.3M	5.5M	416.1%
Chiptec		0.4M	3.0M	722.0%
Control	0.9M	2.2M	7.7M	349.2%
Coolblue	0.5M	1.2M	4.2M	360.0%
Costco	1.1M	2.8M	9.3M	337.4%
Croma	1.7M	2.5M	7.5M	305.1%
Currys (Dixons Carphone)	0.3M	0.8M	1.9M	246.9%
Digimarket	0.8M	1.7M	4.1M	241.1%
Ebay	2.6M	6.3M	15.2M	242.2%
Electricalsara Stores	0.1M	0.6M	1.9M	286.0%
Electricalsbea Stores		0.1M	0.7M	504.6%
Electricalslance Stores	0.1M	0.7M	2.3M	313.3%
Electricalslytical	1.8M	2.6M	11.9M	457.5%
Electricalsocity	2.3M	3.5M	12.4M	358.8%
Electricalsquipo Stores	0.2M	0.7M	3.6M	535.3%
Elite	0.4M	0.8M	4.1M	495.5%
Elkjøp	0.5M	1.3M	5.2M	391.9%
Epic Stores	0.4M	0.9M	4.2M	446.1%
Euronics	0.4M	0.9M	3.9M	444.7%
Expert	0.8M	1.8M	6.4M	364.0%
Expression	1.7M	3.0M	9.8M	328.2%
Ezone	1.5M	2.0M	7.9M	391.6%



Flawless Stores	0.1M	0.5M	1.8M	396.3%
Flipkart	2.9M	8.3M	19.3M	231.0%
Fnac-Darty	0.5M	0.8M	2.9M	349.8%
Forward Stores	0.6M	1.5M	4.1M	272.0%
Girias	1.5M	2.1M	8.7M	419.3%
Info Stores	0.1M	0.5M	1.8M	384.1%
Insight	0.4M	1.0M	2.8M	271.8%
Integration Stores		0.2M	1.4M	<mark>8</mark> 87.2%
Leader	4.7M	6.0M	18.8M	314.8%
Logic Stores	0.2M	0.9M	4.8M	515.2%
Lotus	1.5M	2.1M	8.1M	382.6%
Neptune	1.0M	3.4M	16.1M	471.5%
Nomad Stores	0.5M	1.6M	4.0M	246.9%
Notebillig	0.2M	0.4M	1.1M	287.4%
Nova		0.0M	0.4M	2664.9%
Novus	1.9M	3.7M	9.9M	264.2%
Otto	0.3M	0.4M	1.2M	298.6%
Premium Stores	0.5M	1.1M	3.9M	353.1%
Propel	1.6M	2.5M	10.8M	440.6%
Radio Popular	0.5M	1.5M	5.3M	362.6%
Radio Shack	0.8M	1.7M	5.4M	311.5%
Reliance Digital	1.6M	2.6M	9.7M	377.9%
Relief	0.4M	1.0M	4.1M	403.6%
Sage	4.8M	6.4M	20.7M	321.5%
Saturn	0.2M	0.4M	1.2M	310.5%
Sorefoz	0.6M	1.1M	4.7M	433.6%
Sound	0.6M	1.7M	4.4M	260.3%
Staples	1.2M	2.9M	8.8M	307.0%
Surface Stores	0.1M	0.5M	2.1M	398.8%
Synthetic	1.9M	4.4M	12.2M	276.0%
Taobao	0.2M	1.3M	3.3M	248.7%
UniEuro	0.6M	1.6M	7.3M	457.0%
Vijay Sales	1.7M	2.1M	8.5M	397.8%
Viveks	1.6M	2.2M	7.8M	348.1%
walmart	1.3M	2.6M	9.7M	370.4%
Zone	0.3M	1.6M	5.3M	336.2%
Grand Total	87.5M	196.7M	598.9M	304.5%