# BANK LOAN ANALYSIS PROJECT

#### Introduction

In order to monitor and assess our <u>bank's lending activities and performance</u>, we need to create a comprehensive Bank Loan Report. This report aims to provide insights <u>into key loan-related metrics and their changes over time</u>. The report will help us make data-driven decisions, track our loan portfolio's health, and identify trends that can inform our lending strategies.

### **Data**

- ID
- Address State
- Application Type
- Employment Length
- Employment Title
- Grade
- Home Ownership
- Issue Date
- Last Credit Pull Date
- Last Payment Date
- Installment
- Interest Rate
- Loan Amount

- Loan Status
- Good vs Bad
  - Next Payment Date
- Member ID
- Purpose
  - Subgrade
- Term
- Verification Status
- Annual Income
- DTI (Debt-to-Income Ratio)
- Total Accounts
- Total Payment

# Tools Used - MYSQL, MS EXCEL

Result Grid   11 🛟 Filter Rows:   Export: 📳   Wrap Cell Content: 🏗   Fetch rows:										
	id	address_state	application_type	emp_length	emp_title	grade	home_ownership	issue_date	last_credit_pull_date	last_payment_da /
<b>)</b>	1077430 (	GA	INDIVIDUAL	< 1 year	Ryder	С	RENT	11-02-2021	13-09-2021	13-04-2021
1	1072053 (	CA	INDIVIDUAL	9 years	MKC Accounting	E	RENT	01-01-2021	14-12-2021	15-01-2021
1	1069243 (	CA	INDIVIDUAL	4 years	Chemat Technology Inc	C	RENT	05-01-2021	12-12-2021	09-01-2021
1	1041756	ΓX	INDIVIDUAL	< 1 year	barnes distribution	В	MORTGAGE	25-02-2021	12-12-2021	12-03-2021
1	1068350	IL :	INDIVIDUAL	10+ years	J&J Steel Inc	Α	MORTGAGE	01-01-2021	14-12-2021	15-01-2021
1	1062608	CA	INDIVIDUAL	3 years	Studio 94 Corp	С	RENT	17-07-2021	16-03-2021	12-08-2021
1	1067441	ΓX	INDIVIDUAL	10+ years	American Airlines	C	MORTGAGE	19-11-2021	14-06-2021	13-12-2021
1	1066424 F	PA	INDIVIDUAL	10+ years	SCI Mahanoy	Α	OWN	11-06-2021	14-07-2021	14-07-2021
1	1065254 F	EL .	INDIVIDUAL	10+ years	Tech Data Corp	Α	MORTGAGE	02-09-2021	15-06-2021	12-10-2021
1	1064589	MI	INDIVIDUAL	10+ years	teltow contracting	В	MORTGAGE	09-02-2021	16-03-2021	16-03-2021
1	1057766	ΓX	INDIVIDUAL	10+ years	Ericsson	В	MORTGAGE	22-07-2021	13-09-2021	13-08-2021
1	1062734	CA	INDIVIDUAL	3 years	myrvpartsplace.com	В	RENT	11-09-2021	13-03-2021	12-10-2021
1	1062654	CA	INDIVIDUAL	4 years	AEG LIVE	В	RENT	11-08-2021	13-10-2021	13-09-2021
1	1020855	CA	INDIVIDUAL	5 years	henkel corporation	В	RENT	11-12-2021	14-12-2021	14-12-2021
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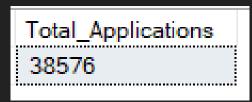


Bank loan dashboard.xlsx

# MySQL KPI's

Total Loan Applications

SELECT COUNT(id) AS Total\_Applications FROM bank\_loan\_data



MTD Loan Applications

SELECT COUNT(id) AS Total\_Applications FROM bank\_loan\_data WHERE MONTH(issue\_date) = 12

Total\_Applications 4314

PMTD Loan Applications
 SELECT COUNT(id) AS Total\_Applications FROM bank\_loan\_data
 WHERE MONTH(issue\_date) = 11

Total\_Applications 4035

#### Total Funded Amount

SELECT SUM(loan\_amount) AS Total\_Funded\_Amount FROM bank\_loan\_data

Total\_Funded\_Amount 435757075

#### MTD Total Funded Amount

SELECT SUM(loan\_amount) AS Total\_Funded\_Amount FROM bank loan data WHERE MONTH(issue date) = 12

Total\_Funded\_Amount 53981425

#### PMTD Total Funded Amount

SELECT SUM(loan\_amount) AS Total\_Funded\_Amount FROM
bank\_loan\_data WHERE MONTH(issue\_date) = 11

Total\_Funded\_Amount 47754825

### Total Amount Received

SELECT SUM(total\_payment) AS Total\_Amount\_Collected FROM
bank\_loan\_data

Total\_Amount\_Collected 473070933

### MTD Total Amount Received

SELECT SUM(total\_payment) AS Total\_Amount\_Collected FROM bank\_loan\_data
WHERE MONTH(issue\_date) = 12

Total\_Amount\_Collected 58074380

#### PMTD Total Amount Received

SELECT SUM(total\_payment) AS Total\_Amount\_Collected FROM
bank\_loan\_data WHERE MONTH(issue\_date) = 11

Total\_Amount\_Collected 50132030

# Average Interest Rate

SELECT AVG(int\_rate)\*100 AS Avg\_Int\_Rate FROM bank\_loan\_data

Avg\_Int\_Rate 12.0488314172048

### MTD Average Interest

SELECT AVG(int\_rate)\*100 AS MTD\_Avg\_Int\_Rate FROM bank\_loan\_data
WHERE MONTH(issue\_date) = 12

MTD\_Avg\_Int\_Rate 12.3560408676042

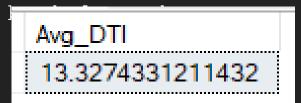
### PMTD Average Interest

SELECT AVG(int\_rate)\*100 AS PMTD\_Avg\_Int\_Rate FROM bank\_loan\_data
WHERE MONTH(issue\_date) = 11

PMTD\_Avg\_Int\_Rate 11.9417175498261

### • Avg DTI

SELECT AVG(dti) \*100 AS Avg\_DTI FROM



# MTD Avg DTI

SELECT AVG(dti)\*100 AS MTD\_Avg\_DTI FROM bank\_loan\_data
WHERE MONTH(issue\_date) = 12

MTD\_Avg\_DTI 13.6655377880425

### PMTD Avg DTI

SELECT AVG(dti)\*100 AS PMTD\_Avg\_DTI FROM bank\_loan\_data
WHERE MONTH(issue\_date) = 11

PMTD\_Avg\_DTI 13.3027335836364

## **GOOD LOAN ISSUED**

### Good Loan Percentage

```
SELECT (COUNT(CASE WHEN loan_status = 'Fully Paid' OR loan_status = 'Current'
THEN id END) * 100.0) / COUNT(id) AS Good_Loan_Percentage FROM bank_loan_data
```

```
Good_Loan_Percentage
86.175342181667
```

### Good Loan Applications

```
SELECT COUNT(id) AS Good_Loan_Applications FROM bank_loan_data
WHERE loan_status = 'Fully Paid' OR loan_status = 'Current'
```

```
Good_Loan_Applications
33243
```

#### **Good Loan Funded Amount**

```
SELECT SUM(loan_amount) AS Good_Loan_Funded_amount FROM bank_loan_data WHERE
loan_status = 'Fully Paid' OR loan_status = 'Current'
```

```
Good_Loan_Funded_amount
370224850
```

#### Good Loan Amount Received

SELECT SUM(total\_payment) AS Good\_Loan\_amount\_received FROM bank\_loan\_data
WHERE loan\_status = 'Fully Paid' OR loan\_status = 'Current'

```
Good_Loan_amount_received 435786170
```

### **BAD LOAN ISSUED**

### Bad Loan Percentage

SELECT (COUNT(CASE WHEN loan\_status = 'Charged Off' THEN id END) \*
100.0)/COUNT(id) AS Bad\_Loan\_Percentage FROM bank\_loan\_data

Bad\_Loan\_Percentage 13.824657818332

### Bad Loan Applications

SELECT COUNT(id) AS Bad\_Loan\_Applications FROM bank\_loan\_data
WHERE loan\_status = 'Charged Off'

Bad\_Loan\_Applications 5333 Bad Loan Funded Amount

```
Bad_Loan_Funded_amount
65532225
```

Bad Loan Amount Received

SELECT SUM(total\_payment) AS Bad\_Loan\_amount\_received FROM bank\_loan\_data
WHERE loan\_status = 'Charged Off'

Bad\_Loan\_amount\_received 37284763

### **LOAN STATUS**

SELECT loan\_status,COUNT(id) AS LoanCount,SUM(total\_payment) AS Total\_Amount\_Received,
SUM(loan\_amount) AS Total\_Funded\_Amount, AVG(int\_rate \* 100) AS Interest\_Rate,
AVG(dti \* 100) AS DTI FROM bank\_loan\_data GROUP BY loan\_status

1     Fully Paid     32145     411586256     351358350     11.6410707918092     13.1673507557434       2     Charged Off     5333     37284763     65532225     13.8785749318289     14.0047328005517       3     Current     1098     24199914     18866500     15.0993260800947     14.7243442736843		loan_status	LoanCount	Total_Amount_Received	Total_Funded_Amount	Interest_Rate	DTI
	1	Fully Paid	32145	411586256	351358350	11.6410707918092	13.1673507557434
3 Current 1098 24199914 18866500 15.0993260800947 14.7243442736843	2	Charged Off	5333	37284763	65532225	13.8785749318289	14.0047328005517
	3	Current	1098	24199914	18866500	15.0993260800947	14.7243442736843

SELECT loan\_status, SUM(total\_payment) AS MTD\_Total\_Amount\_Received, SUM(loan\_amount)
AS MTD\_Total\_Funded\_Amount FROM bank\_loan\_data WHERE MONTH(issue\_date) = 12
GROUP BY loan\_status

loan_status	MTD_Total_Amount_Received	MTD_Total_Funded_Amount
Fully Paid	47815851	41302025
Charged Off	5324211	8732775
Current	4934318	3946625

# **B.BANK LOAN REPORT | OVERVIEW**

### **MONTH**

SELECT MONTH(issue\_date) AS Month\_Munber, DATENAME(MONTH, issue\_date) AS Month\_name, COUNT(id) AS Total\_Loan\_Applications, SUM(loan\_amount) AS Total\_Funded\_Amount, SUM(total\_payment) AS Total\_Amount\_Received FROM bank\_loan\_data GROUP BY MONTH(issue\_date), DATENAME(MONTH, issue\_date)ORDER BY MONTH(issue\_date)

	Month_Munber	Month_name	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
1	1	January	2332	25031650	27578836
2	2	February	2279	24647825	27717745
3	3	March	2627	28875700	32264400
4	4	April	2755	29800800	32495533
5	5	May	2911	31738350	33750523
6	6	June	3184	34161475	36164533
7	7	July	3366	35813900	38827220
8	8	August	3441	38149600	42682218
9	9	September	3536	40907725	43983948
10	10	October	3796	44893800	49399567
11	11	November	4035	47754825	50132030
12	12	December	4314	53981425	58074380

### **STATE**

SELECT address\_state AS State, COUNT(id) AS Total\_Loan\_Applications, SUM(loan\_amount) AS Total\_Funded\_Amount, SUM(total\_payment) AS Total\_Amount\_Received FROM bank\_loan\_data GROUP BY address\_state ORDER BY address\_state

	State	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
1	AK	78	1031800	1108570
2	AL	432	4949225	5492272
3	AR	236	2529700	2777875
4	AZ	833	9206000	10041986
5	CA	6894	78484125	83901234
6	CO	770	8976000	9845810
7	CT	730	8435575	9357612
8	DC	214	2652350	2921854
9	DE	110	1138100	1269136
10	FL	2773	30046125	31601905
11	GA	1355	15480325	16728040
12	HI	170	1850525	2080184
13	IA	5	56450	64482
14	ID	6	59750	65329
15	IL	1486	17124225	18875941
16	IN	9	86225	85521
17	KS	260	2872325	3247394
18	KY	320	3504100	3792530
19	LA	426	4498900	5001160
20	MA	1310	15051000	16676279
21	MD	1027	11911400	12985170
22	ME	3	9200	10808
23	MI	685	7829900	8543660
24	MN	592	6302600	6750746
25	MO	660	7151175	7692732
26	MS	19	139125	149342
27	MT	79	829525	892047
28	NC	759	8787575	9534813
29	NE	5	31700	24542
30	NH	161	1917900	2101386
31	NJ	1822	21657475	23425159
32	NM	183	1916775	2084485
33	NV	482	5307375	5451443
34	NY	3701	42077050	46108181
35	ОН	1188	12991375	14330148
36	oĸ	293	3365725	3712649
37	OR	436	4720150	4966903
38	PA	1482	15826525	17462908
39	RI	196	1883025	2001774

# **TERM**

SELECT term AS Term, COUNT(id) AS Total\_Loan\_Applications, SUM(loan\_amount) AS Total\_Funded\_Amount, SUM(total\_payment) AS Total\_Amount\_Received FROM bank\_loan\_data GROUP BY term ORDER BY term

	Term	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
1	36 months	28237	273041225	294709458
2	60 months	10339	162715850	178361475

### **EMPLOYEE LENGTH**

SELECT emp\_length AS Employee\_Length, COUNT(id) AS Total\_Loan\_Applications, SUM(loan\_amount) AS Total\_Funded\_Amount, SUM(total\_payment) AS Total\_Amount\_Received FROM bank\_loan\_data GROUP BY emp\_length ORDER BY emp\_length

Employee_Length	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
< 1 year	4575	44210625	47545011
1 year	3229	32883125	35498348
10+ years	8870	116115950	125871616
2 years	4382	44967975	49206961
3 years	4088	43937850	47551832
4 years	3428	37600375	40964850
5 years	3273	36973625	40397571
6 years	2228	25612650	27908658
7 years	1772	20811725	22584136
8 years	1476	17558950	19025777
9 years	1255	15084225	16516173

# **PURPOSE**

SELECT purpose AS PURPOSE, COUNT(id) AS Total\_Loan\_Applications, SUM(loan\_amount) AS Total\_Funded\_Amount,SUM(total\_payment) AS Total\_Amount\_Received FROM bank\_loan\_data GROUP BY purpose ORDER BY purpose

PURPOSE	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
car	1497	10223575	11324914
credit card	4998	58885175	65214084
Debt consolidation	18214	232459675	253801871
educational	315	2161650	2248380
home improvement	2876	33350775	36380930
house	366	4824925	5185538
major purchase	2110	17251600	18676927
medical	667	5533225	5851372
moving	559	3748125	3999899
other	3824	31155750	33289676
renewable_energy	94	845750	898931
small business	1776	24123100	23814817
vacation	352	1967950	2116738
wedding	928	9225800	10266856

# **HOME OWNERSHIP**

SELECT home\_ownership AS Home\_Ownership, COUNT(id) AS Total\_Loan\_Applications, SUM(loan\_amount) AS Total\_Funded\_Amount, SUM(total\_payment) AS Total\_Amount\_Received FROM bank\_loan\_data GROUP BY home\_ownership ORDER BY home\_ownership

_			
Home_Ownership	Total_Loan_Applications	Total_Funded_Amount	Total_Amount_Received
MORTGAGE	17198	219329150	238474438
NONE	3	16800	19053
OTHER	98	1044975	1025257
OWN	2838	29597675	31729129
RENT	18439	185768475	201823056

# MS EXCEL DASHBOARD





Bank loan dashboard.xlsx

#### MS EXCEL

# **Key Performance Indicators (KPIs) Requirements:**

- 1. <u>Total Loan Applications</u>: We need to calculate the total number of loan applications received during a specified period. Additionally, it is essential to monitor the Month-to-Date (MTD) Loan Applications and track changes Month-over-Month (MoM).
- 2. <u>Total Funded Amount</u>: Understanding the total amount of funds disbursed as loans is crucial. We also want to keep an eye on the MTD Total Funded Amount and analyse the Month-over-Month (MoM) changes in this metric.
- **3.** <u>Total Amount Received</u>: Tracking the total amount received from borrowers is essential for assessing the bank's cash flow and loan repayment. We should analyse the Month-to-Date (MTD) Total Amount Received and observe the Month-over-Month (MoM) changes.
- **4.** Average Interest Rate: Calculating the average interest rate across all loans, MTD, and monitoring the Month-over-Month (MoM) variations in interest rates will provide insights into our lending portfolio's overall cost.
- **5.** Average Debt-to-Income Ratio (DTI): Evaluating the average DTI for our borrowers helps us gauge their financial health. We need to compute the average DTI for all loans, MTD, and track Month-over-Month (MoM) fluctuations.

### **Good Loan v Bad Loan KPI's**

In order to evaluate the performance of our lending activities and assess the quality of our loan portfolio, we need to create a comprehensive report that distinguishes between 'Good Loans' and 'Bad Loans' based on specific loan status criteria

### **Good Loan KPIs:**

- 1. <u>Good Loan Application Percentage</u>: We need to calculate the percentage of loan applications classified as 'Good Loans.'

  This category includes loans with a loan status of 'Fully Paid' and 'Current.'
- 2. <u>Good Loan Applications</u>: Identifying the total number of loan applications falling under the 'Good Loan' category, which consists of loans with a loan status of 'Fully Paid' and 'Current.'
- **3. Good Loan Funded Amount**: Determining the total amount of funds disbursed as 'Good Loans.' This includes the principal amounts of loans with a loan status of 'Fully Paid' and 'Current.'
- **4. Good Loan Total Received Amount**: Tracking the total amount received from borrowers for 'Good Loans,' which encompasses all payments made on loans with a loan status of 'Fully Paid' and 'Current.'

### **Bad Loan KPIs:**

- **1. Bad Loan Application Percentage**: Calculating the percentage of loan applications categorized as 'Bad Loans.' This category specifically includes loans with a loan status of 'Charged Off.'
- **2.** <u>Bad Loan Applications:</u> Identifying the total number of loan applications categorized as 'Bad Loans,' which consists of loans with a loan status of 'Charged Off.'
- **3.** <u>Bad Loan Funded Amount</u>: Determining the total amount of funds disbursed as 'Bad Loans.' This comprises the principal amounts of loans with a loan status of 'Charged Off.'
- **4. Bad Loan Total Received Amount**: Tracking the total amount received from borrowers for 'Bad Loans,' which includes all payments made on loans with a loan status of 'Charged Off.'

#### **Loan Status Grid View**

In order to gain a comprehensive overview of our lending operations and monitor the performance of loans, we aim to create a grid view report categorized by 'Loan Status.' This report will serve as a valuable tool for analysing and understanding the key indicators associated with different loan statuses. By providing insights into metrics such as 'Total Loan Applications,' 'Total Funded Amount,' 'Total Amount Received,' 'Month-to-Date (MTD) Funded Amount,' 'MTD Amount Received,' 'Average Interest Rate,' and 'Average Debt-to-Income Ratio (DTI),' this grid view will empower us to make data-driven decisions and assess the health of our loan portfolio.

# **DASHBOARD 2: OVERVIEW**

In our Bank Loan Report project, we aim to visually represent critical loan-related metrics and trends using a variety of chart types. These charts will provide a clear and insightful view of our lending operations, facilitating data-driven decision-making and enabling us to gain valuable insights into various loan parameters. Below are the specific chart requirements:

# 1. Monthly Trends by Issue Date (Line Chart):

Chart Type: Line Chart

Metrics: 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received'

X-Axis: Month (based on 'Issue Date')

Y-Axis: Metrics' Values

Objective: This line chart will showcase how 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received' vary over time, allowing us to identify seasonality and long-term trends in lending activities.

## 2. Regional Analysis by State (Filled Map):

Chart Type: Filled Map

Metrics: 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received'

Geographic Regions: States

Objective: This filled map will visually represent lending metrics categorized by state, enabling us to identify regions with significant lending activity and assess regional disparities.

### 3.Loan Term Analysis (Donut Chart):

Chart Type: Donut Chart

Metrics: 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received'

Segments: Loan Terms (e.g., 36 months, 60 months)

Objective: This donut chart will depict loan statistics based on different loan terms, allowing us to understand the distribution of loans across various term lengths

# 4. Employee Length Analysis (Bar Chart):

Chart Type: Bar Chart

Metrics: 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received'

X-Axis: Employee Length Categories (e.g., 1 year, 5 years, 10+ years)

Y-Axis: Metrics' Values

Objective: This bar chart will illustrate how lending metrics are distributed among borrowers with different employment lengths, helping us assess the impact of employment history on loan applications.

## 5. Loan Purpose Breakdown (Bar Chart):

Chart Type: Bar Chart

Metrics: 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received'

X-Axis: Loan Purpose Categories (e.g., debt consolidation, credit card refinancing)

Y-Axis: Metrics' Values

Objective: This bar chart will provide a visual breakdown of loan metrics based on the stated purposes of loans, aiding in the understanding of the primary reasons borrowers seek financing.

### 6. Home Ownership Analysis (Tree Map):

Chart Type: Tree Map

Metrics: 'Total Loan Applications,' 'Total Funded Amount,' and 'Total Amount Received'

Hierarchy: Home Ownership Categories (e.g., own, rent, mortgage)

Objective: This tree map will display loan metrics categorized by different home ownership statuses, allowing for a hierarchical view of how home ownership impacts loan applications and disbursements.

These diverse chart types will enhance our ability to visualize and communicate loan-related insights effectively, supporting data-driven decisions and strategic planning within our lending operations."

# **DASHBOARD** 3: **DETAILS**

In our Bank Loan Report project, we recognize the need for a comprehensive 'Details Dashboard' that provides a consolidated view of all the essential information within our loan data. This Details Dashboard aims to offer a holistic snapshot of key loan-related metrics and data points, enabling users to access critical information efficiently.

### Objective:

The primary objective of the Details Dashboard is to provide a comprehensive and user-friendly interface for accessing vital loan data. It will serve as a one-stop solution for users seeking detailed insights into our loan portfolio, borrower profiles, and loan performance.