



## Filters

## GM% by Quarters (sub zone)

FS year 2019

Note: do not modify this pivot table

GM% sub zone	Quarters				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	42.93%	42.38%	42.56%	42.46%	42.57%
India	42.43%	42.35%	41.97%	42.54%	42.35%
NA	35.10%	35.12%	35.36%	35.77%	35.39%
NE	36.72%	37.02%	36.37%	36.68%	36.69%
ROA	44.34%	44.44%	44.22%	44.39%	44.35%
SE	44.49%	44.18%	44.02%	44.15%	44.21%

FS year 2020

GM% sub zone	Quarters				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	43.99%	42.73%	42.44%	42.55%	42.82%
India	32.29%	32.37%	31.98%	32.24%	32.21%
NA	39.59%	39.05%	39.69%	40.31%	39.78%
NE	37.83%	38.02%	38.10%	37.55%	37.81%
ROA	39.62%	39.54%	37.85%	37.47%	38.23%
SE	38.31%	38.35%	37.55%	37.75%	37.90%

FS year 2021

GM% sub zone	Quarters				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	39.29%	38.00%	38.11%	37.99%	38.31%
India	32.26%	31.93%	31.87%	31.97%	32.00%
NA	37.11%	37.22%	37.51%	37.44%	37.34%
NE	37.90%	38.60%	38.26%	38.35%	38.29%
ROA	38.65%	38.67%	38.13%	38.01%	38.31%
SE	38.67%	38.43%	38.63%	38.35%	38.50%