



Resume

An astute leader, highly experienced in business administration, leadership and strategic management, able to synthesize key ideas and innovative presentations to colleagues. An adept communicator who is proficient in problem-solving to potential obstacles. Good communicator of corporate policies to staff, establishing operational practices and procedures, implementing sales and marketing campaigns, recruiting, management, ensuring sales targets are achieved, inspections, performance reviews, reporting to the board and senior management, supervising and handling project costs.

Personal details



Ebson Makuvise



e.makuvise@windscs.co.zw



+263774824924



**59 Boundary Road, Eastlea,
HARARE**



January 2, 1972



Buhera



52241JC



Male

Education

2019 - 2022

Doctor Of Business Administration

IIC University of Technology, Cambodia

A dual degree programme from IIC University of Technology in Cambodia and Chartered Institute of Management and Leadership (CIML Business School) New Mexico - USA.

2018 - 2020

Master Of Business Administration

CIML Business School, New Mexico USA

Jan 2017 - Mar 2017

Executive Certificate In Diplomacy, Protocol, Etiquette and Professional Branding

Zimbabwe Institute of Diplomacy, Harare

Jan 2017 - Sep 2017

Diploma In Contemporary Diplomacy and International Relations

Zimbabwe Institute of Diplomacy, Harare

Feb 2015 - Sep 2016

Executive Diploma In General Management

Zimbabwe Institute Of Management, Harare

Feb 1999 - Oct 2000

Applied Economics

Harare Institute Of Technology, Harare

Feb 1999 - Oct 2000

Working Environment Management

Harare Institute Of Management, Harare

Employment

Jul 2012 - Present

Managing Director

Winds Corporate Services, Harare

- Leading more than 300 employees
- Providing strategic decisions to the company.
- Allure innovative sales and marketing suggestions to the principals.
- Develop and implement company policies to meet the mission and objectives.
- Ensure the company complies with all relevant statutory and other regulations.

Sep 2008 - Jun 2012

Country Manager

Beverage Merchandising Zambia, Lusaka, Zambia

- Recruitment
- Sales and Marketing Training
- Leading more than 150 employees
- Reporting to the CEO

May 2006 - Aug 2008

General Manager

Spar Zambia, Choma & Soweto Lusaka

- Managed about 40 people
- Achieved sales growth of +60% within eight months.
- Reporting to the MD.

Aug 2006 - Apr 2007

General Manager

Spar Westgate, Harare

- Led a team of about 60 employees
- Reporting to the CEO

 Zimbabwean

 Married

 Dr. Ebson Makuvisе

Skills

Teamwork	<div><div></div><div></div><div></div><div></div><div></div></div>
Creativity	<div><div></div><div></div><div></div><div></div><div></div></div>
Problem Solving	<div><div></div><div></div><div></div><div></div><div></div></div>
Staistical Analysis	<div><div></div><div></div><div></div><div></div><div></div></div>
Marketing Campaign Management	<div><div></div><div></div><div></div><div></div><div></div></div>
Mobile Application Development	<div><div></div><div></div><div></div><div></div><div></div></div>
Power Point Presentation	<div><div></div><div></div><div></div><div></div><div></div></div>
Willingness-to-learn	<div><div></div><div></div><div></div><div></div><div></div></div>
Effective Communication	<div><div></div><div></div><div></div><div></div><div></div></div>
Open Mindedness	<div><div></div><div></div><div></div><div></div><div></div></div>
Adaptability	<div><div></div><div></div><div></div><div></div><div></div></div>

Languages

English	<div><div></div><div></div><div></div><div></div><div></div></div>
Shona	<div><div></div><div></div><div></div><div></div><div></div></div>
Nyanja	<div><div></div><div></div><div></div><div></div><div></div></div>

Hobbies

- ☐ Watching soccer
- ☐ Reading
- ☐ Teaching
- ☐ Travelling

Dec 2005 - Jul 2006

Manager

Colcom, Harare

- Achieved +40% sales growth within three months

Jun 2003 - Nov 2005

General Manager

Borrowdale Brooke Spar, Harare

- Leading more than 160 employees including 8 mangers
- Responsible for scrutinizing trading reports for departments
- Setting sales targets for the organization
- Establishing good operational practices
- Performance reviews.
- Reporting to the board and senior management

References

Mr. Tawanda Matani

African Distillers, Harare

+263773748511, matanit@afdis.co.zw

Mr. William N. Sibindi

Spar Zimbabwe, Harare

+263772269859, billiesibbs@gmail.com

Dr Silas Karambwe

DEMAC Consultancy, Dubai

+971545896022, skarambwe@gmail.com

Allen Zimuto

Spar Zimbabwe, Harare

+263772210505, allen.zimuto@gmail.com