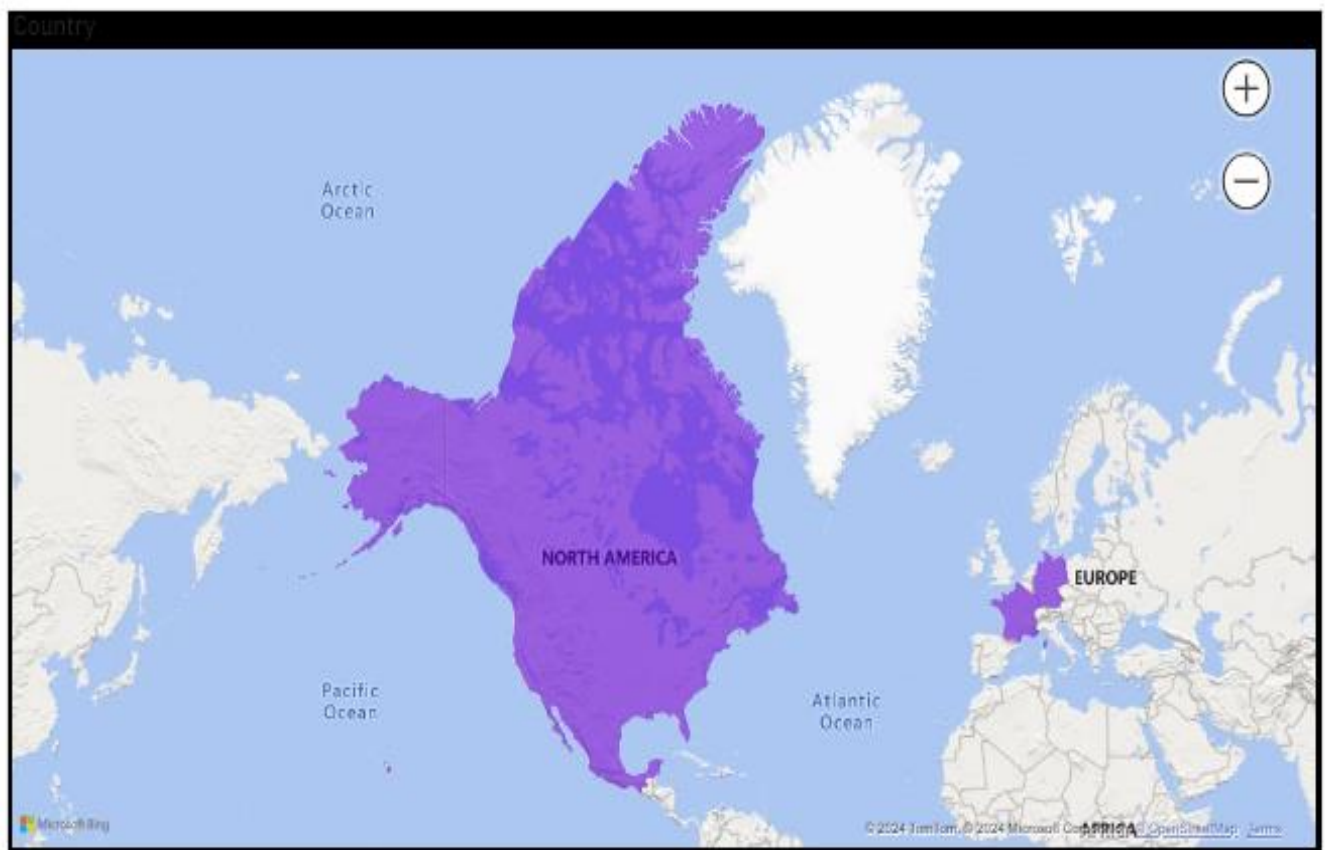


Documentation for client

Report 1: Filled map

The given data to the organization is belongs to 2 continents They are :

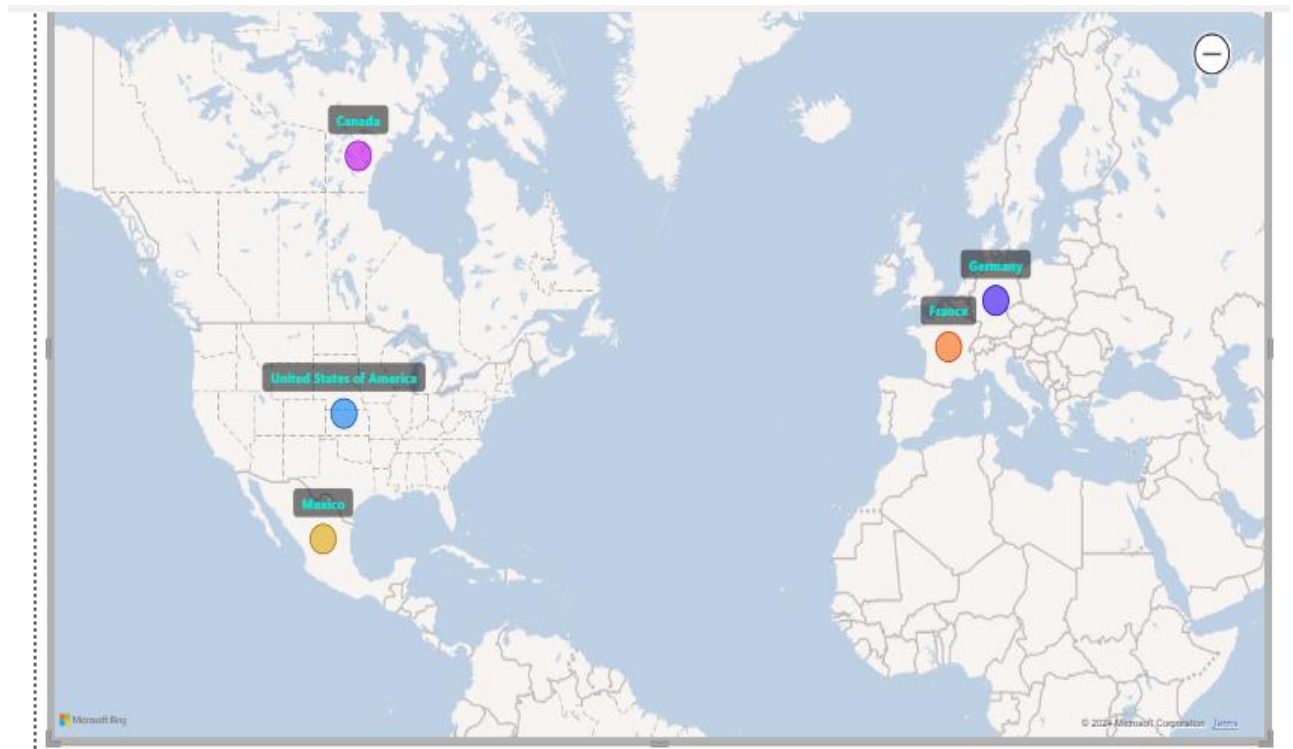
1. North America
2. Europe



Report 2: Normal map

In the data that representing 5 countries they are

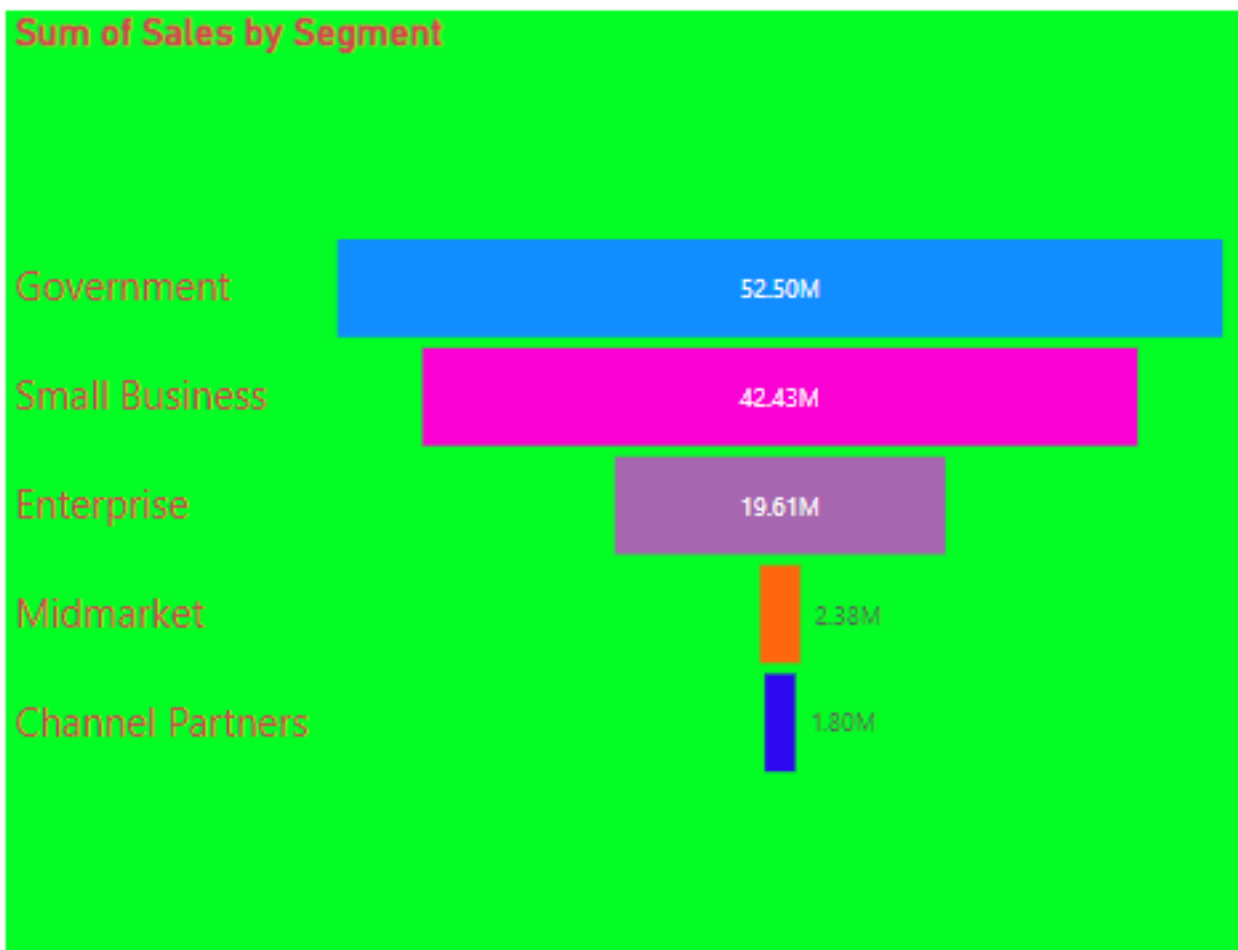
1. North America
2. Mexico
3. Canada
4. France
5. Germany



Report 3: funnel chart

The sales data which is received by the organization is having 5 different types of sectors

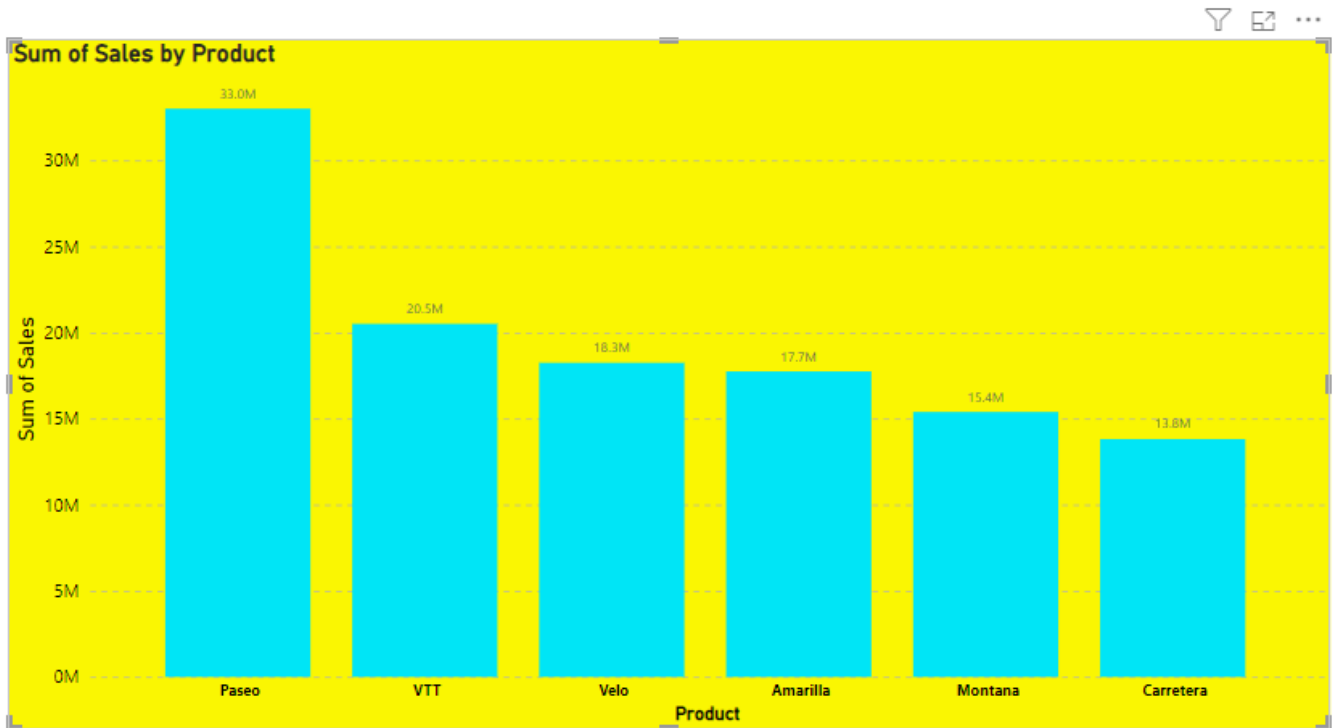
1. Government
2. Small Business
3. Enterprise
4. Midmarket
5. Chanell partners



- The government sector having more sales and
- Channel partners having low sales in above information

Report 4: Stacked column chart

It represents the sales information of each products which are mentioned in the sales data

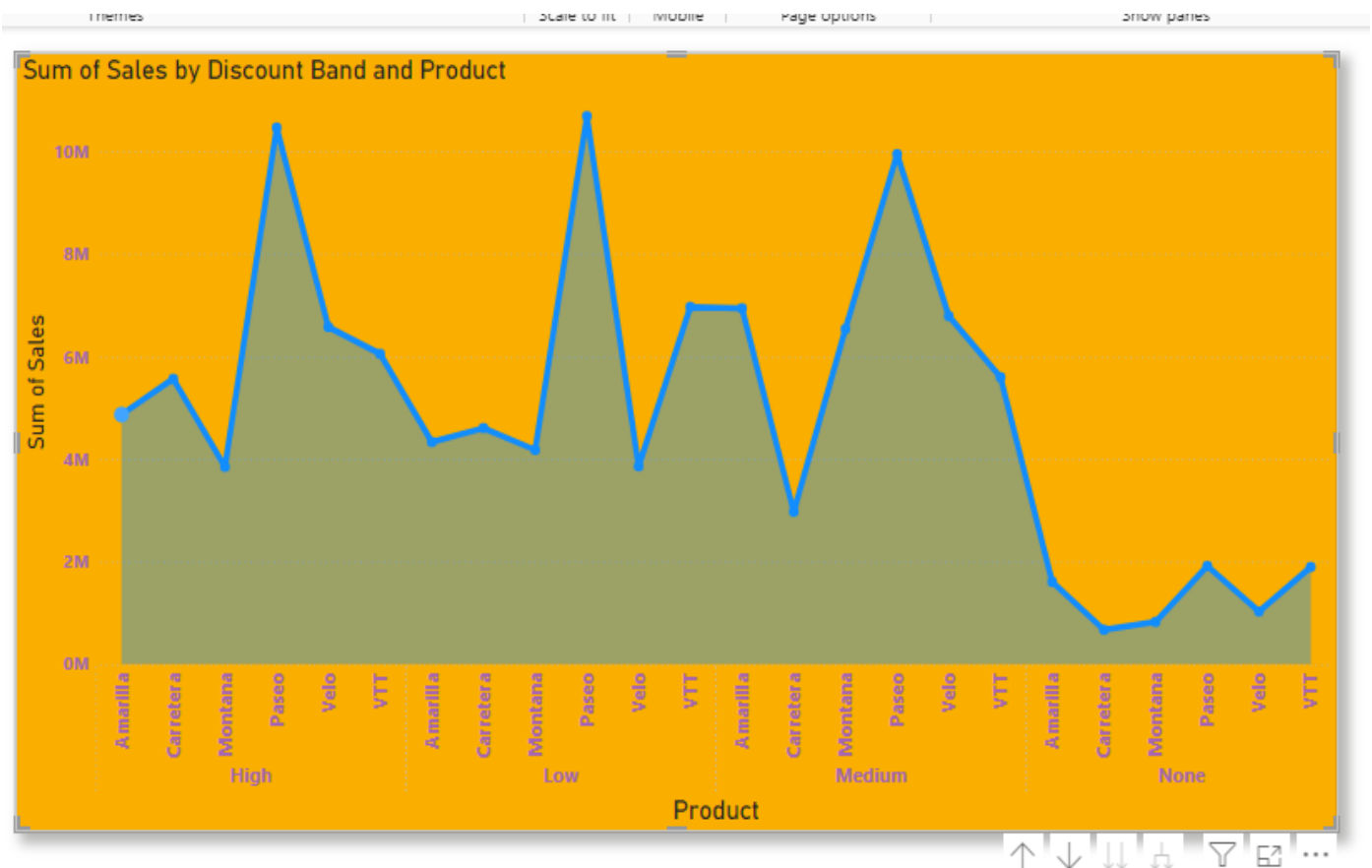


- the product Paseo having a very high sales then
 1. VTT
 2. Velo
 3. Amarilla
 4. Montana
 5. Carretera
- and the Carretera having low sales according to above column chart

Report 5: Area chart

It Shows the products demand based on Discount bands

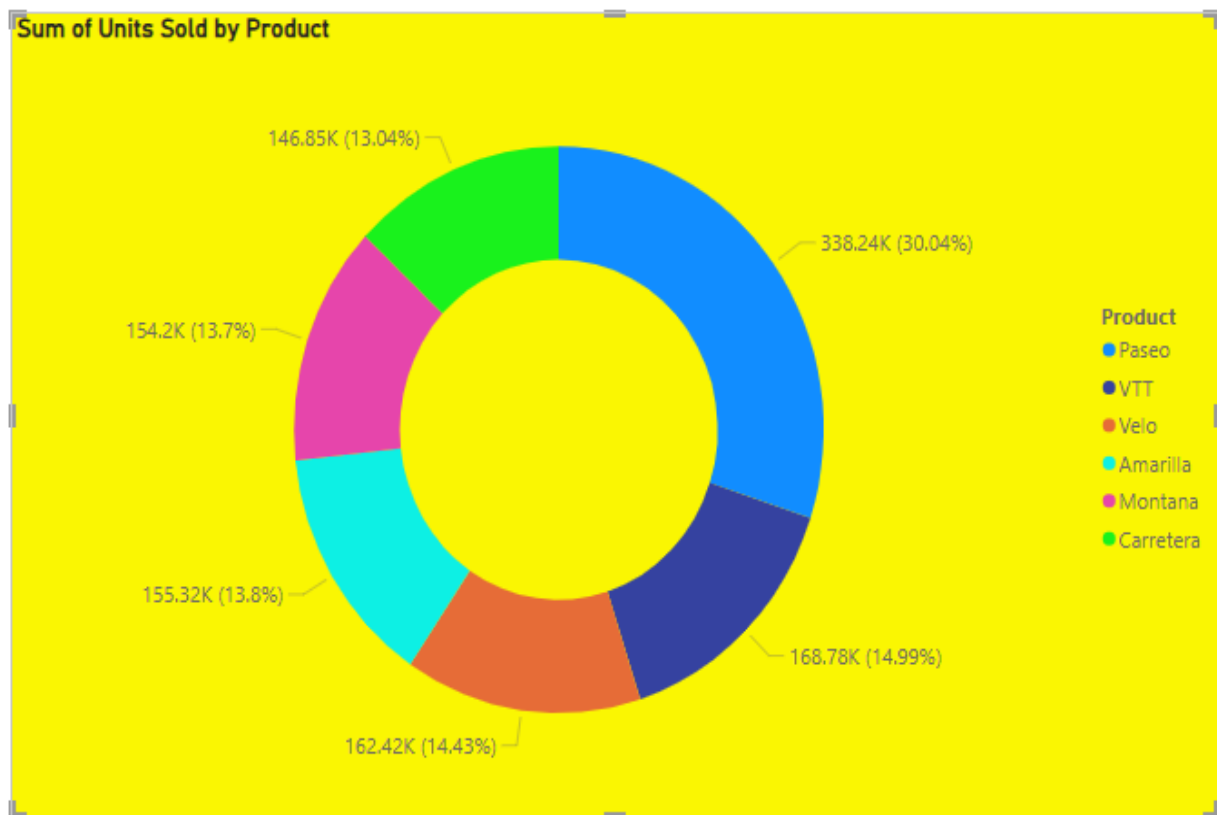
- High
- Low
- Medium
- None



- When the discount band is in high range there is more sales for the product paseo and low sales is Montana
- When the products are with the low discount band then also the paseo is high sales and velo is low
- When discount band is medium the paseo is high and Carretera is low
- In none range of discount band is having high sale with paseo and low sale with Carretera

Report 6: Donut chart

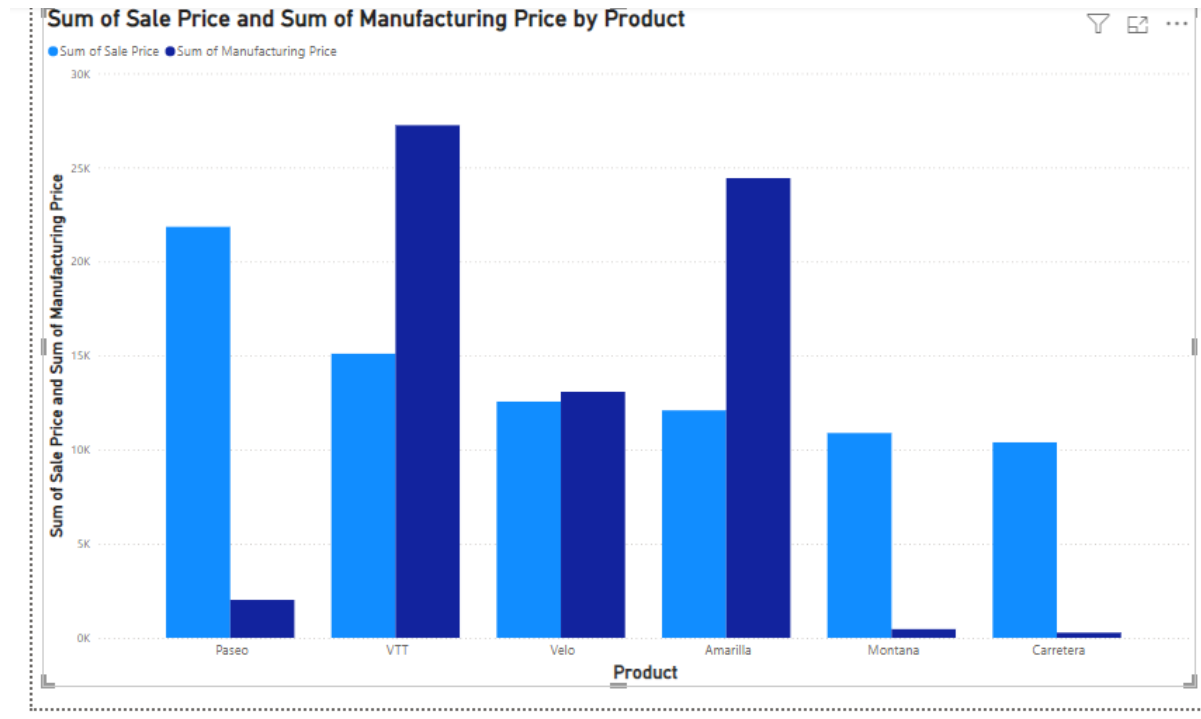
The below Donut chart represents The quantity of units sold by product wise



- As I mentioned that in above chart that the product paseo is sold high units according to the data considering with all products

Report 7: Cluster column chart

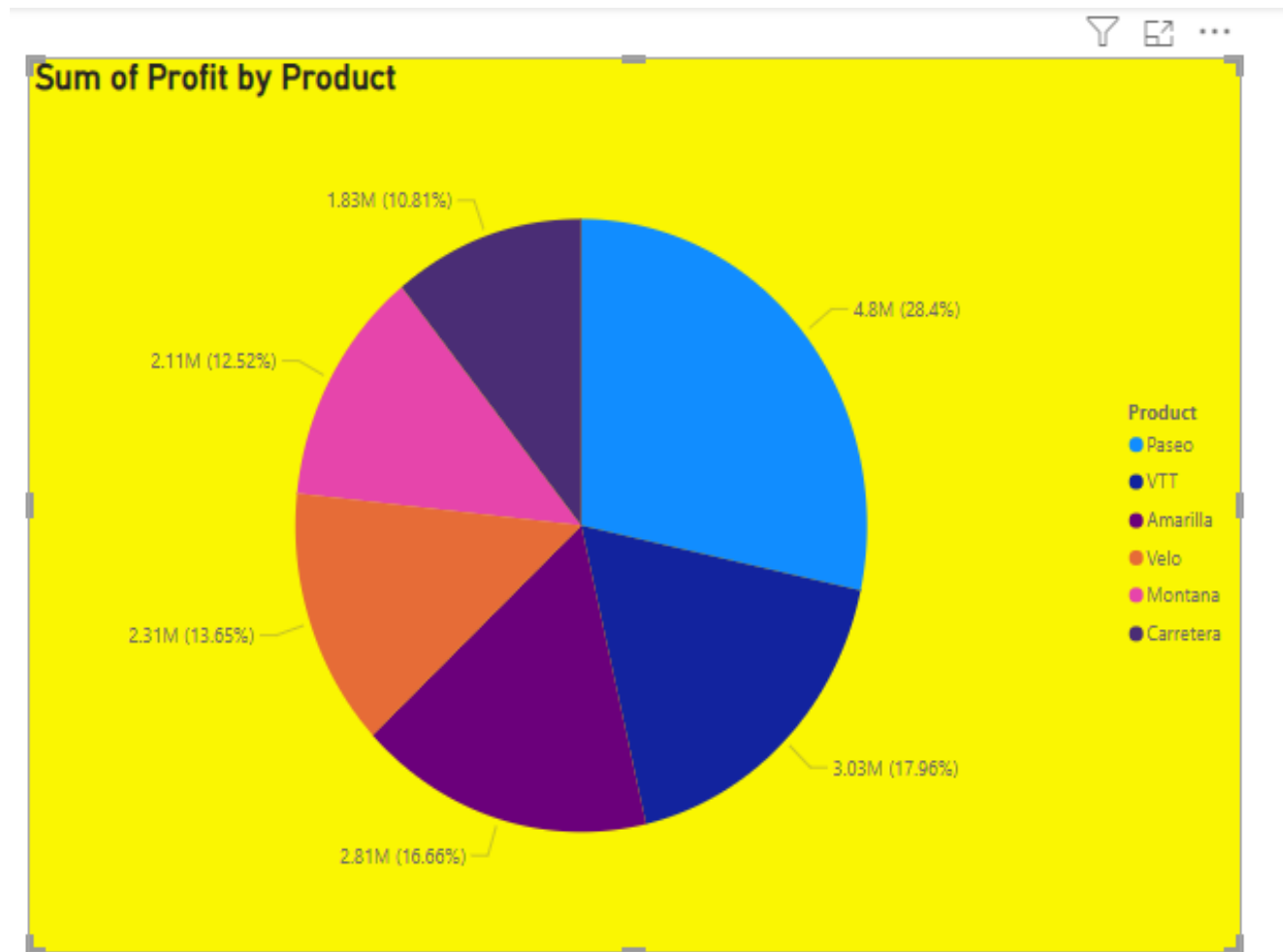
It is all about the manufacturing price and selling price of goods according to years 2013 and 2014 of goods



- When the manufacturing price is high of products VTT , Velo ,Amarilla and selling price is maintaining low ratio then it leads to the loss
- But , when manufacturing products Paseo, and Montana , Carretera and selling it for high price it makes u to get profit

Report 8: Pie chart

This is about the profit on goods sold according to the sales data which is received by organisation

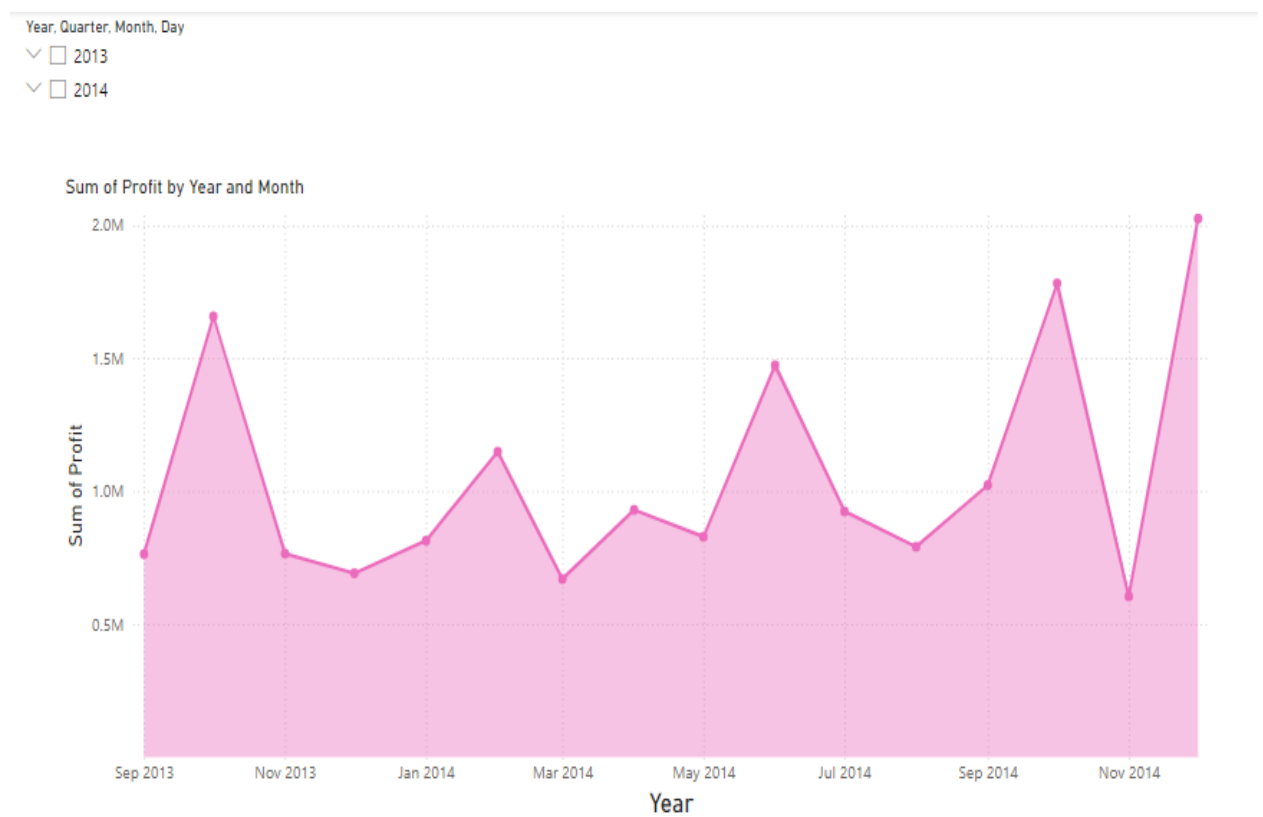


- The organization is earning more profits in selling the paseo
- And low profits on Carretera is mentioned in the above pie chart
- VTT, Amarilla, Velo, Montana are gaining average profits

Report 9: slicer and Area chart

Hear it contains the Presentation of profit by

- Year 2013 and 2014
- Quarters
- Months
- Days

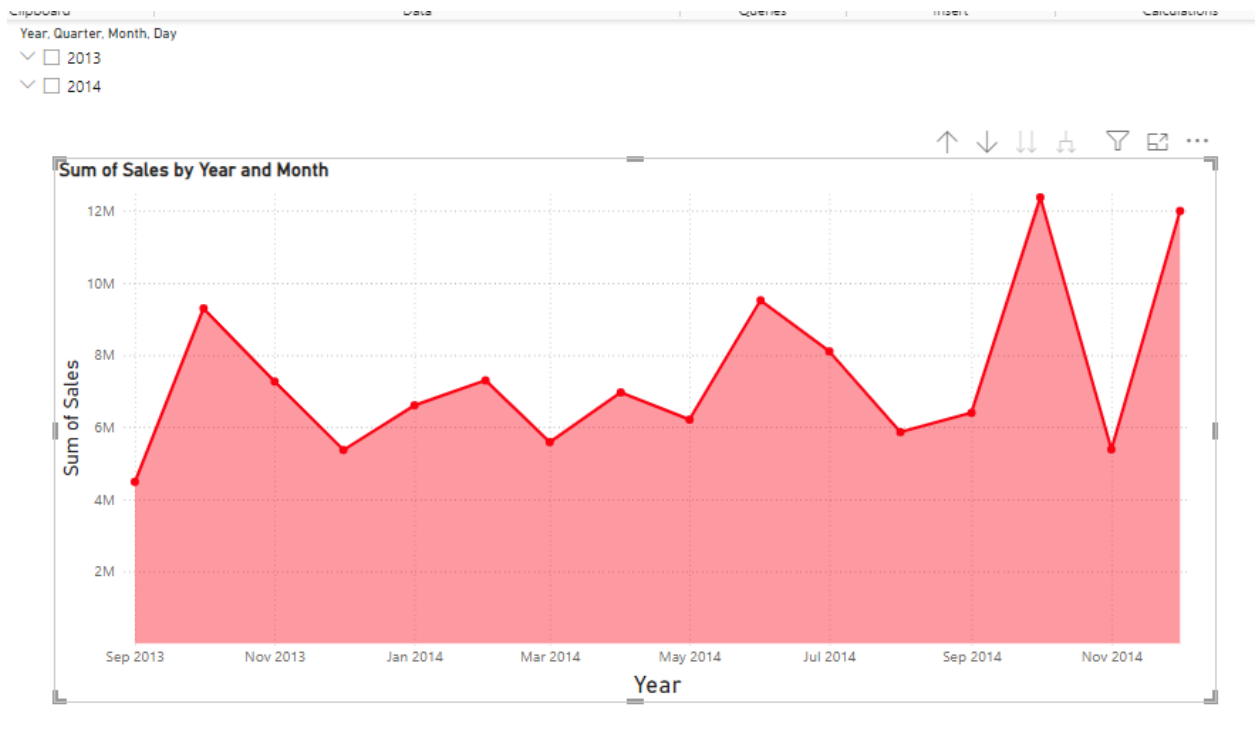


In the above chart shows the status of profit by year ,Quarter, month ,Day

REPORT 10: Slicer and area chart

Hear is the Presentation of sales by

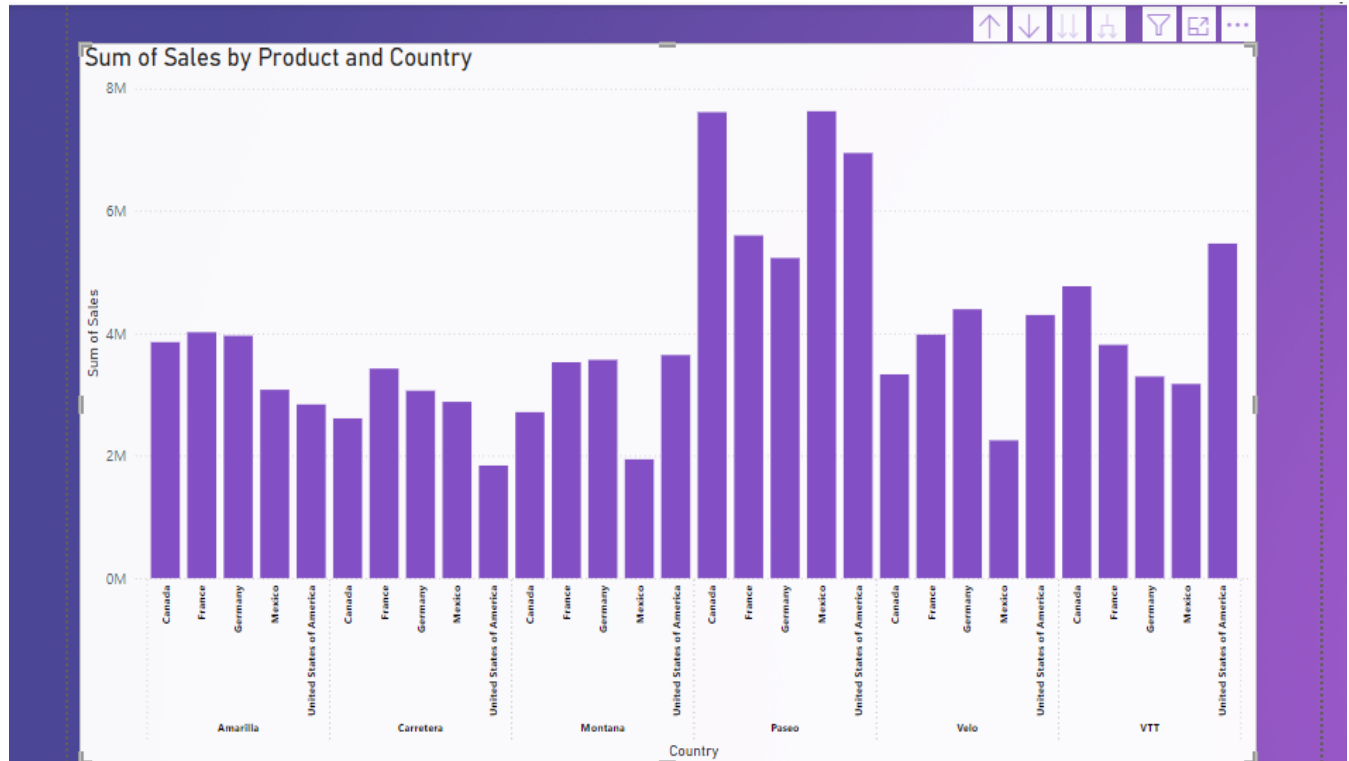
- Year 2013 and 2014
- Quarters
- Months
- Days



It represents the clear information about sales by Year , Quarter , Month , Day

Report 11: stacked column chart

In the below information is about the each product sales in each country



SUGGESTIONS :

- Please make selling to the product paseo in the every country for building profits to your Organization
- Don't purchase the Carretera to the stores of United states of America and Montana to Mexico
- According to 2013 the sales are good in 2014 so, manufacture products with low price and sale it with high price
- The government sector is selling more products and the channel partners are low in selling so , don't purchase goods

