

## Why HIBAT?



نؤمن أن الموهبة هي هبة من الله وهذه الهبات تحتاج من يُؤْمِن بها ويقدرها ومن يوفر لها أفضل البيئات لكي تبدع وتنتج

### H I B Λ T Vision

A reliable environment that attracts gifted entrepreneurs to achieve their dreams.



### HIB A T Scope

- 1. AI
- 2. BlockChain
- 3. Big Data
- 4. Internet of Things (IOT)
- 5. Cybersecurity
- 6. Automation
- 7. Inventions

```
modifier_ob.modifiers.new(*)
   ror object to mirror_ob
   _mod.mirror_object = mirror_ob
  mion == "MIRROR_X":
   od.use_x = True
    pod.use_y = False
     mod.use z = False
     *tion == "MIRROR Y":
    __od.use_x = False
   pod.use y = True
   pod.use z = False
    etion == "MIRROR_Z":
   __od.use_x = False
    pod.use y = False
   __od.use_z = True
    tion at the end -add back the deselve
  select= 1
   select=1
    .scene.objects.active = modifier 
    weeted" + str(modifier ob)) # modifier
    ob.select = 0
   context.selected objects[0]
   pects[one.name].select = 1
   please select exactly two objects,
   THE CLASSES -----
   ror to the selected object""
  Operator):
  mirror_mirror_x"
.active_object is not None
```

#### **H I B Λ T** Business Model

Transportation & logistics

Zones, incubation centers, clusters

Energy

Labor

#### Institutions · Unequivocal support Social legitimacy Financial support Open door for advocate Regulatory framework incentives Research institutions · Urgency, crisis and challenge Venture-friendly legislation Policy **Financial Capital Early customers Networks** · Micro-loans · Early adopters for proof-of-concepts · Entrepreneur's networks · Angel investors, friends and family · Expertise in productising Diaspora networks · Zero-stage venture capital Multinational corporations · Reference customer legislation First reviews Distribution channels (\$) **ENTREPRENEURIAL** Success stories Human Capital VISION Visible successes **Educational** · Wealth generation for founders Skilled and unskilled Institutes International reputation 200 Serial entrepreneurs · General degrees (professional & Later generation family academic) Specific entrepreneurship training Support **Support professional** Infrastructure Non Governmental institutes • Legal • Entrepreneurship promotion in Telecommunications

Accounting

Investment bankers

· Technical experts, advisor

Government

#### Leadership

non-profits

Conferences

- Business plan contents

· Entrepreneur-friendly associations

- Venture capital funds
- · Private equity
- · Public capital markets
- Debt

#### Societal norms

- · Tolerance of risk, mistake, failure
- · Innovation, creativity, experimentation
- · Social status of entrepreneur
- · Wealth creation
- · Ambition, drive, hunger

### H I B Λ T Secret Ingredients

- 1. Scout for talents globally
- 2. Back with smart resources:

Strategic money
Ongoing coaching
Access to (Silicon Valley, Partners ..)

- 3. Shared hub of applied expertise
- 4. Invest in seed stage
- 5. Aim for 3x exit in series A or B
- 6. Build a fun brand



## H I B Λ T Benchmark













### H I B Λ T Partners

























### H I B Λ T Companies

- 1. TADWEEN
- 2. Rabeh
- 3. EBRAM
- 4. SmartPay
- 5. Aref
- 6. Ticket

- 7. Snabel
- 8. Daam
- 9. AI R&D center
- 10. eTrain
- 11. Prysm



#### H I B $\Lambda$ T Team

#### 1. Mohammed Sowaileh,

CEO of Ajeek and founder of four other businesses, Leader of the most impactful entity for the entrepreneur in KSA (JYBC), Founder and Chairman of Oqal Jeddah (Group of Angel Investors)

#### 2. Hussam Alamasi, CEO

Certified Professional Manager, Performance Manager and Quality Manager; Project Manager; Strategic Planner; 15yrs. R&D background.

#### 3. Mohammed Alsolami, CTO

Researcher & Senior Developer PhD Candidate of Computer Science.

4. Abdulaziz alsebaie, Project Manager Entrepreneur, Project engineer, IOS developer, UX/UI designer, Participated in multiple start-up pitch-in in California.



#### H I B Λ T Future

- 10 companies
- 1B value

2020

# 2021

- 25 companies
- 3B value

- 40 companies
- 5B value

2022



"Instead of watching the future, lets make it together"