



region, market

customer

segment, category, product

2019 2020 2021 2022 Est

Q1 Q2 Q3 Q4

YTD YTG

72.99%!
LY: 86.45% (-15.57%)
Forecast Accuracy

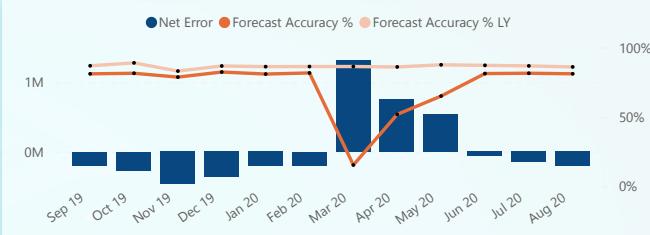
491.6K ✓
LY: 637.5K (-22.88%)
Net Error

5743.2K !
LY: 1547.78K (+271.06%)
ABS Error

Profit and Loss Statement Key Metrics By Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	8.69%	56.42%	-83357	-39.8%	Out of Stock
All-Out	35.18%		5699	25.3%	Excess Inventory
AltIQ Exclusive	56.78%	74.90%	277481	17.7%	Excess Inventory
Amazon	48.43%	78.07%	-917373	-31.9%	Out of Stock
Argos (Sainsbury's)	43.27%	56.06%	10038	10.8%	Excess Inventory
Atlas Stores	39.19%	47.32%	244488	26.1%	Excess Inventory
Atliq e Store	55.24%	76.51%	-544329	-28.5%	Out of Stock
Atliq Exclusive	32.66%	49.91%	53199	18.2%	Excess Inventory
BestBuy	7.31%	26.90%	-44305	-32.5%	Out of Stock
Billa	26.05%	36.08%	-2483	-5.8%	Out of Stock
Boulanger	38.12%	45.56%	-7244	-8.8%	Out of Stock
Chip 7	41.32%	30.35%	79770	37.4%	Excess Inventory
Chiptec	27.04%		-4136	-10.9%	Out of Stock
Circuit City	9.90%	26.23%	-47555	-34.8%	Out of Stock
Control	30.41%	36.19%	-20992	-11.3%	Out of Stock
Coolblue	43.16%	55.15%	15660	11.4%	Excess Inventory
Total	72.99%	86.45%	491599	2.3%	Excess Inventory

Accuracy / Net Error Trend



The chart displays two data series: Net Error (blue bars) and Forecast Accuracy % (orange line). The accuracy line starts at approximately 86.45% in Sep 19 and remains relatively stable until Mar 20, where it drops sharply to about 2.3%. The net error bar for Mar 20 is significantly higher than others, around 491.6K. Following Mar 20, the accuracy line rises steadily to about 72.99% by Aug 20, while the net error bars remain low.

Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Accessories	71.42%	90.20%	-167818	-1.4%	Out of Stock
Desktop	70.07%		-52	-2.0%	Out of Stock
Networking	52.50%	81.50%	-379134	-28.9%	Out of Stock
Notebook	76.65%	83.02%	146640	22.6%	Excess Inventory
Peripherals	75.18%	85.06%	193476	7.4%	Excess Inventory
Storage	81.01%	80.25%	698487	14.9%	Excess Inventory
Total	72.99%	86.45%	491599	2.3%	Excess Inventory



region, market

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2019 2020 2021 2022 Est

Q1 Q2 Q3 Q4

YTD YTG

80.21% ✓
LY: 72.99% (+9.88%)
Forecast Accuracy

- 751.7K ✓
LY: 491.6K (-252.91%)
Net Error

9780.74K! ✓
LY: 5743.2K (+70.3%)
ABS Error

Profit and Loss Statement Key Metrics By Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	50.69%	8.69%	-122555	-16.2%	Out of Stock
All-Out	29.09%	35.18%	-12425	-30.7%	Out of Stock
AltIQ Exclusive	71.15%	56.78%	-191800	-5.7%	Out of Stock
Amazon	74.54%	48.43%	-155116	-2.3%	Out of Stock
Argos (Sainsbury's)	56.08%	43.27%	8033	4.1%	Excess Inventory
Atlas Stores	48.16%	39.19%	99521	29.6%	Excess Inventory
Atliq e Store	74.59%	55.24%	-94643	-2.3%	Out of Stock
Atliq Exclusive	42.13%	32.66%	2714	0.4%	Excess Inventory
BestBuy	35.31%	7.31%	-73279	-17.0%	Out of Stock
Billa	18.29%	26.05%	-37856	-47.1%	Out of Stock
Boulanger	58.77%	38.12%	81786	18.3%	Excess Inventory
Chip 7	53.44%	41.32%	95124	18.8%	Excess Inventory
Chiptec	52.54%	27.04%	72175	22.1%	Excess Inventory
Circuit City	35.02%	9.90%	-84752	-19.0%	Out of Stock
Control	47.42%	30.41%	-64707	-12.0%	Out of Stock
Coolblue	52.95%	43.16%	116840	26.9%	Excess Inventory
Total	80.21%	72.99%	-751714	-1.5%	Out of Stock

Accuracy / Net Error Trend

Net Error ● Forecast Accuracy % ● Forecast Accuracy % LY

0.0M 100%
-0.1M 50%
0% 0%

Sep 20 Oct 20 Nov 20 Dec 20 Jan 21 Feb 21 Mar 21 Apr 21 May 21 Jun 21 Jul 21 Aug 21

Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Accessories	77.66%	71.42%	-2133183	-7.1%	Out of Stock
Notebook	79.99%	76.65%	-51254	-4.0%	Out of Stock
Peripherals	83.23%	75.18%	-318194	-5.9%	Out of Stock
Desktop	84.37%	70.07%	16205	11.2%	Excess Inventory
Networking	90.40%	52.50%	227056	8.2%	Excess Inventory
Storage	83.54%	81.01%	1507656	15.8%	Excess Inventory
Total	80.21%	72.99%	-751714	-1.5%	Out of Stock

 region, market
customer
segment, category, product

All All All

2019 2020 2021 2022 Est Q1 Q2 Q3 Q4 YTD YTG

 **81.17%✓**
LY: 80.21% (+1.2%)
Forecast Accuracy

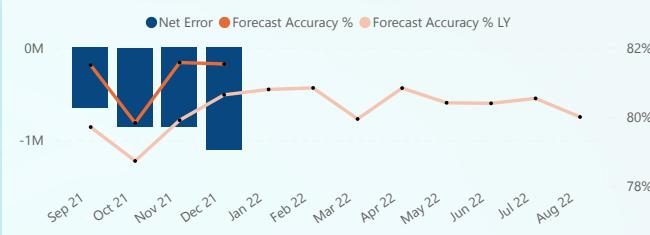
 **-3,472.7K✓**
LY: -751.7K (-361.97%)
Net Error

 **6899.04K✓**
LY: 9780.74K (-29.46%)
ABS Error

Profit and Loss Statement Key Metrics By Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	57.74%	50.69%	83037	10.7%	Excess Inventory
All-Out	43.96%	29.09%	-150	-0.3%	Out of Stock
AltIQ Exclusive	71.42%	71.15%	-221177	-8.7%	Out of Stock
Amazon	73.79%	74.54%	-464694	-9.2%	Out of Stock
Argos (Sainsbury's)	54.78%	56.08%	-23040	-17.6%	Out of Stock
Atlas Stores	49.53%	48.16%	-4182	-2.3%	Out of Stock
Atliq e Store	74.22%	74.59%	-294868	-9.6%	Out of Stock
Atliq Exclusive	29.71%	42.13%	-138065	-28.6%	Out of Stock
BestBuy	46.60%	35.31%	81179	16.7%	Excess Inventory
Billa	42.63%	18.29%	3704	3.9%	Excess Inventory
Boulanger	52.69%	58.77%	-48802	-20.2%	Out of Stock
Chip 7	34.56%	53.44%	-85293	-35.0%	Out of Stock
Chiptec	50.49%	52.54%	-20102	-11.4%	Out of Stock
Circuit City	46.17%	35.02%	85248	16.5%	Excess Inventory
Control	52.06%	47.42%	64731	13.0%	Excess Inventory
Coolblue	47.66%	52.95%	-34790	-15.3%	Out of Stock
Total	81.17%	80.21%	-3472690	-9.5%	Out of Stock

Accuracy / Net Error Trend



The chart displays two data series: Net Error (blue bars) and Forecast Accuracy % (orange line). The accuracy percentage starts at ~80.21% in Sep 21, dips to ~78.42% in Oct 21, rises to ~81.17% by Dec 21, and remains relatively stable around 80-82% through Aug 22. The net error shows significant volatility, peaking at ~-3472.7K in Nov 21 and ending at ~-3472690 in Aug 22.

Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Networking	93.06%	90.40%	-12967	-1.7%	Out of Stock
Notebook	87.24%	79.99%	-47221	-1.7%	Out of Stock
Peripherals	68.17%	83.23%	-3204280	-31.8%	Out of Stock
Storage	71.50%	83.54%	-628266	-25.6%	Out of Stock
Accessories	87.42%	77.66%	341468	1.7%	Excess Inventory
Desktop	87.53%	84.37%	78576	10.2%	Excess Inventory
Total	81.17%	80.21%	-3472690	-9.5%	Out of Stock