SCHOOL OF BUSINESS MANAGEMENT MUMBAI

RUDRA PATOLE

MBA Digital Transformation | Batch of 2025-27

LinkedIn | Age: 22 | Male

EDUCATION

School of Business Management, NMIMS, Mumbai

MBA Digital Transformation(CGPA: --)

K.J. Somaiya Institute of Technology, Mumbai

B. Tech Computer Engineering (CGPA: 8.08/10)

DAV International School, Navi Mumbai

Higher Secondary School Certificate (CBSE: 94.20 %)

Ryan International School, Navi Mumbai

Secondary School Certificate (ICSE: 92.67 %)

INTERNSHIPS

Marketing and Sales Intern, Eyecan Solutions

Mar 2025 – May 2025

- Orchestrated an online outreach event with 50+ visually impaired participants and 20+ donors, achieving a 25% donor-to-sale conversion
- Executed a community event connecting users with corporate donors, generating 15 partnerships and 20% more sales leads

Analyst Intern, Textify Analytics

May 2024 – Aug 2024

- Reported campaign KPIs via Google Analytics and CRM dashboards, boosting CTR by 12% and reducing ad spend inefficiency by 10%
- Boosted demo requests by 15% in 2 months for Textify's AI tools through targeted lead generation by identifying and engaging prospects

Intern, CASCADE (Somaiya Vidyavihar University)

Jun 2023 - Jul 2023

Managed a cross-functional project to digitize assets using geospatial tools, designing efficient workflows and streamlining processes
 Led intern training, oversaw execution, tracked progress, and coordinated with executives to deliver projects on time and with high accuracy

Intern, Software Development Cell (KJ Somaiya Institute of Technology)

Mar 2022 – Jun 20

- Developed a Duplicate Marksheet module for the Examination System, enabling efficient record retrieval and still in operation today
- Engineered a user-friendly and responsive user interface with secure database integration and advanced filtering to streamline workflows

ACADEMIC PROJECTS

Marketing Management

- Pioneered a go-to-market strategy with segmentation, positioning, and promotional roadmap for a renewable-energy safety solution
- Conducted in-depth market research using Porter's Five Forces to evaluate the competitive landscape and determine entry feasibility

POSITION OF RESPONSIBILITIES

Industry Liaison, Industry Institute Partnership Cell, NMIMS Mumbai

Jul 2025 - Aug 2025

- Spearheaded corporate connect efforts and sponsorship initiatives, NMIMS Mumbai
- Conducted due diligence on live projects to ensure strategic fit and industry relevance

ACHIEVEMENTS, CERTIFICATES & SKILLS

Skills: Microsoft Office | Python | SQL | Statistical Analysis | CRM | Power BI | Database Management | Google Analytics | SEO/SEM tools Additional Certifications:

- Generative AI: Prompt Engineering Basics (Coursera)
- AI Agents and Agentic AI with Python & Generative AI (Coursera)
- Data Analysis and Visualization with Power BI (Coursera)
- Advertising with Meta (Coursera)
- Sales: Analytics-Driven Storytelling (LinkedIn Learning)

Creatives: Member, Toastmasters Club for public speaking and leadership, NMIMS Mumbai

Hobbies/Interests: Exploring AI tools, Experimenting with AI agents, Designing creative visuals using Canva and Adobe Photoshop.