

# Ruchith Kapoor

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## Work Experience

### Business Analyst Intern at The Sparks Foundation - Remote

Oct 2024 - Dec 2024

- **Banking Credit Card Analysis:** Developed Power BI dashboards for customer spending insights and delinquency tracking, improving financial reporting efficiency.
- **SQL-Based Data Analytics:** Conducted risk segmentation analysis and predictive modeling, optimizing portfolio monitoring.
- **Cross-Functional Collaboration:** Engaged with key business stakeholders to define reporting needs and enhance decision-making through BI solutions.

### Business Intelligence Analyst at CodSoft – India

June 2021 - Nov2022

- **Inventory & Demand Forecasting:** Developed Power BI dashboards tracking inventory trends, product availability, and supply chain efficiency, reducing stockout occurrences by 15%.
- **Operational & Sales Analytics:** Conducted SQL-driven analysis of sales trends, purchase orders, and order fulfillment rates, improving forecast accuracy by 12%.
- **ETL & Data Integration:** Designed SQL-based ETL pipelines and Power Query transformations, reducing manual reporting time by 50% and improving data accuracy by 20%.
- **Product Flow & Order Management:** Optimized real-time inventory reporting, ensuring on-time order fulfillment and tracking logistics KPIs for supplier management.
- **Stakeholder Collaboration & Executive Reporting:** Partnered with transportation, merchandising, and procurement teams, improving reporting accuracy by 35%.

## Certification

- **Microsoft Certified: Power BI Data Analyst Associate (PL – 300)** - Gained expertise in data visualization, DAX optimization, and Power BI architecture.
- **Entry Certificate in Business Analysis | IIBA** - Developed expertise in requirements gathering, process mapping & workflow automation.
- **Salesforce Associate Certification** - Gained in-depth knowledge of CRM functionalities, reporting, and data management for workflow efficiency.

## Skills

- **Technical Skills:** Power BI, SQL, MS Excel, DAX, M Query, Power Query, Data Warehousing, Data Modeling, ETL, Forecasting, Inventory Optimization, Supply Chain Analytics, Tableau, SharePoint, Snowflake.
- **Inventory & Business Analytics:** Demand Forecasting, Order Fulfillment, Business Process Optimization, KPI Tracking, Product Flow Management, Supplier Relationship Management, Business Intelligence Governance.

## Projects [Portfolio](#)

- **Operational Efficiency & KPI Analysis (Power BI, DAX, SQL, RLS):** Developed enterprise BI dashboards tracking \$2.5M monthly sales, 1,500 metric tons inventory, and real-time production KPIs, reducing inventory waste by 15%. Optimized SQL queries and Power BI data models, reducing dashboard refresh time by 35% and improving data retrieval efficiency.
- **RBC Bank Churn Analysis:** Built Power BI dashboards integrating SQL pipelines and event tracking, improving churn prediction accuracy by 20% and increasing customer retention by 15%, leading to optimized marketing strategies. Built advanced segmentation models with DAX, RLS, and Power BI Service, enhancing data security and predictive modeling accuracy.
- **Retail Demand Forecasting (Power BI & SQL):** Developed a forecasting model tracking sales trends & replenishment cycle, improving forecasting accuracy by 15%.

## Education

Sault College Of Applied Arts & Technology, Toronto

Jan 2023 – Aug 2024

Post Graduation Diploma in Global Business Management

**Concentration 1:** Business Analysis, **Concentration 2:** Project Management, **Concentration 3:** Supply Chain & Logistics

**Courses:** Business Process Management, Business Development, Supply Chain Optimization, Operational Management