

Click or not

group 2

(1) Problem Description

- The internet is a stimulating treasure trove of possibility. Every day we stumble on news stories relevant to our communities or experience the serendipity of finding an article covering our next travel destination.
- We are challenged to predict which pieces of content its global base of users are likely to click on.

The image shows a screenshot of a CNN news article. A green circle highlights the URL 'edition.cnn.com/2016/08/23/middleeast/iraq-nineveh-mosul-scene/index.html'. A green line points from the word 'Publisher' to 'edition.cnn.com' and from the word 'Document' to the rest of the URL. Below the URL bar, there is a red banner with the CNN logo and the text 'Regions » Battle looming: Iraqi troops, militia inch towards ISIS-held Mosul'. Below the banner, there is a quote: '"I am so happy for them," the man said. "But I am heartbroken myself. My parents were not able to come with me. I don't know how I am going to get them out."'.

Below the quote, there is a section titled 'Paid Content' with a red border. The section is recommended by Outbrain. It contains six items, each with a thumbnail image, a title, and a source. The items are:

- Mapping the Startup Nation: The 12 most popular Tech Hubs in... (Viola Notes)
- First time in Israel: Business degrees in Ramat Gan and New... (Israel News)
- The most addictive game of the year! Play with 15 million Players... (Forge Of Empires)
- How to Avoid Everyday Pain Landmines (Womens Health)
- How One Brand is Disrupting the \$63 Billion Makeup Industry (The Huffington Post)
- Find out what special ingredient makes this omelette so tasty (HomeMadebyYou)

Annotations include a red arrow pointing from the 'Promoted Content Set' label to the 'Paid Content' section, and a blue arrow pointing from the 'Promoted Content Item' label to the first item in the 'Paid Content' section.

(2) Data

- Data comes from Kaggle.com
- Raw data includes Content of websites, information of users who browsed the website and information of ads on the websites.
- Data contains all kinds of information, which is challenging and interesting.
- Given the information of website, users and ads on the website, We will predict the probability of each ad being clicked and use Mean Average Precision to evaluate the result.

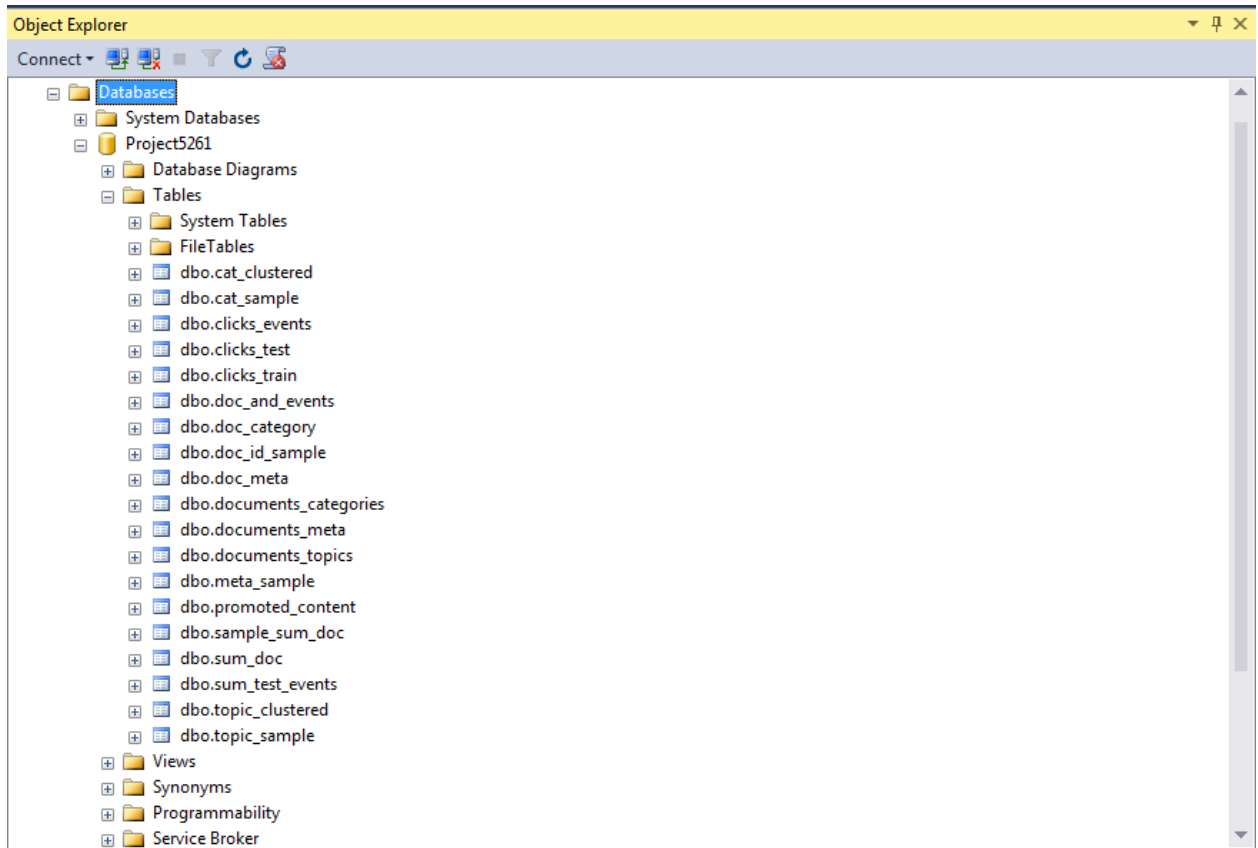


Figure 1:

$$MAP@12 = \frac{1}{|U|} \sum_{u=1}^{|U|} \sum_{k=1}^{\min(12,n)} P(k)$$

Figure 2:

(3)First Attempt

- Firstly we tried a relatively Bayesian method which focus on the click itself.

$$W = \frac{Rv + Cm}{v + m}$$

Figure 3:

- R is the average clicked rate of an ad.
- v is the times an ad was displayed.
- C is the mean clicked rate around all ads in the data.
- m is the minimum displaying times required for an ad.
- The method is very efficient and the result is not bad.

```
> head(test)
  display_id ad_id clicked      prob sort
1:    176274 230212       1 0.39579932   1
2:    176274 319252       0 0.20607929   2
3:    176274 225104       0 0.09598054   3
4:    176274 186585       0 0.09176161   4
5:    176274 161995       0 0.08387665   5
6:    176274 154116       0 0.05194472   6
> print( mean( test[, sum(clicked/sort) , by="display_id" ]$V1 ) )
[1] 0.6027032
```

Figure 4:

(4)Advanced Exploation

- We want to use more information in the dataset to get a more precise result.
- Logistics Regression is a good way to predict probility.

Data Processing

- The raw data is way too large to process in R. SQL is the only choice.
- Delete unrelative information
- Use k-means cluster to reduce the number of catagories in data.

```
> head(train)
  clicked display_id ad_id document_id cat_cluster topic_cluster      uuid geo_location platform timestamp
1      0    11093661 28346      838737          5          10 b748fbb6bdfb3e      US      2 740917567
2      1    11093661 68782      838737          5          10 b748fbb6bdfb3e      US      2 740917567
3      0    11093661 125693     838737          5          10 b748fbb6bdfb3e      US      2 740917567
4      0    11093661 147706     838737          5          10 b748fbb6bdfb3e      US      2 740917567
5      0    10508455 68740     1556292          5           9 eb4f5adbd41875     IN      1 705238294
6      0    10508455 141471     1556292          5           9 eb4f5adbd41875     IN      1 705238294

  advertiser_id pm region advertiser
1          308 TRUE Americas      308
2          1977 TRUE Americas      1977
3          1912 TRUE Americas      1912
4          2603 TRUE Americas      2603
5          1726 FALSE      Asia      1726
6          2198 FALSE      Asia      2198
```

Figure 5:

Variable Selection

- After processing, there still are plenty of variables.
- Since regression includes matrix calculation, we still need to select necessary variables to reduce calculation time.
- Backward selection is applied to select variables.

```
> head(train)
  clicked display_id ad_id document_id cat_cluster topic_cluster      uuid platform advertiser_id pm
1      0    11093661 28346      838737          5          10 b748fbb6bdfb3e      2          308 TRUE
2      1    11093661 68782      838737          5          10 b748fbb6bdfb3e      2          1977 TRUE
3      0    11093661 125693     838737          5          10 b748fbb6bdfb3e      2          1912 TRUE
4      0    11093661 147706     838737          5          10 b748fbb6bdfb3e      2          2603 TRUE
5      0    10508455 68740     1556292          5           9 eb4f5adbd41875      1          1726 FALSE
6      0    10508455 141471     1556292          5           9 eb4f5adbd41875      1          2198 FALSE

  region advertiser
1 Americas      308
2 Americas      1977
3 Americas      1912
4 Americas      2603
5 Asia         1726
6 Asia         2198
```

Figure 6:

Result

```
> summary(models)
Generalized Linear Model of class 'speedglm':

Call: speedglm(formula = clicked ~ cat_cluster + topic_cluster + platform +
               pm + advertiser, data = train, family = binomial(logit),
               fitted = T)

Coefficients:
-----
(Intercept)      -1.226e+00  0.031733 -38.6252  0.00e+00 ***
cat_cluster2     -2.049e-01  0.020982  -9.7640  1.61e-22 ***
cat_cluster3      1.358e-03  0.018612   0.0729  9.42e-01
cat_cluster4     -3.885e-01  0.033180 -11.7102  1.13e-31 ***
cat_cluster5     -2.680e-01  0.010136 -26.4354  5.37e-154 ***
topic_cluster2    3.720e-01  0.064913   5.7302  1.00e-08 ***
topic_cluster3   -2.423e-02  0.042880  -0.5651  5.72e-01
topic_cluster4    7.706e-02  0.038013   2.0272  4.26e-02 *
topic_cluster5    1.024e-02  0.039067   0.2621  7.93e-01
topic_cluster6    6.751e-02  0.093344   0.7232  4.70e-01
topic_cluster7   -9.666e-02  0.034353  -2.8137  4.90e-03 **
topic_cluster8    3.266e-01  0.061624   5.3004  1.16e-07 ***
topic_cluster9   -1.119e-01  0.030987  -3.6107  3.05e-04 ***
topic_cluster10  -8.305e-03  0.028943  -0.2869  7.74e-01
platform2        2.973e-01  0.008143  36.5060  8.89e-292 ***
platform3       -2.440e-02  0.008739  -2.7918  5.24e-03 **
pmTRUE          1.380e-02  0.005802   2.3780  1.74e-02 *
advertiser1006   -4.064e-01  0.051569  -7.8816  3.23e-15 ***
advertiser1008    2.072e-02  0.061434   0.3373  7.36e-01
advertiser1009   -1.061e-01  0.090747  -1.1690  2.42e-01
advertiser101    4.245e-01  0.050551   8.3971  4.58e-17 ***
advertiser1010    1.076e-01  0.046879   2.2945  2.18e-02 *
advertiser1017    3.388e-01  0.119227   2.8418  4.49e-03 **
advertiser1019   -8.536e-01  0.203740  -4.1895  2.80e-05 ***
advertiser102    -7.201e-01  0.052221 -13.7894  2.95e-43 ***
-----

Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

---
null df: 910661; null deviance: 905451.4;
residuals df: 909945; residuals deviance: 836021.2;
# obs.: 910662; # non-zero weighted obs.: 910662;
AIC: 837455.2; log Likelihood: -418010.6;
RSS: 910231.5; dispersion: 1; iterations: 5;
rank: 717; max tolerance: 7.42e-10; convergence: TRUE.
.
```

```

> predict_result
Source: local data frame [100,729 x 6]
Groups: display_id [19,943]

  display_id ad_id clicked      prob Rank score
    <fctr> <fctr>   <fctr>    <dbl> <int> <dbl>
1      116 292543      0 0.38329575     1 0.00
2      116 53300      0 0.22379346     2 0.00
3      116 56754      0 0.22379346     3 0.00
4      116 332908      1 0.16622944     4 0.25
5      116 288377      0 0.05410362     5 0.00
6      116 180923      0 0.04225260     6 0.00
7      844 107451      1 0.41411731     1 1.00
8      844 133753      0 0.21055757     2 0.00
9      844 139563      0 0.19304652     3 0.00
10     844 116984      0 0.12387687     4 0.00
# ... with 100,719 more rows
> cat(final_score)
0.6232148

```

(5)Summary

- We use two methods to predict which ad will be clicked, both of them give us ideal result.