

## CSC-192 Seminar #2 : Developing your Entrepreneurial Mindset

Speaker: Cameron Law, Exec. Dir., Carlson Center, Sac State (Please write in full

sentences)

Q1: List 5 characteristics of a good Leader ?

A good speaker has to have good 1.(energy) and a 2.(good mindset) to draw people in 3.(following). They have to 4.(connect) with their audience and paint the 5.(vision) they want the audience to see.

Q2: List 5 key traits of an Entrepreneurial Mindset?

An Entrepreneurial Mindset consists of 5 key traits. They are to 1.(empower yourself) so that you can 2.(empower others). Always try to 3.(grow) and 4.(improve yourself). Lastly, a good entrepreneur is a 5.(problem solver).

Q3: What did you learn from the “monkey business illusion” video?

I learned that we can be so focused on something that we miss what's right in front of us.

Q4: Why is empathy important in Leadership?

List three core elements of empathy?

There is cognitive empathy where you see a situation from another person's point of view. There is also emotional empathy where you share your feeling with another person and vice versa. Then last but not least is empathic concern where you see someone in need and you provide support for them.

Q5: Why is vision important in creating a successful Organization?

You have to have a vision of what you want to accomplish in your organization but keep it realistic. Then you can use that vision to show others and inspire them. Which will lead to people in you and your organization.

Q6: Describe the Iceberg Analogy in Creating a Vision?

People will only see the success which is the tip of the iceberg. It is up to us to show them reality which is the part of the iceberg that we cant see. Then the people will see the whole organization and see the whole ice berg or the not so successful parts and the successful parts.