



## FILTERS

## GM %

## By Quarters (Sub-zone)

All Values in USD

Fiscal Year 2019

GM%	Quarters					
Market	Q1	Q2	Q3	Q4	Grand Total	
ANZ	99.93%	99.93%	99.95%	99.94%	99.75%	
India	99.41%	99.45%	99.56%	99.56%	97.99%	
NA	99.65%	99.68%	99.73%	99.75%	98.81%	
NE	99.89%	99.89%	99.92%	99.92%	99.62%	
ROA	99.59%	99.59%	99.66%	99.67%	98.52%	
SE	99.85%	99.87%	99.90%	99.90%	99.51%	

Fiscal Year 2020

GM%	Quarters					
Market	Q1	Q2	Q3	Q4	Grand Total	
ANZ	99.72%	99.74%	99.92%	99.80%	99.18%	
India	98.72%	98.79%	99.63%	99.03%	96.18%	
NA	99.02%	99.08%	99.62%	99.27%	96.99%	
NE	99.47%	99.49%	99.87%	99.64%	98.47%	
ROA	98.81%	98.82%	99.66%	99.13%	96.42%	
SE	99.56%	99.60%	99.90%	99.72%	98.78%	

Fiscal Year 2021

GM%	Quarters					
Market	Q1	Q2	Q3	Q4	Grand Total	
ANZ	99.33%	99.37%	99.53%	99.50%	97.74%	
India	96.34%	96.58%	97.35%	97.31%	87.58%	
NA	97.44%	97.62%	98.07%	98.16%	91.28%	
NE	98.45%	98.50%	98.80%	98.82%	94.58%	
ROA	97.22%	97.25%	97.69%	97.87%	90.03%	
SE	98.71%	98.82%	99.06%	99.08%	95.67%	