



region, market

All

customer

All

segment, category, product

All

2019

2020

2021

2022
Est

Q1

Q2

Q3

Q4

YTD

YTG



72.99%!

LY: 86.45% (-15.57%)

Forecast Accuracy

491.6K✓

LY: 637.5K (-22.88%)

Net Error

5743.2K!

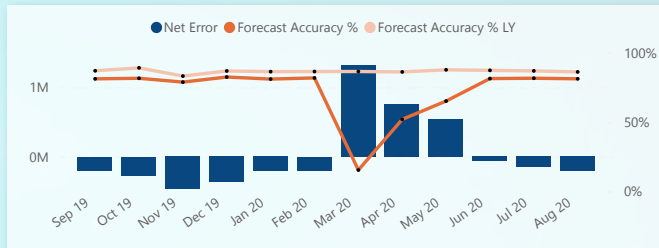
LY: 1547.78K (+271.06%)

ABS Error

Profit and Loss Statement Key Metrics By Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
▲					
Acclaimed Stores	8.69%	56.42%	-83357	-39.8%	Out of Stock
All-Out	35.18%		5699	25.3%	Excess Inventory
AltiQ Exclusive	56.78%	74.90%	277481	17.7%	Excess Inventory
Amazon	48.43%	78.07%	-917373	-31.9%	Out of Stock
Argos (Sainsbury's)	43.27%	56.06%	10038	10.8%	Excess Inventory
Atlas Stores	39.19%	47.32%	24488	26.1%	Excess Inventory
Atliq e Store	55.24%	76.51%	-544329	-28.5%	Out of Stock
Atliq Exclusive	32.66%	49.91%	53199	18.2%	Excess Inventory
BestBuy	7.31%	26.90%	-44305	-32.5%	Out of Stock
Billa	26.05%	36.08%	-2483	-5.8%	Out of Stock
Boulanger	38.12%	45.56%	-7244	-8.8%	Out of Stock
Chip 7	41.32%	30.35%	79770	37.4%	Excess Inventory
Chiptec	27.04%		-4136	-10.9%	Out of Stock
Circuit City	9.90%	26.23%	-47555	-34.8%	Out of Stock
Control	30.41%	36.19%	-20992	-11.3%	Out of Stock
Coolblue	43.16%	55.15%	15660	11.4%	Excess Inventory
Total	72.99%	86.45%	491599	2.3%	Excess Inventory

Accuracy / Net Error Trend



Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Accessories	71.42%	90.20%	-167818	-1.4%	Out of Stock
Desktop	70.07%		-52	-2.0%	Out of Stock
Networking	52.50%	81.50%	-379134	-28.9%	Out of Stock
Notebook	76.65%	83.02%	146640	22.6%	Excess Inventory
Peripherals	75.18%	85.06%	193476	7.4%	Excess Inventory
Storage	81.01%	80.25%	698487	14.9%	Excess Inventory
Total	72.99%	86.45%	491599	2.3%	Excess Inventory



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80.21%✓

LY: 72.99% (+9.88%)

Forecast Accuracy

-751.7K✓

LY: 491.6K (-252.91%)

Net Error

9780.74K!

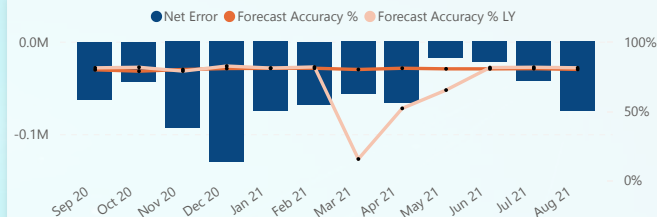
LY: 5743.2K (+70.3%)

ABS Error

Profit and Loss Statement Key Metrics By Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	50.69%	8.69%	-122555	-16.2%	Out of Stock
All-Out	29.09%	35.18%	-12425	-30.7%	Out of Stock
AltiQ Exclusive	71.15%	56.78%	-191800	-5.7%	Out of Stock
Amazon	74.54%	48.43%	-155116	-2.3%	Out of Stock
Argos (Sainsbury's)	56.08%	43.27%	8033	4.1%	Excess Inventory
Atlas Stores	48.16%	39.19%	99521	29.6%	Excess Inventory
Atliq e Store	74.59%	55.24%	-94643	-2.3%	Out of Stock
Atliq Exclusive	42.13%	32.66%	2714	0.4%	Excess Inventory
BestBuy	35.31%	7.31%	-73279	-17.0%	Out of Stock
Billa	18.29%	26.05%	-37856	-47.1%	Out of Stock
Boulanger	58.77%	38.12%	81786	18.3%	Excess Inventory
Chip 7	53.44%	41.32%	95124	18.8%	Excess Inventory
Chiptec	52.54%	27.04%	72175	22.1%	Excess Inventory
Circuit City	35.02%	9.90%	-84752	-19.0%	Out of Stock
Control	47.42%	30.41%	-64707	-12.0%	Out of Stock
Coolblue	52.95%	43.16%	116840	26.9%	Excess Inventory
Total	80.21%	72.99%	-751714	-1.5%	Out of Stock

Accuracy / Net Error Trend



Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Accessories	77.66%	71.42%	-2133183	-7.1%	Out of Stock
Notebook	79.99%	76.65%	-51254	-4.0%	Out of Stock
Peripherals	83.23%	75.18%	-318194	-5.9%	Out of Stock
Desktop	84.37%	70.07%	16205	11.2%	Excess Inventory
Networking	90.40%	52.50%	227056	8.2%	Excess Inventory
Storage	83.54%	81.01%	1507656	15.8%	Excess Inventory
Total	80.21%	72.99%	-751714	-1.5%	Out of Stock



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81.17%✓

LY: 80.21% (+1.2%)

Forecast Accuracy



-3,472.7K✓

LY: -751.7K (-361.97%)

Net Error



6899.04K✓

LY: 9780.74K (-29.46%)

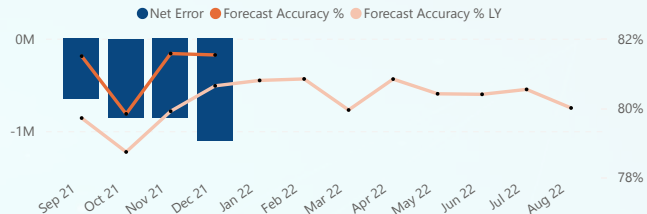
ABS Error



Profit and Loss Statement Key Metrics By Customers

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Acclaimed Stores	57.74%	50.69%	83037	10.7%	Excess Inventory
All-Out	43.96%	29.09%	-150	-0.3%	Out of Stock
AltiQ Exclusive	71.42%	71.15%	-221177	-8.7%	Out of Stock
Amazon	73.79%	74.54%	-464694	-9.2%	Out of Stock
Argos (Sainsbury's)	54.78%	56.08%	-23040	-17.6%	Out of Stock
Atlas Stores	49.53%	48.16%	-4182	-2.3%	Out of Stock
Atliq e Store	74.22%	74.59%	-294868	-9.6%	Out of Stock
Atliq Exclusive	29.71%	42.13%	-138065	-28.6%	Out of Stock
BestBuy	46.60%	35.31%	81179	16.7%	Excess Inventory
Billa	42.63%	18.29%	3704	3.9%	Excess Inventory
Boulanger	52.69%	58.77%	-48802	-20.2%	Out of Stock
Chip 7	34.56%	53.44%	-85293	-35.0%	Out of Stock
Chiptec	50.49%	52.54%	-20102	-11.4%	Out of Stock
Circuit City	46.17%	35.02%	85248	16.5%	Excess Inventory
Control	52.06%	47.42%	64731	13.0%	Excess Inventory
Coolblue	47.66%	52.95%	-34790	-15.3%	Out of Stock
Total	81.17%	80.21%	-3472690	-9.5%	Out of Stock

Accuracy / Net Error Trend



Key Metrics By Products

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Networking	93.06%	90.40%	-12967	-1.7%	Out of Stock
Notebook	87.24%	79.99%	-47221	-1.7%	Out of Stock
Peripherals	68.17%	83.23%	-3204280	-31.8%	Out of Stock
Storage	71.50%	83.54%	-628266	-25.6%	Out of Stock
Accessories	87.42%	77.66%	341468	1.7%	Excess Inventory
Desktop	87.53%	84.37%	78576	10.2%	Excess Inventory
Total	81.17%	80.21%	-3472690	-9.5%	Out of Stock