



## KS SUPPLY CHAIN FUNDAMENTALS

### 11 Location, Network and Distribution Planning

SS 2025



PLM Institute of  
Production and  
Logistics Management

## Learning goals

After this lecture you should ...

- ... understand the importance of location decisions.
- ... be able to formulate and solve simple location problems.
- ... be able to formulate the transportation problem and solve it heuristically.
- ... know about current supply chain trends.

# Literature

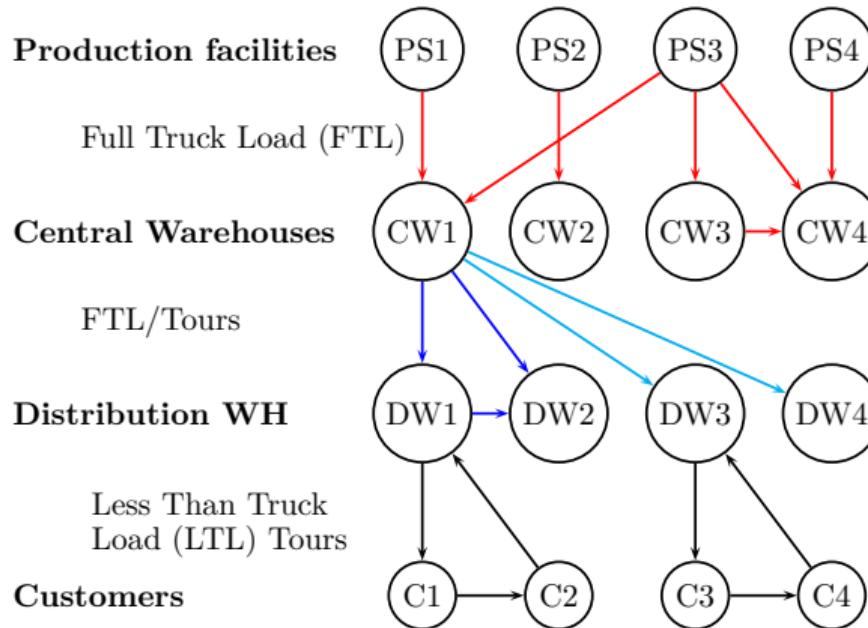
*Stevenson, WJ: Operations Management. McGraw-Hill Education Ltd; latest edition - Chapter 8*

**Acknowledgements:** icons are by fontawsome (latex) or by Pixelmeetup from [www.flaticon.com](http://www.flaticon.com)

# Introduction

- Location decisions are strategic.
- Most of the time, additional facilities are added (e.g., a new store, a new production facility, a new storage facility)
- Depending on the kind of facility, different criteria have to be considered.
- Bad location decisions can lead to high transportation costs, lack of appropriately skilled labor, lack of resource availability, ...
- Usually, multiple feasible locations are identified and a choice is made between them (e.g., selecting one or multiple countries, then a region, then a selection of smaller communities and actual location alternatives).

# Distribution networks



- How many storage facilities should be built?
- What kind of storage facilities should be built?
- What should the transportation network look like?

# Example Amazon a



Source: <http://www.amazon-logistikblog.de/standorte/> (Mar 2018)

Logistics centers worldwide: [https://www.mwpvl.com/html/amazon\\_maps.html](https://www.mwpvl.com/html/amazon_maps.html)

# Example Spar

"SPAR delivers to 1600 locations in Austria every day. A sophisticated logistics planning tool ensures that all goods arrive at the stores at the right time and in the right amount."

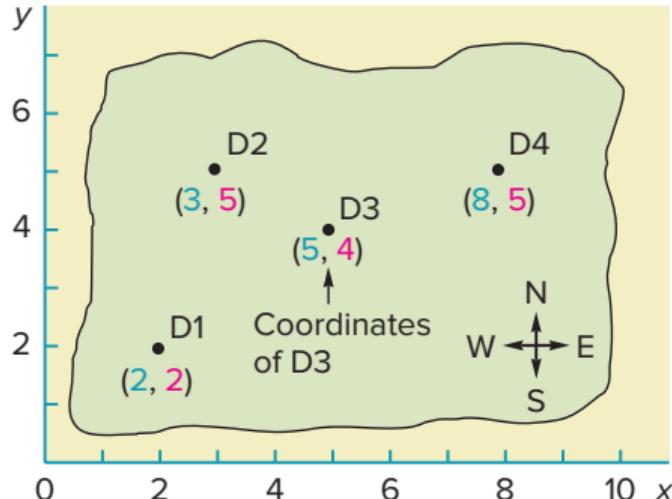
<https://www.spar.at/nachhaltigkeit/energie-umwelt/transport-warenlogistik?icid=sca>



Source: <https://www.spar.at/nachhaltigkeit/energie-umwelt/transport-warenlogistik?icid=sca> (Jan 2020)

# Locating a single facility: minimizing weighted distance

Find the best coordinates  $(x^*, y^*)$  for a new production facility. Every location is possible.



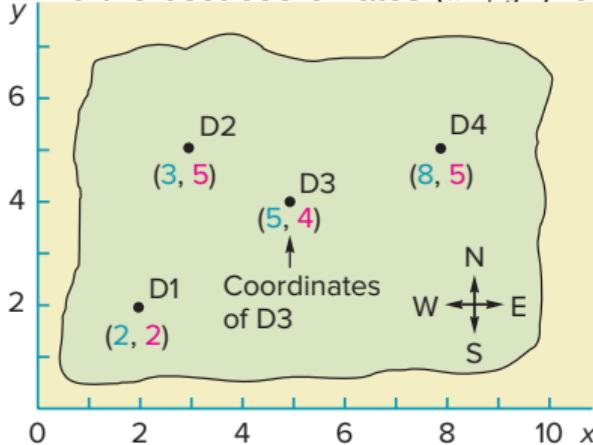
Stevenson (2017)

Destination $i$	$x_i$	$y_i$	Demand $D_i$
D1	2	2	800
D2	3	5	900
D3	5	4	200
D4	8	5	100
			2000

$n = 4$  Destinations (Customers)

# Locating a single facility: minimizing weighted distance

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Stevenson (2017)

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D1	2	2	800
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D3	5	4	200
D4	8	5	100
			2000

$n$  Destinations (Customers)

**Center of gravity (COG):** Minimize the weighted squared distances.

$$x^* = \frac{\sum_{i=1}^n x_i D_i}{\sum_{i=1}^n D_i} = \frac{2 \cdot 800 + 3 \cdot 900 + 5 \cdot 200 + 8 \cdot 100}{2000} = 3,05$$

$$y^* = \frac{\sum_{i=1}^n y_i D_i}{\sum_{i=1}^n D_i} = \frac{2 \cdot 800 + 5 \cdot 900 + 4 \cdot 200 + 5 \cdot 100}{2000} = 3,7$$

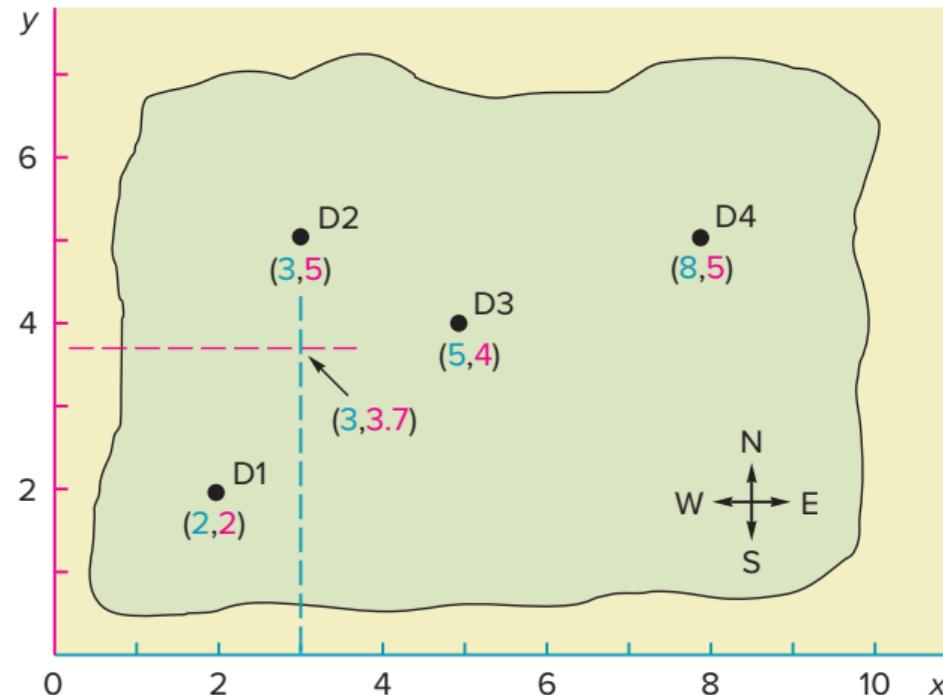
**Steiner-Weber-Problem:** Minimize the weighted Euclidean distances.

$$\min \sum_{i=1}^n D_i \sqrt{(x^* - x_i)^2 + (y^* - y_i)^2}$$

Solution using **Excel Solver:**  $x^* = 3, y^* = 5$

# Locating a single facility: minimizing weighted distance

Solution to Center of Gravity

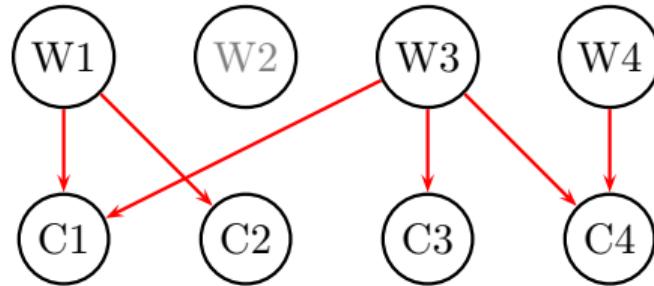


## Selecting $p$ locations: $p$ median problem

**Warehouse**

FTL Transport

**Customer**



$m$  possible locations are available, of which  $p$  can be selected, to supply  $n$  customers.

The cost of delivery to customer  $i$  from location  $j$  is  $c_{ij}$  euros.

The objective is to minimize the total costs.

# Example

There are  $m = 5$  potential locations for storage facilities (1, 2, 3, 4 und 5),  $p = 3$  should be chosen, to deliver to  $n = 6$  customers (A, B, C, D, E and F). The following table depicts the cost of delivery from location  $i$  to customer  $j$ .

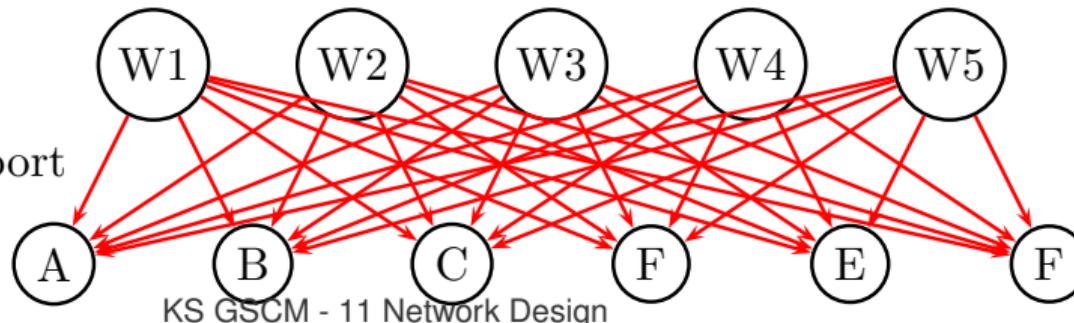
$i,j$	A	B	C	D	E	F
1	1	2	10	9	6	7
2	2	9	0	7	3	6
3	7	6	1	5	3	10
4	6	5	10	2	6	3
5	6	4	6	3	7	2

This problem can be formulated as a linear program with binary decision variables. The decisions that need to be made are:

- Which  $p$  locations should be chosen?  
(yes/no for each location)
- Which location should deliver to which customer?

Warehouses

FTL Transport



# Example: Decision variables

## Decision variables:

$$y_1, y_2, y_3, y_4, y_5 \in \{0, 1\}$$

(1, if a location is chosen, 0 otherwise.)

If  $y_2 = 1$ , then location 2 is built/used.

If  $y_2 = 0$ , then location 2 is not built/used.

$$x_{1A}, x_{1B}, x_{1C}, x_{1D}, x_{1E}, x_{1F},$$

$$x_{2A}, x_{2B}, x_{2C}, x_{2D}, x_{2E}, x_{2F},$$

$$x_{3A}, x_{3B}, x_{3C}, x_{3D}, x_{3E}, x_{3F},$$

$$x_{4A}, x_{4B}, x_{4C}, x_{4D}, x_{4E}, x_{4F},$$

$$x_{5A}, x_{5B}, x_{5C}, x_{5D}, x_{5E}, x_{5F}, \in \{0, 1\}$$

$x_{1A} = 1$  means that location 1 delivers to customer A.

$x_{1A} = 0$  means that location 1 does not deliver to customer A.

# Example: Model (1)

Minimize the total costs:

$$\begin{aligned} \min & 1x_{1A} + 2x_{1B} + 10x_{1C} + 9x_{1D} + 6x_{1E} + 7x_{1F} + \\ & 2x_{2A} + 9x_{2B} + 0x_{2C} + 7x_{2D} + 3x_{2E} + 6x_{2F} + \\ & 7x_{3A} + 6x_{3B} + 1x_{3C} + 5x_{3D} + 3x_{3E} + 10x_{3F} + \\ & 6x_{4A} + 5x_{4B} + 10x_{4C} + 2x_{4D} + 6x_{4E} + 3x_{4F} + \\ & 6x_{5A} + 4x_{5B} + 6x_{5C} + 3x_{5D} + 7x_{5E} + 2x_{5F} \end{aligned}$$

## Constraints (1)

Exactly three locations should be built:

$$y_1 + y_2 + y_3 + y_4 + y_5 = 3$$

# Example: Model (2)

## Constraints (2)

Each customer has to be served:

$$x_{1A} + x_{2A} + x_{3A} + x_{4A} + x_{5A} = 1$$

$$x_{1B} + x_{2B} + x_{3B} + x_{4B} + x_{5B} = 1$$

$$x_{1C} + x_{2C} + x_{3C} + x_{4C} + x_{5C} = 1$$

$$x_{1D} + x_{2D} + x_{3D} + x_{4D} + x_{5D} = 1$$

$$x_{1E} + x_{2E} + x_{3E} + x_{4E} + x_{5E} = 1$$

$$x_{1F} + x_{2F} + x_{3F} + x_{4F} + x_{5F} = 1$$

Only a location that is built/used can deliver to a customer:

$$x_{1A} \leq y_1, \quad x_{1B} \leq y_1, \quad x_{1C} \leq y_1, \quad x_{1D} \leq y_1, \quad x_{1E} \leq y_1, \quad x_{1F} \leq y_1,$$

$$x_{2A} \leq y_2, \quad x_{2B} \leq y_2, \quad x_{2C} \leq y_2, \quad x_{2D} \leq y_2, \quad x_{2E} \leq y_2, \quad x_{2F} \leq y_2,$$

$$x_{3A} \leq y_3, \quad x_{3B} \leq y_3, \quad x_{3C} \leq y_3, \quad x_{3D} \leq y_3, \quad x_{3E} \leq y_3, \quad x_{3F} \leq y_3,$$

$$x_{4A} \leq y_4, \quad x_{4B} \leq y_4, \quad x_{4C} \leq y_4, \quad x_{4D} \leq y_4, \quad x_{4E} \leq y_4, \quad x_{4F} \leq y_4,$$

$$x_{5A} \leq y_5, \quad x_{5B} \leq y_5, \quad x_{5C} \leq y_5, \quad x_{5D} \leq y_5, \quad x_{5E} \leq y_5, \quad x_{5F} \leq y_5.$$

## Example: Model (3)

The decision variables are binary:

$$y_i \in \{0, 1\}$$

$$\forall i \in \{1, 2, 3, 4, 5\},$$

$$x_{ij} \in \{0, 1\}$$

$$\forall i \in \{1, 2, 3, 4, 5\}, j \in \{A, B, C, D, E, F\}$$

→ Solution using Excel Solver

# Model: General

## Sets and parameters

- $I$  set of potential locations (index  $i$ ,  $|I| = m$ )  
 $J$  set of potential customers (index  $j$ ,  $|V| = n$ )  
 $c_{ij}$  delivery cost from location  $i$  to customer  $j$   
 $p$  number of locations to be built

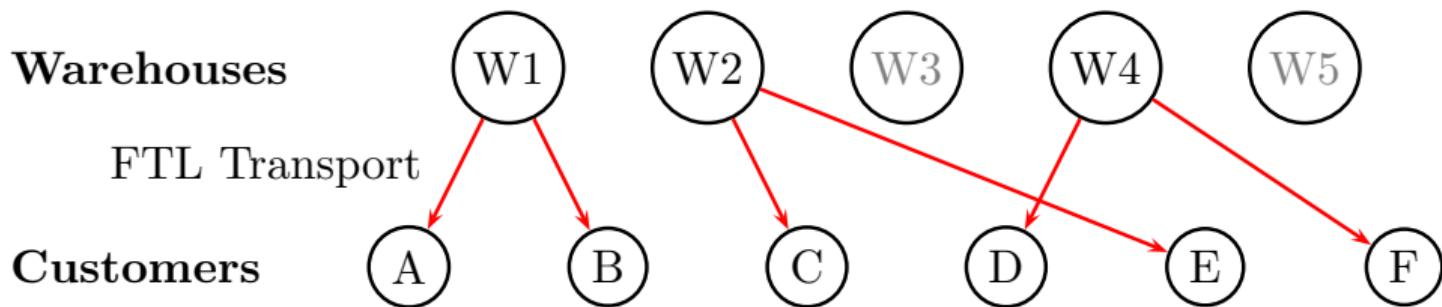
## Decision variables

- $y_i \in \{0, 1\}$  whether location  $i$  is built (1) or not (0)  
 $x_{ij} \in \{0, 1\}$  whether location  $i$  delivers to customer  $j$  (1) or not (0)

$$\begin{aligned} & \min \sum_{i \in I} \sum_{j \in J} c_{ij} x_{ij} \\ \text{s.t. } & \sum_{i \in I} y_i = p \\ & \sum_{i \in I} x_{ij} = 1 \quad \forall j \in J \\ & x_{ij} \leq y_i \quad \forall i \in I, j \in J \\ & y_i \in \{0, 1\} \quad \forall i \in I \\ & x_{ij} \in \{0, 1\} \quad \forall i \in I, j \in J \end{aligned}$$

# Example: Solution

Build warehouses at locations 1, 2 and 4.



$i,j$	A	B	C	D	E	F
1	1	2	10	9	6	7
2	2	9	0	7	3	6
4	6	5	10	2	6	3

**Costs: 11**

# Designing a distribution network

Locations and customers are fixed. Customers have a demand, locations a capacity. Which customer should get what amount from which location? Known as **transportation problem**.

Example: transportation cost matrix per unit:

Facility location	Customers				Capacity
	A	B	C	D	
F1	10	5	6	11	25
F2	1	2	7	4	25
F3	9	1	4	8	50
Demand	15	20	30	35	$\sum 100$

Sum of capacity = sum of demand.

Can be modeled as a linear program and solved using Excel Solver.

There are simple heuristics that can be used to approximate the solution e.g., **column minima method**.

# Transportation problem: Linear program

## Sets and parameters

- $I$  Set of **built** locations (index  $i$ ,  $|I| = m$ )  
 $J$  Set of customers (index  $j$ ,  $|V| = n$ )  
 $c_{ij}$  transportation cost **per unit** from location  $i$  to customer  $j$   
 $s_i$  Supply of location  $i$   
 $d_j$  Demand of customer  $j$

## Decision variables

$x_{ij}$  how many units are transported from location  $i$  to customer  $j$ .

$$\begin{aligned} & \min \sum_{i \in I} \sum_{j \in J} c_{ij} x_{ij} \\ \text{s.t. } & \sum_{i \in I} x_{ij} = d_j & \forall j \in J \\ & \sum_{j \in J} x_{ij} \leq s_i & \forall i \in I \\ & x_{ij} \geq 0 & \forall i \in I, j \in J \end{aligned}$$

# Heuristic: Column minima method

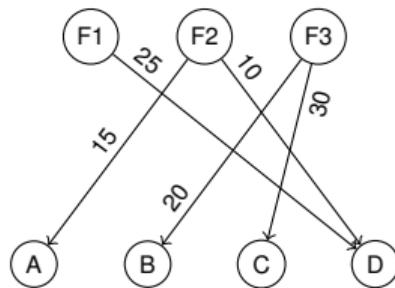
- In each iteration:
  - Choose the column that is furthest to the left and has not yet been crossed out.
  - Choose the smallest cost value and maximize the transportation amount.
  - If the supply of a location is completely allocated, cross out the line.
  - If the demand of a location is completely fulfilled, cross out the column.

Heuristic: does not necessarily find the optimal solution!

## Example: Column minima method

$i, j$	A	B	C	D	$s_i$
1	10	5	6	25	25
2	15	2	7	10	25 10
3	9	1	20	30	50 30
$d_j$	15	20	30	35	100

Solution



$$\text{Costs: } 11 \cdot 25 + 1 \cdot 15 + 4 \cdot 10 + 1 \cdot 20 + 4 \cdot 30 = 470$$

# Technology and Supply Chain Trends

- IoT, digitalization (math. modeling of the supply chain)
- Rethink outsourcing.
- Use of analytics/AI, Big Data
- Sustainability, Circular Supply Chains

# Examples (1)

## Logistics 4.0

- **Agilox:** <https://www.agilox.net/de/agilox-igv>
- **Lufthansa Technik (AutoStore):**  
<https://www.lufthansa-technik.com/warehouse>



**UPS :** Chatbot, MyChoice, Orion (Transportation planning), Edge (internal operations) [https://www.  
forbes.com/sites/bernardmarr/2018/06/15/the-brilliant-ways-ups-uses-artificial-intelligence-machine-learning-and-big-data](https://www.forbes.com/sites/bernardmarr/2018/06/15/the-brilliant-ways-ups-uses-artificial-intelligence-machine-learning-and-big-data/)

## Examples (2)

7LYTIX: AI, e.g., to improve forecasting <https://www.7lytix.com/>  
"Apr 2025: KEBA Group acquires AI pioneer"

prewave: AI to forecast supply chain events/risks. <https://www.prewave.com>



RISC (Big) Data analytics in production and logistics

<https://www.risc-software.at/schwerpunkt/industrial-ai-and-simulation/>

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# Summary

- Using the Center of Gravity method or solving the Steiner-Weber problem, the best coordinates for a new location can be calculated.
- The  $p$ -median problem is solved when a small set of  $p$  locations should be chosen out of a larger set of possible locations.
- The transportation problem is solved to minimize delivery costs between already built locations and customers.
- Supply chain trends include digitalization, use of AI, sustainability.