# **Upward Bound**

Introduction to Statistics and Enrollment Management Research

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1. Statistics 101

# Statistics 101

#### What is "Statistics"?

**Statistics**: Often considered the science of uncertainty!

The goal of statistics is to convert data (or samples!) into information that is usable to people!

- Weather forecasting
- ► Emergency preparedness
- Predicting disease outbreak
- ▶ Political voting polls

#### Education Research:

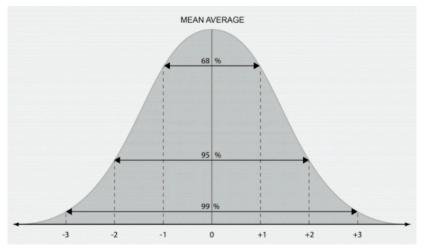
- Do smaller classes improve learning?
- Does offering students financial increase college completion?
- ls online instruction as effective as in-class instruction?

# Statistics' One Big Idea: The Normal Curve

The Normal Distribution or Normal Curve: natural phenomenons (e.g., age, height, educational attainment) tend to have a similar distributions of values.

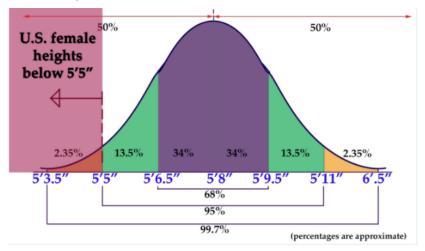
- ▶ There are a few values that are small (outliers!)
- Lots of values around "the average" ("normal observations")
- ▶ And a few values that are large (outliers!)

Outliers: observations that deviate from the "normal" bell curve



# Statistics' One Big Idea: The Normal Curve

Women's Height in the U.S.



BIG TAKEAWAY: There's a higher probability of data following the "average" or the "norm"

# I am an outlier... (or maybe not!)

# Ethnicity of full-time professors ...

White professors

Hispanic professors

73.2%

4.7%





# is out of step with percentage of undergraduate students

White students

Hispanic students

**52%** 

19.8%





SOURCE American Council on Education analysis of U.S. Department of Education, Integrated Postsecondary Education Data System, 2016

# Enrollment Management Research Program

- Grew tired of mainstream access inequality policy discourse...
  - Onus on students, families, and K-12 schools
  - Enrollments can only tell us so much
- ▶ Do the enrollment management policies and practices of public universities undermine access for underserved student populations?
  - Universities say they care about low-income students, Students of Color
  - ▶ But who do they actually recruit? Use data science to collect recruiting events!
- Policy implications
  - Too many policy decisions for increasing access attempt to "fix" student behavior
  - Assumption: doubling low-income, Students of Color applying to a university will double their enrollment

#### Examples:

- ► The off-campus recruiting project
- Dissertation Defense

### Shift The Normal Distribution!

