# Opening a tourist-based café in Manhattan

Finding the optimum location to open a new tourist based café in Manhattan

### Importance of finding the right location

- Its important to identify the right locations to open any new business
- In this case, the owner wants to open a café which is aimed at serving tourists
- Thus, two parameters become very important
  - Finding locations which have tourists spots
  - Entering a location which is not already very crowded

#### Data download and cleansing

- Following data sources were used to extract/generate the required information:
  - Manhattan locations extracted from existing data shared during the previous courses
  - Various venues explored and tourist places + cafes in every neighborhood using Foursquare API
  - Initially top tourist areas were identified, post which café data was analyzed and ideal locations were found

## Maps - Initial Maps

## All Manhattan locations

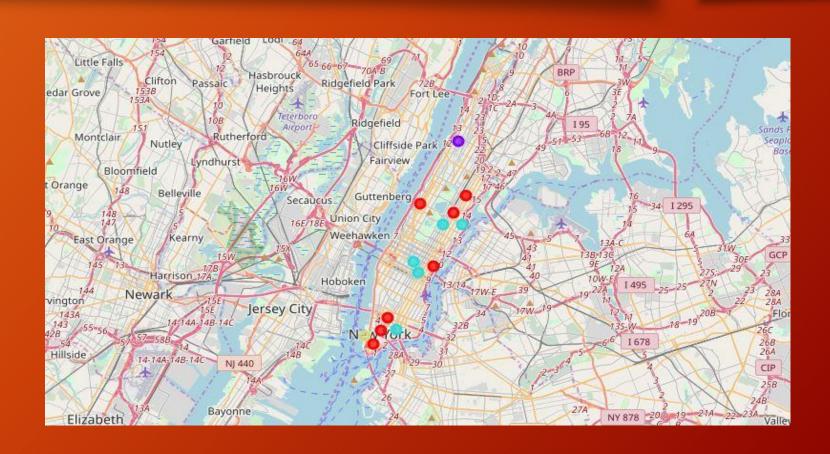


### Locations with Tourist Attractions

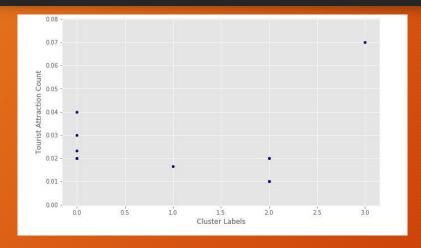


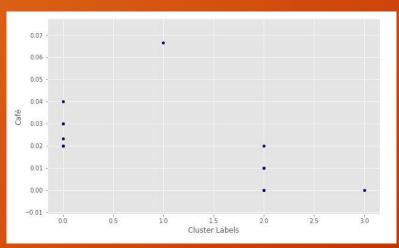
#### **Clustered Locations**

These were the 4 clusters of locations created



#### Properties of Clusters





Based on the scatter plots we can thus define the clusters as -

Cluster 0 - Medium number of tourist attractions and medium number of cafes

Cluster 1 - Large Number of Cafes but low tourist attractions

Cluster 2 - Less tourist attraction and less cafes

Cluster 3 - Large number of tourist attraction and very few cafes

#### Result & Recommendations



|    | Cluster Labels | Neighborhood       | Café     | Tourist Attraction Count |
|----|----------------|--------------------|----------|--------------------------|
| 0  | 3              | Battery Park City  | 0.000000 | 0.070000                 |
| 1  | 0              | Carnegie Hill      | 0.040000 | 0.020000                 |
| 2  | 2              | Chinatown          | 0.000000 | 0.020000                 |
| 3  | 0              | Civic Center       | 0.020000 | 0.020000                 |
| 4  | 0              | East Harlem        | 0.023256 | 0.023256                 |
| 5  | 0              | Financial District | 0.030000 | 0.040000                 |
| 6  | 1              | Hamilton Heights   | 0.066667 | 0.016667                 |
| 7  | 2              | Midtown            | 0.020000 | 0.010000                 |
| 8  | 2              | Murray Hill        | 0.000000 | 0.010000                 |
| 9  | 0              | Soho               | 0.020000 | 0.020000                 |
| 10 | 0              | Turtle Bay         | 0.030000 | 0.020000                 |
| 11 | 2              | Upper East Side    | 0.010000 | 0.020000                 |
| 12 | 0              | Upper West Side    | 0.020000 | 0.030000                 |
| 13 | 2              | Yorkville          | 0.010000 | 0.010000                 |

Thus, Battery Park City is the best place to open this Café since it has a high number of tourist spots, but a less number of existing cafes

#### **Future Directions**

- Further analysis in this could be -
  - Identifying the exact address to open the café based on cost of property, etc
  - Studying tourist trends, preferences to decide the menu of the café
  - · Creating café theme based on maximum kind of tourists likely to visit.
- The applications of data science techniques are numerous and provide great value to solve a large number of problems in every day life.