Network Analysis of Media Users

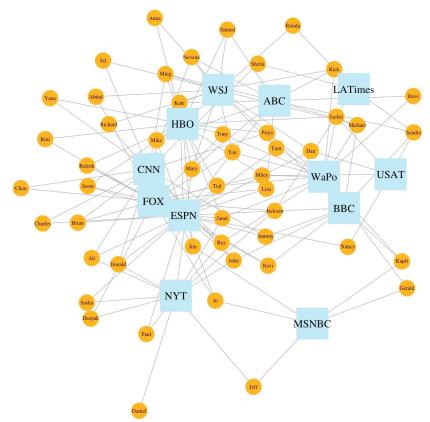
Group 6

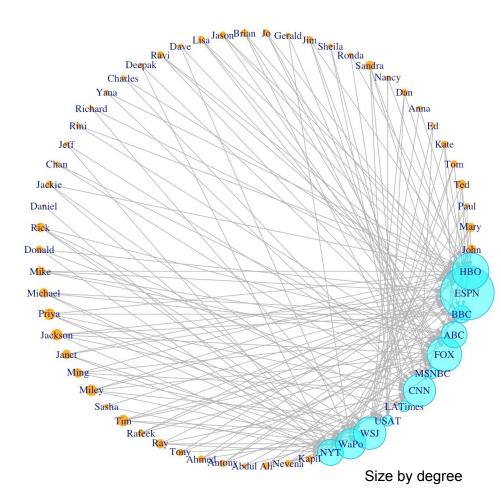
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Views of the network





About the Data

- 'Two-mode' network i.e, the nodes in the network may represent users (persons) or media channels (like CNN, FOX, etc.)
- Original dataset from <u>POLNET 2016 Workshop</u>
 - Nodes 30 (10 media, 20 users), Edges 31
- Conducted a survey within friends about their choice of media
 - o Final dataset: Nodes 62 (12 media, 50 users), Edges 149
- Attributes
 - Media: Media Name and Type (TV or News websites)
 - Users: Gender, Age and Marital Status

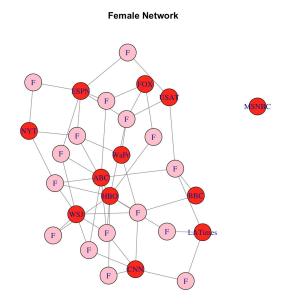
Our questions

- Which are the most popular channels in the network overall?
- How many channels does a user consume on average?
- Based on gender, age, or marital status, does the choice of channels vary among different groups of users?
- Based on gender, age, or marital status, is there a specific group that consumes more or less channels on average?

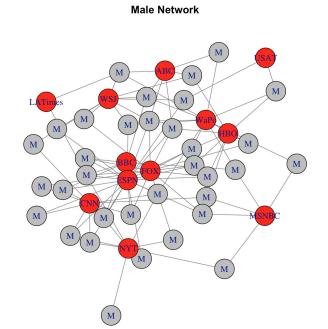
What can we say about the 'full' network?

- The 3 most popular channels in the network are:
 - ESPN
 - HBO
 - FOX
- A user in the network consumes about 3 channels on average 2 of them being TV channels and 1 news website.

User behavior by gender



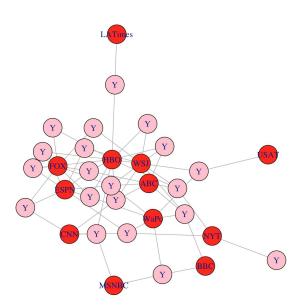
Top channels: HBO, WSJ, ABC



Top channels: ESPN, FOX, WaPo

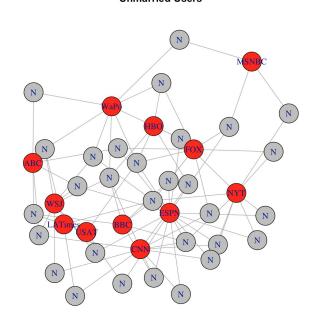
User behavior by marital status

Married Users



Top channels: HBO, WSJ, FOX

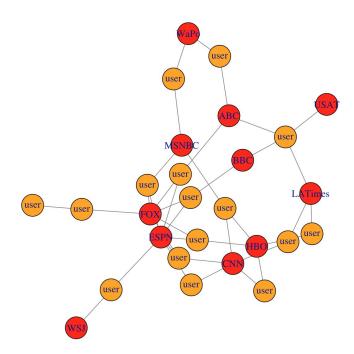
Unmarried Users



Top channels: ESPN, CNN, NYT

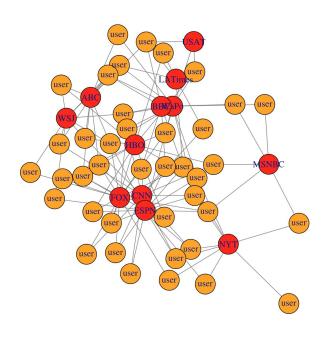
User behavior by age

31-40 age group



Top channels: ESPN,FOX, CNN

31-70 age group



Top channels: ESPN, FOX, HBO

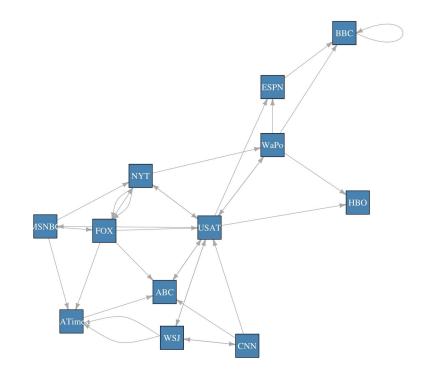
Summary of findings

- The most popular channels among males and females are very different.
- The most popular channels among married and unmarried users are very different.
- Popular channels by age group are NOT very different.
- The average number of channels consumed by users is about 3 regardless of the user's age, gender or marital status.

ERGM (with additional data)

Additional data about interactions (eg. hyperlinks / citations) between media channels is also available via kateto.net.

Using this additional data along with the original dataset, we are able to run an ERGM model for the new network.



ERGM on 2-mode network

The log-odds of two actors having a tie is:

-2.8 × {change in the number of ties} + 0.67 × {change in number of triangles}

- For a tie that will create no triangles, the log-odds changes by : (-2.8). (p=0.06)
- For a tie that will create one triangle, the log-odds changes by: (-2.8 + 0.67 =-2.13) (p=0.11)
- For a tie that will create two triangles, the log-odds changes by : $(-2.8+0.67 \times 2=-1.46)$ (p=0.19)

Note Apart from finding probabilities of actors having a tie in the network, ERGM may not help with further interpretations(Homophily) in the case of 2-mode network.

```
Summary of model fit
Formula:
          mu.links.net ~ edges + triangle
Iterations: 4 out of 20
Monte Carlo MLE Results:
        Estimate Std. Error MCMC % p-value
edaes
         -2.7695
                     0.1246
                                 1 <1e-04 ***
triangle 0.6731
                     0.1176
                                 1 <1e-04 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
    Null Deviance: 2621 on 1891 degrees of freedom
 Residual Deviance: 1152
                         on 1889 degrees of freedom
AIC: 1156
            BIC: 1167
                         (Smaller is better.)
```

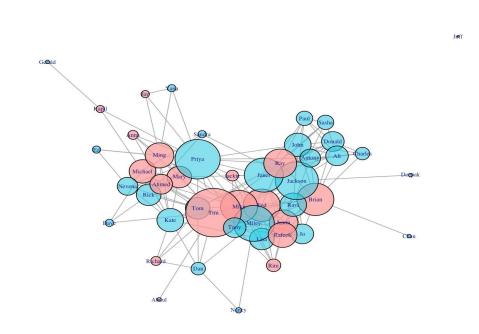
Conversion to 1-mode network

Projection

In order to analysis further of our two-mode network, converting it into one-mode network is necessary.

- 1. Select users dataset as our primary dataset
- 2. Link two users if they are connected to the same media. Number of media the two users share with each other is assigned to weights.

The relationship between users is "Do they use common media to fetch news?"



Daniel

ERGM on 1-mode network

In the converted one-mode network, attributes of users did not have a significant result

Only p-value of marital status 1. < 0.05

Marital status is binary variable (0 for unmarried and 1 for married), so log-odds of two users who is married sharing media will change by (0.44) and the possibility is 61%

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_____
```

```
Summary of model fit
```

Formula: user.net ~ edges + nodematch("user.age") + nodematch("user.gender") + nodematch("marital.status", diff = T)

Iterations: 4 out of 20

Monte Carlo MLE Results:

```
Estimate Std. Error MCMC % p-value
                           0.4232
edges
                                     0.1080
                                                0 <1e-04 ***
nodematch.user.age
                          -0.5237
                                     0.4067
                                                0 0.1981
nodematch.user.gender
                          0.1199
                                     0.1204
                                                0 0.3195
nodematch.marital.status.0 0.1117
                                     0.1310
                                                0 0.3941
                                                0 0.0154 *
nodematch.marital.status.1 0.4407
                                     0.1817
```

Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1

Null Deviance: 1698 on 1225 degrees of freedom Residual Deviance: 1590 on 1220 degrees of freedom

AIC: 1600 BIC: 1625 (Smaller is better.)

Conclusion

- Using network analysis, we can gain useful insights into media consumption patterns for users in a network.
- This information can be used to identify specific groups of customers to understand their behavior, target ads to specific groups, etc.
- A richer understanding of the network could be obtained if data about links between users is also included.

Thank You!