

# Rubin Tollinchi

## Web Developer | Software Engineer

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### PROFESSIONAL SUMMARY

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Web Developer merging investment expertise. Demonstrated proficiency in translating business needs to web solutions at Fullstack Academy. Passionate about innovation and current trends. Eager to combine finance-tech skills to craft user-friendly web solutions in a collaborative environment.

### EDUCATION

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**Fullstack Academy Web Development Bootcamp**  
Software Engineering Certificate

November 2022 - May 2023

**Suffolk Community College**  
Associate in Applied Science, Auto Specialist

2004 - 2006

### WORK EXPERIENCE

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#### Network 1 Financial Securities

Syosset, NY

Vice President of Investments

December 2012 - Present

- Led, trained, and managed a team of 6 individuals with no prior experience, realizing a 20% annual growth in clientele.
- Developed and executed comprehensive marketing campaigns to attract high-net-worth individuals; led to a 40% increase in new client acquisitions and positioned the firm as a market leader.
- Implemented portfolio management strategies, resulting in a substantial increase in revenue and client satisfaction; achieved a 30% growth in AUM within 2 years.
- Conducted investment research, leveraging data-driven insights to boost assets under management and drive strategic decision-making; exceeded performance targets.

### TECHNICAL PROJECTS

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#### TO-DO GENIE

- Collaborated with Fullstack Academy colleagues to create an impressive To-Do application using JS, React, Sequelize, Redux, and Tailwind CSS; accessible at <https://to-do-genie-jotx.onrender.com/login>

#### CHESS GAME

- Developed and launched a fully functional chess game using JavaScript, contributing to an immersive gaming experience for users. The game can be accessed at <https://chess-seven-dun.vercel.app/>

#### IMAGE GALLERY

- Implemented a loading blur effect for an image gallery in the Image Gallery project. This enhanced the visual appeal and engagement of the gallery, accessible at <https://image-gallery-sable.vercel.app/>

#### MOBILE TO-DO APPLICATION

- Produced a user-friendly To-Do app for mobile devices, enabling users to manage both personal and business tasks. The application can be accessed at <https://vue-js-todo-proj.vercel.app/>

### ADDITIONAL

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- **Technologies:** Javascript, React.js, Redux, Node.js, PostgreSQL, SQL, Git/Github, CSS, HTML5, Sequelize, Database Management, Tailwind CSS
- **Soft Skills:** Client Relations, Strong Communication and Organizational skills
- **Languages:** Fluent in both Spanish and English