Telecommunications and Electronic Systems Engineer

Raúl Enrique Pérez Rioja

reperezri88@gmail / (55) 23-74-3195 / in Raul Enrique Perez Rioja

Education

Data Analytics Bootcamp

ITESM CSF / 2018-2019

Master in Data Science

ITAM / 2018-TBD

Telecommunications and Electronic Systems Engineer

ITESM CCM / 2007-2012

Satellite Technologies

Copenhagen University College of Engineering / 2010

Public Wireless Networks

Budapest University of Technology and Economics 2010

ESL Advance Programme Canada

JLS College / 2006

Executive Summary

My professional goal is to apply my knowledge, skills and experience in a strategic position focused on data analysis and processes compliance and monitoring to obtain results and exceed the company's objectives while professionally developing myself.

I have experience in web development, databases, data analytics and machine Learning

Work Experience

Elara Comunicaciones / 2017-2019
Planning Sales and Control Coordinator

- Member of the innovation and improvement committee
- Review, implement and monitor the fulfillment of the main strategic objective and KPI´s of the commercial area, along with the company's sales objective
- In charge of the Sales Control Team
- Define, review and automate commercial processes
- Secure database and information availability generated by the commercial area
- In charge of the Salesforce Development Team
- Responsible for Salesforce´s integration to the company's legacy systems and processes
- Responsible for the generation of executive Dashboards presented to upper management through database analysis

Account Executive and Commercial back office Administrator
Elara Comunicaciones / 2013-2016

- Account Executive for ICT industry
- Salesforce Administrator and Programmer
- Reporting generation regarding sales performance

Satellite Operation Engineer
Televisa / 2012-2013

- Teleport engineer responsible for SKY´s video satellite correct operation

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Lenguages

English   Excellent

German   Fair

Programming Lenguages

Python

R

SQL

JavaScript

HTML / CSS

Xcode

Java

Apex

C# / C++

Software

Tableau

MySQL

MongoDB

Salesforce Sales Cloud

Salesforce Anlytics Cloud

MatLab

GitHub

Asana

Microsoft Office

Honors and Awards

CENEVAL Performance Excellence Award
2012

Salesforce success case
2018

TOEFL ITP
610 Points
2012

GRE
158 Points
2018

Skills

Experience with personnel management

Great decision maker

Critical Problem solver

Excellent strategic and analitic thinking

Expericence in coaching

Proactine

Customer oriented

Innovative